

UN warns of Yugoslav catastrophe

Britain refuses to open the door to refugees

FROM ALAN MCGREGOR IN GENEVA AND JAMES BONE IN NEW YORK

BRITAIN yesterday rejected demands that it take more of the millions of people fleeing Yugoslavia, and joined all the other EC states in rejecting a German call for national quotas for placing refugees.

Baroness Chalker, the overseas development minister, told a special conference in Geneva that the refugees should stay in safe areas close to their homes so that they could eventually return.

She was speaking after Sadao Ogata, the UN high commissioner for refugees, appealed for European help in setting up relief zones where the victims of ethnic cleansing and civil war could find security.

Mrs Ogata spoke of "horrible atrocities" and said that displacement appeared to be the goal, not just the result, of the war in Bosnia-Herzegovina. Some 10,000 people were being uprooted daily and more than half a million people would require shelter

came the winter. Her colleague, Jose Maria Mendiluce, who is based in Sarajevo, said: "The criminal policies of ethnic cleansing are going on every single minute. Every day, 150 to 200 houses are being shelled, burnt, or dynamited. While we are negotiating, people are being killed before our eyes, just to tell us that people must leave. Evacuation, of course, assists the process of ethnic cleansing. The war must be stopped."

Meanwhile in New York, the UN secretary-general sent a report to the security council saying that UN peacekeepers should be allowed to stop refugees entering Serb-populated areas in Croatia. Boutros Boutros Ghali said he was making his recommendation in spite of misgivings and called for the UN force to be given authority to control civilian entry into UN zones and to perform customs and immigration functions where the zones abutted international borders.

Germany has promised to take 210,000 refugees — some believe the figure is already a quarter of a million — while Britain is committed to accepting 1,300. Lady Chalker joined Mrs Ogata in condemning the horrors of Bosnia and Croatia, which she said, challenged the basic norms of humane behaviour and for which she blamed the Serbs and the Yugoslav army. She endorsed calls for a more equitable sharing of the financial burden by the international community, but said relief efforts should aim at caring for refugees within the former Yugoslavia.

Up to 70 per cent of them were women and children who should be spared the trauma of moving long distances, she said. "We believe that the UN and international community should work on the principle of relief zones and relief centres. Not enclaves or camps, but areas of concentration where they can feel secure, where international assistance can reach them and of centres which can be focal points for the land convoys." As she was speaking, a UN convoy of 21 lorries carrying 200 tons of food and medicine arrived in Sarajevo — the biggest to get through so far.

Lady Chalker promised that Britain would give further £5 million to the relief effort, taking its total to £28.3 million. Britain would also receive sick and injured recommended by the International Committee of the Red Cross and UN high commission for refugees for treatment outside Yugoslavia.

During the course of the one-day conference — which will be followed today by the inaugural meeting of a committee to organise practical help for the victims of the civil war — \$115,435,000 (about £60 million) was promised in extra cash. Besides the British pledge, Germany promised \$32.5 million, Norway \$20 million, Italy \$18.5 million, Denmark \$17 million, France \$9.75 million, Sweden \$5.5 million, Austria \$3 million and Czechoslovakia \$25,000.

As the conference continued into the night, the Yugoslav prime minister, Milan Panic, met John Major in Downing Street to seek "moral support", which he said he received. And at the Carlton Tower Hotel, leaders of the warring factions in Bosnia agreed to set up a committee to help to organise a ceasefire, exchange prisoners of war and oversee other humanitarian relief. But José Cutié, the EC mediator, said the representatives had failed to agree on any political issues in three days of talks.

But in the Adriatic, five hours of peace talks between Serb and Croat warlords on board the Royal Navy frigate HMS *Avenger* culminated in an agreement on the withdrawal of Yugoslav federal forces from around Dubrovnik. The city is the only place in Croatia where fighting continues between the republic's forces and the Serb-dominated Yugoslav army. The federal troops should have withdrawn under a ceasefire agreement, but they have remained there through months of stalemate.

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Leading article, page 13

Stagecoach rail offer

Stagecoach Holdings, the Perth coach company, is planning a bid for the ScotRail passenger franchise. And InterCity will seek private-sector partners to help to run passenger franchises and preserve the InterCity name and business. Pages 4 and 16

Key witness

A friend of Jani Allan told the High Court that she watched through a keyhole as her husband made love with Eugene Terre Blanche. Page 3

Macari clear

Lou Macari, the former Swindon Town manager, was cleared of cheating Inland Revenue by giving tax-free payments to players. Brian Hillier, the former chairman, and Vivien Farrar, accountant, were convicted. Page 3

EC rates call

John Smith called on the government to promote action within the EC to reduce interest rates and unemployment. Page 7

Escobar search

US military aircraft have joined the search for Pablo Escobar, the escaped drug cartel leader. Page 9

PO options

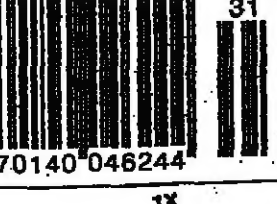
Michael Heseltine says parts of the Post Office might be privatised, but a letter service to every address would still be guaranteed. Page 17

Phones down

BT blamed the recession for a fall in profits from £825 million to £596 million in the three months to June. Page 17

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EC action urged as homes arrears rise

By PHILIP WEBSTER, CHIEF POLITICAL CORRESPONDENT

PRESSURE for concerted European action to bring down interest rates through a revaluation of the German mark intensified last night after a new report suggested that confidence in the housing market remained low.

Senior Tory backbenchers joined the Labour leadership in calling for co-ordinated European Community action to stimulate the economies of Britain and other countries.

A report from the Council of Mortgage Lenders said that while home repossessions were down for the first time since 1988 lenders expected little further improvement for an urgent meeting of EC finance ministers.

continued to overshadow the housing market.

A total of 35,750 properties were repossessed in the six months to the end of June, down 8.2 per cent from the record level of the second half of 1991. Mortgage arrears rose sharply, however, as home owners saved from repossession were added to the serious arrears figures.

After the first meeting of the new shadow cabinet, John Smith attacked the government for failing to use its presidency of the EC to promote co-ordinated action on interest rates. Labour is pressing for an urgent meeting of EC finance ministers.

Society at risk from deprived, Imbert says

By SHEILA GUNN, POLITICAL CORRESPONDENT

A WARNING from Sir Peter Imbert, the retiring Metropolitan Police commissioner, that society was at risk from a socially disadvantaged underclass was supported last night by Tony Blair, the new shadow home secretary.

In his final annual report, Sir Peter said that although he did not accept that social deprivation was the only reason for increased crime, it was an important factor, and ignored "at our peril".

Mr Blair said that it was contrary to common sense to ignore the types of social condition in which certain types of criminal behaviour breed.

"If we do not give people hope and opportunity then there is a risk to social cohesion. If that risk materialises then everybody suffers, poor and affluent alike."

Sir Ivan Lawrence, chairman of the Commons home affairs committee, said that the government could not win. When there is high unemployment, that is blamed, and when there is low unemployment, then prosperity is blamed.

UDR case could put police in dock

By EDWARD GORMAN, IRELAND CORRESPONDENT

POLICE officers in the Royal Ulster Constabulary who compiled the case against four former Ulster Defence Regiment soldiers over the murder of an Armagh Catholic in 1983, may face criminal prosecution after three of the convictions were quashed at a court of appeal in Belfast yesterday.

Sir Brian Hunton the Lord Chief Justice for Northern Ireland sitting with two other judges, said scientific examination of interview notes in the case confirmed that they had been rewritten, that false authentication had been appended to them, and that officers had subsequently lied about this in court.

Sir Brian described these as "very grave matters". He said his judgment would be sent to the Director of Public Prosecutions who would decide whether to prosecute the officers. Sir Brian added that effective steps must be taken to ensure this could not happen again. "This is a matter which the highest authorities must address with urgency and determination," he said.

His comments followed unprecedented scenes at the appeal court when the verdicts were first delivered to a gallery packed with relatives of the four former soldiers who were aghast at the decision to uphold the conviction against one but dismissed against the other three.

Sir Brian said that in the case of Winston Allen, Noel Bell and James Heghan the scientific evidence together with the "serious conflict between each of those three appellants and the interviewing police officers as to the way in which they made their confessions" made their convictions unsafe and unsatisfactory.

In the case of Neil Latimer, however, identification evidence by a woman known as Witness A together with his own confirmation of his initial admissions of guilt during his original trial in 1985 and his repeated lying in the witness box, confirmed his guilt. His appeal was turned down.

Sir Brian said there was three important sections of evidence in the case. The first was Witness A, a woman who told police she saw Latimer, whom she knew, getting into a Land-Rover in the centre of Armagh dressed in civilian clothes shortly after Adrian Carroll had been shot dead outside his home.

Sir Brian said he had no reason to doubt the evidence. Continued on page 16, col 1

Full details, page 2



In the open: Honecker is escorted from his refuge by the Chilean ambassador

Honecker returned to Berlin to face charges

FROM BRUCE CLARK IN MOSCOW

ERICH Honecker, the disgraced communist leader of East Germany, was winked out of his refuge in the Chilean embassy in Moscow last night and returned to Berlin for trial. It was a swift and humiliating end to the peregrinations of the 79-year-old politician who supervised the building of the Berlin Wall and is now wanted for the manslaughter of fellow-countrymen who tried to escape over the hated barrier.

The gaunt, old man sat impassively in the back of a blue Volvo, with diplomatic plates, as it whisked him out of the embassy compound where he had taken refuge since last December, when the fall of Mikhail Gorbachev and the Soviet Union left him without a protector.

He was seen to make one feeble gesture of defiance — the raised fist which used to be a gesture of communist solidarity — before stepping into the car with his wife Margot. The Soviet army had spirited him to Russia in 1991, supposedly for treatment for cancer and other life-threatening diseases which turned out to be less serious than his entourage had claimed.

Herr Honecker's presence as a "guest" of Chile, where his daughter lives and where he had hoped to settle, at first enabled the deeply embarrassed Yeltsin administration to present his fate as an issue to be settled between Bonn and Santiago. However Bonn, using its leverage as an aid donor, increased pressure on both Russia and Chile, and Herr Honecker's fate appears to have been sealed at a recent meeting in Brazil between Helmut Kohl and President Aylwin of Chile after the recall to Santiago of his host, ambassador Clodomiro Almeyda.

The envoy was one of many Chilean leftists who once received political asylum in East Berlin, and his wife Irma was a close friend of Margot Honecker.

One of Herr Honecker's strongest defenders, Mikhail Gorbachev, repeatedly emphasised the German "anti-fascist" credentials.

TODAY IN THE TIMES



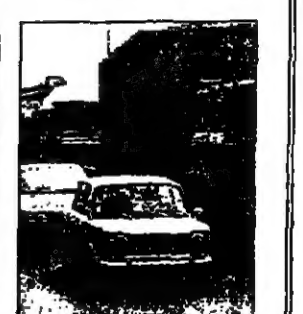
Meet Karen Jansen, the woman who stood up to Saddam Hussein as leader of the UN team searching for Iraq's illegal arsenal. Life & Times, page 1

AN AUGUST VICTIM



The Glorious Twelfth approaches — and the red grouse has more than guns to fear. Page 8

AN AUGUST EXODUS



Goodbye July and goodbye Paris: the French hit the road. Life & Times, page 4



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Britain's super-bike pedals to golden victory



Boardman: months of training on new bike

FROM JOHN GOODBODY IN BARCELONA

CHRIS Boardman won Britain's first gold medal of the Olympic Games when taking the individual 4,000 metres pursuit title on his revolutionary bicycle. It was a justification both for the use of new technology and for the severe training Boardman has undergone.

In the swimming pool, Nick Gillingham took the bronze in the men's 200 metres breaststroke in spite of a damaged left thigh. He recorded a 2min 11.29sec, his best ever, in a race won by Mike Barrowman of the United States in a world record of 2min 10.16sec. Gillingham, who finished seventh in the 100m on Sunday, had said after his morning heat that he felt like he was swimming with one leg. Intensive physiotherapy helped him to recover sufficiently for the final.

But the performance of the day was

from Boardman, who succeeded in catching his opponent, Jens Lehmann of Germany, the reigning world champion, with two of the scheduled 16 laps to go. Boardman was always in front using the carbon-fibre Windcheetah bicycle developed by Lotus Engineering that virtually eliminates drag. With its high saddle and low handlebars, it cuts the aerodynamic profile of the rider and is believed to reduce some 4,000m times by as much as twelve seconds.

Mike Burrows, inventor of the bicycle, said after the race: "I'm absolutely overjoyed. I've known this was the best bike in the world for ten years."

Roger Becker, associate director of vehicle engineering at Lotus Engineering, near Wymondham, Norfolk, said: "I'm very pleased for Chris and for Mike. This is the result of a lot of team work over the past three months at night, at weekends and at trials. Chris developed a new way of riding perfor-

mance cycles and he matched the performance of the bike."

After Boardman, 23, from Hoylake, Merseyside, passed his opponent, he rode up the bank of the track to kiss his wife, Sally-Anne, who had been forced to keep away from her husband because she has been suffering from a stomach upset and did not want to risk passing it on. He continued round the track punching the air in delight after one of the most conclusive victories seen in the pursuit final. It was Britain's first individual cycling gold since 1908.

After Ray Stevens had won a silver medal in the light-heavyweight judo category on Tuesday, Kate Howey fought her way through to the semi-finals of the middleweight division and will be challenging for another medal.

Trend for the 90s, page 5
Leading article, page 13
Olympic reports, 28-30

NEWS IN BRIEF

Japanese to sue in County Hall battle

Tashika Shirayama, the Japanese entrepreneur who wants to convert County Hall into an hotel, said yesterday that he is to sue John Ashworth, the director of the London School of Economics, for libel (Douglas Broom writes). The action is also expected to name some of the school's governors and will cite literature produced as part of the campaign for the former home of the Greater London Council to become the LSE's new home.

Makoto Toyota, Mr Shirayama's London representative, said: "Mr Shirayama has been the subject of personal attacks and his business standing has been harmed. It has been suggested that Anglo-Japanese relations have been damaged and that he is to blame." Mr Shirayama's contract to buy County Hall includes a clause allowing the London Residuary Body to withdraw at any time up to the end of this year. Michael Howard, the environment secretary, has given the LSE until tomorrow to make an offer for the building, a move denounced by Mr Shirayama.

Two killed in crash

Two men were crushed to death and five people were injured when a trailer carrying two 70ft girders slewed out of control yesterday across the central reservation of the M5 into oncoming traffic and trapped three vehicles. The trailer was travelling under police escort between West Bromwich and Oldbury when the girders broke away and swerved into southbound traffic.

Action on mosque rift

Sir Nicholas Lyell, attorney-general, is to work out a scheme for the management of Luton's strife-torn central mosque. Mr Justice Ferris made an order in the High Court yesterday allowing Sir Nicholas to intervene as protector of charities. A dispute arose in May when a new management committee was elected and occupied the building, ousting those who had run it under a charitable trust for nine years.

Jail accused of inertia

Wakefield jail in West Yorkshire, the prison with the biggest population of inmates serving life sentences, is condemned today for its inertia and for failing to keep pace with change. A report by Judge Tynan, chief inspector of prisons, accuses prison staff of organising the jail for their own convenience rather than for the 600 inmates, and local management is blamed for low morale among officers.

Homes contaminated

Tens of thousands of homes could be contaminated with radioactive gas, according to a National Radiological Protection Board survey of 13,000 homes in Northamptonshire, Derbyshire and Somerset. It shows that up to a third of homes in some areas contain potentially dangerous levels of radon gas, which has been linked with lung cancer.

Mr Stephen Morris

In a statement in the High Court yesterday, *The Times* apologised to Stephen Morris of Cedartrunk Limited for any embarrassment caused by references contained in an article (October 16, 1991) to his alleged involvement in Lancashire and Yorkshire Portfolio Management Limited and Blacks Leisure, and agreed to pay him substantial costs and damages. *The Times* accepted that the article's description of Mr Morris as a former director of Blacks Leisure who had had to repay the company £225,000 after auditors had uncovered "accounting inaccuracies" was a case of mistaken identity and without foundation. An allegation that Mr Morris had sought to conceal his interest (through his shareholding in Starscale Limited) in Lancashire and Yorkshire in breach of Fimbra rules was also without foundation.



Taste of freedom: Winston Allen, left, Noel Bell and James Hegan celebrating outside the appeal court in Belfast yesterday after their convictions were quashed

Killing muddled by conflicting evidence

Three UDR men, jailed after a 1983 murder in Armagh, went free on appeal yesterday. Edward Gorman examines the conflicting evidence in the case

AT ABOUT 4.30pm on November 8, 1983, Adrian Carroll clocked off work painting railings for the council at the Mall in the centre of Armagh city and made his way home for a late lunch.

He walked up English Street past the town's post office and then up Abbey Street. He turned into the narrow terraced cul de sac where he lived, but he never made it to his front door.

A lone gunman approached from behind and shot Carroll three times at close range. Carroll, a 24-year-old Roman Catholic and from a well known republican family, died several hours later in hospital at Craigavon, co. Armagh. His death came at a time of tension in Armagh, amid nationalist distrust of the security forces, and in particular the locally recruited and overwhelmingly Protestant Ulster Defence Regiment.

Earlier the same year Martin Malone, an 18-year-old Catholic, had been involved in a confrontation with UDR soldiers on waste ground in the town, which culminated in him being shot dead. The soldier's defence that the gun had gone off accidentally during a scuffle was not accepted by many nationalists and republicans in Armagh.

Carroll was not the first to

die in his family as a result of the Troubles. Less than a year earlier his 21-year-old brother Roderick, together with another man from Armagh, Seamus Grew, had been shot dead by police in an incident later investigated as part of the "shoot to kill" enquiry. Grew and Roderick Carroll turned out to be members of the republican splinter group, the Irish National Liberation Army, and were given paramilitary funerals.

Police had few leads in their search for the killer of Adrian Carroll. But two weeks after the shooting a woman witness, later known as Witness A, gave a statement to a local priest and then to the police, in which she said she had seen a man who she knew to be Neil Latimer, in civilian clothes, being helped into the back of a UDR Land-Rover at the town's technical college. He was being assisted by members of a patrol and her sighting happened immediately after the killing.

The woman's description of Latimer dressed in a tartan

cap and gold-rimmed glasses fitted that of another witness, Elaine Dunne, who told police she saw the gunman in Abbey Street just before the shooting.

Latimer was arrested on November 29. The same day he confessed that he had shot Carroll and signed a written statement to that effect. The next day he retracted his confession, but two days later again admitted he was the killer and gave a detailed description of the murder plan. He named the other soldiers involved.

All the 13 members of the UDR patrol on duty that day were arrested. Eventually all but five, James Hegan, Noel Bell, Winston Allen, Latimer and Colin Worton of Market Hill, co. Armagh, were released. Mr Worton was freed when the case came to trial because the judge decided he could not rely on his confessions being made voluntarily.

The essence of the Crown case was that the soldiers had been in a search operation on the edge of the town, but had later driven into the centre in two Land-Rovers and dropped Latimer at the technical college where he put on civilian clothes over his UDR fatigues. Latimer got back into one of the vehicles, driven by Hegan, and was dropped at the Mall, from where he stalked Adrian Carroll and shot him. After the killing he ran back to the waiting Land-Rover and the men returned to their barracks.

Latimer, Bell, Hegan and Allen were convicted of the murder of Carroll after a 63-day trial before Lord Justice Kelly in 1986. An appeal the following year was dismissed by three judges who found no new evidence to dispute the conviction.

From their prison cells, the UDR Four as the soldiers became known, consistently denied involvement in the killing. Their attempts to work up a campaign on their behalf at first met with little success. They were, after all, soldiers from a regiment with what many critics regard as a deplorable record of criminality against Roman Catholics in Northern Ireland.

They were expecting Unionist politicians in particular, who generally are staunch supporters of the police and security forces, to support their claims that they had been fitted up. They also found the media lukewarm in its response. Most journalists who looked at the case in detail were not convinced the men were innocent.

Gradually, however, the merits of their case attracted leading Unionist politicians to their side, together with some church figures in the province, and Robert Kee, the historian and broadcaster, who campaigned against miscarriages of justice in the cases of the Guildford and Birmingham pub bombings. The nationalist SDLP has never supported the cam-



Latimer, identified by an unnamed woman

paign. In the past two years the campaign took on a new momentum under the leadership of Ian Paisley Jr, the 24-year-old son of the DUP leader, who helped to compile a dossier of new evidence which was instrumental in securing a second appeal.

The case for the soldiers rests on the inconsistencies and implausibility of the Crown version of events, most notably the fact that Elaine Dunne, who knew Latimer, was certain that the man she saw in Abbey Street just before the killing was not Latimer, contradicting the evidence of Witness A. Witness A herself has behaved inconsistently throughout the various hearings, at times retracting her evidence and then reconfirming it.

Hegan, Bell and Allen argued that their admissions to police were beaten out of them and were based on written statements concocted for them by interviewing officers. This was something they were

unable to prove until tests carried out in the past 12 months confirmed that the notes had been rewritten by officers.

Latimer, who did not deny that he had made a statement admitting the killing at his original trial, argued that he had been responding to suggestion by interviewing officers, that he had been subject to physical abuse and, like the other three accused, had not been in the centre of Armagh on the day in question.

Responsibility for the murder of Adrian Carroll has been claimed by a Loyalist paramilitary group with which the men have never associated during their more than eight years in prison. The Protestant Action Force, a cover name for the Ulster Volunteer Force, has issued statements claiming the four are innocent. It has said it hijacked a car in Belfast six weeks before the killing, which it left in a garage in Armagh. Adrian Carroll had not been the intended victim but was targeted only when a planned attack on an IRA man in the city fell through.

The Protestant Action Force account seemed to be supported by the evidence of a witness at the Church of Ireland cathedral near the scene of the murder, who saw two men speeding off in a blue Ford Cortina minutes after the shooting. The car, which was found abandoned a short distance away, had been stolen from Shankill Road in Belfast.

Appeal judgement, page 1

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Imbert links crime growth to inner-city deprivation

BY STEWART TENDLER, CRIME CORRESPONDENT

SOCIETY ignores at its peril the importance of the deprived and disadvantaged underclass in the growth of crime, Sir Peter Imbert, commissioner of the Metropolitan Police, said yesterday. Unless people on the margins were offered hope, the whole of society was at risk.

Presenting his last annual report as the most senior operational policeman in the country, Sir Peter said he believed that the way forward for the police lay in greater emphasis on giving the public a better service. In the years to come, the idea of better service delivery would have more impact on policing than rigid enforcement.

The police had already worked to improve their performance but they were part of the complex tapestry of a modern society, Sir Peter said. There were strands of that tapestry which had to be examined more closely "if we are to ensure the whole fabric does not unravel". Rising reported crime was a fundamental concern and it could be attributed partly to "the marginalisation of some elements of our society", he said.

Echoing the comments of other chief constables in recent months and speaking against the backdrop of disturbances in past weeks in inner-city areas of the Midlands, the West Country and the North, the commissioner said: "The notion that there is a link between crime and social deprivation is a compelling one. There is a need to offer hope to those most disadvantaged if we are to see any reduction in crime levels."

He said that he did not link crime directly to the recession but saw links between crime and the disadvantaged. If a map of the worst areas of social deprivation or disadvantage in London was superimposed over another



Sir Peter: "There is a need to offer hope"

showing the worst areas of crime, the areas would correspond closely, Sir Peter said. "What I am not saying is crime can be put down solely to deprivation but it is a very important factor and frankly we ignore it at our peril."

The public had to recognise the other problems faced by police in dealing with crime, including the large number of offenders who made use of bail to commit fresh offences. Sir Peter said that the public should set police performance against factors such as bail offenders and acknowledge the difficulties of magistrates who could not refuse bail. A drive against burglary in north London had yielded 3,000 arrests and detectives discovered that a third of the suspects were already on bail, sometimes for four or five crimes.

Looking at the past year, he accepted that the work of the police and their good relationship with the public had been dented by a series of miscarriages of justice. At the same time, there were tens of thousands of cases which were conducted without mishap.

Sir Peter is expected to retire within the next months. Favourite to succeed him is

John Smith, his deputy, who was yesterday by his side. Sir Hugh Annesley, chief constable of the RUC, is also understood to be interested in the post and speculation in police circles on other candidates has included Colin Smith, former chief constable of Thames Valley and now an inspector of constabulary; John Hoddinott, chief constable of Hampshire, and Paul Condon, chief constable of Kent.

Detectives are to hone their skills to masters degree level as part of a university course in investigative psychology (Richard Ford writes).

Twelve students, including officers up to the rank of chief inspector, from four British forces will enrol on the £3,800 post-graduate course at Surrey University in September, designed by David Canter, 49, an applied psychologist who has helped police narrow down suspects on more than 60 important enquiries.

Students will study criminal behaviour, decision-making during investigations, data analysis and information retrieval. John Stevens, chief constable of Northumbria, a commander from Scotland Yard and lecturers from Hendon police training college and Bramhall staff college will act as advisers.

Professor Canter said most detectives still learnt their trade from working with veteran detectives. "There is a new generation of officers who are no longer happy with it system, based on hunches. They want to turn detection into a thorough-going professional activity based on an understanding of scientific principles: the latest methods they can apply."

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Leading article: page 13

Zoo chiefs urged to resign

BY NICHOLAS WATT

DISGRUNTLED members of London Zoo's parent body voted overwhelmingly yesterday for the resignation of the management responsible for the decision to close the zoo in September.

The zoo's 18-strong council is not bound by the decision but Sir John Chapple, its president, said that it would consider its position. A postal ballot of the estimated 2,300 fellows may be called.

Yesterday's meeting was called by the Reform Group of Fellows, which believes that the zoo need not close and blames the zoo's plight on the council's incompetence. Simon Bearder, founder member of the reform group, said that fellows did not expect all council members to resign at once. They wanted a phased change to elected council members at the annual meeting on September 30.

Shortly after the vote, David Bellamy, the botanist who launched a rescue campaign by the London Zoo Survival Group last month, resigned from the council and called on other council members to follow his lead. Moves to close the 166-year-old zoo by the end of September are on schedule in spite of a £1 million donation by the Emir of Kuwait last month. Four rescue plans are still vying to save the zoo, the most ambitious being a £61 million scheme that would centre on a rainforest pavilion and a coral reef aquarium.

CORRECTION

John Jasper is managing director of Telecoms Capital, the computer services subsidiary of the Capita Group, not group chairman as was incorrectly stated in Monday's edition.

Jani Allan adored Terre Blanche, friend tells libel trial

Flatmate at keyhole 'saw party leader having sex'

BY MICHAEL HORSNELL

A FRIEND of Jani Allan told the High Court yesterday that she watched through a bedroom keyhole as her flatmate had sexual intercourse on the floor with Eugene Terre Blanche, the South African neo-Nazi leader.

Linda Shaw, 37, sued at Miss Allan while giving evidence in which she said that, in May 1988, she had observed "movement indicative of sexual activity" between Miss Allan and Mr Terre Blanche at the flat that the women shared in Johannesburg.

Miss Shaw, a tall woman with long auburn hair tied in a bow, said that Miss Allan, 40, saw sex as a "trump card" in a game in which she fancied herself as a future First Lady of South Africa under the presidency of Mr Terre Blanche.

Miss Shaw, a journalist born in Wales but working most of her life in South Africa, said that her former friend described her alleged lover as "a great lay but a little heavy".

Miss Shaw was giving evidence for Channel 4, which Miss Allan is suing for libel over the film, *The Leader, His Driver, and the Driver's Wife*, which she alleges portrayed her as a "lady of easy virtue" who slept with Mr Terre Blanche.

Channel 4 says that it never suggested an affair, and argues that such an allegation, although never made, would be justified because Miss Allan did have an affair with

Mr Terre Blanche, a married man with a young daughter.

Miss Shaw, who broke down in tears near the end of her evidence, said that she had first met Miss Allan, a journalist with the *Sunday Times* of South Africa while they had both been working as journalists in 1981. She said that Miss Allan had made clear that she would be unhappy living under a black government there, and sometimes called blacks "kaffirs" — a derogatory term.

Miss Allan had been much concerned about her image and her private property, always keeping doors and cupboards locked and the keys in her handbag.

In January 1988, Miss Shaw had returned home to the flat that they shared after interviewing the neo-Nazi leader, at which stage Miss Allan had been "incredibly excited".

Miss Shaw said: "She was babbling about how wonderful Eugene was and how she had never met such a devastating man and how charismatic he was. I initially thought she was joking, but it soon became clear she wasn't. She began to play sections from the tape interview with him. She said she was in love and she wanted to marry him and he was the most wonderful man in the world. I was astonished."

"Jani was obsessed with finding a husband, and preferably a wealthy, powerful husband. She would always assess men as to whether they were good marriage prospects as she saw it."

An article by Miss Allan on Mr Terre Blanche subsequently spoke of how she was "impaled" on the blue flames of his blow-torch eyes.

Later, the two women had attended a rally of Mr Terre Blanche's AFB party, at which they had been given front row seats and the political leader had spoken of his love of his land, his people and his earth. While he had been speaking to his audience of 600, he had appeared to be addressing the whole speech to Miss Allan.

On the way home, Miss



Petrified: Linda Shaw outside the High Court where she claimed yesterday that she had peeped through a keyhole when she feared Jani Allan was being raped

Shaw had told Miss Allan that it had been "like watching public sex".

"She was giggling and said, 'Do you really think so? Do you think he really liked me?'" Miss Shaw said. "Jani always needed a lot of reassurance."

George Carman, QC, for Channel 4, then asked Miss Shaw about the night she claimed to have looked through a keyhole and seen Miss Allan and Mr Terre Blanche having intercourse.

Miss Shaw said that she had been awoken at about 3am to find a huge man in her bedroom undoing his shirt. When she had asked what he was doing, he had said that Miss Allan had told him that her friend liked sex and was a whore.

Miss Shaw said: "Obviously, I was terrified. I thought he was going to rape me. I told him to leave and get out."

He called me a whore and many other things. Eventually, he left my bedroom."

After locking herself in her room, Miss Shaw had heard footsteps pass and loud music from Miss Allan's room.

Miss Shaw told the court: "I was absolutely petrified. I thought they were maybe hurting Jani and using the noise to cover up the sound of her screams. I crept along and tried calling her name. There was no response. I tried knocking. I turned the handle and it was locked, so I looked through the keyhole."

She had seen her friend's bare feet on the floor, her knees up and a man's large bottom between them.

Questioned by Mr Carman, Miss Shaw said that there was movement "indicative of sexual activity" and that from what she had seen of Mr Terre Blanche when clothed she thought that the

bottom was the right size and shape for him.

On Miss Allan's birthday, in September 1988, the two women had had a rendezvous with Mr Terre Blanche when all three were drunk at the town of Krugersdorp.

While Miss Shaw had sat on a wall, Mr Terre Blanche and his alleged lover had embraced in Miss Allan's sports car. On the way back to the flat, Miss Allan had been sick and Mr Terre Blanche had allegedly tried to proposition Miss Shaw. The events had led Miss Shaw to tell Miss Allan that she was going to leave the flat.

The case continues today.

Macari cleared of football club plot to cheat taxman

BY GEOFF KING AND DENNIS SIGNY

LOU Macari, the former Swindon Town football manager, was cleared last night of cheating the Inland Revenue by giving tax-free payments to players. Brian Hillier, the club's former chairman, and Vivien Farrar, its former accountant, were convicted and will be sentenced today.

Hillier, 49, of Calne, Wiltshire, was found guilty of conspiring to cheat the Inland Revenue by a majority verdict of 10-2. Farrar, 41, of Swindon, was convicted unanimously on the same charge and another of false accounting. Hillier and Farrar were released overnight on bail.

After his acquittal, Mr Macari, 42, wept and praised his family for standing by him. "I hoped this would happen, that the truth would come out," he said. "No one can imagine what this family has been through during this time. It's the sort of thing you see others go through on television. It is disgusting that it came this far."

The unofficial payments made at the club included bonuses for winning and unofficial signing-on fees of up to £20,000. The goalkeeper would receive a £50 bonus for keeping a clean sheet.

Mr Macari had admitted in court that he had broken football league rules but denied that he was a cheat. He said that he knew nothing about tax or accountancy but admitted making "special arrangements" to attract players and to help them to buy homes in Swindon.

In his summing up, Mr Justice Starbuck Hill said that the jury would have to decide whether Mr Macari "was a naive shrinking violet, only looking after the players, and who knew nothing about accounts, or was someone who, after 16 years as a player, had got a fair grasp of how things worked."

Mr Macari, who won 24 international caps for Scotland in the seventies and played for Celtic and Manchester United, will now return to his role as manager of Stoke City, preparing for the new season.

He became player-manager of Swindon Town in 1984 and guided the club from the

fourth division to the second in five seasons. He moved to West Ham and resigned after an FA commission found him guilty, with Hillier, of making a bet on Swindon's FA Cup defeat at Newcastle United in 1988. He was fined £1,000.

Three months later, Swindon won promotion to the first division for the first time in its history, but was demoted to the third division after admitting 35 of 36 charges relating to irregular payments. The club was restored to the second division on appeal. Macari always maintained his innocence.

The court was told that irregular payments were part of soccer routine. As Macari himself told the court: "You know that other clubs in the country are doing exactly the same thing."

Talk has been rife about about under-the-counter payments, of clubs that paid thousands of pounds in notes in brown paper parcels to acquire promising schoolboys from their competitors. The League ruled that full details of all payments or benefits paid in cash or in kind on behalf of players must be included in contracts of service.

At Swindon, payments were made without deducting tax and national insurance contributions. Hundreds of thousands of pounds went in "under-the-counter" payments to players. Oswald Ardiles, who succeeded Mr Macari as manager of Swindon, admitted to the court that he accepted an illegal cash payment after winning a match in 1989.

In his summing up, Mr Justice Starbuck Hill said that the jury would have to decide whether Mr Macari "was a naive shrinking violet, only looking after the players, and who knew nothing about accounts, or was someone who, after 16 years as a player, had got a fair grasp of how things worked."

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Skinning alive song 'not obscene'

BY RICHARD FORD
HOME CORRESPONDENT

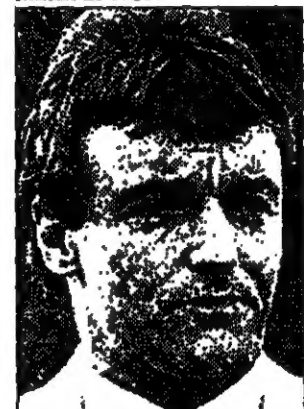
THE explicit lyrics of a song that mentions skinning a prostitute alive are not obscene, magistrates ruled yesterday in an important case for the music industry.

They reached their decision after listening to a 40-minute recording by Dismember, a band apparently less outrageous than many others in the "death metal" cult with names such as *Obituary* and *Cannibal Corpse*. One of the songs, entitled *Skin Her Alive*, featured the lyrics: "I slaughtered the whore, skin her alive. I did it for the thrill. I had never dreamed it was nice to kill." Counsel for the distributors of the recording said that it had been played on Radio 1, had sold 2,500 copies in England and more than 20,000 worldwide.

Andrew Nicol, QC, for Plastic Head Music Distribution, challenged the seizure by customs of 800 CDs, tapes and LPs of the band's album *Like an Ever Flowing Stream*. Magistrates at Great Yarmouth were asked to decide in a civil action whether the lyrics could deprave or corrupt. It was the first time under the 1876 Customs Consolidation Act that customs officials had applied for seizure of music because they believed it was pornographic, obscene or indecent. Magistrates awarded costs of £7,500 to the defence.

Mr Nicol said that *Skin Her Alive* had been written as a result of a real killing in a flat below one lived in by Matti Karki, 19, the band's lead singer. "It was not his [Mr Karki's] intention to inspire people to do anything similar."

After the hearing Mr Karki said that the magistrates' decision was a victory for free speech. Helen Darbyshire, of Article 19, the anti-censorship organisation, said there was no convincing evidence that such records depraved or corrupted. "The best way to address these issues is not to suppress them... but to bring them into the open so they can be discussed."



Macari: "Hoped the truth would come out"



Jani Allan: impaled on a flame of blue eyes

Space plane project stalls as funding is cancelled

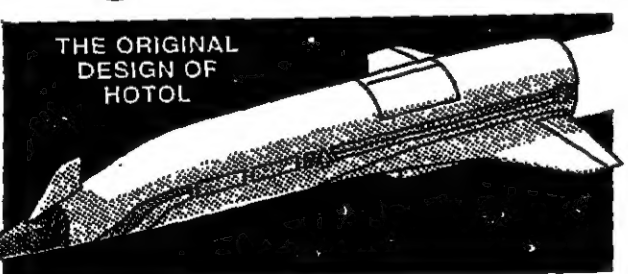
BY NICK NUTTALL
TECHNOLOGY
CORRESPONDENT

THE dream of a British space plane that would go on space missions and cut the flight time from London to Australia to less than two hours appears to be over. Funding for a revised version of *Hotol*, the revolutionary space plane that British Aerospace space systems had been hoping to build, has been cancelled.

The company's decision leaves the ambitious project dependent on the increasingly fragile budget of the European Space Agency (ESA) whose ministers meet in Madrid in November to discuss future launch systems and other space projects.

Engineers who have fought to keep *Hotol* alive hope that a small amount of money can be found by the agency to keep the project ticking over. However, ESA is in budgetary difficulties. Germany, one of its main contributors, has withdrawn funds to pay for unification.

Whether *Hotol*, which stands for Horizontal Take-Off and Landing, can attract



the cash needed is doubtful, particularly given that other rival space planes claimed to be technologically superior to *Hotol*, such as Germany's Sanger project, are also looking for ESA funds.

Hotol, originally planned to fly at several times the speed of sound, has been bedeviled by controversy.

Planned as a plane able to take off from a runway, fly into space, and return to an airstrip, its air-breathing engines designed by inventor Alan Bond and to be built by Rolls-Royce were classified by the defence ministry from 1983 to spring 1991.

Convinced that *Hotol* offered a low-cost solution for deploying satellites and carrying out experiments in weightlessness, BAe space

systems announced last June interim *Hotol*, a nine-month study into a version of the plane that would be launched off the back of a Russian Antonov 225.

Yesterday Dr Robert Parkinson, the engineer heading the project, confirmed that the company had decided to withdraw funding. He said that a core of about six staff would continue with the project in the event that money was forthcoming from ESA.

But it is unlikely *Hotol* will remain British. BAe space systems division is to lay off about 500 staff and has lost out on several big satellite orders in recent years. French-owned Matra Marconi of Portsmouth is in discussions to buy the firm

Jackson smiles for his fans

BY LIN JENKINS

MICHAEL Jackson flashed his face at the crowd, smiled fleetingly and a bank of telephoto lenses homed in on his nose.

The American pop singer, suing *Daily Mirror* and photographer Ken Lennox over close-up photographs and a story claiming he was a "scarred phantom" as a result of plastic surgery, must have expected the attention when he made a public appearance to mark the start of the British leg of his European tour.

Arriving for a brief visit to Queen Elizabeth Children's Hospital in Hackney, east London, he scurried, head bowed, up the front steps in the wake of Mickey and Minnie Mouse who had joined him from Euro Disney.

The visit was over in less than half the allotted 25 minutes. The singer, preceded by the same pair of mice, ran down the steps to his waiting luxury coach. One of his minders had shouted: "Tell Michael to come out low!" and the photographers had been denied an opportunity to provide a study of that face.

Cerullo fails to perform media miracle

BY RUTH GLEDHILL
RELIGION CORRESPONDENT

THE American evangelist and faith healer Morris Cerullo yesterday attempted to work what could be described as his biggest miracle yet — the winning over of the British media.

Dr Cerullo, who believes he is operating under a direct mandate from the Almighty to reach a billion people with the word of God before the end of the millennium, produced evidence of his healing and miracles at a press conference in west London. None of the 26 written testimonies in the glossy press pack was supported by written evidence from doctors.

His mission at Earls Court last

month was criticised by disabled people who objected to posters showing overturned wheelchairs and broken white canes, with the words: "Some will see miracles for the first time." The mission made a loss of about £30,000 after donations of £207,000.

Fired to evangelical fervour by scepticism in the reporting of the event, Dr Cerullo's frustration was obvious. More than 80,000 people had attended, he said. "Over 10,000 people came forward out of their seats, marched down the aisles to receive spiritual healing which we call the miracle of salvation. We received 476 testimonies of people who claimed that in some way or another they

were healed physically." He refused to entertain the idea that he was driven by finance. The Morris Cerullo publishing, training and broadcasting empire is worth £27 million.

He said: "What drives Morris Cerullo is compassion for people." For 44 years he had ministered to the poor, the sick, the neglected and the deprived in Africa, India and Asia. As a mark of his commitment, he was away from his wife on his 41st wedding anniversary.

The healings were not his, but God's work, he said. It was a "total injustice" that he should be criticised for the death of a woman six days after she leapt on the stage at the Earls Court mission.

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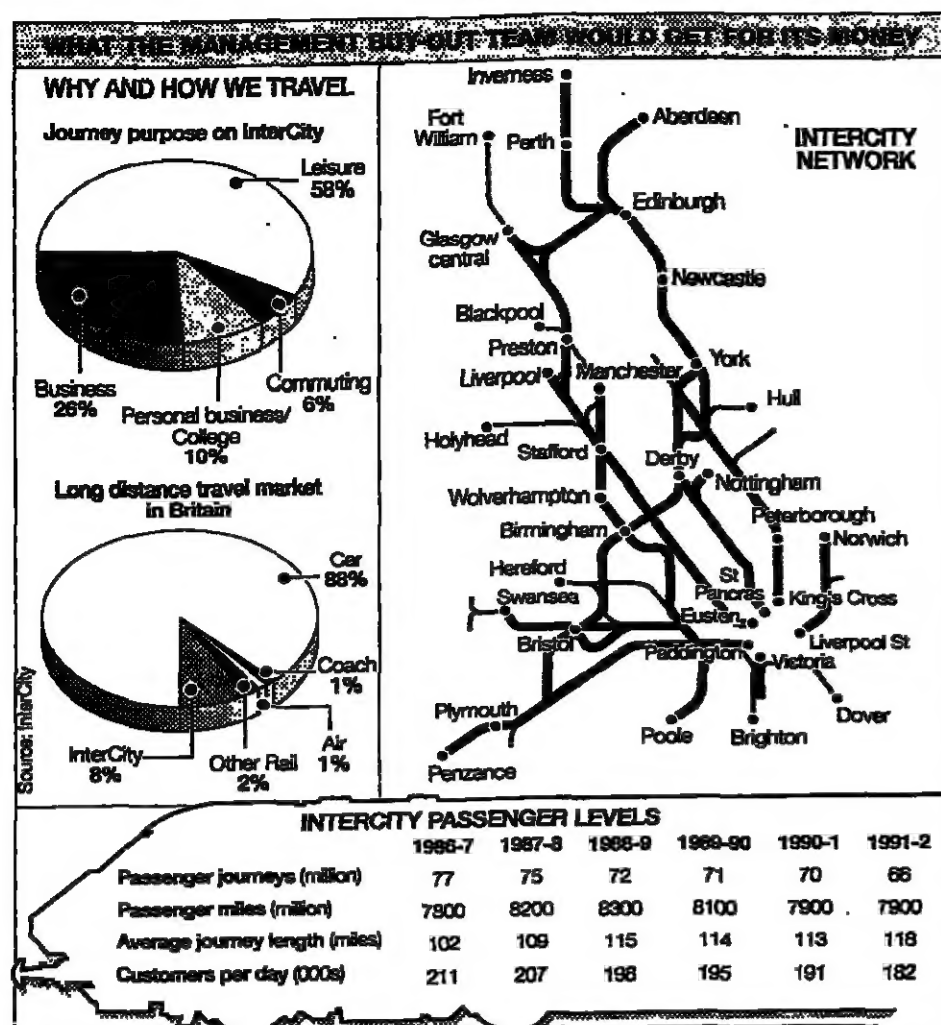
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InterCity managers oppose fragmentation of network



INTERCITY. British Rail's profitable national passenger network. It is seeking private-sector partners to help run passenger franchises in an attempt to preserve the brand name and business.

Convinced that a fragmented network would deter private investors from participating in the government's rail privatisation plans, senior InterCity managers are determined to fight for the preservation of an organisation that has been built up over the past two decades, and plan to mount management buy-outs.

While the form of the proposed franchise has yet to be decided, rail planners have been drawing up a series of options, including a single national franchise for all InterCity services, an InterCity organisation with different private-sector partners on each of the five main routes, and the creation of independently owned franchises that subscribe to the InterCity brand name.

A single national franchise, in which InterCity could have one or a number of private-sector partners, would be likely to meet stiff opposition, however, on the grounds that it simply transfers InterCity's long-distance passenger monopoly from the public to the private sector. A single franchise would also run counter to the recent rail privatisation while paper's preference for the InterCity network to be broken up into its five component parts: the West Coast, East Coast, Midland Cross Country, Great Western, and Anglia & Gatwick main lines.

BR line chiefs are at odds with rail planners in wanting their express monopoly to survive transfer to the private sector, Michael Dynes reports

InterCity's top management team, which is made up of Chris Green, the managing director, and the five route directors, Brian Burdall (East Coast), Ivor Warburton (West Coast), Richard Brown (Midland Cross Country) and Andy Cooper (Anglia & Gatwick), have only just begun to explore the possible options, although all are understood to be prepared to fight hard to keep InterCity's 1,869-mile network intact.

Indecision over the government's fragmentation proposals has led to a break-up of the national network into the five lines could result in a repetition of the so-called Beeching effect, by which the main trunk routes are deprived of the business generated by feeder lines.

Ministers have, however, long recognised that private-sector companies will be unable to run passenger franchises without relying heavily on BR's managerial and technical expertise. As a result, the rail privatisation white paper envisages a substantial role for BR management and staff, who are to be encouraged to bid for passenger franchises in co-operation with private-sector partners.

By trying to preserve the national passenger network, however, InterCity managers appear to be going far beyond what the government envisaged in the white paper.

The central question facing the railways is whether InterCity is to have a fragmented or an integrated structure, one senior rail manager said. "Competing companies are likely to be less keen about providing loss-making services. An integrated network, however, has a vested interest in cross-subsidising loss-making services, co-ordinating timetabling planning for connecting services, and marketing the service as a single product," he added.

Most InterCity managers are convinced that the network stands or falls as a single integrated unit. "InterCity is more than the sum of its individual routes," another manager said. "The InterCity brand name is of considerable value in itself. It is much more than a collection of express services. Potential investors, who will want to see a return on their investment, are likely to be more interested in keeping the network together than in breaking it up into little pieces."

ScottRail bid, page 16

Brian Scott

Richard Brown

Ivor Warburton

Chris Green

Andy Cooper

Brian Burdall

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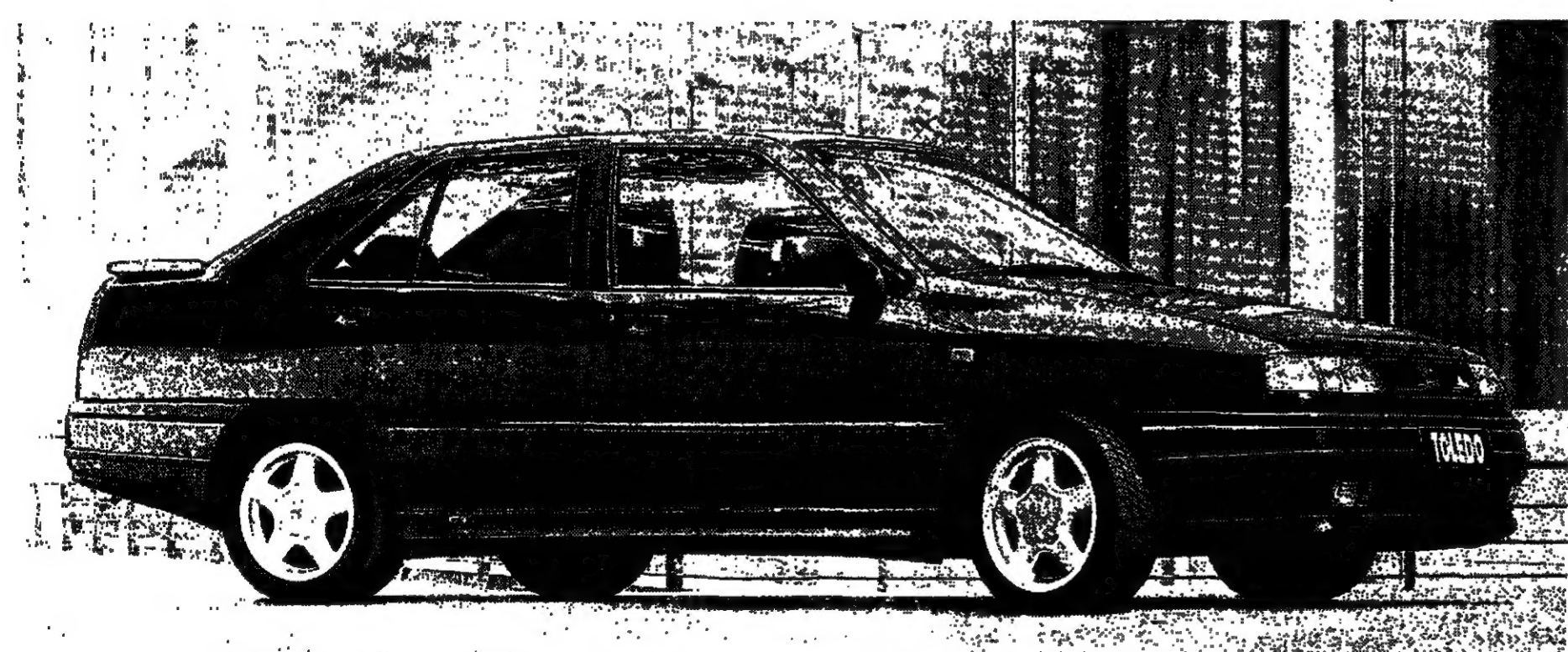
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Rolling flagship is a rare success

InterCity is the only national rail network in the world to run without a subsidy, Michael Dynes writes

INTERCITY. British Rail's flagship passenger business, is widely acknowledged, even by Britain's ungrateful travelling public, as one of the few success stories of the railway.

During the past five years, InterCity has been transformed into the only national passenger network in the world to operate without government subsidy. It also runs more passenger services at speeds in excess of 100mph than any other railway in Europe.

InterCity has its origins in a management reorganisation dating from the mid 1970s, when a collection of long distance passenger services run by regional railways were given their own brand name. The experiment proved so successful with passengers that virtually every other European railway has since followed BR's example and established its own InterCity service.

Under the wholesale railways reorganisation introduced in 1983 by Sir Robert Reid, the former BR chairman, InterCity was transformed into a proper business sector, along with Network SouthEast and the regional railways, enabling managers to develop the service and lay the foundations of the brand image that has become familiar to passengers.

Earlier this year, InterCity took control of its track, signalling, and infrastructure assets, completing the reorganisation initiated by Sir Robert.

Because of the government's decision to separate InterCity from the rail assets, however, all track, signalling and infrastruc-

ture will now have to be handed over to Railtrack, the new infrastructure authority, when the government's rail privatisation legislation reaches the statute books some time next year.

Although InterCity has been in profit since 1988-9, its balance sheet has been hit badly by the recession and its surplus has fallen from £49.7 million in 1990-1 to £2 million in 1991-2.

That is widely seen as a poor performance on an asset base of £2 billion with a turnover of almost £1 billion, although the figures do put InterCity into Britain's top 100 companies.

None the less, InterCity managers have been able to oversee new investment worth £1,170 million during the past five years, £700 million of which went into the electrification of the east coast main line between London and Edinburgh. InterCity now has a fleet of 240 trains, including 31 InterCity 225s and 91 InterCity 125s, which provide 780 separate services a day for its 200,000 daily passengers.

In contrast to similar services in France and Germany, BR's InterCity rolling stock is very rarely idle. One of the ways it has been able to reduce operating costs in the face of a shrinking market has been by making its assets work harder.

Managers now boast that one of the new 225 trains will typically travel 1,000 miles a day. With a life expectancy of 30 years, each train will run 9 million miles before it is finally scrapped - the equivalent of 19 journeys to the moon and back.

InterCity's decision to separate its track, signalling and infrastructure assets, however, all track, signalling and infrastruc-

InterCity

THE TIMES THURSDAY JULY 30 1992

Lotus to sell model within months

Gold medal bike sets trend for the 90s

By RAY CLANCY

THE high-tech bicycle that helped to win Britain's first gold medal of the Olympics last night is being hailed by the cycling fraternity as the most important development in the century.

Mike Burrows, who designed the Windcheetah in 1982, has set the trend for the next decade. He said he always believed that the monocoque could be a world beater, but it was only a year ago that Rudy Thomann, a development engineer with Lotus, recognised its potential and took it into the sports car company's factory at Hethel, Norfolk.

"I knew it was the fastest in the world, but I have been ignored by the cycling industry for years," Mr Burrows, of Norwich, said. "Everyone thought you had to make a bike lighter and believed that by doing so it would go faster. That's not the case. You have to make it more streamlined, more aerodynamic."

Patrick Peal, of Lotus, said that the Windcheetah could be available within six months. "The design is perfect for all types of high-speed racing and we plan to branch into the leisure market. We are looking for manufacturing, production and retailing help."

Cycling historians believe that Mr Burrows' design is the big innovation of the century. "The modern bicycle as we know it is not new," John Pinkington, of Erdington, Birmingham, said yesterday. "The innovations date back to last century. Advances in gears, brakes, tyres and frames are based on designs that already existed."

In 1985, after seeing Mr Burrows' prototype, he predicted that the Windcheetah would set the world trend for the next century. "Either this style of bicycle will be available to millions or it will become a toy of the rich, something too expensive for

the average rider and that would be the death of it," he said. Lotus has indicated that the racing model would cost between £3,000 and £5,000.

Cycling, which became a popular pastime in the 1890s, is enjoying a renaissance, with adult riders paying £250 on average for a machine. The number of bicycles sold has grown from 600,000 a year in 1970 to 2.2 million in 1991. David Collins, of the Bicycle Association of Great Britain, said: "It is big business. People are more concerned about their health and the environment. Cycling as a sport and a leisure pursuit has grown from strength to strength."

Nobody knows who invented the first bicycle but historians generally point to the Draisienne, designed by a German, Baron von Drais, in 1817 as the first commercial model. It became known as the hobby horse in England and was propelled along by the feet on the ground. It had no pedals.

The next development came from Kirkpatrick Macmillan, who put pedals on the rear wheel of the bicycle in 1840. Macmillan rode his machine 70 miles from his home in Kilmarnock, Scotland, to Glasgow in 1842. "This was a very important development but it was not a commercial success," Mr Pinkerton said. Macmillan, alas, was fined for "furious driving" when he knocked down a child.

The first big seller was the velocipede invented by Frenchman Pierre Michaux in 1861. The Coventry Sewing Machine company secured an order to manufacture the bicycles for the French market but the outbreak of the Franco-Prussian war meant that they were sold in England instead.

In 1870, John Starley invented the tension wheel with

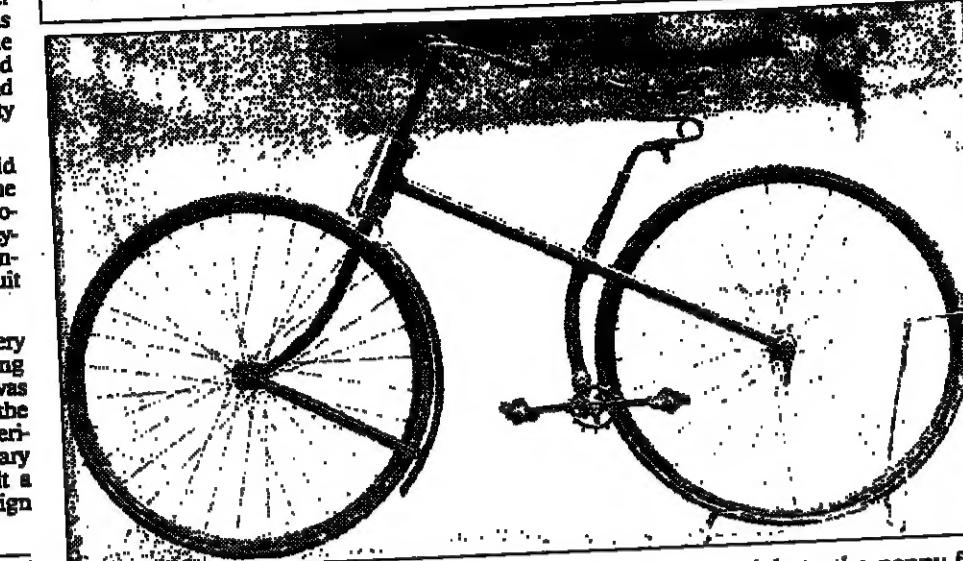
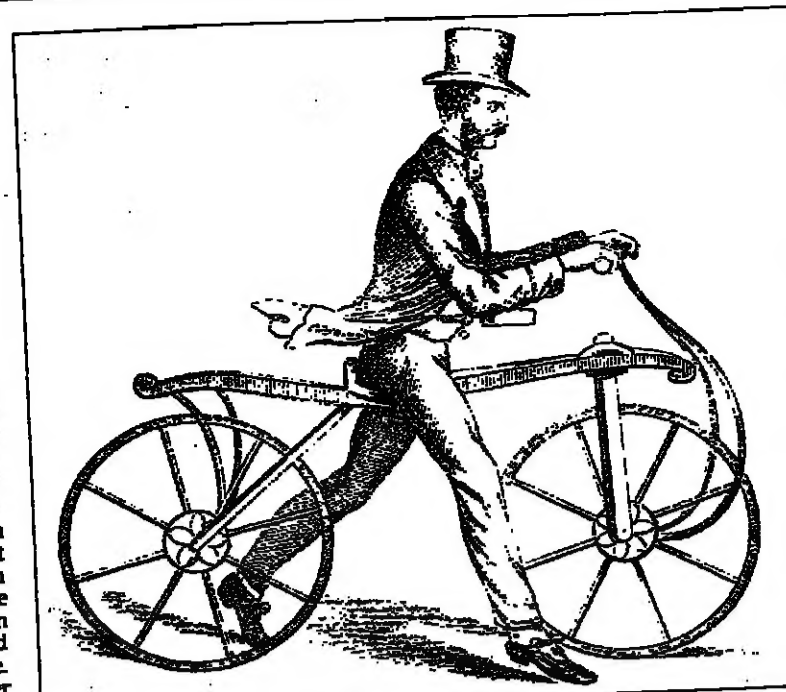
wire spokes, a metal rim and rubber tyre instead of the earlier wooden wheel. The front wheel was made larger and the high bicycle, or penny farthing as it was later nicknamed, became popular.

Starley's nephew, John Kemp Starley, made the most important innovation in 1885 when he developed the Rover, shaped like a modern bicycle with equal-sized wheels and a rear chain drive. The Cyclist, a popular paper of the time, described it as "setting the fashion". In the 1890s, everyone who could afford a bicycle had one and almost every town and city had a cycle club.

The next innovation did not come until 1962 when the engineer Alex Moulton introduced the small-wheel bicycle with its rubber suspension. It was adjustable to suit most heights.

Within a few years every manufacturer was producing a small-wheel bicycle. It was the first new design since the Rover. Moulton also experimented with revolutionary designs. In 1959, he built a monocoque, but the design was never pursued.

British medals, page 1
Leading article, page 13
Boardman's gold, page 30



Building up speed: early bicycles progressed from no pedals to the penny farthing, before reaching the invincible, below left, that first inspired Mike Burrows. Later innovations included the small-wheel designs.

Riverbed killer identified

By NICK NUTTALL
TECHNOLOGY
CORRESPONDENT

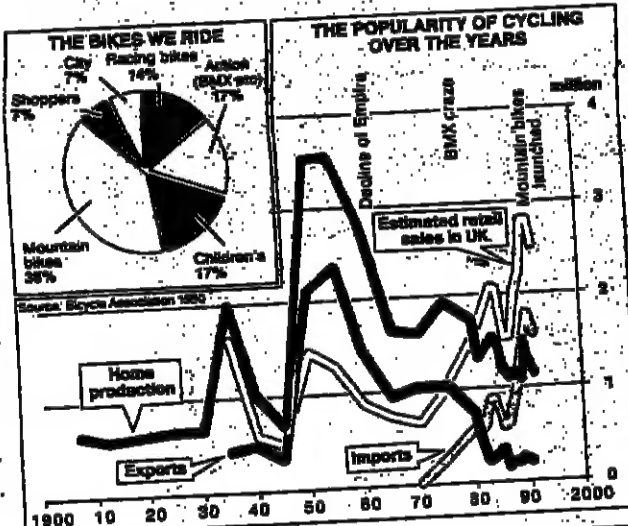
AN ALGAE that rises from riverbeds to kill fish before returning to the sediment has been identified by scientists.

The researchers, who discovered the poisonous organism by chance, believe that the algae could be a key cause of a rising number of mass mortalities of fish in estuaries in Europe, America and other parts of the world.

The discovery, details of which are published in *Nature*, has been made by scientists at the North Carolina State University in Raleigh, North Carolina. The team claims that the algae, a dinoflagellate, is a new species. Its existence was uncovered when aquarium fish suddenly died a few days after water collected from the Pamlico river was put into their tank. Within two hours, the algae changed into non-toxic forms, or cysts, and settled on the tank's bottom.

During the death in the river of one million Atlantic menhaden, a type of herring, the scientists found swarms of the microscopic algae in the water. Less than one day later, few toxic algal cells remained.

The algae's ability to change swiftly from a poisonous to a benign form may be why its link with mass fish deaths has never before been uncovered, the scientists suggest.



Friend shot Gulf soldier

The first allied casualty of the Gulf war was killed by a bullet from a rifle being cleaned by his friend, an inquest at Oxford was told yesterday.

A verdict of accidental death was recorded on Pte Shaun Taylor, 20, of Stourbridge, West Midlands. A court martial had found Pte John Williams, the man who shot him on February 25, 1991, guilty of negligence.

Railman killed

Stuart Vine, 29, a British Rail engineer, was killed yesterday as he worked on track at Christchurch railway station, Dorset. It is believed that a crowbar he was using sprang back into the air, breaking his neck.

Pasties plot

A man who threatened to contaminate pasties unless the makers, Ginsters, paid him £2,500 was jailed for four years yesterday by Plymouth Crown Court. Geoffrey Moore, 66, of Exmouth, Devon, admitted blackmail.

Spitfire crash

A Spitfire pilot escaped unhurt after his plane crashed at an airshow in north Devon. The plane overshot the runway and nose-dived as it tried to take off during a Battle of Britain flypast before record crowds at RAF Chivenor.

Castle to stage civil war show

By LOUISE HIDALGO

THE Royal Armouries' touring display of English Civil War arms and armour, sponsored by The Times, reaches Nottingham Castle this weekend. At the castle, 350 years ago next month, King Charles I raised the standard in declaration of war against Parliament.

The firing of a replica seventeenth century cannon in the castle grounds will salute the exhibition's opening, on Saturday, in the latest stop on its tour of sites significant in the Civil War. The historian Lady Antonia Fraser is to open the display and a second exhibition, staged by the castle museum, on the role of women in the seventeenth century.

More than 65,000 people have already visited the armour exhibition, which marks the 350th anniversary of the start of the Civil War and is the first travelling display to be presented by the Royal Armouries, England's oldest museum. It features more than 60 items from the collection that are normally kept in the Tower of London. They include Charles I's gilt armour, considered the finest Stuart armour in existence and play cannons made for his son, later Charles II.

The exhibition is to stay in Nottingham until September 20. It will open at the Foregate Museum, Worcester, on September 26, and be at the Corinium Museum, Cirencester, from January 9 to March 28.

The Sealed Knot group, which re-enacts Civil War events, is to stage a raising of the standard at Nottingham Castle on August 22.

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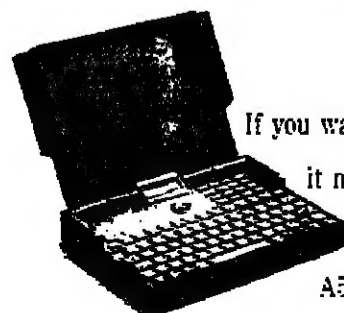
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**Labour
summer**

**Education reform
ions urge
opposi**

**London auth
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Labour launches summer offensive

By Philip Webster, Chief Political Correspondent

JOHN Smith yesterday called on the government to promote co-ordinated action within the European Community to reduce interest rates and unemployment after his new shadow cabinet met for the first time to plan a summer campaign to harass ministers over the economy.

At a two-hour session at Westminster, Mr Smith's team planned an assault leading up to the party conference in the autumn, in which Labour will constantly try to highlight Tory "broken promises" about economic recovery during the election campaign and challenge the government's assertion that there is no alternative to its approach to economic difficulties.

After what was described as an upbeat session, marking Labour's emergence from the doldrums of a fourth election defeat, the new Labour leader said it signalled a fresh start. "We will be an attacking Opposition, constantly calling the government to account for both their actions and their inactivity."

"This summer we will begin that sustained attack, concentrating on the government's mishandling of the economy. We will call them to account for growing unemployment, their lack of any plans for increased investment and growth in the economy, their failure to act to boost housing and construction and their refusal to use their presidency of the Community to take any co-ordinated action on unemployment or interest rates."

Labour sources were cautious later about whether his remarks implied that Mr Smith and the shadow cabinet supported revaluation or reassignment within the European exchange rate mechanism. In early June Mr Smith was floating the possibility of a realignment in which the German mark moved up against other currencies. Neil Kinnock has since called publicly for an immediate revaluation of the mark, and sources close to Mr Smith have said that he was not out of sympathy with his predecessor's position.

Labour will also be calling for specific domestic measures to assist recovery, including a phased release of local authority capital receipts. It will try to present a contrast to a government that it claims is sitting on its hands but putting forward positive measures, while accepting they cannot be seen as overnight solutions.

Mr Smith will announce the remainder of his frontbench line-up today. Yesterday, continuing the policy of increasing opportunities for women to the party, Margaret Beckett, the deputy leader, announced the appointment of Janet Anderson, the new MP for Rossendale and Darwen, as her parliamentary private secretary.

Labour sources disclosed that the party might call into question the integrity of the prime minister as part of its summer offensive. Shadow cabinet members are preparing to harry ministers with

their claims during the election that a Tory victory would ignite a recovery that has failed to materialise, and their assertions that public services would be improved, something Labour says is unlikely with the curbs on public spending.

Labour sources said last night that Mr Major, with his Treasury past, must have had a "clear idea" about the economic situation. Unemployment will be a central theme of the Labour attack. It will highlight not only the tragic human problems, but its effect as a dampener on economic confidence and investment.

The Liberal Democrats also stepped up their criticism of government, putting forward a five-point action plan to restore industrial confidence. Alan Beith, the party's Treasury spokesman, said: "The British economy is facing an economic crisis and the question is not when will the recession end but whether a wholesale slump can be avoided. This crisis is aggravated by the inaction of the Chancellor."



Team photo: John Smith lines up with some of his shadow cabinet at Westminster before their first meeting yesterday: back row, left to right, Lord Dean of Beswick (the Labour backbench peers' representative), Tony Blair, Donald Dewar, Chris Smith, Marjorie Mowlem, Jack Straw. Front row: Ann Cwyd, Jack Cunningham, Mr Smith and his deputy, Margaret Beckett, and Robin Cook

Peers call for action to save fish stocks

By Michael Hornsby, Agriculture Correspondent

THE European Community's fishing fleet must be reduced soon, and substantially, to prevent a total collapse of fish stocks and the fishing industry, the House of Lords says.

Other recommendations in a critical report, published yesterday, on the common fisheries policy include the phasing-out over ten years of the catching of fish for industrial use. The report recommends setting up "closed boxes" where fishing would be banned or restricted to protect concentrations of spawning and juvenile fish.

De-commissioning grants offer the only effective permanent answer to the "chronic over-capacity" of the EC fishing fleet, the peers say. They dismiss as inadequate the £25 million de-commissioning scheme announced by the government last February.

"The committee accepts that £25 million is not even enough to prevent the fleet capacity from expanding; four or five times that amount is now needed to make up for the lack of a de-commissioning scheme in the United Kingdom during the last decade."

Limiting the number of

days vessels are allowed to spend at sea — the main plank in the government's fish conservation strategy — should be seen as an interim measure pending the full introduction of a de-commissioning scheme, the report says. The current limit of 135 days a year at sea is inadequate and should be increased.

Value for money could be ensured by requiring fishermen to tender for de-commissioning grants, the report suggests. Fishermen would each put in a sealed bid stating the amount of money they would accept to take their boats out of service and the government would take the lowest bids.

The report notes that half the tonnage of fish taken from the North Sea, mainly by Denmark, consists of such species as sand eels, Norway pout and horse mackerel, which are turned into fish meal, an ingredient in animal feed and fertiliser, and oil, used in making margarine, cosmetics, paint and polish.

Review of the Common Fisheries Policy. The second report from the House of Lords select committee on the European Communities. (HMSO, £35).

Education reforms

Unions urged to drop opposition

By John O'Leary, Education Correspondent

THE senior figure in grant-maintained schools yesterday appealed to teachers' unions to drop their opposition to opting out in the wake of the education white paper.

Bob Balchin, chairman of the Grant-Maintained Schools Foundation, said that the move to self-governing schools would lead to higher morale and greater professionalism among teachers. The largest unions could do by dropping their ideological opposition.

Mr Balchin told delegates to the annual conference of the Professional Association of Teachers, at Loughborough University, "This week's white paper means that the end of local authority control of education is now in sight, and with it the end of 100 years of professional servitude for teachers in the state sector."

By the end of the century, 90 per cent of teachers would be in opted out schools, Mr Balchin predicted. "Grant-maintained schools are often said to be about parents' power... but they are equally about teacher power, for in a

grant-maintained school the allocation of the resources lies with the professional management staff of the school, and not with costly bureaucrats outside it."

John Andrews, education's general secretary, had reservations about the more specialised danger is that we fall into our historical trap of creating an educational hierarchy, with some schools regarded as better than others simply on the basis of the type of education being offered."

Nigel de Gooch, the general secretary of the National Association of Schoolmasters and Union of Women Teachers, challenged the assumption that opting out and a drive against truancy would produce higher standards. "The main reason why standards are not higher is the damage caused by the minority of extremely disruptive pupils. The government should be assisting LEAs to fund more special schools and units for pupils with serious behavioural problems."

Can Whitehall teach?

page 12

London authority leads the way

ONE of the first authorities on the government's list to relinquish total control of school admissions will be Hillingdon, in northwest London. (John O'Leary writes). The proportion of secondary pupils in grant-maintained schools long since passed the 10 per cent limit proposed in Tuesday's white paper.

Yet surrendering a traditional monopoly holds no fears for the education authority because the deed has already been done. The Education and Community Services Department is already co-operating with the eight grant-maintained schools on the allocation of next year's places.

Kathleen Higgins, the director of education, said yesterday: "In many ways the white paper is moving in the direction that Hillingdon is already going. Working with the grant-maintained schools is just one of the changes that has taken place. We are looking carefully at the nature of the services schools want."

The decision to co-operate fully on admissions followed a near decade over this year's allocation, which at one time left 200 children unemployed. Parents were holding places at local authority, independent and grant-maintained schools simultaneously.

The new funding agency for schools will share responsibility for the allocation of secondary places by 1994. With one more school in the three of a ballot and two others closing next year, it may not be long before the agency acquires total responsibility for admissions.

The choice in Hillingdon: Abbotsfield School (boys' comprehensive), Barnhill (closing in 1993), Bishop Ramsey (mixed C of E comprehensive), Bishopalt (mixed grant-maintained), Douay Marjory (mixed comprehensive), Evelyng (standard mixed comprehensive), Greenway (mixed grant-maintained at Uxbridge High), Harrington (mixed community comprehensive with facilities for physically disabled), Haydon (mixed grant-maintained), Hayes Manor (mixed grant-maintained), John Pennance (mixed comprehensive in semi-rural area), Meadow Lane (mixed grant-maintained with special learning facilities), Northwood (mixed grant-maintained), Queenswood (mixed grant-maintained), Swalesley (girls' comprehensive, winner of Technology Initiative award), Townsend (closing in 1993), Vyne (mixed grant-maintained, with facilities for pupils with hearing difficulties), Walsingham (Roman Catholic mixed comprehensive).

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Risk of ITV enquiry halts launch of new series

BY MELINDA WITTSTOCK, MEDIA CORRESPONDENT

THE commissioning of new dramas and comedies to replace tired hits on ITV after autumn next year could be further delayed because the Office of Fair Trading is considering a challenge to new networking arrangements.

The range and quality of ITV programmes from early 1994 is already threatened by the network's failure to find a chief executive to run its new centralised commissioning system.

The OFT is concerned that some aspects of that system are anti-competitive. Sir Bryan Carsberg, director-general, is understood to object to the extent of control that the 15 ITV companies will retain over the £500 million annual network budget, despite legislation stipulating an end to ITV's programme supply cartel by January 1. He is thought to favour the imposition of modifications to give the ITV chief executive and network director more independence to choose what programmes to commission.

Months of delay in finding a chief executive have already put commissioning on ice, and even if ITV soon fills the £230,000-a-year post, intervention by the OFT could lead to further uncertainty and delay. With a minimum of a year required to put a new drama on the air from the time it is commissioned, it is feared that ITV will be forced to broadcast extensions of present programmes and a higher proportion of repeats.

The situation will be compounded if ITV executives oppose OFT modifications. The problem would then be referred to the Monopolies and Mergers Commission, which would take at least a year to investigate.

"The screen won't go blank, but there's no question that this poses a real threat to the quality of programmes," said one ITV executive. "There will be a tendency not to refresh the schedule because new programmes require much more thought

than repeat orders. It could get very serious indeed by January 1994, when major pieces like *Inspector Morse*, and some of next year's new stuff that doesn't wash, will need replacing."

With commissioning ground to a halt, independent production companies are now facing financial difficulties, while several ITV companies have been forced to borrow money to produce programmes that in the end might not be commissioned. Meanwhile, neither the OFT nor the Independent Television Commission (ITC) are prepared to allow ITV to extend interim scheduling arrangements covering the first eight months of next year.

The new arrangements were required by the 1990 Broadcasting Act to encourage competition in the industry by depriving ITV companies of the right to schedule their own programmes and allowing Britain's 900 independent producers to compete directly with the broadcasters.

But the OFT, which next week publishes its views on which parts of the arrangements it believes are anti-competitive, is concerned that a loophole preventing the network chief executive from commissioning a programme without an ITV company's approval might impede independent producers' access to the schedule.

John Woodward, chief executive of Pact, the independent producers' association, said: "It is a conflict of interest for the ITV companies to decide between their own programmes and those made by independents."

The OFT will next month begin a second consultation process during which it will examine whether the arrangements have any "benefits outweighing anti-competitive effects". It will consult ITV and the ITC, which approved the new system in May, before making a final ruling on December 3.



Under observation: populations of red grouse, seen here in a painting by Archibald Thorburn (1860-1935), are the subject of a new "bible" for moor owners

Nature's killers the biggest danger to red grouse

THE first "bible" for Britain's grouse moor owners since Lord Lovat edited his seminal work, *Grouse in Health and Disease*, more than 80 years ago was published yesterday. It will offer advice on long-term maintenance of red grouse populations into the next century.

Although the 240-page *Grouse in Space and Time* lacks the elegance of Lord Lovat's leather-bound tome of 1911, it is the product of 12 years' research. The author, Peter Hudson, manager of upland research for The Game Conservancy, concludes that regeneration of declining populations of *Lagopus lagopus scoticus* requires the widespread cull-

ing of foxes and the control of disease.

The research was prompted by the decline in red grouse during the mid-1970s caused by poor weather, disease and the rise in foxes that accompanied a burgeoning rabbit population after the ravages of myxomatosis. Afforestation and over-grazing by sheep and deer contributed to the decline in red grouse.

Dr Hudson said that the numbers of grouse shot on managed moors, chiefly in northern England and Scotland, had fallen by about 40 per cent in 40 years. Rather than simply being seen as providing a pastime for shooting parties, it should be

Foxes and disease must be quelled to save the red grouse, a new book says. Kerry Gill considers the fate of a bird laying a golden egg for rural areas

recognised, he said, that the red grouse was essential to maintain habitats for many wild birds, ranging from golden plover to wheatear.

Moreover, spending on grouse management and shooting in Scotland was almost £21 million a year and created the equivalent of 2,300 full-time jobs. The Royal Society for the Protection of Birds acknowledges that, but for shooting, many managed upland moors, so

important for wild birds, would have been lost.

With the approach of The Glorious Twelfth, owners of Britain's 459 grouse moors will be assessing once again the effects of predators and disease. Dr Hudson said that a large reduction in the number of birds would probably be seen, demonstrating the critical position that the birds were in. Despite a mild end to winter, the early spring had been bad, curb-

ing hens from laying, and in some areas, heather moorland was being lost at the rate of 4 per cent a year.

Dr Hudson said: "There will be some places that will be very good, but, moving back up to the Highlands, I think we are going to see something like a 20 per cent reduction, and some places will be disappointed."

This year had been one of the worst for ticks, which carry the "louping ill" virus from sheep to the grouse. Mild winters had encouraged ticks and had led to a rise in the rabbit population, on which foxes fed, Dr Hudson said. While the number of grouse shot on moors had fallen by almost half since

1950, there had been only a 13 per cent increase in foxes killed since 1965.

The book will be sent to the Scottish Office and to Scottish Natural Heritage. Grouse shooting, Dr Hudson said, was important to maintaining multiple land use, with shooting, sheep farming, stalking, conservation and tourism.

The average annual bag has fallen to 250,000 grouse in Scotland, and 450,000 for all Britain, a far cry from the times between the two world wars when bags exceeded 800,000. The number of upland keepers employed on Highland estates has fallen to 15 per cent of the turn-of-the-century total.

Hairdressers a cut above in high street popularity poll

Unhelpful and rude staff are a pet hate for Britain's shoppers, writes Michael Horsnell

ON 1979 when a similar survey showed that one in four people had difficulty gaining redress from shops.

"Shops should be aware of being too complacent about these findings," Lady Wilcox, the NCC chairman, said. "Two in five shoppers named some sort of problem with staff as one of their pet hates about the service in shops nowadays."

The council compared its findings with the results of a similar survey of attitudes to the public utilities, carried out in 1990. Lady Wilcox said: "When we asked consumers two years ago how good they thought television and utilities were at listening to and taking care of their customers, only around two in five consumers rated TV, British Rail and the water companies as very or fairly good. Even gas and coach services, which came out best, were rated very or fairly good by only 67 per cent and 72 per cent respectively. That only just matches the worst of the high street shops this year."

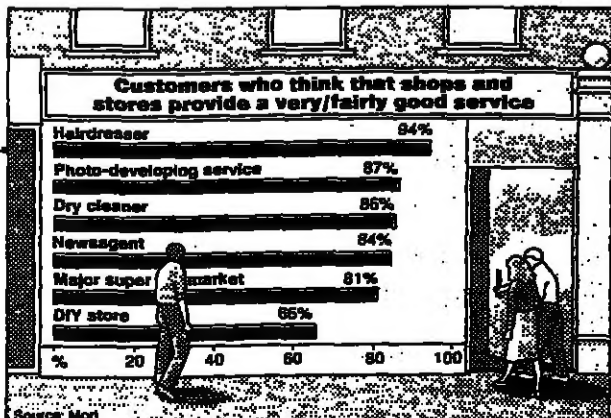
"Next year, we shall be looking at public utilities again to see if the citizen's charter has led to an improvement in customers' attitudes to these monopoly services," Lady Wilcox added. "Of

course, when it comes to the monopoly and near-monopoly public utilities, discontented customers can't take their business elsewhere. That's why it is so important that the citizen's charter should bring about real changes in the way that the public utilities treat their customers, not just cosmetic ones."

"As we have said repeatedly, it is essential to ask consumers what their needs are before setting service standards. Otherwise, consumers are all too likely to end up getting what the bureaucrats want to give them, rather than what they really want."

In a foreword to the consumer council's annual report for 1991-2, also published today, Lady Wilcox adds: "We warned early on that the charters could bring no overnight gains for consumers - and this has proved to be the case. "We want to see substantial improvements including: detailed prior consultation with users; explicit service standards; written user contracts for every service; penalties for service breakdowns; effective consumer redress and compensation; independent representation of users' views and extensive publicity for users' rights and service performance."

Consumer Concerns 1992 (National Consumer Council, 20 Grosvenor Gardens, London SW1 WODH; £5). The annual report is free from the same address - but an A4 envelope should be enclosed with the order.



NEWS IN BRIEF

Brother cleared of murder

A man who beat his alcoholic brother to death after caring for him for 20 years was cleared of murder yesterday. Roger Billington, 49, was put on probation for two years after being convicted of manslaughter on the grounds of provocation and diminished responsibility.

The jury at Leicester Crown Court was told that Billington, of Leicester, had made enormous sacrifices to look after his brother Terry, 46. Last October, a day after his brother had fooled him into believing that he had stopped drinking, Billington returned from work to find his brother in a drunken stupor. He clubbed him to death with an iron bar.

Payout agreed

Curtis Shaw, 9, of Bolton, Greater Manchester, who suffered brain damage when hit by a car six years ago, will receive up to £21 million damages if he lives until he is 68 under a structured settlement agreed in the High Court yesterday.

Yachtsman dies

The body of Bernard Rains, who went missing while sailing, was found washed up on a beach at Mersea Island, Essex, yesterday. Coastguards launched a search for Mr Rains, from Whitstable, Kent, after his empty boat was found on Tuesday.

Plot backfires

A woman who plotted her husband's death after he had an affair was jailed for five years at Leeds Crown Court yesterday. Susan Gill, 39, of Shipley, West Yorkshire, was convicted of soliciting an undercover policeman to murder Michael Gill, 29.

Sprouts sold

The Irish Republic's first home-grown Brussels sprouts of the season were sold in Dublin for more than £4.50 each. A hotel paid £14,400 (£375) for a box of 80 grown by Niall McDermott, 13, of Dublin, who gave the money to a hospital.

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EXPERTS IN VITAMINS

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Colombian president calls in US planes to hunt for Escobar

AMERICAN military aircraft yesterday joined the search for Pablo Escobar, the escaped leader of the Medellín drug cartel. The aircraft, whose mission was requested by President Gaviria of Colombia, used infrared and other detection devices.

As the list grows longer of officials, soldiers and prison guards sacked by the Colombian government following Escobar's escape last week, the hope of capturing him further faded. President Gaviria has so far dismissed the nation's director of prisons, the chief of the air force, an army general, the jail's warden and assistant warden, and 26 prison guards. He is widely believed, many of them were bribed by Escobar, their resignations should be a comfortable one. Twelve soldiers have also been arrested on suspicion of helping Escobar and nine of his lieutenants to slip out of their hilltop prison overlooking Medellín eight days ago.

The latest casualty of the government purge is Eduardo Menoza, the assistant justice minister, who was one of the three government officials apparently taken hostage by the prisoners during their escape. Menoza and the other officials were released, Señor Menoza appeared on Colombian television looking, some said, distinctly untroubled.

The president's office said only that Señor Menoza was being relieved of his job because he had been given permission to go to the jail to inform Escobar that he was being moved to a military prison but was not told to enter the prison compound. When Señor Menoza and other officials did enter the jail, they were taken prisoner.

In the wake of the escape, he has been passed with speed. Gustavo Pardo, the sacked general who was in charge of prison security, appeared on television to say that he had played any role allowing the prisoners to escape and blamed the incident on "a few treacherous

The drug lord's escape has led to a rash of dismissals, writes Ben Macintyre from Medellín



soldiers". He said: "We had soldiers posted every six yards around the jail. It is only because of the army traitors who opened the door to the jail that the escape happened."

General Pardo and 200 soldiers had accompanied the government official to Envisado jail to ensure that Escobar and the 14 other members of the Medellín cartel were moved to another, more restrictive prison.

The Colombian government has been severely criticised for its lenient policy towards the drug lords. Escobar finally agreed to surrender in June last year on condition that he and his associates were kept in Envisado prison, a ranch house belonging to Escobar, which proved a most convenient venue from which to continue running his drug syndicate.

The failure of the government to recapture Escobar, despite a huge search operation by specially trained police units, and the frantic back-peddling that followed his escape have hardened the already cynical attitude of many Colombians. "He could be back in Envisado prison and the government would

not know," said one Medellín resident.

Negotiations between the escaped drug lord and the government now appear to have broken down. Escobar has said through his lawyers that he is prepared to surrender under certain conditions, but the president has insisted that any surrender must be unconditional. That may change.

"Every hour that Escobar remains free weakens the bargaining position of the government," said a Bogotá diplomat. "Eventually the government may have to cut a deal, which is sure to be to Escobar's advantage."

The cards are stacked firmly in Escobar's favour, and the government may soon be forced to admit that his whereabouts are completely unknown. One theory is that he may be safely ensconced in Envisado itself. Escobar's home town just below the prison, where he is viewed as a local patron and protector, another is that he is somewhere in the mountainous jungles west of the city.

The latest rumour doing the rounds in Medellín is that he has left the country and is now under the protection of Sendero Luminoso (Shining Path) guerrillas in Peru, whose links with the narcotics trade make them natural allies. In the town of Envisado, Escobar's stock has reached an all-time high. "No one knows where he is," said a winking barman in the town that Escobar made prosperous. "And if they did know they wouldn't say. Pablo will come back maybe when he has had a good rest."

● **Guatemala City:** The human rights office of the Roman Catholic Church said that it has recorded hundreds of cases of political murder and other rights violations so far this year in Guatemala, including 190 "executions" not sanctioned by the courts, and 209 assassinations.

Drug dealers' home, page 12



Britain accused: Andrew McGarrity, a Londoner, sitting with a display of 2.8kg (6lb) of heroin in a press conference at the Bangkok anti-crime office. The Thai authorities arrested him at his hotel room on Monday for allegedly having the drugs in his possession

Coup attempt collapses in Madagascar

By Our Foreign Staff

A SMALL armed group of soldiers took over Madagascar's state-run radio station yesterday and announced that they had staged a coup and established a "committee to rescue the nation". But the poor and sleepy Indian Ocean island nation did not feel the need for such radical measures and decided to ignore its would-be saviours.

The coup attempt, which was bizarrely reported in advance by the local press yesterday, might have succeeded if not for the "incredibly peaceful nature of the Malagasy" people, a diplomat in the capital, Antananarivo, said. President Ratsiraka, who has ruled since 1975, is deeply unpopular.

Witnesses said that about eight gunmen were arrested as they left the station.

Maputo drought gives peace a chance

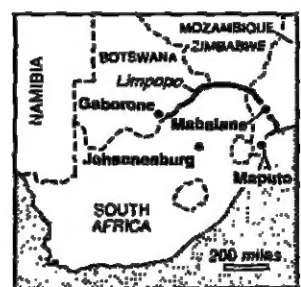
FROM SAM KILEY IN MABALANE, MOZAMBIQUE

THE great grey-green, greasy Limpopo River has run dry. The river, which begins near Gaborone, in Botswana, vanishes at Mabalane, in Mozambique, nearly 150 miles from the coast.

Goats graze on scrub growing on its parched sandy bed, while locals dig 20ft beneath the sand to reach pools of greenish slime, which are the only water source for the once verdant farmland around. Further downstream, the Indian Ocean has started to flow up the course of the Limpopo, destroying crops with its salt. Farmers desperate after a 90 per cent crop failure as a result of the worst southern African drought on record have started to irrigate their land with sea water. The United Nations World Food Programme estimates that 3.1 million people are in danger of dying of thirst or hunger as a result of the drought in Mozambique.

Ironically, the drought may also be responsible for bringing peace to Mozambique after 16 years of civil war between Mozambique's Frelimo government and Renamo, the right-wing Mozambique National Resistance movement. President Chissano and Afonso Dhlakama, the Renamo leader, have agreed to meet for the first time on Monday to discuss a ceasefire. Their meeting owes as much to two years of peace talks in Rome and a separate diplomatic effort by President Mugabe of Zimbabwe and "Tiny" Rowland, the chief executive of Louisa, as it does to the fact that the drought and attendant famine means neither side can afford to go on fighting for much longer.

Thousands of people held in areas of Mozambique occupied by the rebels are fleeing the combined effects of drought and war to government-held territories, where there is a better chance of getting food aid. The migration has undermined the power base of the rebels and has forced them to agree to allow relief agencies to distribute food behind their lines along

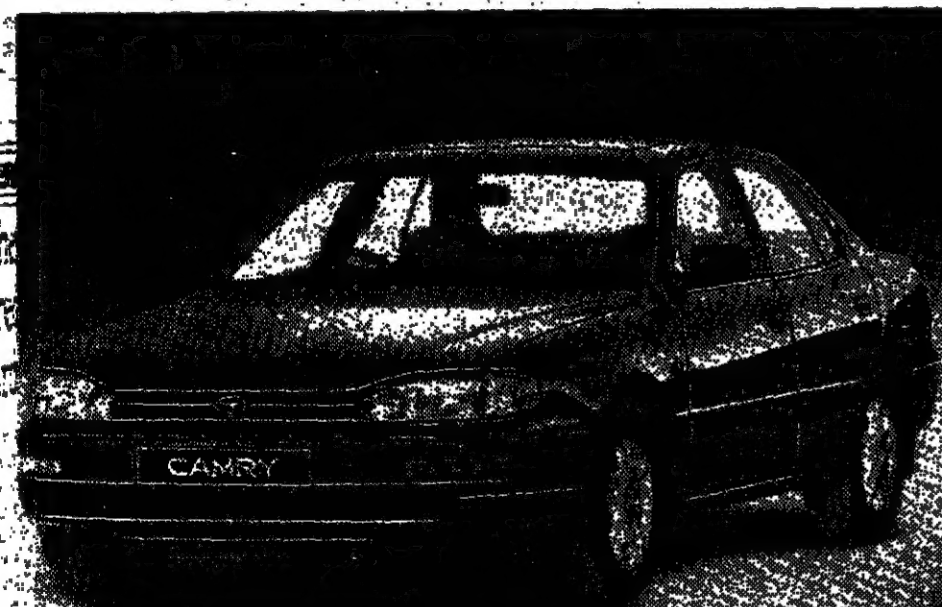


so-called corridors of peace. Meanwhile, the government's army has begun to fray at the edges, according to diplomats. In December, the British-trained Nyanga battalion hijacked a train carrying food along the Limpopo railway.

Pay comes irregularly to soldiers serving in areas remote from Maputo, the capital. As a result attacks on people living on the edges of the bigger cities, which were more attributed to Renamo, are now as often blamed on hungry soldiers.

The civil war has so disrupted food production in Mozambique that in Mabalane, the few farmers with access to water for irrigation booby trap their fields with mines at night to protect their meagre crops from bandits.

"The drought is a catastrophe which may in the long run turn out to be a godsend if it forces a genuine ceasefire out of both sides," said a senior Western diplomat based in Maputo. He added that the main fear was that both sides may seize upon a ceasefire and free food aid to rearm. "If that happens Mozambique's last chance of peace will have been missed."



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Honecker keeps up pose of the street-fighting man



Margot Honecker, vocal campaigner

ERICH Honecker, the former East German leader, raised his elderly clenched fist in the traditional salute of the Red Front communist street fighters of the 1930s as he left the Chilean embassy in Moscow yesterday to be returned for trial to Germany.

It was a gesture clearly intended to remind the world of his anti-Nazi record and reiterate his recently expressed view that the Bonn government's determination to place him before a court is akin to the Nazi witch-hunt of communists and shows the new Germany to be what he called a "fourth Reich".

Since his fall from power in October 1989, Herr Honecker has exhibited a quick-fused grasp of strategy and manipulation of which his elders in the Saarland Com-

For all his scheming and pleas of ill health, the former communist leader has been returned to Germany where he will answer for his shoot-to-kill orders, Anne McElvoy writes

munist party of the Weimar republic would be proud. He has pleaded terminal illness, an inclination to suicide and engaged top East and West Berlin lawyers to save him. But yesterday he finally lost his battle after the Chilean authorities caved in under pressure from Bonn and handed him over. Last night he was taken via the western Berlin airport of Tegel to Moabit prison to await trial on 49 charges of manslaughter.

In April 1945, Herr Honecker, who escaped from a Nazi jail, went to the Soviet sector of Berlin to meet up

with the Ulbricht group returning from Moscow to administer the Eastern zone. Those former communists who knew Herr Honecker in the early post-war days considered him diligent, shy, but far from brilliant. Wolfgang Leonhard describes him as having had "the main characteristic I would consider essential for success as a young functionary: absolutely average intelligence coupled with zealous devotion to the idea of communism".

He established himself as East Germany's crown prince by overseeing the building of

the Berlin Wall on August 13, 1961. Orders bearing Herr Honecker's signature and calling for "ruthless use of firearms to prevent infringement of the state border" are deemed by the justice authorities to be strong enough evidence for manslaughter charges based on the deaths of nearly 200 escapees killed at the wall or along the inner-German border.

Herr Honecker, who succeeded to power in 1971, was ousted in October 1989. The united Germany brought charges against him in December 1990, but the

Soviet military whisked him into a well-guarded clinic in the countryside from where he was flown to Moscow in March 1991, supposedly for heart treatment, in reality to be given asylum by his Soviet masters.

The demise of communism in the Soviet Union after the failed coup attempt of August last year looked set to deliver Herr Honecker to the German justice authorities. When Russia issued an ultimatum ordering Herr Honecker and his wife and former education minister, Margot, to leave their flat, they fled to the Chilean embassy where the ambassador, a friend of the Honeckers from the days when they had offered socialist exiles asylum after the Pinochet coup of 1973, offered him protection, sparking a diplo-

matic row between Bonn and Santiago.

Since then Frau Honecker has taken up her husband's campaign, claiming that he is too infirm to be moved from Moscow. Herr Honecker has appeared on German television reading prepared statements defending his actions as East German leader, but was often seen to be prompted and corrected by Frau Honecker. Continuing her supportive role, she accompanied him back to Germany yesterday. Just what ails Herr Honecker will be ascertained in a preliminary health check in Berlin. He now seems to have accepted his battle with history will be continued in court and not at the safe distance of a diplomatic residence.

Honecker back, page 1

Huge refugee influx forces Germany to seek EC quotas

FROM IAN MURRAY IN BONN

GERMANY has a hidden agenda in urging other European Community countries to take in refugees from the Balkans according to a quota system. This is because Bonn views immigration as a matter which the Community should deal with centrally, rather than leaving individual governments to draw up their own rules.

The plight of the refugees is forcing the pace of the argument. Klaus Kinkel, the foreign minister, told the newspaper *Süddeutscher Zeitung* yesterday that Germany could not bear the whole burden, which was why he was pressing the Community to adopt a quota solution. Other countries should react faster, he argued. While Germany had taken in more than 200,000, other countries held back: "This just won't do."

The argument is no more than an extension of the one put by Helmut Kohl, the chancellor, at Maastricht in December. He tried in vain there to win the summit over to his view that once the internal borders of the Community come down, it will be fairer and easier if there is a common policy by which member states share out the burden of vetting, housing and eventually integrating refugees and asylum-seekers.

Herr Kohl has promised to continue arguing the case until the idea is accepted. If he succeeds, the Community will bail his country out of the problems created by the liberal asylum rights written into its Basic Law.

Thanks to this law, Germany has become the pre-

ferred destination for people from all over the world seeking a new life in Europe's most prosperous country. Last year 256,000 arrived and so far this year another 160,000 have done. The difficulties and expense of coping with this huge influx, on top of the problems of unification, explain in large measure the growth of the extremist right.

The government has not been able to do much so far to stop this happening. Despite the introduction of streamlined procedures designed to reduce the time for vetting applicants, any citizen of any country still has the automatic right to apply for asylum in Germany and thousands arrive every month and do so.

Only by altering the constitution can this be prevented but Herr Kohl has again tried and failed to convince the Social Democrats to support the necessary changes. The opposition insists that Germany must remain a country of refuge for the oppressed of the world. The Social Democrats say they will give their essential support to constitutional changes only if the EC first agrees to a common immigration policy, including a share-out of asylum seekers among member states.

The plight of the Bosnian refugees has given Bonn the opportunity to argue the logic for such a policy. If the EC accepts that, for humanitarian reasons, a quota system has to be introduced to cope with the desperate need of these refugees, Germany will have an impressive precedent in arguing for a wider adoption of the same principle.

However, it would be wrong to think that Germany was cynically exploiting the plight of the Balkan refugees to solve its constitutional problems. The spontaneous and generous response of the public in offering accommodation and gifts to the refugees has overwhelmed the authorities. Some areas, including eastern Germany, are already over-subscribed with volunteers offering temporary homes.

● Zagreb: The United Nations was coerced into taking part in the "ethnic cleansing" of Bosanski Novi in Bosnia last week when Serbs threatened harm to Muslims kept in an area of the city surrounded by guards, a UN relief official said yesterday.

Jean-Claude Concolato criticised Serbian authorities in the city as he prepared to leave the office of the UN High Commissioner for Refugees in Zagreb, which he has led since December 1991. "We have been forced to take part in this monstrous policy of ethnic cleansing," Mr Concolato said.

On July 23, about 7,000 fearful Muslims left Bosanski Novi in a UN-organised convoy with the few belongings they could carry. They arrived in Karlovac, Croatia, from where many of them were taken in by Germany. Mr Concolato had wanted to ensure that the Muslims could stay in the homes which their families had held for generations, he said. He tried unsuccessfully to negotiate a deal with the city's Serbian-dominated authorities. (AP)

Refugee crisis, page 1

Teenagers join up in Bosnia's DIY war

FROM ADAM LEBOR IN SARAJEVO

THE boy had all the awkwardness of adolescence. A gangly teenager, dressed in jeans and trainers, he smiled eagerly with darting glances from side to side as he tried to keep in step with his unit on morning parade. He should have been out playing football and chasing girls, but instead he was going to war.

Like his compatriots standing in attention at the Bosnian military regional command headquarters, he was now a fighter. New recruits at Sarajevo's school for soldiers are up at seven for three hours of exercises, with breakfast at ten followed by a course in shooting and destroying tanks. It lasts a few days before they are dispatched to the frontline, which in this city is almost everywhere.

Heavily outnumbered and outgunned, anyone over the age of 16 is a potential combatant in the Bosnian army. Artists and accountants, musicians and mechanical engineers, everyone who can point and shoot a gun is being drafted into this DIY war. The lucky ones are issued with AK-47 assault rifles and army knives. The less fortunate receive a decades-old bolt action rifle and a screwdriver.

Private militias, ragtag local units, trained soldiers from the former Yugoslav federal army, all these are being welded into a coherent fighting force, even if its soldiers dress in shell suits and running shoes while others wear earrings and ponytails. "We teach them how to fight and how to go to war," said Amir, an officer at the headquarters. "We fight like partisans because we don't have the weapons for any other kind of war. But they have no real time to learn. Their education is on the frontline. They fight because they want to survive, to protect families and Sarajevo."

Morale is high at this ad-hoc military academy. Young and middle-aged men mill about, just returned from the frontline or about to be dispatched. In one corner a soldier in his twenties fills his pockets with hand grenades. The strains of music from the Bosnian army band drifts down the corridors.

In this vicious conflict, relative has been turned against relative and friend against friend. "People I knew before the war and some of my friends are now fighting with the Serbs," said Mustafa, 24. "We caught one of my friends and arrested him and told him to go home. But he went back to the Chemiks [Croat unit]. Don't ask me if I would kill him. I don't like to talk about it. He was a good friend of mine, he slept in my house a hundred times and now he is fighting against me."



Going with the flow: an evening ensemble of emerald green satin dress with a sun-coloured satin cardigan at the Yves Saint Laurent collection yesterday. Haute couture at its finest was on parade in Paris (Liz Smith writes). The tailoring was perfection. The evening dresses were as fluid and sexy as ever.

But the standing ovation for the designer was much more an acknowledgement of the emotional dramas behind the scenes. Rumours circulate about his fragile health and insecurity. His unsteady appearance fuelled speculation he has been unable to put much energy into his work.

Yeltsin pushes for extra powers

FROM REUTER IN MOSCOW

PRESIDENT Yeltsin said yesterday that he wanted a new constitution to be adopted in 1993 granting him the right to rule by decree and appoint top executives for a transitional period.

He told a meeting of the constitutional commission in the Kremlin that the existing

constitution hindered Russia's reforms. He presented an eight-point list of proposals, including the abolition of Russia's highest legislature, the Congress of People's Deputies, which impeded Mr Yeltsin's reforms in the past. The proposals would also give the president the right to issue

decrees instead of laws, and appoint government members and personal representatives in Russia's constituent regions.

Realising that the hardline congress was unlikely to pass such a constitution, he said it might be adopted through a referendum next year.

NEWS IN BRIEF

French unearth nuclear dump

Paris: The French authorities have launched an urgent inquiry into a dump of radioactive waste discovered on the site of a disused factory in the Alps which is also suspected of leaking highly toxic beryllium into the surrounding area (Charles Brenner writes).

As alarm spread in the local community, the prefect of the Savoie department has ordered the state-owned Pechiney aluminium company to seal off the dump at La Paz, in the district of Freney, and put it under permanent guard. The health ministry is also examining records of previous decades in search of signs that inhabitants may have been poisoned by beryllium, a metal, not itself radioactive, but in the aluminium and nuclear industry and produced at the factory. It is highly toxic if absorbed in even tiny doses.

Police and experts from the atomic energy authority discovered a high level of radioactivity emanating from the covered, concrete cap measuring about seven square metres while they were collecting earth samples for beryllium analysis last week as part of a judge's investigation into the death from beryllium poisoning of Elsa Bellini, 43. Her husband worked at the plant, which Pechiney closed in 1982 and handed over to the Affirax company that went bankrupt last year, leaving 2,000 tonnes of noxious nitrate and chloride salts.

There was no explanation for the radioactivity, which was ten times the normal level on the surface — not considered dangerously high. The mayor of Freney, in the Maurienne valley some 25 miles east of Grenoble, has sued Pechiney and Affirax. Moving quickly to defuse a growing scandal, Pechiney pledged this week to speed up a clean-up of the La Paz factory and said it was introducing a meticulous search into the likely sites where beryllium and other toxic wastes were left in earlier decades in Savoie. Pechiney confirmed this week it reduced beryllium and alloyed La Paz and near-by Calypso.

Keeping peace

Moscow: Peacekeeping Russian troops have moved to the former Soviet republic of Moldova to try to quell ethnic fighting between Moldavians and Slav separatists in the breakaway region of Transnistria. (Reuters)

Protest strike

Beirut: Lebanon was paralysed by a protest strike as the country's economic difficulties. There is also popular anger over the decision to hold parliamentary elections before Syrian forces pull out of Beirut in September.

Priest capture

Manila: Philippines police have captured a high-ranking communist guerrilla priest and 12 comrades. Father Cirilo Ortega headed part of Christians for National Liberation, a group of insurgent priests and nuns. (AP)

Shared space

Moscow: A joint Russian-French crew boarded Russia's Mir orbital station for a mission designed to save the 15-year-old space base from early demise. The campaign will also remove the Soviet flag. (Reuters)

Flea market

Istanbul: Women brokers in the Istanbul stock exchange have stopped wearing skirts and men are wearing two pairs of socks to foil the from fleas in the aging cap at the waterfront trading room. (Reuters)

Italian foreign minister resigns to remain MP

FROM JOHN PHILLIPS IN ROME

VINCENZO Scotti, the Italian foreign minister, resigned yesterday after a decision by his Christian Democrat party to hold ministerial posts.

In a letter to Giorgio Napolitano, the Speaker of the lower house, Signor Scotti said he preferred to remain a deputy and surrender his ministerial position. He had originally offered to resign his post as deputy on July 11. The announcement was made yesterday as the Italian parliament was about to debate his first offer. Last month, the new government of Giuliano

Amato moved Signor Scotti from the interior ministry to the foreign ministry, replacing Gianni De Michelis, a Socialist.

The Amato government comfortably won a parliamentary confidence vote yesterday on an emergency austerity budget. Members of the Chamber of Deputies voted by 318 to 246 to accept the emergency decree designed to reduce Italy's huge budget deficit for 1992 by 30,000 billion lire (£15 billion). Winning the vote was seen as vital to boost international confidence in the government.

Dingy ballroom puts stars in the eyes of Berliners young and old

FROM ANNE MCELVOY IN BERLIN

AT CLÄRCHENS ballroom the doorman issues a five-mark (£1.70) ticket with the ceremony of one granting entrance to an exclusive club, addresses the gaggle of women queuing for entrance as "gracious ladies", and follows this with a wink and a "Hope you get lucky" in a broad Berlin dialect.

The customers giggle and hop from one stiletto heel to the other in a state of giddy expectation before entering. Inside the dingy ballroom, couples are walking round the wooden floor with varying degrees of elegance. The women are resplendent in

luxur blouses; the men wear stone-washed jeans. All ages are present from the late teens to the late eighties. As the band strikes up Marlene Dietrich's *Falling in Love Again*, the approaches are direct. One Lithuanian enquires: "Dance?" His companion is less formal. "You," he says. "Come on."

Clärchen (little Clara), who founded it, is long dead, but the ballroom thrives. "This was the only place for a really relaxed night out in the East — and that was more of an achievement than it sounds," said Helga Schütz,

passing between fox trots. "You could come here and forget about the daily grind. Of course there were Stasi people about as well, and when we danced with them we'd say, 'Will this be in our file tomorrow, then?' But they used to say, 'This is our night off', and we could believe them."

When she heard that the two Germanys were to be unified, her first worry was whether the ballroom would survive. The majority of Eastern restaurants and pubs have changed image and ownership since the merger or been forced to close as

their clientele discovered the delights of West Berlin's nightspots.

Clärchen, however, is still going strong, cheap enough to cater for the mass unemployed and sufficiently successful to resist the gentrification sweeping the east. It still combines its functions as a stress-counselling service and a marriage bureau in the time-honoured, if indecate, manner.

"I've lost count of the number of weddings that have emanated from this place," said Georg Trumpf, 30, a regular.



Dietrich: her presence fingers the nightspot renowned for finding people

مكتبة من الامارات

Baker woos Kurdish rebel factions to discipline Baghdad

FROM JAMIE DETTMER IN WASHINGTON

AS THE Bush administration began to appear unsure yesterday over how to discipline Iraq permanently and ensure that it observes United Nations resolutions, the Democrats began a concerted attack on the White House, claiming that President Saddam Hussein had won the latest showdown with Washington.

Clearly frustrated by Saddam's ability to challenge America and then withdraw before action can be taken, the Bush administration turned to Iraqi opposition leaders yesterday in its search for ways to silence Baghdad. The meeting between James Baker, the Secretary of State, and a six-person delegation of Kurds, Shia Muslims and Sunni nationalists could result in America deciding to support rebel movements in Iraq by providing supplies.

Western diplomats dismissed American press claims that the Gulf war coalition countries have become indecisive about what steps to take against Iraq. They said there was clear agreement among coalition governments that Saddam must be prevented from being able to draw out challenges to the UN and mount escapades similar to his three-week refusal to allow an inspection of the ministry of agriculture in Baghdad.

The coalition allies are now discussing whether to issue through the UN a clear statement of what is expected of Iraq and what action would follow for any violations. "It would not be characterised as an ultimatum, just a statement written in red ink detailing the school rules," said a diplomat.

The Bush administration has increased pressure on the UN to organise another big inspection in Iraq as a way of putting pressure on Baghdad. If the Iraqis balk or again insist on determining the nationalities of the inspectors, the White House is unlikely to be slow in responding firmly.

With the prospect of any immediate military action against Baghdad receding, the Iraq issue is becoming firmly embedded with the presidential election campaign. The Democrats were careful at the weekend to avoid criticising the Bush administration on its Iraq policy, fearing that they would be open to attack themselves for unpatriotic behaviour.

Aware that President Bush sees his foreign policy experience as a possible trump card in the election, the Democrats are moving quickly to try to tarnish the Gulf war success. Senator Al Gore, Bill Clinton's running mate, has attacked the president repeatedly for not taking action to halt Saddam's raids on Iraqi rebels in the south.

Yesterday, several Democratic congressmen reinforced Mr Gore's attack. In a reference to Iraq's success in determining the composition of the UN inspection team, Les Aspin, the chairman of the House armed services committee, said: "Saddam Hussein successfully made the non-negotiable negotiable. It looks like he has more to cheer about than George Bush does."

Democrats also alleged yesterday that the Republicans were intent on using the Gulf war issue to further Mr Bush's re-election chances. "Let's point out the obvious. It's 95 days to an election. We have been piddling around for seven months. Why should we get tough now?" asked Dante Fascell, the chairman of the House foreign affairs committee.

American newspapers editorialised on the same lines. The *Washington Post* rejected the White House's claim that it had beaten Saddam. "The president's claim of a cave-in by Saddam Hussein in the latest skirmish over nuclear inspection was just about the opposite of the truth," it said.

Iraqi opposition leaders told Mr Baker yesterday that there is only a remote chance that Saddam will be toppled by a coup. They urged him to supply the Kurds and Shia Muslim rebels with anti-aircraft and anti-tank weapons. Jalal Talabani, a Kurdish leader, told the Secretary of State that Iraq was reinforcing its units in the north in preparation for an attack on Kurdish positions. The Iraqi opposition leaders, who have not agreed a uniform strategy among themselves, also called on Mr Baker to recognise a broad-based provisional government in exile.

The Kurds in the delegation presented Mr Baker with a two-phased plan for a general uprising, involving Kurds in the north, Sunni Muslims in the centre of the country and Shia Muslims around the southern city of Basra. The Kurdish plan also envisages setting up a provisional government, possibly based in the northern Iraqi city of Atil, which would receive immediate recognition from the Western powers.

Yesterday's meeting marked a shift in US policy towards Iraqi rebels. Although there have been low-level Bush administration contacts with the opposition in the past few months, it was the first time a senior administration figure had met leaders in Washington. But one problem facing the Bush administration in helping the rebels is that the opposition in Iraq is split into more than 40 groups, few of whom agree with each other.

L&T section, page 1

Saddam rebuilds his war machine

Any allied air strike would probably meet more resistance than was offered in the Gulf war, Michael Evans writes

PRESIDENT Saddam Hussein has created a new close-protection security force of 10,000 to 12,000 soldiers to guard him in Baghdad. Latest intelligence information suggests that the move is part of a restructuring of Iraqi divisions in the wake of the end of the Gulf war 17 months ago.

Repaired anti-aircraft systems have also been deployed around all military facilities judged to be potential targets for allied bombers based in America, supported by Britain and France, decide to launch a military strike against Iraq in retaliation for its continued breaches of the United Nations ceasefire agreement. Just as Iraq has succeeded in rebuilding many of the bridges and communications sites destroyed during the war, so has the military infrastructure been gradually repaired.

Western governments are aware that some surface-to-air missile systems are working again, and that ammunition manufacturing is operating normally. Western experts believe Iraq continues to be self-sufficient in conventional ammunition and may also have a capacity to produce selective spare parts, although there are likely to be shortages, especially for Soviet-made fighter aircraft. There appears to be no evidence that military spare parts are coming in from Jordan.

Up to 150 Iraqi fighter planes have been engaged in intensive training since April. The aircraft have included about 20 Su25 Frogfoots, 30 Su20 Fighters, and several MIG21 Fishbeds, MIG29 Fulcrums, and MiGs.

This is theoretically in violation of the ceasefire agreement which banned all flights of Iraqi fixed-wing aircraft. Since April, when Iranian fighters bombed a base inside Iraq used by an Iranian opposition group, however, the allies seem to have turned a blind eye to flights by Iraqi planes, provided that they do not venture north of the 36th parallel, where allied aircraft are still patrolling.

Iraq is estimated to have about 300 aircraft, of which about half have been seen flying, either in training exercises or in bombing operations against Shia Muslims in the south of the country. A few days ago a number of Frogfoot bombers were used against them. PC7 Pilatus armed trainers, which are normally deployed in a reconnaissance role, providing target information for artillery batteries, have also been used in bombing runs against the Shias.

The increasing flying activity and the dispersal of anti-aircraft systems have raised the possibility that renewed allied air strikes might be met with more determined opposition than the Iraqis offered in the Gulf war. Recent training by the Iraqi air force has included air-interception exercises. Early-warning radars have also been placed around Iraq's borders to detect approaching hostile aircraft.

But there is no evidence that Iraq has managed to re-create an integrated air-defence system. There is no suggestion that Iraq has regrouped its forces sufficiently to pose a genuine military threat to Kuwait and other states in the Gulf.

Before the Gulf war, Saddam had a million men under arms with 5,000 tanks, 5,000 artillery pieces and up to 800 combat aircraft. The Iraqi army now consists of about 350,000 men, 2,000 tanks and 2,000 artillery pieces. Not all the tanks are serviceable. Discounting the four Republican Guard divisions which are spread outside Baghdad and three others held as a strategic reserve for counter-insurgency operations, two-thirds of Iraqi infantry and armour is deployed in the north and only a third in the south.

The presidential guard force, which used to be about a brigade in strength, has now been expanded to four or five brigades of up to 12,000 men. They are deployed inside the capital and are responsible for guaranteeing the president's personal protection.



Centre stage: Richard Gere, the American actor, condemning China's rule over Tibet and Washington's refusal to recognise the Tibetan claim to independence, before the Senate foreign relations committee

UN team ends futile Iraq hunt

BY CHRISTOPHER WALKER IN CAIRO

UNITED Nations weapons inspectors ended their delayed search of Baghdad's ministry of agriculture yesterday empty-handed but still convinced that Iraq was concealing weapons of mass destruction.

Achim Bierman, the compromise German leader of the formerly American-led team, said before leaving Iraq after the second day of a fruitless hunt due to have begun on July 5: "There is room for deep concern that some major material may have been taken out." The team was shown on Iraqi television various sifting dustbins and lifting carpets.

Rolf Ekens, the head of the UN commission on Iraqi weapons, said after the rather farcical exercise: "We have not cleared out what remains in Iraq. Iraq still has to fill empty spaces in our knowledge." He was referring to documents on Iraq's nuclear, chemical and biological warfare programme which UN experts had earlier been sure were concealed in the building.

Mr Ekens met Tariq Aziz, the deputy prime minister, to discuss future UN inspections. Mr Aziz was reported as saying that Iraq "rejects any action that undermines its sovereignty and dignity".

Vatican and Israel mend ties

FROM JOHN PHILLIPS IN ROME

THE Vatican and Israel yesterday decided to form a permanent joint commission aimed at establishing full diplomatic relations, ending 44 years of tension between Jewry and Roman Catholicism.

The decision was announced simultaneously by the two sides after a high-level meeting in Rome between the delegates who will make up the commission. Cardinal Joaquin Navarro-Valls, the chief Vatican spokesman, said the breakthrough was not directly linked to the change of leadership in the Jewish state. But he said the Middle East peace process had helped to make better relations possible. "The Holy See and the state of Israel, in order to study and define together subjects of mutual interest and with the aim of achieving a normalisation of relations, have decided to constitute a bilateral, permanent working commission that will meet periodically," the cardinal said.

The Vatican recognises Israel's right to exist within secure borders but has denied Israel full diplomatic recognition. The absence of full ties have often strained relations between Catholics and Jews. But these have improved on the whole since the 1985 Second Vatican Council.

The cardinal said the Vatican wants guarantees of equal rights for everyone living in Jerusalem, including Palesti-

ans, as well as assurances of free access for the faithful of all religions to the city's holy places. The Vatican has apparently dropped an earlier notion that Jerusalem should be given international status. However, the Holy See has stopped well short of saying it accepts Israeli sovereignty over west Jerusalem and the eastern side of the city captured by Israel during the 1967 Arab-Israeli war and subsequently annexed by the Jewish state.

Mr Navarro-Valls said it would be "premature" to say when full diplomatic relations could be established and equally premature to say whether the question of the status of Jerusalem was still an obstacle to an eventual exchange of ambassadors. However, the cardinal added that the question of the city's status was "not on the agenda" for the moment.

The Vatican, he said, did not fear an adverse reaction from Arab countries and the Palestinians because Arab and Palestinian representatives already had joined Israelis at the peace conference table. He said the peace talks have favoured the improvement of relations with Israel. "When there is a peace process it helps with many problems."

The change in the Vatican's attitude comes after periodic strain in relations in spite of the Second Vatican Council. In 1988, Yitzhak Shamir, the

then Israeli prime minister, decided not to meet the Pope during a visit to Rome, apparently because of sharp differences over the Palestinian issue. The Israelis were also angry then over a 1987 papal meeting with President Waldheim of Austria who tried to cover up his wartime role in the Nazi Wehrmacht.

A year-long dispute in 1990 over the presence of nuns at the Auschwitz death camp near Cracow in Poland had also embittered Catholic-Jewish relations.

Warner Bros Records is to remove the controversial song *Cop Killer* from Ice-T's *Body Count* album at his request and he will give the song away as a single instead, the rap musician said. He denied that the move had been prompted by complaints from police officials.

Max Dupain, 81, regarded as the father of modern photography in Australia, has died.

New York mobsters to give boss Fat Tony a big send-off

FROM JAMES BONE IN NEW YORK



Smoking gun: Salerno, who died serving 170 years in jail for Mafia racketeering

IT WILL take six hefty men to carry Anthony Salerno's coffin to its final resting place. The big-bellied Mafia boss, who died of natural causes in a prison hospital on Monday, aged 80, was known to friend and foe alike as "Fat Tony".

Legend records that he once tried to evade the FBI at a restaurant by leaving through the lavatory window and got stuck. He only got away when his fellow gangsters yanked him through.

Salerno ran the Genovese crime family, one of New York's five Mafia families, and was once named by *Fortune* magazine as the No. 1 gangster in the United States. Sporting his trademark port-pipe hat and chomping a big cigar, Salerno became a familiar figure in the 1970s and early 1980s holding court in front of the

Palma Boys Social Club in the shrinking Italian enclave in the predominantly black and Puerto Rican neighbourhood of East Harlem.

According to the *World Encyclopedia of Organised Crime*, Salerno took over as boss of the Genovese family in 1981, after the death of the patriarch Vito Genovese. Formerly the head of the family's gambling operations, he quickly expanded the business into loansharking, pornography, extortion and drugs. But he was also one of the first Mafia bosses to recognise the potential of legitimate businesses, such as music and construction.

Authorities believe that he increasingly acted as a figurehead for Vincent "The Chin" Gigante, who is known in New York for wandering around his Greenwich Village neighbourhood in his

pyjamas in an apparent attempt to convince prosecutors that he is insane.

Six years ago, Salerno was convicted of being a member of the Mafia's ruling "Commission" — the Cosa Nostra's board of directors, which consists of the heads of the different families. He was sentenced to 100 years in jail after a trial which proved that the Mafia had successfully penetrated the trade unions and politics. It was revealed that he had used his control of several powerful branches of the lorry-drivers' Teamsters union to influence the election of two union presidents, Jackie Presser and Roy Williams.

In 1988, Salerno was sentenced to another 70 years for penetrating New York's concrete industry and rigging bids at the city's new

Javits convention centre to the tune of \$30 million. In September 1989, he received a five-year sentence, to run concurrently with his earlier sentences, after admitting to conspiring in a mob takeover of a gravel pit in New Jersey and extortion on the Hudson River waterfront.

Because of his age, Salerno was held in the medical centre for federal prisoners in Springfield, Massachusetts. He underwent prostate surgery in the late 1980s and later suffered several strokes. Prison officials said that he had prostate cancer and diabetes, and his condition continued to deteriorate.

His death is another blow to the Italian mob, which is increasingly beset by competition from Latin American, Asian and Caribbean gangs.

Obituary, page 15

PEOPLE

Parisians say adieu to Arletty

Actors, friends and fans gathered at the Hotel du Nord in Paris for a nostalgic and low-key tribute to Arletty, the film star who made the place famous. Arletty, a great of French cinema and a symbol of an era, died in her Paris apartment last week aged 94.

It was in Marcel Carné's *Hotel du Nord*, set on the banks of the Canal Saint Martin in the northeast of the city, that Arletty created an unforgettable moment in film with her derisive, rasping pronunciation of the single word "atmosphere". About 1,000 mourners, many of them elderly Parisians, gathered by the hotel, the hearse carrying her coffin slowly made its way up the canal and stopped by the hotel, saved from demolition thanks to a campaign she led in 1989.

The Pope, recovering from surgery to remove a benign colonic tumour, has postponed trips to Mexico, Nicaragua and Jamaica, the Vatican announced, but will visit the Dominican Republic on October 12, where he will address Latin American bishops.

President Fujimori of Peru, who dissolved congress and imposed a state of emergency in April, said an 80-member constituent assembly will be elected on November 22. His opponents called the planned elections unworkable.

George Burns, 96, and the singer Bobby Vinton, 57, are to make an album titled *As Time Goes By*, including a Burns solo honouring his late wife and comic partner, Gracie Allen, who died in 1964.

Chang Hsueh-liang, 91, the man who changed Chinese history by kidnapping the Nationalist leader, Chiang Kai-shek, in 1936 and who was under house arrest for three decades in Taiwan, will return to China next month for a visit at the invitation of the government of his native province of Liaoning, a Japanese television channel reported.

Warner Bros Records is to remove the controversial song *Cop Killer* from Ice-T's *Body Count* album at his request and he will give the song away as a single instead, the rap musician said. He denied that the move had been prompted by complaints from police officials.

Max Dupain, 81, regarded as the father of modern photography in Australia, has died.

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Growing rich on export earnings

Ben Macintyre in Medellin finds a town prospering from cocaine

Medellin is a city of many addictions. Not drug addicts, for there are very few of those in Colombia, but people addicted to the profits and opportunities of drug dealing. At night, in certain fashionable nightclubs in the hills overlooking the city, figures from Medellin's cocaine trade can be found enjoying their wealth like the rich in any cosmopolitan city. Elegant Latino women, dressed in designer clothes and heavy with jewellery, lean on swagging men in pointed shoes with gold tassels. Outside, armed bodyguards stand by the limousines.

As Medellin's citizens are quick to point out, the city has other industries — textiles, chemicals, paper, paint — and there is even an effort to promote tourism. But drug trafficking is still the career of choice for the ambitious and unscrupulous Medellin entrepreneur, and the vast profits have trickled down. As my host, a manufacturer of satellite dishes, explained: "Drug dealers spend the most, on everything."

Colombia has worked hardest of all South American countries to eradicate trafficking, and the American administration's strategy of tackling cocaine production at source has concentrated upon Colombia. Yet both have failed abjectly.

Last week, the notorious leader of the Medellin drug cartel, Pablo Escobar, escaped from his custom-built prison on the outskirts of the city, sending the government into connotations of embarrassment and recrimination. A massive operation is under way to track him down, but recapturing or killing Escobar will not kill Medellin's drug industry. It might even intensify the battles between the cartels.

From the comfort of the Bogota Country Club, overlooking a golf course that would not look out of place in Godalming, one wealthy Colombian businessman put it this way: "For every Pablo Escobar, there are a dozen ready to take his place. For every young man from Medellin stopped at the airport with a plastic bag of cocaine in his stomach, there are two dozen others just as happy to take the risk. The coca plant must be sown annually, but cocaine dealers are self-seeding."

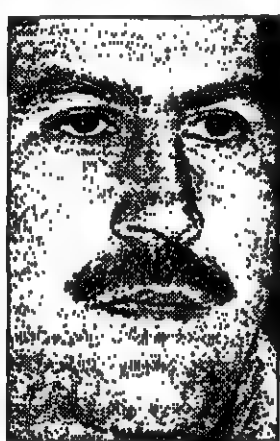
There are many poorer Colombians, and not just drug farmers, who have reason to thank the dealers. Drug chiefs have paved streets, provided housing and electricity and built up intense local loyalties in a programme of co-optation, coercion and graft.

When Escobar swaggered out of Enigado prison, he showed the corruptive power of his huge illicit gains, and the relative impotence and poverty of the country's government. Escobar is simply too rich to be imprisoned in a country as poor as Colombia — as the guards bribed into freeing him can, and probably will testify.

American officials have been scathing about President Cesar Gaviria, whose policy of leniency towards the drug lords is blamed for Escobar's getaway; but the incident has also illustrated the total inability of America to prevent or even slow down the flow of drugs from Colombia by containing the cartels.

While in Enigado, Escobar enjoyed a life of luxury, co-ordinated his drug empire and wiped out enemies and rivals at a rate spectacular even for a man habituated to mass murder. Nonetheless, his temporary incarceration enabled the Cali cartel to extend its dominance over the industry. The 16-month truce between the government and the cartels has seen the emergence of new, still more vicious drug gangsters, such as Ivan Urdinola, whose reputed penchant for chain-saw executions has made him the most feared man in the country.

America has spent hundreds of millions of dollars on the "war on drugs". Yet the American Drug Enforcement



Escobar: far too rich to be jailed in a poor country

Agency estimates that Colombian cocaine production has doubled since 1989, while the drug and its derivatives remain freely available on America's streets. As the American market for cocaine has reached saturation, Colombian producers have diversified into opium poppies, the raw material for heroin, which commands about seven times the street value per pound of cocaine.

Many Colombians feel their country has been blamed for a problem actually caused by drug-consuming nations. Dr Bruce Bagley, a specialist on drug policy at Miami University, told *The New York Times* recently that "as long as there is a demand for drugs in the United States, the people producing and shipping drugs will find a way to get them there".

Killing the Hydra of drug production is impossible, but starving it to death by cutting or reducing vital markets may not be. One solution is to legalise drugs. Another, more politically acceptable, is to divert the millions of dollars into education, advertising, treatment and rehabilitation of those who buy or may buy drugs. This would mean admitting that the fault lies with the first-world users of drugs more than with third-world suppliers; it would mean focusing not on obvious culprits in the drug equation, like Pablo Escobar, but on less obvious ones, such as inner city poverty, poor education and homelessness.

But the American administration will no more give up its vote-winning, hopeless battle against evil Colombian drug dealers than the doubtful clientele in some of Medellin's expensive night clubs will surrender their cellphones.

This war originates in the crack dens of urban America, not the opium and coca fields of Colombia. Drug addicts sometimes reform, drug dealers never do.



...and moreover
CRAIG BROWN

To brazenly split an infinitive, especially in the first three words of an article, is likely to be callosity, a sign of a writer's overuse of the word "infinitive". But if, in an article about Little Richard, I wrote "Awopbopaloobopbamboom", I doubt a tear would be shed. On a Venn diagram, with one circle containing fans of Little Richard and the other containing linguistic pedants, the overlap would be tiny, but oddly it would include me.

My gang of pedantic Little Richard fans has so few members that I suspect *The Spectator* will not receive a single letter of complaint regarding the appearance of an "Awopbopaloobopbamboom" (sic) in its television column last week. The word should, of course, be "Awopbopaloobopbamboom"; singing the word to himself, the writer, Marlyn Harris, obviously stumbled over his "loobopaloobop", turning it into a meaningless "loobop". Most of those over 30 and under 55 will recognise it as the chorus of Little Richard's song "Tutti Frutti". Its length — just three letters short of that classic long word, "antidisestablishmentarianism" — and a full 11 letters longer than the schoolboys' favourite, "Constantinople", makes it, like the names of minor characters in Russian novels, extremely tempting to skip, so that the reader relies more on the ingestion of osmosis than on the ingestion of each syllable as it comes.

Silliness is pop's strongest card, perhaps its only real contribution to music, and it should be cherished in its purity. Little Richard sang "Awopbopaloobopbamboom" in 1957. Things began to fall apart, and seriousness began creeping in soon after he sang "Bama Lama Bama Loo" in 1964. From then on, pop began delivering messages about peace, love and understanding, while senior stars started to wish they were poets. One of them — the main perpetrator of this deadly seriousness — even changed his name from the jolly Zimmerman to Dylan, probably so as to be more like Dylan Thomas.

Since the mid-Sixties, there have been some sterling efforts to return pop to its original state of pure gibberish, but most have been subjected to the sniggers of the highbrows. This column salutes the noble efforts of groups such as Ohio Express ("Yummy yummy yummy, I got love in my tummy"), The Pipkins ("Gimme dat ding, gimme dat, gimme gimme dat ding"), Manfred Mann ("Do Wah Diddy, Diddy Dum Diddy Do" and "Sha la la la le"), Mungo Jerry ("Alright alright alright-right, Alright alright alright-right, Sweet Sweet Sweet"), and the brave solo rearguard actions by such artists as Des O'Connor ("Dik-a-dum-dum, dik-a-dum-dum") Gilbert O'Sullivan ("Ooh-walka-doo-walka-day") and Gary Glitter ("Papa oom mow mow"). But still, one must acknowledge that theirs were cries in a terrible wilderness of sincerity and meaning.

Occasionally, a single word will become fashionable in pop circles, and it will advance the level of silliness. At one point in the 1970s, everything was Boogie. This Boogie that, and though most of these songs were sung with the earnestness prevailing at the time, the word sounded so funny in every context, from "Bama Boogie Woogie" to "Boogie Wonderland" and even "La Booga Booga" that for a while pop seemed to have re-established itself as a vital force for nonsense in our society.

The best pop songs have borrowed their choruses from nature. My personal favourite is "Chirpy Chirpy Cheep Cheep" by Middle of the Road, which reached number one all over Europe in 1971. "Last night, I heard my mother singing this song: 'Ooh-wee, chirpy chirpy cheep cheep, chirpy chirpy cheep cheep cheep.' But then, tragedy struck: 'Woke up this morning and my mother was gone. Ooh-wee, chirpy chirpy cheep cheep, chirpy chirpy cheep cheep cheep.' After a few more verses, the jaunty if somewhat nasal female lead singer shouts out: 'Everybody now' and the whole group choruses 'Ooh-wee, chirpy chirpy cheep cheep, chirpy chirpy cheep cheep cheep.' Twenty-one years later, I am still pining for the return of this nonsense, a return which the casual misspelling of "Awopbopaloobopbamboom" in a once-distinguished journal has done nothing to hasten.

Matthew d'Ancona on the pitfalls that threaten plans to run schools from the centre

Why has John Patten's white paper, published on Tuesday, stirred such strong emotions and inspired eulogy and abuse in equal measure? Most obviously because a nation peers into the crystal ball of education to discover its future: much rides on this grandiose vision for 25,000 schools and countless pupils.

But perhaps the pressures of history can also explain some of the fuss: for in its 64 pages of centralising, bureaucratising measures, Mr Patten's plan trespasses on some ancient and bitterly contested territory, awakening the old conflict between the centre and the localities. With his plans for quangos, new Whitehall agencies and roving management teams, Mr Patten risks importing the old conflict between court and country to the classroom.

In style and scope, the white paper reaffirms the belief of Matthew Arnold and Cardinal Newman that education is the bedrock of civilised society. Mr Patten, who wrote much of the document himself, prefaces his introduction with a quote from Ruskin's *Unto this Last*, envisaging state education for all, and the sheer scale

Can Whitehall teach?

of his strategy is remarkable. In his blueprint for opting out, specialisation and morality in schools, the education secretary aspires to join Balfour and Butler on the roll-call of great Tory education reformers.

Yet his bid for glory rests on a fatal misapprehension about British society and its reaction to interference. His declared agenda is to raise standards, fortify parent power and decentralise control by breaking the grip of the local education authorities established by Balfour in 1902. But his methods are those of the relentless state-builder, raring to charge into the fray and lay down the law.

From now on, failing schools named in the education department's "hull list" will be targeted by inspection teams appointed by the new chief inspector of schools. A school found to be inadequate will be given a deadline by which to improve, and, in Mr Patten's words, be "shamed publicly". After that, an outside manage-

ment team appointed by Whitehall, a six-man "education association", will step in, hire and fire at whim, and steer the school to grant-maintained status. No question of a parental ballot: failing schools will opt out or die.

On the glossy pages of the white paper, the government's plans for sink schools look clinical enough, but the reality on the ground is bound to be messy. The education association will be expected in its lightning-strike to turn around a school already on the verge of collapse — a brief which vastly over-estimates the capacity of managers, however ingenious or experienced, to patch up disasters.

Last month I visited a school in south London where half the children come from one-parent families, half have parents who are unemployed or work part-time, 90 per cent live in council accommodation, and 40 per cent speak a language other than English at home. As it happens, and against the odds, the school is excellent.

But there are plenty of others like it in the inner cities which struggle simply to make day-to-day life bearable for staff and children.

How will such a school react to the sudden arrival of six outsiders, marching with their government briefcases into assembly to replace the failed head teacher and his team? When Mr Patten's predecessor appointed a former chief inspector and a retired head teacher as governors at Stratford School in east London, local Asian groups denounced them as "colonial impositions". There will be an almighty fuss when the first education association descends upon a similarly volatile school.

Imagine, too, the face of parents having to discuss their children's progress with managers appointed by Whitehall: or a newly-arrived education association trying to organise a school fair or sixth-form play or trip abroad for pupils. Above all, how will parents react to the news that their children's school is to opt out

without even the courtesy of a parental ballot? Patronised and disenfranchised, they may reflect that parent power is not all it's cracked up to be.

Such is the social cost of removing the buffers between state and citizens. Flawed and inefficient though the LEAs often are, they are at least sensitive to local needs and idiosyncrasies. If they wither on the vine, as Mr Patten hopes, something is bound to fill the vacuum — possibly semi-formal consortia of grant-maintained schools, providing the kind of local knowledge and guidance that central bureaucracies fail to offer. Yet the education associations will continue to roam the land sticking in their bureaucratic oar.

This is an odd mistake for a paid-up Tory to have made, betraying a quaint faith in instant perfectibility through centralisation. Local communities told repeatedly that they can run their own schools will not welcome the academic receivers sent to snatch them back. Old passions and resentments will be re-awakened. Still dreaming of his place next to Balfour and Butler, Mr Patten may soon find that his white paper has not pleased free-born Jack.

In search of heavenly bodies

Bernard Levin on how earthlings choose names for stars and planets

Remember all that carry-on about the origins of the universe having been discovered? Grave astronomers were to be seen dancing in the streets, overwhelmed with the significance of the news, and experts from every quarter of the world (alas, no extra-terrestrial beings turned up with congratulations) poured into the newspapers enough words to stretch from here to Halley's Comet and back again. Well the fuss died down with remarkable speed, and the universe emitted a distinct chuckle as it went on its enigmatic way. But not long before the celestial hoo-ha broke out, I had received a perfectly delightful letter from an Australian astronomer: I am by no means sure that he would want his name emblazoned in my column today, so I shall call him Professor Alloy, and a jolly fellow he is, as you shall learn.

Some time ago, I mentioned the possibility of a tenth planet. Pluto was discovered from tiny irregularities in the orbit of Neptune, and it seemed that similar oddities had been shown in the eternal voyage of Uranus. If another planet were to be found, I said, let it be named after that beautiful, tragic symbol of our time: Marilyn. Alas, some pompous official wrote to *The Times* insisting that he was in charge of such matters, and made clear that for people like me to start suggesting the names of planets would be a shocking breach of the regulations.

The column in question was included in my book *All Things Considered*, which in due course was published in Australia. Professor Alloy bought the book, read the piece about star-gazing and, being a real star-gazer, put me delightfully right, and a good bit over. If he doesn't mind my ransacking his letter in public, I will share the details with you today.

It seems (unless the jolly professor is even jollier than he sounds and is pulling the leg of an inno-

cent journalist) that there is a body called the International Astronomical Union, which in turn has a Minor Planet Naming Committee and a Working Group on Planetary Nomenclature. Now a minor planet is correctly called an asteroid, and it seems thousands of them have been discovered over the years. Professor Alloy himself has at least one to his credit. By the complex rules of the International Astronomical Union, which begin to sound uncomfortably like those of the TGWU, the Minor Planet Naming Committee will not entertain a suggestion that the discoverer of an asteroid should have his own name attached to it, though the committee will listen to any other proposed name for the newcomer.

Well, not any other suggestion: the names of leading military and political figures cannot be proposed, however eminent, unless they have been dead for at least a century, so that precludes Thatcher. I am sorry to say. Nor will the committee agree a name in bad taste, although it seems that there are no official guidelines as to what constitutes bad taste. (That reminds me, when my beloved Woodrow was still a member of the Labour party, he wanted to call one of his racehorses Vote Labour, but such proposals have to be vetoed by the Jockey Club, and that po-faced lot would not permit it. The point, of course, was that Woodrow would enter the horse at, say, Ascot, and fall about laughing when racegoers who were Tory to a man but had backed the beast were roaring "Vote Labour! Vote Labour!")

On the other hand, if some astronomer finds a comet, it is automatically bears his name, whence Halley's. But when we come to real full-sized planets, the Working Group on Planetary Nomenclature takes over, and things become serious, which means that by the rules of astronomy and mythology put together, the tenth planet will almost



Star-gazing: after Galileo new celestial discoveries needed names

certainly have to be Persephone. There is a rule governing asteroids: not unreasonably, a name cannot be accepted if it might be confused with another, and there is already a Marilyn in the asteroid category. Hal! But Miss Monroe is in her rightful place, not as an asteroid, nor a comet, but as a star.

Mind you, there is an asteroid called Levin, and two others, called Bernardina and Berna. Professor Alloy also rules out Wagner, because there is one on the books, although it is a common enough name to embrace many a perfectly respectable Wag-

ner. Generally, music is well represented: Handel, Beethoven, Smetana and Haydn are there, and — well, you didn't think he was not in the catalogue at all, did you? — there is also a Mozartia.

For reasons of classification, each asteroid has a number as well as a name. Professor Alloy draws my attention to Beethoven's appropriate number: 1815. Nor has the other kind of music been neglected: a British astronomer found four asteroids, which are now fixed eternally in the heavens as Lennon, McCartney, Harrison and Starr.

The committee is not invariably high-minded, I am happy to say: there is a Doris and a Muriel and a Dr Spock. Naturally, mythological and historical characters are there in substantial numbers, including my friend Hannibal. The writers have a well-stocked corner, with Shakespeare, Chaucer, Mark Twain and Jack London.

It seems that there is no machinery for changing asteroid names. There is a Leningrad, but the heavens will have to endure it instead of calling it by its noble real name, St Petersburg. (And there is a Stalingrad, which should make some people uneasy and others bluish.) There can be tussles, too. When a British astronomer found the twelfth known asteroid, in 1850, he insisted on calling it Victoria, while the American astronomers wanted it to be Clio. The Brits won.

Marilyn has one last chance. The Magellan satellite has for some time been mapping Venus, and there is agreement that the various features of the planet are to be named after women, who have not fared well in the manner of celestial nomenclature over the years (though there is a Galileo).

The rules for Venus and the women who will give their names to it are also clear. The proposed candidate must have been dead for at least three years; she may not be an icon for one particular nation (so Joan of Arc and Gloriana are out); no candidate may be associated with any of the main religions (so there go all the female saints at one blow); and — very properly — the nominee "must be deserving of the honour".

Well, our candidate passes all those tests, especially the last. I cannot think of her as a crater, but a volcano would be perfectly fitting. If Professor Alloy would be kind enough to give me the name of the most majestic Venusian volcano not yet ticked, I shall propose her for the place in the heavens that she so richly deserves.

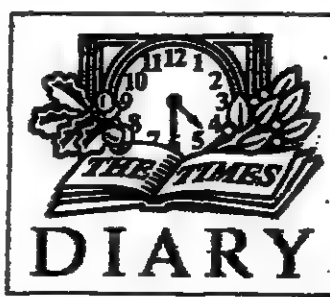
Gang of Four

WITH his increasing alienation from Russia, Fidel Castro can count his international friends on the fingers of one hand, just as his popularity at home seems to be suffering something of a setback too. He will no doubt be gratified to hear, therefore, that four of Britain's leading academics have declared their support for Cuba by openly attacking the American trade embargo on the Caribbean island, which they say is "depriving innocent people of the basic needs for a decent life".

In a letter to John Major and the American embassy, Patrick Collinson, regius professor of modern history at Cambridge, Professor Stephen Hawking, Dr Joseph Needham, the authority on China, and Martin Pollock, emeritus professor of biology in Edinburgh, attack the blockade, which they say has resulted in a virtual state of siege for Cuba, causing shortages of every kind, from petrol to medicaments, and machine parts to laboratory instruments.

Hawking, whose bestselling *A Brief History of Time* has won universal acclaim, is rarely known to lend his signature to any public letter, but the plight of the small socialist state is understood to have moved him greatly. Needham, who is 92 this year and holds the Chinese honour of the Order of the British Star, 3rd class with sash, points out that although China has helped to mitigate the petrol shortage by sending thousands of bicycles, the transport situation in Cuba is now lamentable.

The outburst comes just as the White House has stepped up pressure on Castro's administration by forbidding any vessel docking in Cuba from putting in at an American port within six months.



Professor Pollock said yesterday that America must be forced to reconsider the matter.

Pollock, now 78, visited Cuba twice in the 1960s, and even spoke to Che Guevara before he left for Bolivia. "The Americans hope that this will be the final coup de grace for Castro," he says, "but they must be made to realise that the Cuban people suffer as a result."

● Robert Robinson's *Stop the Wack*, described as "Radio Four's Saturday night snar", has come to a full stop after 18 years. To celebrate, or commemorate, former guests have been invited to a walk at the Garrick Club. Quite where this leaves the programme's female producer, Caroline Millington, is not clear: unless the kindly Mr Robinson agrees to escort her through the portals of one of the last male bastions. Others are sticking to their principles. Baroness Blackstone, master of Birkbeck College, is boycotting the bash because of the choice of venue.

More prier than kicks

CHRIS BOARDMAN may have wowed the crowds in Barcelona this week, but for members of the British Lawnmower Racing Association, the cyclist's exploits are as nothing to their annual race in

Sussex this weekend. Charmingly known as the "douze heures de Wisborough Green" (with apologies to Le Mans), the competition attracts some of the grass-cutting world's finest, as well as teams this year from McLaren, Benetton and Tyrrell. The association (from "Per heretum ad astra"), began staging the 12-hour race in 1977, and has attracted a coterie of racing drivers ever since. Stirling Moss has entered five times.

Hotels around the Sussex village are already booked solid with lawnmower executives hoping to spot the most promising machine in the overnight event, which for



the first time does not coincide with the Hockenheim grand prix. "I have heard that the debriefing on Hockenheim in the McLaren camp normally lasts a good five minutes less than that on Wisborough," says organiser Jim Gavin.

High notes

RECESSION or no, Dame Kiri Te Kanawa and Plácido Domingo will sing to a capacity audience when they perform *Otello* at the Royal Opera House in October, even though seat prices have gone through the skylight. The gala is in honour of the 80th birthday of Sir

Georg Solti, who will conduct, in the presence of the Prince and the Princess of Wales.

The gala committee, headed by Vivien Duffield and Gail Ranson also includes the former cabinet minister Lord Young, and Lord King of British Airways. They are anxious to ensure the maximum return for the Royal Opera House Trust and the Musicians Benevolent Fund, which are to benefit from the performance. Glyndebourne raised £750,000 from the final performance before its long closure, and the Opera House intends to match the figure. As Glyndebourne there were two seat prices, £750 and £1,000 and none were left empty, Covent Garden is charging a more modest £350 for a rear orchestra stall.

No one doubts that the opera house will raise the money. It certainly needs to. The £350 ticket-price divides into a basic price of £180 and a suggested donation of £170. But Covent Garden insists that people applying for tickets without making a donation will still have an even chance of a seat. Really...?

● The golf course at Eton College, hardly on a par with Wentworth or Augusta, is nevertheless to be permitted the honour of handicapping status for the first time. The course, which presents few difficulties to aficionados, is to be extended into nearby fields, making the present nine holes considerably longer than at present. "It will mean the boys can get their handicaps here, rather than having to go outside," says Brian Hoare, the school buildings bursar. Locals are said to view the extension with mixed feelings. Until now, virtually anyone has been able to play on the course, but from September, proof of membership will be required at the first tee.



QUIBBLING OVER MISERY

European governments worry and quarrel about the "precedent" that would be set if they unquestioningly welcome refugees from the flames of what was Yugoslavia. Thus did Nero fiddle while Rome burned. In the greatest human upheaval on the Continent since the second world war, the EC is no longer united on refugee policy than it has been on halting the fighting. Germany is calling for a refugee quota system to spread the "burden" more equally through Western Europe. Britain and France, who have taken in 1,000 each compared with Germany's 200,000, insist that the priority is to get help to them at, or near, home. No such quibbling must any longer get in the way of a massive humanitarian relief effort.

Since the Nazi concentration camps and Stalin's deportations of entire nations, Europe has seen nothing remotely matching in horror what is happening in the Balkans. The survivors are not merely fleeing but being forced at gunpoint onto sealed wagons destined either for concentration camps under their enemies' control or for exile. Their towns and villages have either been razed or handed over, once "ethnically cleansed", to aliens. Some families arrive at foreign frontiers clutching "immigration papers" they have been forced to sign, renouncing all future claim to their property.

With varying degrees of reluctance, other European countries have taken in some 430,000. But nearly 1.9 million are uprooted within the former federation: 850,000 more, mostly Bosnian Muslims, are running out of food and even water under Serb sieges; and the UN believes that the expulsion of a further 400,000 from northwest Bosnia is imminent.

But the solution is not a quota system, which could take months to negotiate and would be highly unlikely to elicit offers to match the need. Nor can the West wriggle out of its responsibilities by seeking to distinguish between "economic migrants" and genuine refugees. These are people persecuted solely on grounds of race: the very people the 1951 UN refugee convention was

designed to protect. Those with nowhere else to go must be given "temporary protection" until they can return — and preferably in neighbouring countries, from which it is easiest for them to maintain links with family and friends.

In return for their role as shelters, other countries must be prepared to finance what should be a joint effort, and to send people and goods to help in refugee care. Where possible, security and shelter must be provided closer still to home. That is the idea behind the plan, supported by France, to create "safe havens", on the Iraqi model, within the former Yugoslav republics.

Every refugee welcomed abroad serves Serbia's purpose of driving non-Serbs out of the lands it is trying to annex into a Greater Serbia. That gives added attraction to the "safe havens" concept. But the drawbacks must be faced. Camps in Bosnia might, by existing, encourage frightened people to flee their villages, thus again promoting "ethnic cleansing". To meet their humanitarian purpose, the havens would therefore have to extend over wide areas — and be protected against forces which have shown scant respect for Red Cross markings or UN flags.

The priority must be to reach people where they live, just as it is in famines. Both the UN and the UNHCR have prevented some expulsions. Their patrols could be an effective alternative to creating safe haven ghettos and should be expanded. The EC and the UN must continue to insist that combatants open humanitarian relief corridors to beleaguered populations and release people from detention camps. This mix of policies could curb the forced migrations. The more effectively they did so, the better would policy be co-ordinated.

Nothing will finally end these migrations but a political settlement. Having failed to stop the fighting, the world must not fail the refugees. But humanitarian assistance must not become an inadvertent aid to, nor a substitute for, employing every means to render the cost of war intolerable to Serbia's cynical wardens.

A PLUS TO IMBERT

To old sweets of the Met, the Imbert formula for policing London sounded like novelty bordering on betrayal. Under Sir Robert Mark and Sir Kenneth Newman, the boys in the police canteen had got used to thoughtful Metropolitan Commissioners who indulged in philosophical reflection. But Sir Peter Imbert was the first commissioner in modern times who set himself to change radically the way the police think about themselves and society.

His key word was service. Sir Peter even changed the name from Metropolitan Police Force to Metropolitan Police Service. His final annual report was published yesterday. As he nears the end of his five-year stretch as commissioner, this is his testament to this ideal of policemen responding to the community's needs and wishes, not to some other form of policing devised elsewhere. This is what he called yesterday the primacy of "the concept of service delivery over that of rigid enforcement".

Such words are statements of what ought to be the case, not of what is. The Metropolitan police has yet to reverse the decline in public confidence of the last two decades. Delivering a service, for instance, implies treating members of the public with a modicum of respect. Courtesy to the public is particularly emphasised in the "Plus" programme, the Metropolitan police's internal agency for reform which is Sir Peter's chosen instrument for bringing about the culture-change revolution he wants. And in a recent address to chief police officers, the home secretary, Kenneth Clarke, said that standards of police behaviour in dealing with the public were not yet nearly high enough.

Yesterday produced a case in point. It was announced that two London officers who had racially insulted an Asian man in their custody had been fined a day's pay after an

internal police enquiry. Sir Peter said bluntly the penalty was too lenient, in effect publicly rebuking the unnamed senior officers who had authorised the fines. Given the police insistence that disciplinary offences have to be proved "beyond reasonable doubt", even these minor penalties came about only because the Asian man happened to have a hidden tape recorder switched on. Usually, the word of a lone member of the public against that of two police officers would not be enough to prove a case.

Racially abusive language was treated "by the book" in this case as a disciplinary offence of rudeness under provocation. But the significance of such incidents is much wider. Racist language, and the attitude it betrays, destroys the confidence of racial minorities in the fairness of the police. To be policed in a way that gives them confidence is what racial minorities want and need above all. A fine of one day's pay for these two policemen was an ironic triumph of "rigid enforcement" over "service delivery".

Sir Peter's impatience with the way the case was handled, which he aired yesterday, was a brief glimpse of a continuing internal struggle in the Metropolitan police between the spirit of the Plus programme and that of the old guard. The Plus programme has now been absorbed into thinking at the Home Office, in many provincial forces and even abroad, and most of all among Sir Peter's present leadership team at New Scotland Yard. But there is many a superintendent or sergeant who is just waiting for this all stress on "service" to blow over. The home secretary has soon to name Sir Peter's successor. By his selection and by the policing style he publicly supports, Mr Clarke should make it clear to all ranks that there is no turning back, no prospect in sight of a "reversion" to follow the "plus".

MAN ON A GOLDEN BIKE

When the founder of the modern Olympic Games, Baron de Coubertin, called upon the youth of the world to gather together for competition every four years, did he really have in mind a battle among middle-aged designers of racing bicycles? The elation that greeted the winning of Britain's first gold medal of the 1992 Games in the 4,000-metre individual pursuit race yesterday was diminished by the question: was this a victory for the man or the machine?

Chris Boardman is clearly an outstanding champion athlete; but it is his extraordinary bicycle that has excited most of the interest, being hailed as the biggest breakthrough in cycle-racing technology for decades. For the past ten years or so manufacturers have been fighting to find the secrets that would make their man on a bike aerodynamically invincible: skin-tight clothing, streamlined helmets and shoes that have been honed in a windmill, disc wheels, drag-free triathlon handlebars — all have become standard equipment, and can be seen around our cities used by fearsome-looking couriers.

Now Lotus engineering has come up with a single-piece carbon-fibre frame, made of aerospace material, refined in a windmill, and even ridden without paint to save every microgram of weight. So revolutionary was the bike that when it was first wheeled out at the world championships in 1985 it was outlawed by the sport's governing body. But in Barcelona it has been ruled legal. It must surely have left many of the other competitors wishing they had one too, and the officials wondering whether the dream bike had given Britain an unfair advantage.

It is a problem well known in sport. Field event competitors are not permitted to use

their own equipment. Shot, discus, hammer and javelin are in a rack from which the competitors have to pick. In yachting the Finn and Europe class boats and the sailboards are all provided by the organisers — the craft are identical. In the modern pentathlon they go so far as to use a pool of horses for the riding event, each competitor taking pot luck or Hobson's choice of mount. So it is fair to let the best bike win? Should there be a pool of racing bicycles to get every competitor off to an equal start?

There are those who will argue that it is only in the hurly-burly of Olympic competition that we will see the gadgetry of the bicycle advance, and that what is really winning here is green technology. Others see the presence of Lotus salesmen in Barcelona as evidence of a victory for commerce, and expect to see lookalike models in the shops by Christmas. The most generous of Chris Boardman's rivals, the German world champion Jens Lehmann, who won silver, thinks that the Briton would have carried off the gold medal without a superior machine.

The ancient Greeks, who knew a thing or two about running the Olympic Games (they kept their own going for more than three thousand years) made sure that no one had an unfair advantage by virtually ruling out equipment. The athletes ran naked and were gathered together to undergo identical training under the eyes of priest-coaches for weeks before the Games began. No shoe or clothing contracts for them, and no drugs either. Such minimal equipment the ancient Greeks used was drawn from a common pool controlled by the priests. Those old Greeks were pretty clever, no doubt, but they never invented the bicycle.

Opening doors in housing market

From Mr Alan Thurlow

Sir, Although I agree with your correspondent (July 16) that the recession will not end until the housing market recovers, their proposals ignore economic and market forces.

Locking another generation of first-time buyers into a lifetime of debt assisted by a subsidy the Treasury cannot afford will be no more effective than present or future adjustment to stamp duty.

The Treasury could achieve its own objective, a reduction in government spending and that of the housing minister, in five simple steps:

1. Reduce mortgage tax relief by 10 per cent per annum from April 1993. Announced now it will give an immediate boost to sales. A major market distortion will be avoided, and eventually a saving of £6 billion per annum will be achieved.
2. Impose capital gains tax on the sale of the principal private residence; or, preferably, extend capital gains tax relief to all residential property.
3. Introduce capital allowances to residential investment so that investors do not differentiate between residential or commercial property.
4. End both the subsidised sale of council house stock and soft loans to housing associations.
5. Forbid the payment of commissions exceeding £100 on the sale of life pension insurance policies linked to home loans since they are effectively a levy on the purchaser.

The results are obvious: activity will improve as investors purchase part of the vacant stock and offer homes to let; prices will stabilise if not improve; and some of the 100,000 homes that are needed for the homeless will be brought back into use.

Yours faithfully,
ALAN THURLOW
(Managing Director),
Leaders (rental agents),
28 New Road,
Brighton, East Sussex,
July 20.

From Mr Martin Bond
Sir, Planning restrictions on houses have produced an artificial market and a scarcity element which has forced up the price. If the amount of land with development permission is restricted, that land carries a high nominal value as there is no competition from alternative or cheaper sites.

More land for development would cheapen houses, end the housing crisis, and put the builders back to work. It sounds simple — but it isn't. A fall in the value of houses generally would have political, financial (for many) and social consequences. Adjustment therefore must be slow. But at least we must recognise the distortions of the present market and not restrain production, giving fancy values to land zoned for development. The market should be allowed to meet the need. Planners cannot in the long run suppress demand.

Yours faithfully,
MARTIN BOND,
Holme Priory,
Wareham, Dorset.

Phone-box adverts
From Councillor Robert Davis

Sir, Ms Nina Lopez-Jones (letter, July 23) misunderstands the London local authorities' case for a change in the law which sought in a bill to make it illegal for anyone to advertise in a telephone box without appropriate consent.

Our is not a crusade against prostitution or prostitutes. It is part of a wider concern about our environment and the need to eradicate an eyesore and stop litter disfiguring the street, as the advertising cards tend to fall onto the ground.

No moral judgment was being suggested. The services of prostitutes, plumbers, mini cabs and anyone else can be advertised in a variety of other ways which can be directed at those interested, while not offending the majority of the population who are not.

I hope that prostitutes and other traders also consider the wider community and, as a result of the failure of the bill, introduce an element of self regulation.

Yours sincerely,
ROBERT DAVIS
(Chairman of the Environment),
Westminster City Council,
Westminster City Hall,
Victoria Street, SW1,
July 23.

Ministerial posts

From Mr Peter King

Sir, What logic is there in the position put forward by Lord Crathorne (letter, July 27) that because the minister is good at his job at heritage and the arts he should be protected from resignation or dismissal? Does it follow that if he had been incompetent he could have been sacrificed?

Yours faithfully,
PETER KING,
Nicholas Cornes, Burdop,
Sibford Gower,
Banbury, Oxfordshire,
July 27.

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number — 071-782 5044.

LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

Pitfalls in self-development courses

From Mrs Vivienne Walker

Sir, Ray Clancy's article (July 22) about the problems experienced by some individuals attending courses aimed at self-development and improvement leads me to issue a warning about some consulars in this area whose activities fall well short of what would be expected.

The technique used is to offer boundless improvement at what appears to be an extremely competitive price, accompanied by high-pressure selling.

If an employer follows a few basic rules many of the pitfalls can be avoided. Assess the course aims and potential benefit, the content and its claims, assess the providers and ask for names of organisations who have used the course and are happy to evaluate it for a potential customer.

If psychometric testing is to be used check that the tests are reputable, that those administering and evaluating answers are qualified and what action is to be taken if a participant is in difficulties.

Provide full information to participants and make sure they fully understand the implications of attendance. Let attendees know they can pull out at any time without incurring any charges.

Any employer who is not happy about any stage in this process should not go ahead with the planned course.

Individuals wishing to attend courses of this type in their own time can be particularly vulnerable. They can take a number of steps to avoid being drawn into an area reminiscent of the activities of some of the extreme fringe religious sects. They should think about why the course is attractive; if working, ask the employer if a check could be made; ask about the qualifications and experience of those running the course; ask about arrangements for people who

get upset and if you do go and don't like it, walk out.

There are other sources of help. For example, the Institute of Personnel Management has joined with the British Psychological Society in looking at levels of competence for those using psychometric tests. Initial courses are now available. The IPM also has a statement on occupational testing and is shortly to launch a statement on counselling in the workplace.

Yours etc.,
VIVIENNE WALKER,
Vice-President (Organisation and Human Resource Planning),
Institute of Personnel Management,
35 Camp Road, SW19,
July 23.

From Mr Hugh Marlow

Sir, You have undertaken an invaluable service in your leader of July 23 in highlighting the dangers of so-called executive development approaches which are in effect crude attempts at indoctrination.

There are a number of clear tests which separate good practice from malpractice: respect for the integrity of the individual client's standpoint; building on the experience of the client in his relationship with others and encouraging him to accept, reject or modify the contribution of the trainer/counsellor as he sees fit from the basis of his own experience.

The end result is that the individual is able to reach out to greater independence, relatedness, certainty and confidence in the kind of person he is. That is his own uniqueness and yet relatedness to others.

Yours sincerely,
HUGH MARLOW,
Hugh Marlow & Associates,
85 Browns Lane, Hempstead Fields,
Uckfield, East Sussex,
July 24.

Hospital food

From Mr Louis Borrett

Sir, As a retired barrister and crown court recorder who spent almost 13 months in the National Spinal Injuries Centre at Stoke Mandeville Hospital in 1989-90 with a broken back and a further nine weeks earlier this year, I find the complaint about the food there very surprising (report, July 20).

I never had occasion to send out for food. Of course some young patients did send out for fish and chips, pizzas, curries and beef-burgers, etc., but then many of them are not habitués of wholesome food and prefer what is often described as junk food.

Sir James Savile ("Jimmy") to all patients and staff spends much time in the spinal injuries centre and has been instrumental in providing greater variety at the request of these younger patients.

There is a really fine salad bar, and jacket potatoes too. Bacon, sausages,

eggs, chips and baked beans are available at supper time in the dining room, and for bed patients supper always includes soup, delicious wholemeal and white bread sandwiches and salads as well as yoghurt, ice cream, and cheese and biscuits.

As far as lunch is concerned there is an abundance of it, plenty of meat, fresh fruit, etc., and a variety of dishes, the whole well balanced. Far from being inadequate, I found it difficult to keep my weight down, bearing in mind that paraplegics confined to a wheelchair cannot burn off the calories.

The food generally at Stoke Mandeville does not quite match that of Michel Roux at the Waterside Inn, Maidenhead (not far from Stoke Mandeville), but no one died of starvation whilst I was a patient there.

Yours faithfully,
LOUIS BORRETT,
54 Farm Close,
East Grinstead, West Sussex,
July 20.

Cost of pelvic pain

From Professor R. W. Beard and Dr Shirley Pearce

Sir, There is indeed a high cost to the NHS of ineffective treatment of undiagnosed chronic abdominal pain ("Defeated doctors learn how to stomach failure", July 18). Chronic pelvic pain is one of the commonest complaints in young women of reproductive age. In collaboration with health economists we have estimated that at least 340,000 women in Britain are suffering and the investigation and treatment costs the country £163 million a year, or 0.6 per cent of the total NHS expenditure.

Studies done in our clinic at the Samaritan Hospital, part of St Mary's Hospital, London, have shown that treatment based on a recognisable cause for the pain is often curative. One of the important findings has been that women with a long history of pain are behaviourally disturbed, with high anxiety and depression, but within several months of the disappearance of the pain following their reversion to normality. In other words this pain, rather than the possession of

some unchangeable neurotic personality (which many doctors believe), induces the abnormal behaviour.

Restoring quality of life should become an important end point of all medical interventions. Psychological disturbance may be of greater importance than the relatively minor organic condition which has caused it. For example, we found that while hormonal treatment of pelvic pain due to congestion is effective in the short term, it is successful in the long term only if backed up by pain counselling.

The NHS does not usually provide for psychological support of patients in a setting of traditional medicine like a gynaecological outpatients clinic. We believe that this should change with an acceptance that many conditions like chronic lower abdominal pain can be resolved by a combination of medical expertise and emotional support.

Yours sincerely,
R. W. BEARD,
SHIRLEY PEARCE
(University College London),
The Pelvic Pain Clinic,
The Samaritan Hospital,
Marylebone Road, NW1,
July 20.

Church divisions

From the Deacon of York Minster

Sir, I find Clifford Longley's assertion (July 18) that "Throughout Eastern Europe the symbol [in opposition to communism] was the man in the Vatican" rather naive. Admittedly a Polish pope was a great inspiration to Poland but through-out most of the Eastern bloc faithful Orthodox and Protestant churches went on believing, worshipping and hoping, and if anyone from outside gave them inspiration it was the World Council of Churches and the Conference of European Churches.

Now, throughout Eastern Europe, there is an enormous fear on the part of the small Protestant churches of the revived triumphalism of the Roman Catholic Church led by a conservative curia and a reactionary

pope. For them the Austro-Hungarian Empire was but yesterday.

Relations between the Orthodox and the papacy are at their worst for many centuries and indeed in many ways have broken down completely.

The Council of European Bishops' Conferences of Europe, which has long co-operated with the Conference of European Churches, is threatened by the papacy and at the special synod on Europe in November 1991 its president, Cardinal Martini of Milan, was marginalised by the papacy and the curia along with the ecumenical visitors.

Yours etc.,
JEAN M. MAYLAND
(Vice Moderator, Study Commission of the Conference of European Churches),
York Minster,
3 Minster Court, York.

Prisoners abroad

From Mr Roger Cooper

Sir, While I support the concept of providing legal assistance to British prisoners abroad it is not correct for Stephen Jakobi ("Passport to prison", Law Times, July 21) to describe me as a supporter of his group Fair Trials Abroad.

I believe that blanket criticism of the Foreign Office is likely to be counter-productive and that it might

be more effective to channel energies into the established and well-regarded charity Prisoners Abroad, which I do wholeheartedly support.

Yours faithfully,
ROGER COOPER,
La Maison des Grands Arbres,
76940 St Nicolas de Billequin,
France,
July 25.

Business letters, page 21
Sports letters, page 26

British measures all over the place

From Professor P. G. Moore

Sir, Some quarter of a century ago the UK started to move seriously into the metric era. Textbooks were rewritten so that few individuals below the age of 30 have been taught weights and measures other than in the metric system. It has been a bumpy ride, as your correspondents (June 6, 9, 15, 22, 29, 30; July 1) demonstrated, with oddities still occurring such as curtain material being sold in imperial widths but metric lengths.

The Department of Trade and Industry has now circulated a consultative document that, if implemented, will legislatively enshrine in perpetuity a mixed imperial/metric system of certain measures for the UK. Whilst basically all units will be metric, there will be notable exceptions.

As examples, the mile, yard, foot and inch are to be retained for road traffic signs and related distance and speed measurements, but not for any other form of distance measurement. The acre, however, is to be retained for land registration purposes, rather than moving over to hectares. Liquids will be metric, except for dispensing draught beer and cider and for milk in returnable containers. The tray ounce for transactions in precious metals is to be retained.

As a nation our ability to deal effectively with numerical information is poor when compared, for example, with Germany and Japan. We will now have to reintroduce imperial measures in schools whilst retaining the full metric system, causing more confusion. Additionally we will apparently have to live with bastard units, such as miles per litre as a measure of petrol consumption.

Is it really essential to handicap ourselves in this manner with 1993, the date of our entry to the single market, on our doorstep?

Yours faithfully,
PETER G. MOORE,
London Business School,
Sussex Place,
Regent's Park, NW1,
July 21.

University pay

From Sir Graham Hills

Sir, The letter from my colleague Graham Zellick (July 23) is full of truth and wisdom. Only in his last paragraph does he slip back into the sentimental view of universities with their reliance on special pleading, faith in which has brought them to their present parlous state.

His appeal for recognition of the value of (higher) education will continue to fall on deaf ears until that value is asserted in real terms. Unless the true cost of university education is felt directly by those who benefit from it directly, their contribution to its support in terms of value and values will remain unrealised.

The remedy is, as ever, simple but radical. The universities should be disestablished. Their incomes, their values and their freedoms should derive from their customers, i.e., their students. The government's function is not to run universities but to provide fee support for students as a matter of strategic investment and in recognition of the value of the graduate to civilised society.

Yours faithfully,
GRAHAM HILLS,
Sunnyside of Threepwood,
Lough Threehwood,
Beith, Ayrshire,
July 24.

Testing children

From Mr George Crowther

Sir, Every teacher and psychologist knows that if you test children regularly, memory, learning, skills and performance will improve but it will not tell you necessarily who the best students are.

The majority of 11-year-olds will cope with four hours of tests next spring (report, July 22) but some will be intimidated and distressed, and upset parents somewhere will have to do some comforting and reassuring which would otherwise be unnecessary. The degree of difficulty of the test is not the issue; it is the notion of testing itself and how this is conveyed to the child.

Where parents see tests as inimical to their child's mental and emotional state, they should opt out and rely on informed teacher observation and opinion.

Yours sincerely,
GEORGE CROWTHER
(Chartered educational psychologist),
Little Hill, Colley Manor Drive,
Reigate Heath, Reigate, Surrey,
July 22.

£3.6m wedding dress

From Mr R. L. Reece

Sir, On page 10 today is a photograph of a wedding dress, priced at £3.6 million. On the same page is an appeal by the British Red Cross for famine relief in Somalia. Apparently, £36 will feed a child for one year.

What a world we have made for ourselves, when one dress can equate in some way to the lives of 100,000 children.

Yours faithfully,
R. L. REECE,
16 Throwley Close,
Pitsea, Essex,
July 29.

OBITUARIES

DAVIDE SALA

David Sala, philanthropist and leader of Iraqi Jewry, died in London on July 17 aged 78. He was born in Baghdad on July 11, 1914.

DAVIDE Sala was one of the key figures in the mass exodus of Iraqi Jewry to Israel in 1951. He also tried to effect an exchange of populations between Iraqi Jews and Palestinian Arabs. But although he met a special envoy of the American president, Harry Truman, and representatives of the British government, the deal fell through for lack of all-round support.

As a result of his work resettling Iraqi Jews in Israel, Sala was fully aware of the problems faced by "Babylonian" Jewry in Israel, whereby educated people who had been men of substance and significance in Iraq sometimes became marginalised in a society dominated by westerners. When he settled in Britain in 1948 he found a similar situation here with Iraqi Jews who had prospered in business remaining on the fringes of the Anglo-Jewish community.

He contacted Anglo-Jewish leaders to see where he could

pick up and surveillance by the Iraqi authorities. He was expelled from Baghdad twice, the first time in 1937, soon after his return from Beirut when he was sent to the southern town of Al Hillah.

In 1940 he was expelled again, this time to the desert town of Ramadli. On one of these occasions, he spent several weeks cooped up with three Palestinian Arabs. But as soon as he was back in Baghdad, he resumed his illegal underground activities, arranging Hebrew language tuition, self-defence and "migration" to Israel, both legal and illegal.

With his Middle Eastern background, Sala was always aware of the need for Israelis to talk to the Palestinians and said so publicly while Jewish settlements were springing up in Gaza and the West Bank under Yitzhak Shamir's premiership.

In 1947 there were an estimated 125,000 Jews in Iraq. In 1948, when the state of Israel was declared, emigration was stopped and Jews were put on trial for the crime of Zionism. About 13,000 fled until, in 1950, the Iraqi government decided to let the rest go after stripping them of their goods. Operation Ezra and Nehemiah, which lasted from May 1950 to August 1951, took 110,000 people from Iraq to Israel. David Sala was one of the small organising committee.

In June 1951, an arms cache was uncovered at the Masouda Sham-Tov synagogue in central Baghdad. It was the remains of a previous illegal emigration operation and neither Sala nor his committee colleagues knew anything about the concealment. Sala was furious that the community had been put at risk. Two men involved in the arms cache were executed and Sala had to flee for his life.

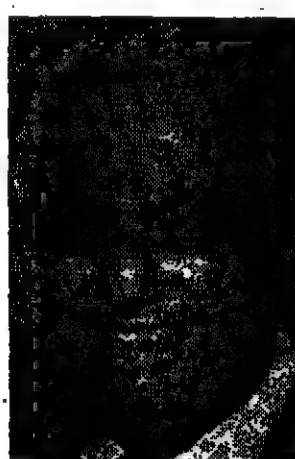
He escaped to neighbouring Iran where he set up an oil services business with overseas offices. It did so well that it attracted the attention of the Shah who sent an agent to express the Shah's desire to go into partnership with him. Taking this as a danger signal, he sold his interests in the Shah and re-established himself and his business in Milan. In Italy he changed his name to Sala.

In 1978, with Italian kidnapping making life dangerous for the wealthy, he moved to London with his wife and three daughters. It is perhaps ironic that a man who risked his life sending Iraqi Jews to Israel never actually lived there but he never lost sight of their problems and supported their aspirations.

In Israel he and his wife, Irene, endowed universities, museums, hospitals and municipal centres, as well as giving scholarships every year to 20 students.

But although the recipients of his generosity knew of his existence — and he was a rounded, jovial man — he resolutely refused to give interviews until three years ago when he was finally persuaded that going public would encourage others of his community to follow in his footsteps.

He is survived by his three daughters.



most help the community. After tackling the then Israeli ambassador to London for not inviting Eastern Jews to embassy functions, he made it his business to integrate the Eastern Sephardi and Western Ashkenazi communities at charity functions. He organised a Sephardi committee to raise money for Israel. This was a new departure for many Iraqi Jews, who still resented the treatment handed out to their compatriots in Israel. With his pride in his community's history, he funded research and writing on the Babylonian heritage.

David Sala was born into the Yehuda family of Baghdad but the name, meaning Jew, marked him out for discrimination in the hostile climate of independent Iraq, so he changed it to Salama, his father's first name. He was educated at a Jewish primary school, one of Iraq Jewry's thirty or so educational establishments. He went on to a state secondary school and studied business management at the American University of Beirut on a rare government scholarship. He returned as a teacher, administrator of the network of Jewish communal educational and welfare bodies, and novice businessman. He also entered the Zionist movement, thus incurring sus-

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JOHN PRIZEMAN

John Prizeman, architect and designer, died on July 10 aged 61. He was born on November 15, 1930.



JOHN Prizeman combined architectural work with actively promoting the importance of good design. He was a dedicated, yet modest, ambassador, influencing a wide range of people, as well as writing newspaper articles and popular books.

He was trained at the Architectural Association after the second world war, when the challenges to architects were obvious. His first job was with a firm of innovative structural engineers, Felix Samuely & Partners, rather than a conventional architectural practice. He soon realised, however, that he could operate most effectively as a one-man band, thus gaining the flexibility to cross professional barriers.

His practice, briefly combined with teaching, soon encountered kitchen design, upon which, over the next ten years, he was to make a significant impact. Helped by sympathetic manufacturers, he broke away from the then standard rows of cabinets and equipment, developing curved and island layouts, varying counter heights and dismembering kitchen equipment. This led to display kitchens at the Ideal Home Exhibition and the Design Centre. His "kitchen post" for the Electricity Board could be glimpsed in the James Bond film *The Man with the Golden Gun*.

He developed product designs with the Gas Board and Adamson, a company which produced the *Prizeman*, the first undercounter sink bonded to a laminate work surface. He designed Westinghouse's showroom in Berners Street, and was invited to Italy to develop product designs for Boffi. Italy was then, as now, an inspiration to designers, and Prizeman was thrilled to be given the respect which he believed designers deserved. All this

work he summarised in his book *Kitchens for the Design Centre* in 1966. Prizeman's ability to write clearly about design, and to illustrate his ideas with witty drawings, led to many newspaper articles, in particular a series commissioned by Shirley Conran for *The Observer* women's section. An illustration in the *Daily Express* led to a commission to design a new town in Trinidad for the Trinidad Sugar Estates. Political changes ended this after the first few houses had been built.

Prizeman believed that a designer

should be able to design anything, regardless of scale. Techniques had to be studied and new materials investigated, but the human possibilities of use and aspiration were always present. Being his client was exhilarating and demanding. Exhaustive enquiry would be followed by an imaginative run of ideas, always unconventional, often quixotic, to which clients had to respond and which they had to keep within bounds.

He designed a series of simple timber houses, art galleries for Eckenaz, Richard Green and Kasmin; a bookshop for Bertram Roth; a brasserie for Peter Langan; and a range of beautifully detailed domestic conversions, making imaginative use of limited space, which are the inevitable fare of a small practice. He designed a chair for Aram Design, and a chaise-longue for the Design Centre, one of the many prototypes never taken up by what Prizeman thought was a timid and hidebound industry. His designs display a craftsman's respect for materials and a passion for detail. They have a clarity and sparseness, the product of a Quaker sensibility, unmoved by fashion.

He was a member of the selection committee of the Design Centre, and of the council of the Architectural Association, becoming its president in 1980. He did much to bring architectural members and interested non-architects into contact with the work of the school.

In his book *Your House: the Outside View* (1975), he shared his knowledge and love of traditional English buildings with a wide public. His ability to see where quality lay was accompanied by infectious enthusiasm, accompanied by many of his photographs.

He married, in 1958, Willow Bentley. He had a son and two daughters, all of whom have followed their father's profession.

JUANITA

Joy Ganjou (Juanita), variety artist and dancer, died on July 27 aged 80. She was born in London on January 23, 1912.



JOY Ganjou was the real name of the diminutive and petite acrobatic dancer known as Juanita who appeared on the music and variety hall stages of the 1930s and 1940s, as a member of a remarkable adagio act billed as The Ganjou Brothers and Juanita. Although never top of the bill, the act commanded a huge fan following and Juanita and her three male partners were certainly among the highest paid performers of their time, playing such diverse dates as the London Palladium one week and the Granada Cinema, Kettering, the next, not to mention three Royal Variety shows and a personal invitation from President Truman to appear at the White House.

Billed as "Romance in Porcelain" Juanita would make her stage entrance to the strains of *Sheherazade* or *The Blue Danube*, usually dressed in a skimpy silk costume, and proceed to be lifted and twirled dramatically over the heads of the Ganjou brothers — or indeed between their legs. Managements of the theatres described the act as "poetry in motion" and audiences would be suitably impressed.

Joy Ganjou always wanted to be a dancer, albeit a classical one, but her mother introduced her to variety and took her to Blackpool in 1934

to audition for a variety show at the Opera House. She shared theatrical digs with another dancer who was supposed to appear with the already famous Ganjou Brothers dancing act. Unfortunately the fellow dancer became

pregnant and deserted the company and Joy took over her role and was later given the name Juanita.

The act was quickly snapped up by the powerful Moss Empires circuit and supported comedians such as Tommy

Handley, Max Miller, Arthur Askey, Jimmy Wheeler, Rob Wilton and countless others over a period of 30 years.

The act went to Hollywood in the 1950s where they were regularly featured on television and Joy subsequently married Serg Ganjou in 1958 in a typical glittering show business wedding in Las Vegas. The British press took her to their hearts and it was not unusual to open a women's magazine to read the headlines "Lovely Juanita at home" or "Legendary dancer Juanita finds happiness in cooking for her husband".

She was a shy and retiring person off-stage and after she left the act through ill-health in the late 1950s she dedicated herself to the show business charity the Grand Order of Lady Rattlings and in 1961 was made Queen Rattling.

She worked tirelessly until last year when illness prevented her from making further public engagements and was last seen as a guest at a British Music Hall Society show at the Barbican Theatre in January on her 80th birthday. When the audience were told by the emcee that Juanita was sitting in the stalls the orchestra played *Sheherazade* and she was given a standing ovation.

A picture of her stands in the London Palladium Hall of Fame and when asked recently by a fan how she would like to be remembered she replied, with typical modesty, "I would like to think that I was a small part of the great days of variety and that I did my bit."

APPRECIATIONS

John Bratby

YOUR obituary of John Bratby (July 22) stresses the strength of his draughtsmanship; this unexpected side of his art I discovered when I saw a meticulous tiny still-life which Beryl Middleton-Sandford had kept for herself from one of her Bratby exhibitions. Unable to buy it I went to see the artist; he was uninhibited in showing his early work.

Typically his answer to my request to buy some of these little early masterpieces was that I must acquire every work on paper in the house. Thus I went away with more than 500 drawings. If it is true, as I believe, that out of ten Bratby paintings eight are indifferent, one is good and the tenth is a masterpiece then the ratio in his drawings is reversed. This I discovered in sorting through the hoard; no sooner had I finished than he wrote to say he had made another 50. I was captured by his brilliant salesmanship.

Julian Hartnoll

He was his own dealer, agent, publicist. If in the late fifties the man-in-the-street knew Bratby as England's most famous working artist, Bratby was not going to allow himself to be forgotten. His letter-writing to galleries suggesting an exhibition was notorious. In recent years these letters were often transcribed by his wife Patti; his hand-writing had become erratic.

Last year I commissioned him to make a series of line drawings, with colour, of Paris and Venice. I wanted 20 but got a hundred. In each the control of line is unhesitant; the shaking hand which disrupted his script has gone. It is as if, in these later drawings, his hand is directed by a different side of the brain to that which managed his writing pen. His was an innate draughtsmanship which will, when his art is re-assessed, come as the revelation your obituary suggests.

Julian Hartnoll

John Barron

YOUR obituary (July 20) of John Barron brings back to me vivid memories of when I also was working for UNRRA in Yugoslavia in 1945-46 and knew and worked with him. I was impressed with his loving concern for and work with abandoned children. He was particularly concerned for those who had been blinded and to repair any damaged fingers so that at least they could learn to read Braille.

He occasionally invited me into the operating theatre and explained some of the intricacies of what he was doing. I particularly recall one occasion when a Partisan officer who had joined us became concerned I might faint. In the end it was he who fainted — not me! John made what he



was doing so interesting and informative to a lay person that my wonderment was stronger than my stomach!

Olive Paynton

Sir Patrick Meaney

PAT Meaney (obituary, July 20) was both a valued colleague on the ICI board for 11 years and a close personal friend. His shrewd advice, good fellowship and warm, breezy personality have been a welcome part of the British business scene for many years. All of us who served with him on the board of ICI learned to weigh his opinions and the judgment honed from a long and varied experience.

Sir Denis Henderson

He was often a key sounding board on difficult decisions and gave generously of his time when his guidance was sought.

He had an enormous circle of friends from all over the world who appreciated greatly his humour, courtesy and resilience when the going was tough. Above all I shall remember him as a man who enjoyed life to the full, but never more so than when he was in the company of his beloved wife, Mary, and his close-knit family.

Sir Denis Henderson

Robert Liddell

IN THE excellent obituary of Robert Liddell (July 27) I am surprised to find no reference to his long friendship with Barbara Pym. They met at Oxford in 1932 and their friendship and correspondence continued until her death in 1980. In 1989 Robert Liddell published *A Mind at Ease* — Barbara Pym

and *Her Novels*, and asked: "What is the secret of her spell?"

It was, in fact, through reading a biography of Barbara Pym I came to know of Robert Liddell and to relish his novels. The long and rewarding friendship between these two civilised writers needs to be remembered.

Jeanne Adam

JULY 30 ON THIS DAY 1912

In a leading article (July 31) on the Festival, the writer, in noting that in Germany popular music was as much practised as it was enjoyed, expressed the hope that "... England may soon become a really musical nation again ... by the active practice of the art."

THE LEAGUE OF GERMAN SINGERS

BERLIN, July 28. The League of German Singers is taking place this week at Nuremberg. The celebrations this year have an especial commemorative character. Fifty-one years ago there was held in the old park of Rosenau, to the north of the town, the first singing festival representative of the German stock, and a year later, in 1862, the League of German Singers, the object of which was to be the cult of the German *Lied*, was founded at Coburg by the Duke of Saxe-Coburg and Gotha, Ernest II. This league now has a membership of 720,000. It embraces 5,700 unions of German singers scattered over the two hemispheres, and has to some extent provided what its founders appear to have hoped it would provide — a link of sentiment between the widely-scattered fragments of the German stock.

About 40,000 singers are said to be taking part in the festival this week. The proceedings began on Saturday evening with a reception in a large glass palace in the Luisoldrain and the despatch of telegrams of homage to the Emperor William, the Emperor Francis Joseph, and the Prince Regent of Bavaria. Yesterday the festival itself began in a hall erected for the purpose. Duke Ernest Augustus of Saxe-Coburg and Gotha and Prince Alphonso of Bavaria,

representing the Prince Regent, were present. After an opening chorus the banner of the league, decorated for this festival with a gilt laurel wreath, was solemnly transferred from the keeping of the town of Breslau, where the last festival in 1907 was held, to the keeping of the town of Nuremberg. The president of the league made a short speech in praise of the German *Lied*, "on the empire of which the sun never sets." The *Lied* went wherever the German went, and under its inspiration Germans became one in spirit and were encouraged to "hold fast in the struggle for German culture." After a short ceremony in honour of the veteran minstrels surviving from the first festival in 1861, the choir sang a national song and the final scene from *Die Meistersinger*.

In the afternoon there was a picturesque procession of the choir from the *Lauter Tor*... to the festival ground on the Luisoldrain. Nineteen German unions from foreign countries took part. The Americans were preceded by mounted Indians and cowboys, while the Turkish, Polish, Austrian, and Russian Germans wore in most cases distinctive costumes. The main design, however, of the procession was apparently to illustrate by elaborate costume groups the various periods of *Lied* composition. One group portrayed the romantic time of the Minnesinger, who flourished from the 12th century to the beginning of the 14th. The main figures were the Lady Minne and the famous minstrel poet Walter von der Vogelweide. Another represented the master singers of the 16th century, with Hans Sachs and the apprentices conspicuous figures. A third was a *tableau* illustrating Goethe's lyric "Heldenstein." In another group were figures connected with the poet of the *Liberation* period, Körner (1791 to 1813) — Marshal Bücher, surrounded by his officers, and a throned colossal figure of Germania...

ANTHONY 'FAT TONY' SALERNO

Anthony "Fat Tony" Salerno, boss of New York's powerful Genovese crime family, died of complications following a stroke at the Medical Centre for Federal Prisoners in Springfield, Missouri, on July 27 aged 80. He was born in East Harlem in 1911.

LUCK ran out for Fat Tony Salerno in 1986, when he was finally identified by federal prosecutors as a senior member of "the commission" — the ruling council of the five member families of La Cosa Nostra, otherwise known as the Mafia. Arrested after FBI surveillance of a commission meeting, Salerno was the central figure in a dramatic trial that lasted for ten weeks.

It was the first time that the federal government had suc-

ceeded in bringing racketeering charges against the mob, and Salerno was sentenced to 100 years imprisonment at the age of 75. To make assurance doubly sure that he would never get out of jail, he was subsequently charged with a separate racketeering offence and sentenced to a further 70 years behind bars.

Fat Tony was a gangster of the old school. Not for him the flashy elegance of John Gotti, who paraded the streets in \$1,000 suits. Despite his immense wealth — at the time of his trial he was rated by *Fortune* magazine as the most powerful and wealthiest gangster in America — Salerno frequently held council dressed in a fedora, T-shirt, and crumpled trousers.

He grew up on the streets of East Harlem, running numbers for the mob, and never



strayed far from his power base. But as boss of the 200-member Genovese family his influence extended from the Miami waterfront to labour unions in Cleveland, and to rigging construction bids on

Manhattan skyscrapers. His annual income from these activities — and from loan sharking, profit-skimming from Las Vegas casinos and a "Mafia tax" on building operations first among equals, but Fat Tony would have been the other most powerful figure on the East Coast.

It was not until the early 1980s, with the retirement of Philip Lombardo, that Salerno became boss of the Genovese family. But his rise in the hierarchy of the underworld had begun much earlier. In 1959, when he was already well known to the Manhattan district attorney as a "gambler, bookmaker and policy operator", an investigation into the Mafia's involvement in boxing found that he had secretly helped to finance a heavyweight title fight at Yankee Stadium between Ingemar

Johansson and Floyd Patterson. But he was never charged with any offence. Nor was any action taken over his alleged control of Harlem's biggest numbers racket, which was said to be raking in as much as \$50 million a year.

Salerno's first and only other criminal conviction came in 1978, when he was charged with federal tax evasion. Prosecutors claimed that he was getting at least \$10 million a year in illegal income, but reporting only \$40,000 to the tax authorities. His attorney, Roy M. Cohn, said that he was merely a "sports gambler", but Salerno pleaded guilty and was sentenced to six months imprisonment. Next time, in 1986, he was less fortunate.

When he died he still had 167 years of his sentence to serve but would have been eligible for parole in 1996.

Council to save Palace House from decay

By JOHN SHAW
PALACE House, Newmarket, part of the oldest racing stable complex in the world, is being bought by the local council to save the building from further decay.

Forest Heath District Council has agreed to spend up to £50,000 acquiring the Grade II star listed property and officials estimate that a further £500,000 will have to be spent on repairs.

Stephen Catchpole said: "It's a wonderful opportunity. Our aim is to try and restore Palace House to something

like its former glory and make it a feature the town can be proud of once more."

The Victorian house stands on part of the palace built by Charles II and opposite his racing stables. The basement is supposed to contain a secret tunnel leading to Nell Gwynn's cottage across the street. Charles, a famous sportsman, gave his name to the Rowley Mile racecourse and instituted the town plate, an annual race still run on the heath. It was introduced in 1665. The house was built in the

early 19th century. It was bought by the Rothschilds in the 1860s and saw some of its greatest glory during the town's late Victorian and Edwardian heyday. Edward VII and Lillie Langtry were visitors together with other members of the Edwardian society racing set. It remained in family ownership until the mid-1980s.

After being sold, the house gradually slipped into a downward spiral of decline. Vandalism stole lead from the roof. Rain water damaged the

interiors, and stone urns were stolen from outside. Various developers' schemes failed to materialise.

"We have had to step in almost as a last resort to try and save the house for the public good," Mr Catchpole said. "We shall be working closely with English Heritage and the private sector to return it to public use. Of course it's going to cost money, but we are taking a long-term view because this is the most historic building in Newmarket."

Latest wills

Recent wills include (net, before tax)		
Mr Clifford Henry Carley, of Lenham, Kent	£507,059	
Alexandra Claire Duddles, of London	£719,429	
Mr Peter Ellis, of Oxford	£862,600	
Col Sir Ronald Laurence Gurner-Thorne, of London	£833,724	
Mr John Cuthbert Hale, of Exeter, Devon	£1,269,517	
Mr Walter Austrey Hawkins, of Alveston, Avon	£1,126,924	
Mrs Doreen Mitchell Hendry, of London	£1,018,291	
Mrs Doris Lilian Hilton, of Queensborough, Leicestershire	£710,927	
Mr Reginald Marrell, Barnstable, Devon	£1,181,668	
Mr John Stanley Norris, of Penrith, Cumbria	£218,159	
Mr Mark Shine, of East Haddon, Northamptonshire	£1,829,107	
Sir Robert Grainger Ker Thompson, of Minehead, Somerset	£258,966	
Mr Edwin Francis Trent, of Brighton, East Sussex	£639,100	
Mrs Mary Elizabeth Vernon, of Holyport, Berkshire	£826,794	
Mr Thomas William Wright, of Milford on Sea, Hampshire	£446,592	

BY MICHAEL DYNES, TRANSPORT CORRESPONDENT

RUC men could face trial

Full details, page 2

ScotRail, which runs 1,650 passenger trains between 315 stations and employs 11,000 staff, had turnover of £116 million last year and an estimated 50 million passenger journeys. It is heavily dependent on government subsidy for loss-making services, which would have to be maintained after privatisation.



Over-ridden: drip-feed in place, an exhausted Dokaz is winched onto a truck by veterinary staff

FROM JENNY MACARTHUR IN BARCELONA

THE Olympic three-day event competition at El Montanyà, in which Britain is lying in a silver medal position, was held up for 45 minutes yesterday after the Russian horse Dokaz, ridden by Oleg Karpov, fell at fence 26, a set of timber rails called Valentin's Gravel Pit.

The horse showed signs of exhaustion and, after being anaesthetised, was taken by ambulance to the horse clinic. Dr Peter Cronau, the chief of the International Equestrian Federation Veterinary Commission — and one of 18 vets in attendance during the event — said: "The horse was back on its feet two hours

after the accident. The blood test was satisfactory."

Despite the intense heat at El Montariya, this was one of the few casualties on the grueling 33-fence, four-and-a-half-mile cross-country course. "Most riders heeded our advice and made sensible use of the smaller, alternative fences if they felt their horse was tired," Mr Cronau said.

Out of the 82 starters only 12 horses failed to complete the course. Ironically, the 45-minute delay for the Russian horse may have contributed to this high survival rate. Britain's Karen Dixon,

who is lying eighth, was the next to go after the hold-up. She said her mount, Get Smart, felt like a fresh horse after his enforced rest.

Earlier, on the steeplechase phase of the three-day event, Mark Todd, New Zealand's dual Olympic champion, saw his chances of a third gold medal disappear when his horse Welton Greylag sustained a suspected fractured bone in its leg. The Australian Matt Ryan on Kyban Tic Toc is the overnight leader for the gold medal.

Olympic reports, pages 28-30

A weird but high form of bravery

The opposite trait was shown by Ian Stark of Great Britain. His splendid round on his basty and bounding grey, Murphy Himself, took him into fourth place individually. Stark then said that this was Murphy's last cross-country. The horse could unquestionably compete a little longer. "But I've never believed in working horses

But even after such glories early in the round, Stark had the courage to back off. Murphy fired in the heat — all that hard work of trying to tug your rider's arms from their sockets must be extremely taxing — and Stark allowed him to slow down. A gloriously fast clear round looked on the cards, but Stark was aware enough, and brave enough, to know that this was not to be a golden run.

Today's show-jumping will be less demanding of physical courage, but absolutely shredding of the nerves. New Zealand, in first place in the team competition, cannot afford to knock two fences; the Brits, in second, cannot afford to hit any. "It makes a good competition," Stark said. "It kills the riders."

SIMON BARNES

WORD-WATCHING

By Philip Howard

OXTER
a. A cowherd
b. A bird that pecks ticks
c. An armful

GARLION
a. Cross between garlic and onion
b. A Tibetan stone lion
c. A pennant on a lance

MUSARD
a. Absent-minded dreamer
b. An aromatic herb
c. A fencer's visor

OUCH!
a. Singing fly
b. A Pashan tribesman
c. Setting for a precious stone

A dictionary on page 14.

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North-west England

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WEATHER

WEATHER Dry and settled over northern England and north Wales, although cloudy at times. Over southern England and Wales more cloud than yesterday with the risk of isolated showers. Scotland will be mainly cloudy with light showers in the west but good sunny spells to the east. Outlook: mainly dry with sunny intervals, although southern England will continue to be at risk from thundery showers.

AERODROME

[illegible]

24	75	8	Polding
25	77	8	Porch

[illegible]

LETTERS AND NOTES

London 8.52 pm to 5.23 am
Bristol 9.01 pm to 5.30 am
Edinburgh 9.24 pm to 5.15 am
Manchester 9.08 pm to 5.23 am
Penzance 9.06 pm to 5.50 am

max: Cape Wrath, Highland, 12C (54F);
highest rainfall: Lerwick, Shetland, 0.07in;
highest sunshine: Folkestone, Kent, 14.4hr.

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Sun rises:
5.22 am

Sun sets:
8.52 pm

6.17 am
8

TOURIST RATES			
	Bank	Bank	
	Sells	Sells	
Australia \$	2.67	2.48	Walt Disney, Aus. Snow
Austria \$	21.00	19.50	Walt Disney, Oxon
Belgium F	61.50	57.15	Walt Disney & Essex
Denmark Kr	24.62	22.82	Northolt, Suffolk, Cambs
Finland Mk	11.52	10.72	West Mid & 5th Glam & Gwent
France F	7.71	7.11	Shropshire, Hereford & Worcester
Germany DM	9.05	9.36	Central Midlands
Greece Dr	2.98	2.78	East Midlands
Hong Kong S	3.32	3.02	Lincoln & Humberside
Iranian Pn	15.45	14.65	Dryed & Poultry
Italy Lira	1.117	1.028	Charnwood & Chwyk
Japan Yen	263.50	244.50	W & S Yorks & Oxford
Netherlands Gld	3.385	3.135	W & N Yorks
Denmark Kr	11.55	10.75	W & S Lancs
Portugal Esc	252.25	234.25	Worcester & Leam. Oxford
	6.00	5.50	W & S Scotland
			W Central Scotland
			W & S Scotland & W. Highlands

18.75
1091
2.1

Turkey Lira	14100	13100	N W Germany	725
USA \$	2 025	1 90	Californa, Ontario & S Sweden	726
Yugoslavia Dnr	DNR	DNR	N Ireland	727

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KEEP PACE WITH THE WEATHER

Reacto-14-04
RAPID

END

ACROSS

- 1 Sack Sir Henry for starting a blaze (8)
- 2 These states give backing to party movement (6)
- 3 Acknowledgement of merit in a brace of musicians? (8)
- 4 Start of sedition by republicans, capturing king in mountains (6)
- 5 Made in the People's Republic (5)
- 6 Popular Bishop of Rome, albeit severe (9)
- 7 New slaves chosen for sticking together (12)
- 8 Annoyingly like an Irish girl with prickly sensation (12)
- 9 The early efforts of one university in throwing the javelin (9)
- 10 A cricketer's elegance of movement (5)
- 11 Extremely desirable situation for a single ruler (6)

Solution to Puzzle No 18,983

B	U	C	K	S	H	O	T	S	L	I	P	P
I	D	P	V	S	O	A	A					
C	O	N	T	I	N	U	A	T	I	O	N	D
E	T	N	L	U	K	R	P					
P	L	U	M	O	S	E	B	E	E	R	C	H
S	M	F				B	E					
	P	E	R	F	E	C	T	O				
C	L		A	R								
A	B	Y	S		S	I	N	E	C	U	R	E
R		Y										
O	I	L	D	R	U	M		F	R	E	T	S
U	A		I	E	O	S	T	A				
S	H	R	I	N	K	R	E	S	I	S	T	A
S		C	R	O	S	E	R	N				

25 May 10 cont: cont the French

26 Team holding short reception in quarters (6).

27 Toothless old PM opening art gallery (8).

DOWN

1 Poem written up on course — not quite a failure (6).

2 Loop the loops again, and get a kick out of it (6).

3 Protest about tar found during visiting dignitary's stroll (9).

4 A foolish tradition, but constituents in Wales loved it (3,5,4).

6 Indisputable from a Liberal perspective (9S).

7 Unusually great man singled out for attack (8).

8 It's wrong in court persistently to

- 11 Highly exciting lawsuit ending in sound agreement (6-6).
- 15 Instruct a number out east, including new student (9).
- 16 Wrongly estimate the secret service's leader in Israel (8).
- 17 Crack upon thrifty type during exam once (8).
- 19 Father's got a girl — a dish (6).
- 20 He pays rent to odd characters in Leeds get it? (6).
- 22 She wept when story — and no kid! (5).

Clue: Psst! Two without
the saint brings
blessed computing (3).

Today's pollen count forecast is
LOW
SELDANE.
A major advance in hayfever

FILMS p3

Tom Cruise
with muscles;
Jim Jarmusch
flexes his

BOOKS p5

The myth
that killed
Marilyn
Monroe



LIFE & TIMES

THURSDAY JULY 30 1992

When an inspector calls the shots

The UN inspectors in Iraq are pilloried and attacked. James Bone on the wedge between Saddam and his nuclear arsenal

Slanting through the crowds outside the soaring headquarters of the United Nations in New York, Karen Jansen looks like just another tourist. She clutches her handbag as she walks, like the out-of-towner she is. She hails from the Midwest, likes to spend her spare time cooking and gardening, is worried about her perm growing out, and admits to a "chronosomal predilection for shopping". Nobody stops her in the street. The assorted holiday-makers have no clue that this is the woman who stood up to Saddam Hussein.

On July 5 Major Jansen marched up to the gates of the Iraqi agriculture ministry in Baghdad at the head of a UN team of inspectors, and demanded to be let in, in order to search for suspected documents about Iraq's remaining ballistic missiles.

The Iraqi press pilloried her team as "scoundrels", "stray dogs", "rats", and suggested she was a spy for the CIA. Demonstrations backed her, and Tariq Aziz, Iraq's deputy prime minister, declared: "The United States is sending military officers and spies to Iraq under the cover of the UN inspection teams to implement its conspiracy against Iraq." Major Jansen has led six UN inspection teams over the last year to Iraq in search of weapons of mass destruction. She is a member of the corps of approximately 400 people from 33 countries who have conducted some 40 UN weapons inspections in Iraq since the end of the Gulf war. In the midst of

The UN was to continue monitoring Iraq's defence industries into the indefinite future to stop Iraq rearming. It was a Herculean, and unprecedented, task for an organisation only recently resuscitated after lying moribund for most of the Cold War.

The job was divided between the International Atomic Energy Agency (IAEA) in Vienna, which had so conspicuously failed to spot Iraq's nuclear ambitions in its peacetime monitoring work in the country, and a newly created body in New York called the UN Special Commission. Both organisations are headed by Swedes. Hans Blix, the director general of the IAEA, assumed responsibility for unmasking Iraq's nuclear weapons programme. Mr Ekeus, who was working in Vienna as a Swedish diplomat, moved to New York in order to take control of the investigations into chemical and biological weapons and ballistic missiles. Mr Ekeus served under Mr Blix when the IAEA chief was briefly Sweden's foreign minister and the two men are said not to get on.

Major Jansen is a specialist in chemical warfare who served nine months in Saudi Arabia during the Gulf war. She decided 15 years ago that she would rather be a para-trooper than a "pretty girl". After leaving university, she joined the US army's crack 82nd Airborne Division and became a "jump master" — the officer who tells the men when to "jump" out of the plane. She went back to school at the army's expense to obtain a



"They are going to try to get us to do something stupid"
Karen Jansen

last week's confrontation over the agriculture ministry, Rolf Ekeus, the chief UN weapons inspector, who is considering standing down, admitted that he never expected his teams to accomplish as much as they had. Now, his unprecedented operation is regarded as a model for arms control.

Security Council Resolution 687 of April 1991, which fixed the terms of the Gulf war ceasefire, banned Iraq from possessing or developing any nuclear, chemical and biological weapon or ballistic missile with a range of more than 90 miles. Saddam Hussein's already huge arsenal and his clandestine weapons development programmes were to be ferreted out by UN inspectors and destroyed.

master's degree in immunology. She joined Mr Ekeus's team 13 months ago on her return from duty in the Gulf.

The UN inspectors work hand in glove with western intelligence agencies, particularly the Americans. For the first time in its history, the United Nations has been trusted with high-grade intelligence from UN member states. The price is, of course, that the UN officials must be considered absolutely trustworthy by the governments concerned. Hence, considering the expertise required, the United States' unquestionable dominance of the UN operation disarming Iraq. Like all the other inspectors, Major Jansen's name was proposed to the United Na-



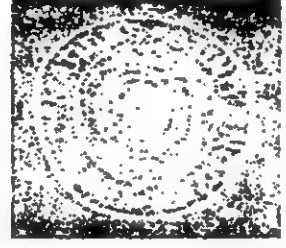
Mission with a point: UN Special Commission inspection of Iraqi 155mm projectiles, filled with mustard agent, last September

tions by her government, and apart from a UN per diem, she remained on Washington's payroll.

The United States supplied Mr Ekeus's deputy, a former State Department arms control expert, Robert Gallucci. Washington also provided one of the three men on the IAEA's Iraq Action team in Vienna, an American IAEA official called David Kay. Both men were replaced by other Americans nominated by Washington when they left their posts.

The US government even lent the United Nations a U-2 spy plane. The plane flies out of Saudi Arabia with UN markings and an American pilot assigned to UN duty. But UN officials admit that the film shot during its high-altitude sorties is developed by the Americans, and analysed by them. The United Nations, of course, has no experience in interpreting aerial reconnaissance photographs. UN officials say Britain is very closely involved with the Americans, while Germany, France and Russia have also contributed.

Backed up by the various intelligence agencies, both the UN Special Commission and the IAEA have scored many notable successes in their mission to disarm Iraq. Iraq was forced to declare more than 40,000 chemically armed missile tips and artillery shells, many of them broken open by allied bombing during the Gulf war and festering in a vast base at Muhamma, described as the world's largest toxic waste dump. Iraq also admitted the existence of a 150-ft "super-gun", Iraq said the huge cannon, built up a hillside in the desert and aimed at Israel, had already been test-fired.



Documents are said to have been copied, translated and analysed by the Americans

Iraq declared only about 50 Scud missiles, when western estimates based on information from Moscow put the total number at about 800. The Iraqis later showed UN inspectors the remains of more Scuds it said it had destroyed and buried after the Gulf war, and

claimed to have used the rest in combat — either against the allies or against Iran. UN officials continue to believe, however, that Iraq may still possess several hundred Scuds. It was hoped that the archive documents in the agriculture ministry, probably removed in the period between the departure of Major Jansen's team and the arrival of the new one on Tuesday, would give more information on these remaining ballistic missiles.

Iraq also tried to conceal its plans to build a nuclear weapon. Despite leaked claims to the contrary from an Iraqi defector cooperating with the Central Intelligence Agency, Baghdad initially insisted that its nuclear facilities were solely for peaceful purposes. American satellite reconnaissance showed, however, that the Iraqis had buried heavy equipment during the first UN nuclear inspection mission to the country in May 1991 and excavated it when the team left.

The inspectors returned, and mounted a spot check on a facility called Fallujah, west of Baghdad. Denied access, two inspectors climbed a nearby water tower and peered into the base. What they saw astonished them: a convoy of lorries loaded with heavy machinery. As the inspectors looked on, held back by warning shots from Iraqi guards, the convoy sped out of the back gate. It was carrying so-called Calutrons — the primitive uranium enrichment devices used to make the first nuclear bomb four decades earlier in the Manhattan Project.

The discovery was the first clear evidence that Iraq had been trying to enrich uranium to make a nuclear bomb. Caught red-handed, the Iraqis held a symposium for the third nuclear inspection team to admit their project to make weapons-grade uranium in the Calutrons through Electromagnetic Isotope Separation (EMIS). That led to another interesting discovery: the involvement of a man named Dr Jafar Dhia Jafar.

When questioned by the UN experts, the two Iraqi officials designated to make the presentation seemed uncertain how much they could say. Then, from the back of the room, a well-dressed Iraqi spoke up in an impeccable English accent. "I will answer all your questions," he promised.

The inspectors did not discover the man's name until the next day, when it emerged that Dr

Jafar, educated at Birmingham University and Imperial College, London, and divorced from a British woman with whom he had children, was now No 2 in the Iraqi Atomic Energy Agency.

He pointed up an intriguing aspect of the UN inspections: many of the Iraqis involved in secret weapons programmes were trained in western defence establishments alongside the inspectors themselves. And the same was true for the Americans. The chief Iraqi minder for visiting UN teams, Sami Al-Araji, was educated at Michigan State University. Major Jansen's alma mater, British newspaper readers first learned about Dr Jafar when an old professor of his saw him on television accompa-

gant Iraqi programme to develop nuclear weapons, codenamed Petrochemical 3. According to one knowledgeable source, the documents had been copied, translated and analysed by the Americans outside Vienna.

When she approached the agriculture ministry in search of missile-related documents on July 5, Major Jansen knew she faced similar risks to the team led by Mr Kay. She had been in Iraq, leading another team, at the time of the car park siege. She had also had trouble during another one of her trips, when she and two male UN inspectors were jostled by about 40 over-eager protesters in their hotel lobby.

"I was able to explain to the team that it was going to get ugly, and that it was going to get ugly fast," she says. "I was also able to say, 'I am going to be the target'. They are going to poke, prod and try to get us to do something stupid."

She organised her inspectors into shifts to monitor the agriculture ministry from their cars around the clock, under increasing harassment. Her own hotel room was broken into, which in itself was nothing unusual. But this time, no attempt was made to conceal the burglary. The room was "trashed". On July 11, she left for New York to brief Mr Ekeus, leaving other team members behind.

After growing threats of western military action, Mr Ekeus reached a compromise last weekend with Iraq's UN ambassador, Abdul Amir al-Anbari. Iraq agreed to allow into the agriculture ministry a new team of UN inspectors which excluded any members from countries that took part in the war against Iraq.

Headed by a German, the new team comprises inspectors from Finland, Sweden, Switzerland and Russia. Two American inspectors were allowed to remain outside the ministry to examine any documents removed.

Mr Ekeus himself arrived in Baghdad on Tuesday to visit the agriculture ministry's personal office in the building. He said he would make clear to Iraqi officials that they would have no veto over the composition of future United Nations teams.

Major Jansen has now decided to leave the UN after being rendered "ineffective". "It's a shame," she says. "The same thing happened to David Kay. The Iraqi government has vilified us as individuals so much that our presence in the country would jeopardise operations." In September, she will start a new job for the US government implementing a chemical weapon disarmament accord between the United States and the former Soviet republics.

TOMORROW
Jazz-playing MPs fighting for the law on "gigs" to be relaxed

More schadenfreude please, we're British

I am, God knows, no snob. I can't all things considered, afford to be. But there are times when I have to admit to feelings that, in a more snobbish man than I, might legitimately be thought, well, snobbish. And at those times I feel desperately the lack of a word which takes all the arrogant, patronising immodesty of snobbishness and cloaks it in the egalitarian raiment of post-war liberalism. A word that says "While I am, it goes without saying, not intrinsically better than those whom I am describing in a way that might seem, to the unperceptive, to be snobbish, I nonetheless recognise that there are certain lifestyle options of which, perhaps, they have not been fully apprised." Something politically correct like "socially challenged" or "reflexively disadvantaged" might do.

An example. On Friday night I checked into the best hotel in Portsmouth (a phrase, I have to tell you, which carries the same hollow resonance as "the Iraqi cabinet's most democratic minister" or "Tel Aviv's most skillful bacon curer"). Because it seemed to be one of those establishments where the room service waiter daily challenges the afternoon tea waiter to see who can clock off earlier, I went down to the bar to get a sandwich.

PRIVATE LIFE
John Diamond refutes the idea that we are a sex-obsessed nation



is a truly vegetarian society.

And I thought to myself that actually we're one of the least sex-obsessed societies I know. It isn't just that Radio 4 was able to carry a perfectly serious conversation the other night with a married woman who, in a book and a number of newspaper articles, has been beating the drum for married chastity as a reasonable way of life. After all, her fixation with the subject sug-

gests that she is probably more obsessed with sex than the editors of all the tabloid newspapers combined, in much the same way that a proselytising atheist thinks more often about God than the average C of E communicant.

Nor did my revelation come from the realisation that the two big "sex-murder" cases that finished recently weren't actually about sex at all but about jealousy. We do not imagine Mr Mellor on that student-digs mattress, but Mr Mellor facing his wife the next day. We do not try to imagine the phone call between man and mistress but a subsequent call between man and Major. The longest TV coverage has been given not to pictures of the immediate participants but to the pictures of the Mellors en famille, their chins up, their grins fixed.

Had the two leading characters had flawless film star looks perhaps things might have been different. A while ago in this column I talked

about the difficulty most men have in discussing other men's physical attractiveness: suffice it to say that I have yet to come across a man so unconfident with himself that he is unable to describe the affair in terms of Mr Mellor's looks. And for all that the tabloids have been pushing Ms de Sancha as some sort of latter day Cleopatra, it has been done with the same lack of conviction that has them describing any bottle-blond corespondent who still has all her major facial features vaguely intact as "sexy".

As telling is the fact that the part of the story which is strictly sexual is based, as are all tabloid sex scandals, on our presumed disbelief that anyone else — cabinet ministers, vicars, pop stars, total novitiates — has a sex-life. The tabloid editors believe us to be children perpetually aghast at our parents' involvement in our own conception. They have no, of course, for were they to take any other line they wouldn't be able to get away with the essentially asexual, amoral trick of titillating us on one page, scandalising us on the next and addressing us as if from some Wee Free Pulpit on the editorial page. Perhaps the problem is that some of my colleagues are reflexively disavantaged. Or then again, it might just be that I'm a bit of an old snob after all.

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Cinema: Geoff Brown on *Night On Earth*, *Far and Away* and a season of French oddities at the National Film Theatre

Strangers in the global night

Geographically at least, Jim Jarmusch's *Night On Earth* (Lumière, Camden Plaza, 15). For his last three features, America's chronicler of dislocated lives never left home. There were foreigners aplenty in *Stranger Than Paradise*, *Down By Law* and *Mystery Train*; but the characters remained within the borders of America, in Ohio, Florida, New Orleans and Memphis. In *Night On Earth* the globe starts spinning.

We open with a nocturnal Los Angeles taxi ride. That tale dispatched, we travel east across time zones to other taxis, other stories, in New York, Paris, Rome, and Helsinki, where the next day breaks. With financial support from the Japanese electronics giant JVC, Jarmusch has put together a starry cast. Babbling Roberto Benigni returns, alongside Winona Ryder, Gena Rowlands, and a host of other familiar faces.

Lost souls meet, chafe and scatter as black humour alternates with despair

The globe, however, looks much the same from wherever Jarmusch stands. Solitary people from clashing backgrounds are hurled together but cannot communicate. A New York Latino (Giancarlo Esposito) hails a sputtering taxi driven by Armin Mueller-Stahl, a former circus clown from Dresden. His name is Helmut; the Latino believes it to be Helmut. Both wear halcyon. In Rome, Benigni's cabbie prattles of bizarre childhood sins; he made love, he says, with a pumpkin and a sheep. On the back seat lies an astonished priest, silently suffering a heart attack. Lost souls meet, chafe and scatter in the night; black humour alternates with despair.

Night On Earth enriches its stories with a bouquet of passing pleasures, from Tom Waits's gravel voice singing on the soundtrack to the nocturnal photography of Frederick Elmes (David Lynch's regular cameraman). Yet, despite the film's delights, the suspicion persists that Jarmusch is beginning to mark time, squeezing his themes and

deadpan visuals into an easily digestible formula. "I want my films to be about the things that other people take out of their films," Jarmusch says. But *Night On Earth* gives him much less room to observe facial gestures, places, landscapes and the sense of life passing. By Jarmusch standards, this is action-packed cinema: taxis career through the streets, dialogue tumbles from lips, frequent cutting banishes the lingering shots that gave *Stranger Than Paradise* its gorgeous, spaced-out flavour. At this rate, his next film might even have a plot.

For the moment, Jarmusch remains with anecdotes. The first of the five is the weakest. Winona Ryder's gum-chewing, chain-smoking, tom-boy cabbie is all surface tic; and Gena Rowlands looks surprisingly awkward as a Hollywood casting director who believes her driver is a star in the making. Whimsy, though, a fiery new talent, Rosie Perez, helps obliterate the spectacle of Mueller-Stahl with a clown's nose.

Then, after a strident trip to Paris with Béatrice Dalle as a vituperative blind passenger, Jarmusch reaches top gear. Prancing non-stop around Rome in his hurtling car, Benigni provides the film's comic highlight. Finally to Helsinki, where three drunk friends and their frosty driver swap tragic tales as the cold light breaks.

Jarmusch, chum of Finnish cinema's leading export, Aki Kaurismäki, demonstrates clear affinity with his melancholy Finns: these are real, feeling people, not caricatures. Here, at last, Jarmusch stretches himself. For the rest, *Night On Earth* appears the amiable work of a cult director, twiddling his thumbs until the next spurt of inspiration.

Fresh thoughts, though, are far scarcer in *Far and Away* (Empire, 12). Ron Howard's lumbering epic about two Irish immigrants from different sides of the class divide fulfilling their destiny in America.



Talkative cabbie with a bizarre sexual history: Roberto Benigni plays a Rome taxi driver in Jim Jarmusch's *Night On Earth*

Yet if you want pretty images, *Far and Away* can supply a bundle. Here come the hills of the Emerald Isle sweeping majestically down to the sea; over there, Oklahoma's big skies swamp the screen. Low-born Tom Cruise stands stripped to the waist, muscles primed for boxing; high-born Nicole Kidman stands pert and poised, ginger ringlets caught in sunlight.

Cruise starts the plot's crawl in 1892 as an oppressed Irish tenant farmer. He goes in search of his evil landowner, only to find a befuddled old gent and a spunky daughter anxious to be "modern" and run off to America. The young rebels join forces and flee to the New World, posing as brother and sister. They are thrown into Boston's immigrant cauldron: they get burned, and separate. But somehow they meet up again under the

Oklahoma skies, days before the 1893 Cherokee Strip land rush. Cue in 400 horses, 200 wagons and 800 extras, galloping over the screen.

This land rush makes a magnificent sight. *Far and Away*, shot by the Danish Mikael Salomon, is the first mainstream film to be shot on 65mm stock since David Lean's *River of No Return*, and the images, especially in the open air, are spectacularly crisp. But where is the drama or personality needed to sustain the film's weight?

Here is no deeply felt epic such as *America, America*, Ella Kazan's mastery film based on his uncle's immigrant experiences. Instead, Howard and his writer Bob Dolman coast through the clichés of immigrant history, scattering

windy lines like "Land is a man's very own soul". Cruise revels in the physical action, and buckles down to his Irish accent; but he remains, like Kidman, a pretty face in search of a character.

Even pictorially, Howard slips up. Having gone to the expense of securing new cameras for shooting 65mm film, he then positions them for much of the time in dark interiors, where they cannot properly shine. Who wants to see crystal-clear shots of soiled bedding? *Far and Away* is a bland, misguided, well-upholstered bore.

Down at the National Film Theatre, 26 French films from the past ten years are gathered for inspection in an August season entitled *Boulevard Nights*. None have achieved British distribution, though their casts include tasty names such as Catherine Deneuve,

Isabelle Huppert, Richard Bohringer and Charlotte Gainsbourg. The obvious reason for their neglect — the films are bad — may suffice for a few, like André Téchiné's mannered *Les Innocents*. But others fell by the wayside through no fault of their own.

Some items seem chiefly for curiosity hunters. There are wild sexual flings from Serge Gainsbourg: *Charlotte For Ever* and *Stan The Flasher*. Claude Lelouch chaps in with *Viva la vie!* and *L'Intrigue d'un enfant gâté*, two dotty hymns to life, love and happiness. Elsewhere, this is French cinema as usual: airy romantic hi-jinks, tough urban thrillers, hymns to adolescence and the odd costume melodrama. No masterpiece may be lurking; but if you want to escape cinema's summer doldrums, the queue forms here.

ARTS BRIEF

London in reel time

THE 36th London Film Festival, to be held in November, is presenting the largest showcase of independent American films outside of the United States. Among this year's offerings will be Stacy Cochran's *My New Gun* and Tarrar Davis's *Gunwazy* — both starring James LeGros — while *Visions of Light*, a High Definition Television documentary will celebrate the art of the cinematographer. Another highlight of this year's festival is Japan Focus, which looks at the new generation of Japanese directors making their mark in world cinema.

One of the treats for connoisseurs at this year's festival will be the first London showing of Victor Erice's film *The Quince Tree Sun*, a beautifully shot movie about real-life painter Antonio Lopez at work. Organisers are also hoping to show a newly-restored print of Visconti's 1963 masterpiece, *The Leopard*, starring Burt Lancaster. The London Film Festival, based at the South Bank, runs from November 5 to 22.

Bob's back

ROBERT LEPAGE's mudbath *Midsummer Night's Dream* is at the Olivier, provoking love and loathing in roughly equal amounts; and before long there will be a new opportunity to see the young Canadian director in person. His one-man show *Needles and Opium*, a sell-out at the Cottesloe recently, resurfaces at the larger Lyttelton in November as part of an international season that also brings the National two offerings from Italy: Zeffirelli's production of *Pirandello's Six Characters in Search of an Author* and Giorgio Strehler's version of Goldoni's *Le Baruffe Chiozzote*.

Last chance...

MAGRITTE was possibly the greatest of the conceptual artists: in his paintings the idea is all, and the execution counts for little. But what ideas. The surrealist inventions of his work are mind-grabbing as much as they are eye-catching, and there is little sense of joy in the painting itself. But there is no one like Magritte for uncovering the gap in the system, displacing logic sufficiently to let the fantasy through. The major retrospective of his work is at the Hayward Gallery (071-261 0127) until Sunday.

Leaner but no less lively

Boasting the longest unbroken run among world film festivals, Edinburgh this year celebrates its 46th edition. Economic constraints and a new director, Penny Thomson, previously head of the Scottish Film Production Fund, have given the event a leaner look than in recent, and perhaps over-inflationary, years. The number of regular screenings has been reduced from last year's five to two, with the number of screenings down by more than 50 percent to a more manageable 100 shows in 15 days.

The festival's major coup is in the British premiere of *Strictly Ballroom*. The runaway critical and commercial success of the year, following its Cannes Festival premiere, Baz Luhrmann's Australian musical achieves a potent mix of Cinderella myth and the best conventions of popular cinema. Opening with *Strictly Ballroom*, the festival closes with James Foley's adaptation of David Mamet's stage success *Glengarry Glen Ross*, a morality tale about throat-cutting in modern business.

Other Hollywood heavyweights include *Knight Moves*, Carl Schenker's murder thriller set in a chess tournament; and *Thunderheart*, by the English director Michael Apted, the story of an FBI man with Sioux blood, investigating a murder on a South Dakota reservation. The film is shown alongside Apted's related documentary *Incident at Oglala*, which

David Robinson previews the 46th Edinburgh International Film Festival

pleads the case of Leonard Peltier, an Indian rights activist who has spent 17 years in prison, despite evidence supporting his innocence of the murder of two FBI agents. An impressive clutch of American independent productions includes Tim Robbins' outstanding debut feature *Bob Roberts*, a satire about a pop singer who turns populist politician; and Hal Hartley's *Simple Men*.

Unsurprisingly, serious competitors for the Michael Powell Prize for Best British feature film are few. They include David Atwood's *Wild West*, the adventures of a country band of Southall Asians; and the premiere of Peter Kominsky's first feature, *Wuthering Heights*. The idea of a French Cathy — even Juliette Binoche — and a revised story-line that involves her grown-up daughter (Binoche again) arouses a shade of apprehension.

The most extraordinary of the foreign-language exhibits, *Mama*, is the first independent production from mainland China. Zhang Yuan found private backers for his very human film about a woman battling to raise a

retarded child in a country where state help for the mentally handicapped is pitifully inadequate. The Chinese authorities blocked the release of the film; this will be its first screening in Britain.

The concern to spotlight and promote new talent is reflected in the competitive sections of the festival. The Charles Chaplin New Director's Award for a first or second feature film is sponsored by the Chaplin family. The Channel Four Young Film Maker of the Year Competition this year attracts 70 entries from film schools in 12 countries.

Edinburgh's retrospective programme is devoted to Hans-Jürgen Syberberg, a distinctive German personality of the 1970s who has rather passed from view in recent years. Now 57, Syberberg's early encounters with Brecht in East Berlin had a deep influence on his ultimate style, impressionistic and epic in the Brechtian sense. He came to prominence with a trilogy of film essays which analysed Germany's persistent cultural schizophrenia — *Ludwig*, *Hans May and Hitler: A Film From Germany*.

Along with the wit and distinctive vision of these films, Syberberg developed a perilous portentiousness. A traditional Edinburgh taste for movie marathons will be challenged by *Hitler: A Film From Germany*, which runs for eight hours; and the later



Tara Morice and Paul Mercurio in *Strictly Ballroom*: an award-winning critical and commercial success

Penthesilea and *Die Marquise von O*, each of which runs for four hours and without subtitles. Sadly the festival is not able to screen Syberberg's more accessible and best remembered films, *Ludwig's Cook*, a below-stairs footnote to the

bigger *Ludwig*, and *The Confessions of Winifred Wagner*, in which Richard Wagner's monstrous English daughter-in-law proclaimed her undying admiration for Hitler.

●The Edinburgh International Film Festival (information: 031-228 4051) runs August 15-30

TELEVISION REVIEW

Germany calling, faintly

Dourly deterministic German plays about the damage wreaked on individuals by a malign society seldom cross the English Channel successfully. Expressionist techniques rarely work as well on television as on the stage. No wonder, then, that Manfred Karge's *Man to Man*, the monologue shown on BBC 2 last night, proved a slog. It was the kind of play in which it was inevitable that the anti-heroine would at one moment appear with her head swathed in dingy film wrap, just to show that she was not really at home in the capitalist system.

Actually, Tilda Swinton's Ella was not at home in any system. When her husband died, during what was presumably the Weimar depression, she avoided starvation by taking his identity and, even more unbelievably, his job as a crane-driver.

The Hitler era was a nervous time for her, too, not because of her political sympathies, which appeared to be fascist, but because she feared she would be called up and her gender discovered.

That did not happen, though for a moment it seemed to have done so. In the play's most dramatically potent sequence Ella described the miseries of a Nazi prison: 5am to 9pm spent standing or walking in a tiny cell, 9pm to 5am lying on a plank.

The obvious conclusion was that she had been arrested for sexual deviancy. But then the camera pulled back, revealing her in a jailer's regalia, complete with swastika armband. Whatever the limitations of Karge's play, it could not be accused of sentimentalising its protagonist.

The post-war era saw her still posing as a man — how else would she have qualified for a pension? — but now working in what was, inevitably, the more soul-destroying type of factory. And we left her as we first found her: boozing, watching television, and balefully reminiscing from amid the smelly debris of a foul apartment, an embittered old crone dreaming of the alternative life she had sacrificed.

As she somewhat convincingly put it, she should really have been Snow White, "over the hills and far away, where the seven dwarfs toil all day".

One of the author's conceits was intermittently and inexplicably to veer from prose into

burlesque verse. But that was barely noticeable compared with the visual trickery introduced by the director, John Maybury: a background that could arbitrarily switch from a realistic room to some swirling townscape from the German memory-bank, to a surreal plastics factory. A sense of menace or disintegration was sometimes created, but the effect was more often to distract the attention from Ella's transvestite adventures.

Yet maybe that was no such bad thing. After all, those adventures were pretty dull and Swinton's performance surprisingly monotonous. Whether she was young and relatively fresh, or three-quarters hidden behind warty plastic makeup, the voice came in much the same sardonic whine.

Could we doubt that her life, like the proletarian German history she embodied, had been a disillusioning and depressing one? No, not for a second.

BENEDICT NIGHTINGALE

Open-air opera can be a hazardous business. The entirely uncovered "floating stage" at Bregenz, jutting out into Lake Constance, has to be one of the most superbly sited theatres in the world, but on the opening night of this year's run of *Carmen* it was still raining steadily at 9pm. In the event of persistent rain, there are concert performances in the adjoining Festspielhaus, but, in fact, the overture finally got under way three-quarters-of-an-hour later while the audience was still filing in, the weather having sufficiently cleared.

A further hazard for operas taking place against the backdrop of natural scenery is the ooh-ahh factor: producers and directors are sometimes so intent on creating spectacular effects that they leave the dramaturgy to take care of itself. Jérôme Savary's production for Michael Lebois, designed by Michel Lebois, with lighting by Alain Poisson, is not as vacuous or downright silly as

Barry Millington relishes the open-air and indoor opera at Austria's Bregenz Festival
Breezy Bizet bettered by bold Berlioz

some of the more extravagant spectacles to which we have been treated recently, but nor does it ever seriously engage with the work's dramatic thrust, with the result that there is very little to sustain interest beyond such superficial displays as the admittedly magnificent fireworks that accompany the final act at the Saville building.

By the limited criterion of imaginative use of performing space, the production could scarcely be bettered. The public scenes of Act I and IV use the entire area, with stage dispositions and choreography of which the De Millies would have been proud.

Act II, set in the tavern, uses just the front circular platform, itself as large a space as many a theatrical stage, while the mountainous terrain of Act III has the smugglers (actually stand-in sumpters) abseiling down the sheer cliffs at the



Abused: Béatrice Uria-Monzon as Marguerite in *Faust*

rear. The lake comes into its own for the arrival of the smugglers' boat and when two squabbling cigarette girls are condemned to an "early bath" by the dragons.

The singing and acting from all members of the cast, led by Deryce Graves as *Carmen*, Sergei Larin as José and Boris Martinovic as Escamillo, was, as far as I

could tell through the amplification system, acceptable. If *Carmen* was a failure in one sense, the indoor production of Berlioz's *Damnation of Faust*, by Harry Kupfer, with sets by Hans Schaveroon, was a triumph. Berlioz never got around to his intended reshaping of his "dramatic legend" for the operatic stage, but its abundant settings and

almost cinematic use of imagery offer a director as imaginative as this marvellous opportunities.

His thrilling evocation of the Ride to the Abyss is the climax of an evening of vintage Kupfer. The essence is a process of but intelligent confrontation with the work, accomplished through absorbing dramaturgy.

Kupfer questions the role of woman as desired-object-cum-redeemer in 19th-century idealism. Thus, the object of Faust's fantasy is seen first as a woman in a brothel who is fondled and eventually dismembered by over-excited lechers, and later as a manikin.

Faust, failing to honour Marguerite as an individual worthy of respect in her own right, degrades himself as much as he abuses her. Unlike Goethe, Berlioz condemned his Faust to hell, but whereas

Berlioz's Marguerite was redeemed, Kupfer accepts no such easy solutions.

The central drama is presented as a dream fantasy, and when it is all over, Faust, alone on stage, finds that the strains of angelic voices emanate from a gramophone hidden behind a screen: a breathtaking coup de théâtre and a sobering moment. Our "redemption", Kupfer seems to be telling us, has to be worked for ourselves: supernatural remedies are not available in real life.

The American tenor David Kuebler brought to the title role an ideally lean high tenor voice, with no trace of chest-register strain. Béatrice Uria-Monzon, as Marguerite, produced a fine stream of beautiful, liquid vocal tone, and Philippe Rouillon's Méphistophélès was strongly projected.

The Vienna Symphonic Orchestra played superbly under the sensitive direction of Vladimir Fedoseyev. The production, which is shared with Netherlands Opera, is scheduled to come to Covent Garden next season.

Edinburgh

92

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Office

A nation hits the highway

August means holidays to the French. As millions prepare for the annual torture of *le départ*, Andy Martin is gripped by an inexplicable urge to join them



LIKE the anniversary of D-Day, the beginning of August sets old campaigners to reminiscing about *le départ*. I have bad memories of the annual exodus. If I stayed in town, all my favourite cafés and boulangeries would shut up shop and Paris become as empty and mysterious as the *Marie Celeste*. If I joined in the flight to the coast, I would find all the hotels full. It is in this season that the *parsons* and *patronnes* of everything from the humblest pension right through to the most exorbitant *châteaux* have a habit of bursting into sadistic laughter when you ask for a room. I have slept in the fields, I have slept on the beaches, I have even slept on the concrete floor of a public convenience. In France, August is the cruellest month. And yet, rather like earthquakes and tidal waves, the *départ* makes possible strange adventures and collaborations that could never happen the rest of the year. In France pleasure is a serious business. The French have taken the concept of a "holiday" literally and turned it into a holy day, or in this case month, rather like Ramadan, attended by high priests and punctuated by ritual sacrifices.

The collective summer pilgrimage, whether to the Mecca of the Côte d'Azur or the Ganges of the Atlantic, is governed by synchronicity and strictly timetabled: across the nation, but especially in Paris, people herd off on the first Saturday in August, and funnel back into town on the last Sunday for the even more forbidding antonym of *le départ* — *la rentrée*.

Paris is half paradise, half prison, and the desire to escape once in a while is only natural. The trouble is that all your fellow jailbirds want to go along with you. It might be hard to tell the difference between St Tropez and San Quentin.

The French holiday resort is often not so much the antithesis to the workplace as its mirror-image. This applies even, or rather especially, to children, who are never more regimented. If you manage to

avoid the sinister *colonies de vacances*, with watchtowers manned by guards from the *usine*, the *mairie*, or the *patronage catholique*, you still have the *jeux organisés* and the *randonnées touristiques* to look out for. If only I had known all this as a 14-year-old when I naively accepted an invitation to the holiday home in Normandy of my Parisian friend of the same age.

What got me down was Pierre and his cousin Claude rounding me up at dawn and frogmarching me out to join in the *jeux*. I'd only just done with sports day at school, so to have it endlessly replicated on the beach made me feel I was living out the science fiction horror story I was reading at the time. Frederick Pohl's *The Tunnel Under The World*, where the population of an entire town is blown up and then resurrected in a laboratory for the purpose of being put through exactly the same motions day after day.

In my case, only the brand of ice cream and crisps varied. A more grown-up reader might have thought of the living hell of Sartre's *Huis Clos*.

When I backed out of the 100 metres, an older kid tried to browbeat me into it. "Tas peur?" he jeered. I wasn't smart enough to reply: "Non, j'ai ennui." I can still see his scornful mug and my annihilating fist landing in the middle of it. Unfortunately, the second bit is imagination, only the first bit is memory.

As a Parisienne veteran of many a *départ* said to me: "The beginning of August is like a *mobilisation*." Her comment conjured up for me the summer when, inspired by the Tour de France, I took off on my bicycle heading south. I only made it as far as Paris (the last 20 kilometres clinging to the rear of a truck) before gladly accepting the offer of a lift to Avignon from a bearded former Maoist and double-bass player. On the eve of the departure, we gathered in a large house in a leafy *quartier* on the south side, strategically placed for a fast getaway down the Autoroute du sud.

There was a kind of jittery intensity that RAF pilots waiting



Millions on the move: Jacques Tati in *Traffic*, the spirit of summer holidays in France with the ritual, the traffic jams and *le départ* — whatever it does to the nerves

for orders to scramble must have experienced in the summer of 1940. Roland nervously strummed and plucked down in the basement. Someone put Beethoven's *Eroica* on the record-player. A dogmatic student of Pierre Boulez fulminated against serialism. I was reading Solzhenitsyn's *L'Archipel du Goulag* and dreaming about seducing Roland's wife — well, it was the *départ* and who could say if we would ever be coming back again? It was the last night in July and the end — or at least temporary suspension — of civilisation as we knew it. Let us eat and drink for tomorrow we depart was the general mood.

There are certain rules of the game. 1. The journey must be completed in one day. From Brittany to Biarritz, from Nîmes to Nice, triumphant drivers will be found on the evening of *le premier août*, comparing notes on their times and boasting of new records. "I made it down in six hours." "Six hours! *Autant que ça!*"

2. The man must be seen to be driving on departure and arrival: the woman can take over the donkey work in between.

3. You must take the most direct line from A to B, preferably

bombing down the motorway, hooting and flashing at any vehicle in your path. Going via C, and possibly discovering something of France on the way, is strictly prohibited. This rule would make departers sitting ducks for lorry-driver blockades, except that the *camionneurs* themselves are also joining in the stampede at exactly the same time (this year they are planning to occupy all the toll-booths on the motorways and let cars through for free, *à la Robin Hood*, ostensibly to deprive the State of its windfall, but with the additional bonus of letting themselves through for free too).

According to *Astérix*, Julius Caesar cunningly waited until after five o'clock to invade Britain in the confident knowledge that the English would have laid down their arms to have tea. Anyone wanting to invade Paris has only to time the attack for August. Which is precisely when the barbarian hordes do, typically turn up, only to find an already evacuated city. Like a flock of migratory birds, or a school of beached whales, as if at the punctual prompting of some compulsion of the collective unconscious, the French nation simultaneously packs its bags and gets into its Citroën.

François Rude's sculpture on the Arc de Triomphe, *Le départ des volontaires de 1792*, depicting desperate men and women, some with no clothes on, storming out of Paris, is less a celebration of the Revolutionary wars than a vision of things to come.

Napoleon arranged for guided tours to the Pyramids and Russia, which was fine as long as you didn't mind getting your feet wet at Aboukir or walking back from Moscow in the snow. But it was not until the Front Populaire that the August vacation became a fixture. Among the reforms enacted by Léon Blum's left-wing government in the socialist summer of 1936 was the innovation known as "*congés payés*" (paid holidays). The proletariat, according to Blum, had the right to an occasional rest. This subversive and quasi-revolutionary idea caused outrage among the bourgeoisie, which was sunning itself and swanning about by the sea at the time.

Class warfare subsequently took itself from the town to the beach and the countryside for a fortnight. "*Les congés payés*" quickly became a pejorative synonym for the lower orders. A cartoon in *Le canard enchaîné* of August 12, 1936, showed an old lady sitting in a

bathub at the edge of the waves and clucking: "You don't think I'm going to bathe in the same water as those Bolsheviks!" The right-wing magazine *Combat* deplored the "rape" of the French countryside by "the filthy paws of the secular monster" and proposed a final solution: "Whoever has not decided to slash his wrists in a warm bath or flee to an Egyptian monastery will have no option other than to take a rifle and some cartridges and shoot down as many as possible of these tyrants who are as dangerous as the barbaric Hun."

After the war the original fortnight expanded into a month and the whole of August was given over to compulsory merry-making. A word was even invented to accommodate the new phenomenon: *les aoûtistes* — those who take their holiday in August. George Brassens has a song ("*Mon-télinar*") in which he devoutly wishes that all their cars would crash into a post.

There was another breed of *aoûtiste*: he who is left behind. Someone has to service the tourists. René Failler's 1964 novel, *Paris au mois d'août*, recounts the adventures of Henri Plantin, a dull 40-year-old shopwalker in the fishing department at Samaritaine, whose

wife and children have gone to the beach, and who is transformed by a fling with an English woman from a frog into a handsome prince (played by Charles Aznavour in the movie).

Anyone who has ever remained in Paris for August will have similar metamorphoses to report. In his *Morphologie of the Folklore*, Vladimir Propp states that the starting point of all stories is "absentation". There was a time I turned up at the Bibliothèque Nationale, monastically intent on a week's dusty research, only to find that fearful sign "*Fermature annuelle*" on the door; and then I met up with a couple of Australian girls in the post office on the corner of the rue d'Ulm. Departing is such sweet sorrow.

There is a risk that the great tradition of the *départ* will itself soon have departed. The French annual vacation is becoming staggered, fragmented, pluralised. Now the talk is of *les départs*. But August remains the fulcrum of the French calendar. As July expires, even from across the Channel, I begin to feel the stirrings of an irrational urge, like the vertigo that beckons you down into the abyss, to hop into my Citroën and join the Gadarene rush.

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A nose for a remedy

FRANCE

WHEN IN FRANCE

I had a cold. It is, I know, the lot of the Englishman to go around with a runny nose but in the South of France at the height of summer a cold is a rare ailment.

At the first symptoms, I delved into the medicine cupboard, a fool's paradise of patent remedies for holiday illnesses. The evidence on the shelves suggested a family preoccupied with bowel movements, either speeding them up or slowing them down. There was also a nice line in palliatives for wasp stings and mosquito bites. But for the common cold, nothing, except aspirin and an inexhaustible supply of *mouchoirs*.

In the usual course of events I would have gone to bed to wait for the cold to blow itself out. But here in France we take a more robust approach, living by the maxim that where there's a chemist there is a cure.

Ever since setting up a second home in Gascony I have listened to extravagant praise of the French *pharmacie*. Identified by a flashing green cross, an illuminated symbol that can be seen at 200 paces in any shopping street, the interior of the traditional pharmacy is an exercise in white. The white shelves are filled with white boxes, the bottles have white labels, the assistants are dressed in white housecoats. Yes, they do sell cosmetics and toiletries but these are promoted discreetly and are not allowed to distract from the chief purpose of the enterprise which is to cater for



every medical need short of major surgery.

To prepare for the consultation, I dipped into my French-English reference books. Experience with other French retailers suggested that I would not get away with a simple purchase. I had to be ready to justify myself: to explain not simply what I needed but why I needed one thing and not another.

The books were not much help. There were few hints on medical affairs. The compilers of the BBC language courses clearly feel that their students are healthy specimens whose priorities are eating and drinking, though at level 3 I was warned that going to the *pharmacie*, "il n'y a rien de plus simple". They can say that again.

I started well by entering an establishment (to call it a shop would be too demeaning) that was mercifully free of other customers. With proper English reserve I had no wish to discuss my sufferings in front of an audience. A young lady in starched white faced me across the counter.

I explained about my cold. She asked me where my cold

was. I said it was in my nose. She gave a tight smile and said, no, that was not what she had meant. Was my cold in my head or in my throat? I thought for a moment. If the question had any point at all, there were two possible answers on offer. But for the life of me I could not decide between the two. I was suffering in my head and my throat. I confessed as much.

The pharmacist watched with clinical interest as I sneezed and sniffed a couple of times. Then she turned to a bank of square-shaped drawers with white china knobs, furniture to gladden the heart of a north London antique dealer. She returned with a white box which contained a white plastic bottle with a rubber nipple.

"This," she explained, was a nasal spray, new on the market and highly efficacious. Two squirts four times a day would see me right. I handed over money. Even in my sickened state I couldn't help noticing that there wasn't much change from a FF50 note. The medicine was placed before me. The pharmacist

could see I was worried. "It is very simple," she said. "You take the spray, so." Delicately she held the bottle between two fingers. "And squeeze, so."

A demonstration of my confidence was clearly called for. Clipping the bottle I pushed the nipple up my right nostril, pressed firmly and took in a deep breath. A cold jet shot up to the roof of my skull, ricocheted on impact and hurled down again. I was left with watery eyes and a tissue full of nasal spray.

The pharmacist shook her head despairingly. "No, no. You must bend. Look, I will show you."

She came round to my side of the counter and placed an arm round my shoulders. Then with her free hand planted on my chest she tilted me back. To keep my balance I lifted one leg in the air. It was like a tableau of Fred Astaire and Ginger Rogers. Except, that is, for the tube stuck up my nose.

Back home, I was keen to show off my medical expertise. When M Castenet who farms nearby popped in for a drink, it was the chief topic of conversation. I felt better already, I told him.

"Of course you do," he said, "but it is not the medicine that has cured you."

He pointed beyond the terrace towards several acres of corn stubble. "It is always the same when we harvest. If you are not used to the dust, it can cause hayfever."

I still have my nasal spray. It is in the medicine cabinet, along with the other red cross provisions. But I haven't been back to the *pharmacie*. Instead, at the first sign of illness, I go to a real expert. I consult M Castenet.

BARRY TURNER

SATURDAY

FOR the first time Relais & Châteaux and The Times have devised a Passport to France offer exclusive to Times readers travelling to France. In this Saturday's Weekend Times, 42 non-seasonal hotels



of distinction and character, providing the highest standards at an all-inclusive rate, are available. Each hotel offers a VIP welcome for two people at 30 per cent below the normal tariff

هناك انوار

The right man to win the war

The ministerial crisis which led to the replacement of Asquith by Lloyd George in December 1916 is strikingly reminiscent of the cabinet coup against Margaret Thatcher in November 1990. In both cases, the immediate cause of the ousting of a long-serving prime minister was unforeseen, the development of the crisis unpredictable, and the outcome uncertain until the end, however clear it looked in retrospect.

In both 1916 and 1990, ambition intertwined with differences over policy — whether over the conduct of the war or relations with Europe. The incumbent prime minister showed a loss of previous sure touch in handling colleagues and a stubbornness at the moment of crisis which precipitated their fall.

The events of December 1916 are the climax of Bentley Gilbert's book, the second volume of his life of Lloyd George. He covers the same five years as John Grigg does in the third volume of his still uncompleted biography, (he will shortly resume work after completing a volume in the history of *The Times*). The two works inevitably invite comparison.

Gilbert, professor of history at the University of Illinois at Chicago, offers a classic academic approach full of detailed references, including new sources such as the complete diaries of Lord Riddell, Lloyd George's friend. But Gilbert writes lucidly and readably. Grigg provides the broader context and wider-ranging judgments. His account is more in the tradition of literary biography, full of insight and illuminating detail from the author's own understanding of politics. It is one of the best political biographies of the last generation.

Both books offer 100 pages a year and Lloyd George's career justifies such treatment. After the dramas of 1909-11, Gilbert argues that "if there is a theme to his political life in the last two years before the war it is of failure and near disaster. The Marconi episode

Peter Riddell welcomes the second instalment of a lucid and scholarly biography

DAVID LLOYD GEORGE, A POLITICAL LIFE Volume II: Organiser of Victory 1912-16
By Bentley Gilbert
Basingstoke, £35

he did, and as was clear by 1 August, that the war would come and that Britain would be carried into it, the most useful service he could provide was to hold the cabinet together. So he consorted with pacifists and paraded the moral question of Belgian integrity in place of the diplomatic-military issue of French security. As he knew Belgium would be invaded and the pacifists did not, or could not bring themselves to believe it, he could secure agreement on what was to the disidents a hypothetical event and then wait for it to occur. Then he could make the rights of small nations the bridge by which the disidents could return to the cabinet and support the war while holding tight to their principles."

Gilbert agrees with the view of Francis Stevenson, Lloyd George's secretary and mistress, that "LG's mind was really made up from the first, that he knew we would have to go in, and that the invasion of Belgium was, to be cynical, a heaven-sent excuse for supporting a declaration of war."

The war, he argues, made Lloyd George prime minister as surely as it ruined Asquith. "More than that, one is left with the sense of a cause and effect relationship, almost as if the two men were attached to the ends of a rope over a pulley. As the prime minister descended, he pulled up Lloyd George." Gilbert argues that "it is as much the story of Herbert Asquith's decline in vigour and leadership as it is of the thrust of Lloyd George's ambition. Of course, Lloyd George wanted to be prime minister; there is no need to take seriously his repeated protestations that he did not. After his work at the Ministry of Munitions, the reversion of the post would have been his in any case when Asquith retired at the end of the war. But the deterioration of the genuinely cordial relationship between the two men proceeded from differences over the conduct of the war, organisation of industry and, specifically, the management of the army, not place seeking." Lloyd George himself felt that Asquith had lost the power of making decisions. He was helpless in face of Lloyd George's willingness to do anything to win the war.

The overriding impression is that, as with Margaret Thatcher, Asquith stayed on too long. His day had passed and he was no longer the right man to run the war. As Gilbert concludes, "the story of men in political office is one of inevitable tragedy. After victory, defeat will eventually come. The lucky ones die in office. The rest suffer lingering suffocation as did both Asquith and Lloyd George." The decline in Lloyd George's powers is for later volumes of both Gilbert and Grigg. There is much still to savour.



Lloyd George by Spy: despite his repeated protestations, he did want to be prime minister

Ancient in body and soul

Philip Howard

IN AND OUT OF THE MIND
Greek Images of the Tragic Self
By Ruth Padell
Princeton University Press, £18

Classical scholarship is one of the oldest academic disciplines; far older, for example, than theology or economics, or even geography. Because its texts and topics have been ploughed backwards and forwards by scholars for so many centuries, books about the classics can seem Terpsichorean on the point of a pin. Of course, the foundation documents of Western culture must be reinterpreted for new generations and their modern obsessions. But what new can there be left to say after the masters, from Servius to Kenneth Dover, have combed through the material before us?

It is therefore a blue-selenic occasion to get such an original book about the classics as this. Putting it crudely, it deals with the old Greek words for their innards, which we translate, inadequately, as blood, heart, liver, spleen, mind, semen, midriff and womb, and some of which we cannot translate at all. And it shows how the ancient Greeks used these words for the mysterious processes inside their bodies as biological and daemonic metaphors for emotions, and formed our modern European notions of mind and self.

These strange words, from a civilisation almost unimaginably different from ours, have acquired barnacle layers of semantic connotation down the centuries. We cannot even tell whether the Greeks thought of words such as *phrên* and *thumos* as concrete or abstract, or a bit of both, or sometimes one and sometimes the other. But when we say, "My heart leaps", or "My blood froze", we are dabbling in deeper waters than we realise.

The author has taught classics at Oxford and London universities, and she has a close knowledge of the texts, particularly the tragedies, Homer, and the neglected medical writers. But it helps to make it different that she is a woman, a feminist, a lover of modern Crete, and a poet, with a much wider range of references, particularly to Freudian psychology, anthropology and contemporary literature than the average classicist. She is also not afraid of making jokes, which is always a risky business in this witless world.

Ancient Greece was a male-dominated society, where women's bodies and lives were dark, indoors and dangerous. Tragedy explored the dark and terrible side of things. "That's so like my life," she told her well-rehearsed sob stories "like some people tell jokes"; she personalised everything. The word "Jewish" came up in the conversation: "It's like the Jews are the orphans of the world," Marilyn piped up. "Maybe that's why I feel so close to them." Strassberg never actually criticises her subject, but then she doesn't need to, the image that emerges does her dirty work for her. Acutely aware of her own sensitivity, keen to blame others and as keen to point herself as the injured party, Marilyn, whose pet name for herself was Zeldia Zonk, had a vested interest in keeping reality at bay.

As Arthur Miller wrote: "She seemed able to see only that she had been victimised and betrayed by others, as though she were a mere passenger in her life. But like everyone else, she was also the driver, and how could it be otherwise? I suspected that she knew this but could not bring herself to admit it." And Strassberg, against all floundering evidence, would seem to concur: "Something I do know is that Marilyn was not the victim she's been painted."

Misfit who fell victim to her own myth



Before a star was born: Norma Jean Baker modelling in 1945

"In a failure as a woman," said Marilyn Monroe shortly before she died. "Men expect so much and I can't live up to it." Thirty years after she gave up trying, the myth that destroyed her endures. The ever stunner evidence that what passed as suicide was nothing less than murder is a desperate attempt to disprove what Arthur Miller clearly saw: that "the simple fact, terrible and lethal, was that no space whatever existed between herself and this star. She was Marilyn Monroe, and that was what was killing her." The mounting evidence that she was a victim not of her own impossible, iconic image but of the Kennedys, the mob, the studio or a conspiracy of all them is seductive. What a relief to be able to blame the bully boys rather than the eternal feminine.

Marilyn: The Last Take is one shuddering, protix mass of conspiracy theory. In essence the evidence so ploddingly proffered is no more than a reworking of the 1985 BBC documentary *Say Goodbye to the President*, namely that four hours between Marilyn's death and the announcement of it are unaccounted for. Fox had been giving her a bad time, the Kennedys had been giving her a bad time and players from both camps are suspected of foul play during those elapsed hours. Her affair with the Prez had ended and she had been handed down to Bobby, whom she had expected to marry. When he dumped her she announced she was going to hold a press conference to expose the Kennedys. The press conference was to be held on the Monday; she died on Saturday.

There was talk that he had been at her house the afternoon she faked out for the last time. The fact that you would need to have the dumb naivety of an Arthur Brooker heroine to believe that the attorney general, a Catholic married with seven children, was seriously entertaining the idea of marriage indicates that her take on the world — and the Kennedy plot did after all originate with MM herself — was not altogether lucid.

The question "Did she jump or was she pushed?" is difficult to answer when she was so close to the edge that the merest pressure was enough to send her over. Brown and Barham offer such proof against the suicide theory as "She had planned lunches and dinners for the near future, as well as a three-day theatre trip to New York City." As if the trajectory of despair were able to be so clearly plotted that a lunch date to look forward to established an incontrovertible belief in happy times ahead. At the very least, the unstable should be allowed their instability.

Marilyn's Men, from the pen of the woman who has brought us such tales as *Cable's Women* and *The Life and Loves of Grace Kelly* dishes dirt of a different kind. We

Nigella Lawson

MARILYN
The Last Take
By Peter Brown and Patti Barham
Heinemann, £17.50

MARILYN'S MEN
The Private Life of Marilyn Monroe
By Jane Ellen Wayne
Robson Books, £16.95

QUEEN OF DESIRE
Marilyn Monroe: A Fiction
By Sam Toporoff
Picador, £14.99

MARILYN AND ME
Sisters, Rivals, Friends
By Susan Strassberg
Doubleday, £14.99

learn that "Marilyn very rarely, if ever, achieved the ultimate orgasm", that "she favoured Kennedy despite his lack of foreplay and hasty love-making", that she cherished "a snapshot of her performing fellatio on him", and that the Greek actor Nino Minoaros thought she was "a lousy lay". Jane Ellen Wayne takes the permissive line on the theories about MM's life and death. "Any and all theories are worth mentioning," she informs us, "because Marilyn Monroe was a fairy tale heroine who did not live happily ever after..."

Sam Toporoff is obviously of like mind. He has assumed the literary rather than biographical mantle. *Queen of Desire*, the only book under review that explicitly styles itself "a fiction" is covered with accolades from the American press but is as rapid and insubstantial as the dumbest of his subject's film roles. The novel takes the form of a tableaux of pornographic images, and the whole is infused with a nasty, sweaty prelude. This is 276 pages of stale-breathed male fantasy, and singularly unerotically boot.

None of these books is well-written, but Susan Strassberg's memoir at least offers the consolation of authenticity. *Marilyn and*

Me charts her friendship and rivalry with Marilyn Monroe, whom she met when the film star decided to become an actress and took up with Lee Strasberg, perpetrator of the Method and father of the author. Despite the usual breathy witness to MM's "humorosity", Strassberg also gives less common testimony to the legend's blinding egotism. The American dream girl was obviously a complete nightmare. She couldn't bear a sad story without interrupting. "That's so like my life," she told her well-rehearsed sob stories "like some people tell jokes"; she personalised everything. The word "Jewish" came up in the conversation: "It's like the Jews are the orphans of the world," Marilyn piped up. "Maybe that's why I feel so close to them." Strassberg never actually criticises her subject, but then she doesn't need to, the image that emerges does her dirty work for her. Acutely aware of her own sensitivity, keen to blame others and as keen to point herself as the injured party, Marilyn, whose pet name for herself was Zeldia Zonk, had a vested interest in keeping reality at bay.

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Painting out his wild life

Claire Monk

ROTH
By Glyn Hughes
Simon & Schuster, £14.99
CHIEFLY ABOUT
HOKE
By Tony Sullivan
André Deutsch, £13.99

art which Hughes puts in her mouth make these passages the weakest in the book. The large "masculine" gesture wins out once more — but perhaps this is in keeping with the pessimism of this novel.

From the great artist to the risibly small. Central to *Chiefly About Hoke* is the superficially contemptible figure of the unpublished author — and in its misanthropic narrator, pedantic young secondhand bookseller Simon Cleaver, Tony Sullivan has created a truly objectionable mouthpiece on the subject.

Unhealthily attached to his divorced older sister Marion, Simon is horrified when she returns from a one-week package holiday with a new man in tow. Forty-something, further education teacher Vincent Hooke has a trunkful of rejected novels (epitomised by a self-dramatising semi-autobiography entitled *Few Are Chosen*); worse, he mistakenly sees Simon (author of a pulped monograph on George Gissing) as his entrée into the World of Books.

Sullivan's deadpan comedy shares with Roth a sense of the changing North (here, a twee Pennine town overrun by vegetarians and restaurants), the elusive nature of creative struggle, and the edgy ambivalence of the women compelled to play midwife to its male manifestations. After a sluggish start, he has enormous fun throwing together the mismatched men, especially on a climbing expedition on which Cleaver accidentally saves Hooke's life.

In the most telling moment, a London publisher who has agreed to meet Hooke on the assumption that he's a promotable youngster freezes on the spot at the sight of his mothballed suit and thinning hair. The "feastless purity of one who has never known failure" is pitted against the uncrushable optimism of one who has; but Sullivan's real target is the smug apathy of those who never try.

High heels and haloes

Alison Roberts

EMILY'S SHOES
By Dermot Bolger
Viking, £14.99
TITANIC TOWN
Memoirs of a Belfast girlhood
By Mary Costello
Methuen, £15.99

character — in the end a small, high heel-wearing librarian whose unheroic self-pity is hardly effaced by the possible redemption in the last few pages — is felt.

McMahon does not like himself, Bolger does not like McMahon, and neither does the reader very much. Somehow, McMahon's childhood and the death of "mammy" are not sufficiently traumatic to explain an adulthood of such self-hatred. Unless, seething grief may be the cause of an unapologetically sordid shoe fetish, but the link is never clarified and no more than half-understood, leaving the ultimately victorious icon curiously suspended at the centre of the character's psyche.

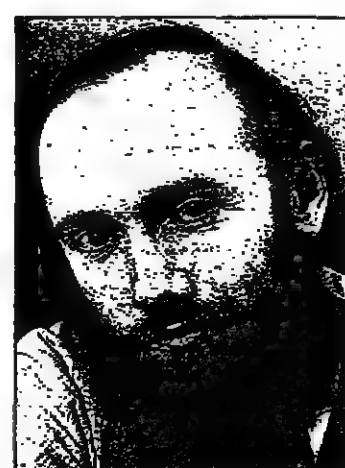
The obsession is well evoked, however. Unsuccessful fights

against a craving to buy more shoes, followed by guilt and self-loathing, are as believable as they are inexcusable.

Mammy is equally significant in Mary Costello's novel set in Belfast. The "wee woman", based on Costello's mother in this fictionalised version of her own childhood, is an outspoken, tenaciously loved, battler who guards her offspring with the ferocity of a lioness.

Annie's mother, like everything else in this novel, is not deeply analysed and minutely described. She exists in big, bold strokes of valour-induced Gaelic wisdom. Similarly, father is an ulcerated IRA sympathiser who knows best, keeps his head down and tuts at mother's peace efforts.

The novel is in episodic form, linked by Annie's earthy first-person humour and by the Troubles, the horror of which is doubled by its casual telling. More Bosnian than British, the battles of Andersonstown are described with a strategic bathos. "About four o'clock on a grey Holy Thursday afternoon, Mary Dillon, wife of Jimmy, mother of 12, was killed in the crossfire by an unidentified bullet... A bullet in the chest and two pounds of beef sausages, a



Bolger: evoking obsessions

quarter of a vegetable roll scattered on the damp grass. She should never have got in the line of fire: poor timing on her part."

Costello's writing is good, however. Quick wit, if sometimes childish, humour is enveloped by a sometimes impenetrable fog of Irish slang and jargon, despite the glossary provided at the back. The rather trite coda slightly spoils the story.

Opening up the book of life

A French charity-funded research group has surged ahead in the cataloguing of the human genome, says Mick Hurrell

A team of charity-funded French researchers aims to achieve by the end of this year a feat which was expected to take thousands of scientists worldwide most of the 1990s to accomplish.

Researchers at Genethon, a new high technology laboratory near Paris, have made dramatic progress in one of modern science's greatest challenges: cataloguing the chemical sequences contained in the human genome.

Decoding the vast chemical puzzle of the genome, the biological blueprint that carries all the information needed to create a human being, will help to identify the abnormal genes responsible for more than 3,000 human genetic disorders. The scientists have developed a new technique for handling long stretches of DNA, the chemical building blocks of life, thus making the task of mapping them much quicker.

According to the project leader Professor Daniel Cohen, Genethon expects that 99 per cent of the entire genome will be sequenced by 1999.

His claim has stunned geneticists collaborating on the massive international Human Genome Project (HUGO), a United States-led, \$3.5 billion effort to map the genome which has been called "biology's equivalent of the moon landings".

HUGO's completion date had been estimated to be 2006; so eagerly awaited "gene therapy" treatments for diseases such as Alzheimer's, Down's syndrome and muscular dystrophy are now much closer.

No other group in the world has made such rapid progress. According to Professor Cohen, this is because of the way in which their research is funded. While most HUGO work is financed by government agencies, Genethon's is supported by the French muscular dystrophy charity, AFM. This "unique" situation he says, gives Genethon flexibility and freedom from red-tape: "We are doing in one year what was predicted to take five years and ten times more money."

AFM raises most of its money via an annual telethon: two days of media events just before Christmas, during which the public is invited to telephone with donations to support the charity's work. Last year it raised FF250 million (£25 million) from more than 1.5 million donations.

The knowledge that their work is funded by people showing their concern for genetic diseases gives

everyone who works at Genethon an obligation to succeed, says Professor Cohen: "We are conscious of that duty."

The genome can be thought of as a biological encyclopedia containing all the chemical instructions to make a human being. Every human cell carries a complete set: it comprises 23 pairs of sausage-shaped bundles of chromosomes; the individual volumes which make up the encyclopedia.

Each chromosome is made from thousands of genes — the chapters in each volume. There are thought to be about 100,000 genes in the genome. Every one controls a particular trait of the body's physical characteristics and function, such as skin colour or the likelihood of balding.

The paper and print of each volume is deoxyribonucleic acid, more commonly known as DNA — which in turn is made up of building blocks called nucleotides. The precise ordering of the nucleotides on particular strands of DNA represent the words in each chapter, which together describe the biological "meaning" of each gene. Each gene chapter can be between 2,000 and two million nucleotide "words" long.

The first task facing HUGO researchers is to determine the location of each gene on each chromosome — in other words, locating the start of each chapter. They then have to establish the nucleotide sequence of the DNA in each gene. It is an enormous task: equivalent to reading every word in the encyclopedia, a total of about three billion words.

Professor Cohen's team has already reached the stage of locating separate chapters for one-quarter of the entire encyclopedia — including virtually all those for the smallest volume, called chromosome 21. It is thought that this chromosome carries the genes responsible for causing Down's syndrome, Alzheimer's disease and certain forms of epilepsy.

They now expect to have located the genes on 90 per cent of the entire genome by the end of this year. According to Professor Cohen: "The last 10 per cent will be the hardest." However, with international collaboration, this initial task will be "100 per cent complete by 1995, for sure".

Genethon was established just two years ago by AFM in co-operation with the Centre for Study of Human Polymorphisms (CEPH), a French genetic research centre. The money raised by the first three telethons was invested in new



Ahead of its time: researchers at the Genethon new high technology laboratory near Paris

buildings and equipment at Evry, near Paris. Inside, the laboratory is almost totally automated — making it unique in Europe. Robots and automatic testing equipment have helped to accelerate the mapping programme.

Bernard Barraud, AFM's president, has pledged the non-profit-making Genethon to mapping the entire human genome, rather than limiting it to the genes involved in the 40 or so known forms of muscular dystrophy, AFM's main concern.

So, unlike scientists in other laboratories who face pressures to focus their efforts on a handful of specific genes for common hereditary diseases to ensure a quick

investment return, the 150 Genethon researchers are free to concentrate on mapping entire chromosomes. "There is no glory in sequencing, it is just a mechanical task," Professor Cohen says.

Their key breakthrough in accelerating genome mapping has been the ability to clone very long sections of DNA and produce enough of this genetic material for laboratory analysis.

Cloning is an established technique — it involves inserting a length of DNA in a fast-replicating organism to generate a large number of exact copies.

Human chromosomes are too long and complicated for scientists to map them as a whole. Instead,

they are biologically "cut" into more manageable lengths.

Bacteria were originally used for cloning, but they are limited by the length of DNA they can reproduce. Then in the late 1980s, the yeast artificial chromosome (YAC) was invented in America. It could hold and replicate strings of up to 200,000 DNA nucleotides.

By first modifying both ends of the DNA string to be multiplied, yeast cells are "fooled" into thinking that it is one of its own chromosomes and so it is replicated with each cell division. It had been widely thought that the YAC could not be improved upon. However, Genethon scientists decided to take a risk by investing the equivalent of

50 person-years' work into trying to make it better.

Their reward is the "megaYAC" — an artificial yeast chromosome capable of storing one million DNA nucleotides, or a five-fold increase in capacity. Chromosomes can now be mapped using far fewer sections. Chromosome 21, for example, is spread over 250 megaYACs. The complete genome will require 30,000 megaYACs.

The final stage of the genome project will involve reading the chemical sequences which make up the genes. Geneticists have already translated and established the biological function of 1,000 genes in the genome — most famously the gene which causes the lung condition cystic fibrosis. But this represents just 19 per cent of the total gene set, so there is much work still to be done.

Professor Cohen's team is already developing new techniques to sequence the genes. In two to three years time he believes these will make the task cheaper and speed-up analysis by a factor of ten.

Crucially, Professor Cohen has decided not to patent the DNA sequences which Genethon's advanced research will identify. The first mapping results will be made freely available to the international HUGO community. Professor Cohen has also added his support to scientists critical of US and British attempts to patent more than 2,000 newly sequenced fragments of DNA before their genetic functions have been identified.

"It is quite ridiculous," he says. "There are many reasons for not patenting. The first is moral: no one should try to own something that belongs to everybody. Nothing is being created, we are only describing what is already there."

"Accumulating the sequence will be relatively easy, discovering the genes among the sequence will also be relatively easy. Then we must transform that into biological function. To understand the function of the gene is the purpose of all biology — the great challenge."

"Data must be available for science. If we start patenting, it will encourage secrecy and we will not get the best out of the genome. We should not compete in finding the sequence, but in how the sequence is used — to make better products."

Many people are concerned that the power to programme human health and behaviour, promised by the unlocking of the secrets in our genetic code, will bring dangers of abuse in the wrong hands.

Professor Cohen agrees that caution is necessary. "It is obvious that this is risky, and this should not be underestimated. We should have international rules to control its use and we have to educate our children to adapt to a new type of society."

"But," he says, "we have a window of ten years to set up such rules. Nothing should be done to slow down this research — the urgent thing now is to cure genetic diseases."

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UPDATE

Paradise lost

HAWAII is described as the "extinction capital of the world" in a report by the United States' National Research Council.

Much of America's list of endangered species is made up of Hawaiian plants and animals, the study says. The report makes specific conservation proposals for the Hawaiian crow, *Corvus hawaiiensis*, whose numbers have dwindled to an estimated 11 adult birds.

Rather than trying to breed the crow in captivity, the panel of council scientists believes that eggs should be removed from nests and incubated in the laboratory. The young would then be released back into the wild. This might help to increase the level of laying, too, as female Hawaiian crows will re-lay if they lose their eggs.

Deforestation is believed to be an important cause of the bird's decline as Hawaiian crows build nests in tall trees and feed on native fruits. The council is advising that a forest reserve be established in the Kona District.

£1m windfall

THE Wellcome Trust, the medical charity which this week announced that it had raised more than £2 billion on the stock market for research, is to give £1 million to a team at Trinity College, Dublin, which is trying to unravel the genetic cause of retinitis pigmentosa.

The disease, an inherited form of blindness, affects about 1.5 million people worldwide. It is caused by the death of rod cells in the retina, which get replaced by areas of pigmentation. The condition can lead to night blindness and sometimes complete loss of sight.

The team, led by Professor Peter Humphries, has been researching into the genetic cause of the disease for more than six years. It has discovered genes linked with the disease and believes that the funding will allow it to identify more.

Wellcome also announced more than £50 million of fresh research projects, which may help to stem the loss of talented researchers from Britain to the US and elsewhere.

Heavenly origins

PICTURES transmitted from the Galileo space craft of the Gaspard asteroid provide the best evidence so far that the rocky mass originated from a bigger heavenly body.

The pictures, which are being studied by a team at Cornell University, were taken during the probe's encounter with Gaspard last October and have three times the resolution of previous ones. They clearly show scarps between 10 and 20 metres long, across the asteroid's surface which, added to the body's irregular shape, indicate that Gaspard broke off from a bigger object after violent collisions with other orbiting objects.

Saxons pay the price of neglect

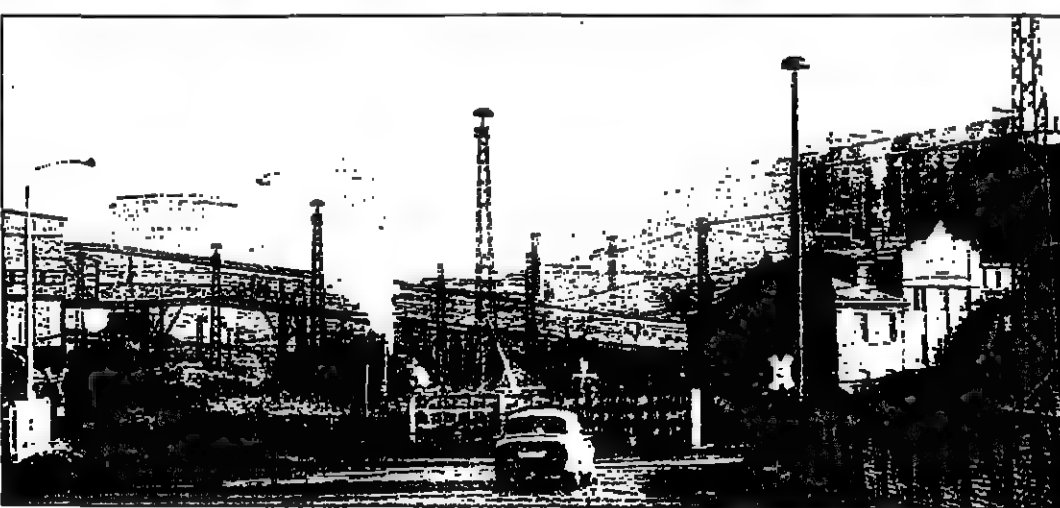
Welsh know-how will help Saxony to clean up its environment

Open-cast mining has devastated the environment of Saxony. Massive lignite mines — one of which covers 54 sq km — has caused DM16 billion worth of damage, turning vast tracts into toxic moonscapes.

Two years after reunification, the former East German state is determined to clean up its act. And after representatives visited Wales to see how the principality reclaimed its former industrial wastelands, the Saxons decided to follow suit.

The Welsh Development Agency's land reclamation skills are being sought to remove almost 100 brown coal slag heaps that are causing toxic acid discharges into local rivers. The Sprea, which supplies Berlin's drinking water, is one of the affected rivers.

As well as decontaminating and reclaiming redundant tips, the Saxons also want help to control pollution emissions at working mines. "Clouds of brownish grey dust surround diggers which collect the lignite from the mines," says Hartmut Biele, of Niesky, one of Saxony's county councils. "The



Familiar sight: the environment was not high on the list of priorities of the former East Germany

lignite is then transported along conveyor belts to power stations which are often located in the centre of inhabited mining areas."

These power stations supply 80 per cent of east Germany's electricity and many, such as the one at Boxberg, belch out sulphurous fumes over homes only 500 metres away. "Back in the communist days, the authorities ignored the health problems," Mr Biele says. "We are now trying to rebuild the power station according to safe Western standards. But fumes are only one of the problems people

have to contend with. There is also the dust that is sometimes so thick that drivers cannot see where they are going in daylight, even with their headlights on."

Rhein Braun, a west German lignite company that mines between Cologne and Aachen, is considering taking over some of the Saxony pits. But, unsurprisingly, it does not want to buy the associated environmental problems.

Mr Biele is worried that Saxony will not be able to afford to carry out the necessary improvements. With only DM1500 million at its disposal

for regeneration, it needs DM42 billion to upgrade its water supply and a further 2.2 billion jointly with the neighbouring state of Brandenburg to clean up the lignite mines.

"Without help from Bonn and the European Community we will not be able to clean up our environment," he says. But there are some signs of hope. A pilot waterworks under development at Rothenburg will supply safe drinking water to 50,000 Saxons and Polish villagers across the Neisse. Two more treatment works at

Gorlitz and Frankfurt are to be developed jointly with Welsh companies.

The Saxons are also reverting to their pre-war source of energy — the Neisse. Twenty hydroelectric power stations are being re-established along its banks, and the Germans are working with their Polish neighbours on developing straw and wood-burning power stations.

Saxony regards itself as a gateway to eastern Europe and, to attract tourists to Poland and Czechoslovakia via Germany's most eastern airport, Welsh biotechnologists have been brought in to decontaminate Rothenburg airport.

Formerly a training base for the GDR air force, the soil is heavily polluted by kerosene engine fuel. The adjacent Neisse must also be cleaned, because kerosene seeping into the water has rendered the river flammable.

The natural environment is not the only victim says Mr Biele. "Some of our flats were insulated with toxic steel slag from a steel-works near Dresden. But even more worrying are the schools and kindergartens built of low-quality asbestos that are powdering away around our children."

Saxony will need all the Western know-how it can get to remove the legacy of 40 years of neglect.

IOLA SMITH

Museum warehouse to be a showpiece

A new store for the Science Museum, at Wroughton, Wiltshire, will be such an advance on present storage facilities that it will almost be an exhibit itself.

For £2.75 million, a 3,200 sq metre store is being built in the grounds of the old RAF station near Swindon, where the museum already uses five former hangars to keep some of its bulkier material, such as aircraft, tanks and the larger ranges of steam engine.

Not only will the store, on which building began in September, have an electronically controlled environment to preserve such items as early telephone switchboards and radar equipment, but

there will also be a specially devised system of access. Because the objects are so large and immovable, visitors will be taken to them using computer technology and robotic transport.

Visitors will key in the details of the item they want to see and be taken to it on a computerised trolley. "We believe it is the most up-to-date conception of a science museum facility," says Suzanne Keene, the museum's head of collection management.

The new store, which will take over from a rented one at Hayes, west London, and should be completed by next June, is part of a major programme initiated by Dr Neil Cossons, the director, of

which perhaps the most important component is not the new store but Miss Keene.

Collections management is a new department created after a National Audit Office report four years ago criticised the way collections were accounted and cared for in national museums.

For the first time in a national museum, one department will have responsibility for monitoring the life of an object from its acquisition, cutting across the usual departmental boundaries.

Miss Keene, who was the keeper of conservation at the Museum of London before her new appointment, says: "The conservation of science and technology exhibits is

far more complex than for art objects, and we have a lot to learn. How do you conserve computer software, for instance?"

Miss Keene has 29 conservators and technicians in a museum where, three years ago, there was but one scientific officer. There is no national training in the conservation of scientific and industrial collections, and three years ago the museum began its own course, which is about to produce the first graduates. The Wroughton store will be fully open to the public within four years of its opening. The five open days a year for two of the hangars will continue.

SIMON TAIT



Keene: "We still have a lot to learn about conservation"

Millennium merriment

In a move that may mark the opening of the end-of-millennium season, a small society has been placing advertisements in national newspapers claiming that Halley's Comet is out of control and heading back to earth.

The claim, by the previously unknown Scientific Forecasts Society, has caused astronomers to say they do not expect the comet, which orbits the sun on a 76-year cycle, back until about 2061. It was last nearby about six years ago. Mark Bailey, an astronomer specialising in comets and a senior mathematics lecturer at Liverpool Polytechnic, said that the claim seemed to mark the start of

dictated the 1991 collision in 1987. She had publicised a small advertisement in *Time Out*, the London listings magazine, Miss Richmond said. "We are waiting for the astronomer with the big telescope to confirm in eight to ten months' time that they have sighted the comet returning," she said. "It's a real and destruction 'will have an almost spiritual impact... which is very exciting. We may see some connection between its return and the Book of Revelations," she said.

The society, which has six members, including an unidentified philanthropist who is supporting its work, sees the end of Halley's Comet as being beneficial to mankind. Based on the Book of Revelations, millenniums believe in the second coming of Christ and that he will reign on earth in peace. Others believe in a future period of ideal peace and happiness. Medieval millenniums predicted an apocalyptic end for the Jews, the clergy and the rich. The Bohemian 'Laborers forswore the overthrow of all human authority and private property ownership at the end of the 15th century."

Unfortunately, Sister Gabriel is calculating that the millennium might be linked with an asteroid impact, possibly of the kind that destroyed the dinosaurs.

Steve Andrews, an authority on comets at the Royal Greenwich Observatory, Cambridge, said that he was aware of the society's claims. He said it was true that a collision or some other event had happened in early 1991 that made the comet "seem to get brighter. However, Dr Andrews said that the comet, which is now near Uranus and becoming invisible to telescopes, remained in "a perfectly well defined orbit".

At the turn of centuries some curious behaviour has been noticed

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NICK NUTTALL

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The Drapers is one of the Great Twelve City Livery Companies, with an impressive hall and premises in the heart of the City. It is well endowed and deeply concerned with a wide variety of charitable and educational foundations whilst filling its traditional role in the City. The Company manages a substantial property portfolio.

THE POSITION

- As Chief Executive, responsible for the general management of the Company, reporting to the Court.
- Control of finance, properties, almshouses, trusts and administration, managing a team of 40.
- Advise on charitable giving. Liaison with other charitable and educational foundations.
- Responsible for traditional, ceremonial and social activities.

QUALIFICATIONS

- Strong leader and able administrator with financial acumen. Ideally experience of property, charities, schools and universities.
- Well developed social and communication skills. Interested in the City and its traditions. Presence and authority combined with tact and diplomacy.
- Probably a graduate aged around 50 with background in Civil Service, Law, property or armed services.

Please write, enclosing full cv, Ref L2951ST
54 Jermyn Street, London, SW1Y 6LX

NBS SELECTION LTD - a Norman Broadbent International associated company
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GLASGOW 041 204 4334 • ABERDEEN 0224 639080 • MANCHESTER 0625 539953

The British Council

Director-General

Britain's principal agency for cultural relations abroad, including the promotion of the English language, educational and technical co-operation.

We seek an exceptional individual who has a passionate belief in the Council's aims coupled with vision, leadership skills and a significant record of service at a senior level in the public or private sector.

QUALIFICATIONS

- A leader - able to win the trust and confidence of the Council's 6,000 employees worldwide and take them through a demanding agenda for change. The stature to fill an appointment of major national and international importance.
- Exceptional administrative skills: able to attend to detail in a large, complex organisation whilst directing strategy and policy.
- Experience of working successfully with Government departments, coupled with commercial acumen.
- Top level experience in a large organisation - public or private sector. International outlook.

RESPONSIBILITIES

- Chief Executive of a very substantial international organisation in 90 countries worldwide, £400 million budget.
- Strategic, administrative and motivational skills are of equal importance.
- An important task is to work with and influence the UK and international Governments and leaders to further the Council's aims.
- UK offices in London and Manchester. Extensive international travel.

Please reply in writing to Bill Phillips, enclosing full cv, Reference L2945ST
54 Jermyn Street, London, SW1Y 6LX

The British Council is an equal opportunity employer.

NBS SELECTION LTD - a Norman Broadbent International associated company
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FINANCE DIRECTOR

To £75K plus bonus plus benefits

- FI.GROUP is a Computer Services Company with sales of £25m and a record of fast, profitable growth. It is a leader in supporting and developing large scale software applications and specialises in Information Technology training. Last year the Company completed a successful workforce buy-out establishing effective workforce control.

- An opportunity exists for an outstanding candidate to succeed our existing Finance Director/Company Secretary who retires early next year.

- The successful candidate will already have proved themselves in the Finance Director role and will have some previous general management experience. Their drive, energy and sound judgement will be evident. In a highly participative and innovative Company such as FI, the candidate's abilities to communicate and motivate are essential.

- Applications in writing giving full CV and current package to Ms Hilary Sparks, FI.GROUP PLC, Campus 300, Maylands Avenue, Hemel Hempstead, Herts HP2 7EZ.

BS 5750 REGISTERED FIRM
CERTIFICATE NO. FM 13090
MEMBER OF THE COMPUTING SERVICES ASSOCIATION

FI.GROUP PLC

IMPLEMENT A TACTICAL SALES CAMPAIGN HAVING MADE AN INPUT TO THE MARKET STRATEGY

In a particularly complex, IT based, market

Base c. £45,000 (OTE £60,000) + car

West London

We realise that recent developments in the IT market place have made words like "complexity" sound pretty inadequate. Our ideal candidates will not only have flourished in that environment, they will have positively enjoyed it! Their success will have shown that they are intellectually bright enough to develop a fresh and effective approach to a moving market and commercially sharp enough to run a dynamic sales campaign to match (dictionary definition of "dynamic", please, not the usual advertising cliché). They will have had experience in brand or product management, probably in the software sector, and will combine the marketer's conceptual and presentational flair with the sales specialist's strengths in negotiating and closing; above all, they will have a deep understanding of the internal machinations of the IT world. This is a senior management opportunity in a company that, despite its long, highly profitable and still successful track record serving the computer industry, is now looking ahead to provide a fresh approach to the challenges of its changing market. The sector may be fast moving, but our appointee mustn't be: there's a great deal to be done in this job over the next two or three years, before taking advantage of the scope for further career moves, including potential development on the continent. Please send full career details, quoting reference WE 2076, to Terry Ward, Ward Executive Limited, 4-6 George Street, Richmond-upon-Thames, Surrey TW9 1JY.

WARD EXECUTIVE LIMITED

Executive Search & Selection

Excellent Package



London

Secretary General

Founded in 1841, the Royal Society of Chemistry is one of the world's leading and the oldest chemical society. It is not only a learned society for the advancement of chemistry but is also a professional institution dedicated to upholding the highest standards. The Secretary General is responsible to the President and Council for the management of the Society which has a worldwide membership of over 42,000. It has an income of £17m, the major part of which is generated by a profitable publishing and information services business. In total there are 350 full-time employees.

THE ROLE

- Reporting to the President and Council, the Secretary General is responsible for the full range of the Society's activities and the profitable running of its substantial commercial activities.

- As both master and servant of the Society, the Secretary General will help to provide the strategic direction necessary to improve further the services offered to the membership.

- Continually reviewing the education of and examinations for chemists to improve the standards required by both the academic and industrial worlds.

THE QUALIFICATIONS

- Candidates are likely to be in their early 50's and will have strong leadership, administrative and business skills - a degree in chemistry or a closely related discipline and membership of the Society are highly desirable.

- A good communication who can present complex issues simply, clearly and with conviction to the membership, Government and the public - a person of stature.

- Capable of being both comfortable and respected in senior industry, Government and professional circles - may already have a wide range of contacts in these fields.

Please reply, enclosing full details to:
Michael Holford, Spencer Stuart,
Aldington Court, Greenmoor Business Park,
Royal Road, Manchester M22 5LG

Spencer Stuart

London 071 493 1238
Manchester 061 499 1700

c. £100,000 package plus equity

Leading International Property Advisors

West End

Managing Director - Retail

Rare opportunity for a proven business manager with marketable retail property experience gained either in the corporate sector or to join the senior management team of this well-known firm, long respected for its expertise in the retail market. Visible and influential leadership role in a business with an excellent reputation and progressive plans.

THE ROLE

- Important appointment, reporting to the chairman of the retail business. Key member of the management team, having input to the overall direction of this major firm as well as direct accountability for one of its primary revenue areas.

- Full responsibility for the guidance, motivation, development and performance of a team of approximately 40 high calibre young professionals. Leading the team to win increased market share by ensuring optimum levels of service and internal commercial discipline, capitalising on outstanding top-level relationships.

- A key relationship development role with clients at board level. Responsibility for ensuring that the Group's approach reflects the changing needs of the most progressive retailers.

London 071 973 8484
Manchester 061 437 0375

THE QUALIFICATIONS

- High calibre, numerate graduate, ideally professionally qualified and aged mid thirties to mid forties. Early career likely to have been with a respected surveying firm, having developed to a senior level as a retail property specialist either as an agent in the profession or with a major retail group, developer or institution.

- Demonstrable managerial talent important, spanning team leadership, staff development and business discipline including systems and budgetary control.

- Profit-driven business manager with the charisma to inspire staff internally and the experience, credibility and presentation skill to win confidence as an advisor at the highest level.

Selector Europe
A Spencer Stuart Company

Please reply, enclosing full details to:
Selector Europe, Ref. S4152072L
16 Cannonplace Place,
London W2 2ED

To c. £40,000
+ bonus + car

Cheshire

Personnel Director

Supporting more than 600 people in one of the Group's most rapidly expanding subsidiaries, this new role will be key to providing the resources for growth and future development of the business. Fundamental cultural change, extensive training and front-line negotiation will offer variety and breadth to an ambitious HR professional seeking a high-profile career with a UK Top 100 plc.

THE ROLE

- Reporting to the subsidiary's Managing Director, liaising closely with the Group Personnel Director and HR colleagues throughout the Group, responsible for a specialist team and office services.
- To provide highly pro-active support to the company's activities, with particular emphasis on training and development of professional staff, recruitment, reward design, ER and quality initiatives.
- To contribute to the longer term direction of the company, promoting a positive vision of the future, creating a framework of policies and building teams to fulfil its demanding ambitions.

London 071 973 8484
Manchester 061 437 0375

Selector Europe
A Spencer Stuart Company

Please reply, enclosing full details on
Selector Europe, Ref. 5113072M
Addington Court, Grosvenor Business Park,
Syal Road, Manchester M22 5LG

THE QUALIFICATIONS

- Probably mid/late 30's, a sharp analytical graduate intellect, IPM qualified. Already developed as an HR generalist within substantial blue-chip organisations.
- Proven in planning and implementing change programmes with manufacturing or construction companies. Effective in a support role, influential in creating environments for achievement through teamwork, job definition and performance-driven reward.
- Enthusiastic, participative, pro-active. Must relate to engineers and professional staff, articulating simple practical solutions to personnel issues. Committed to HR as a key strategic tool in business planning.

c. £60,000 package
+ benefits

Entertainment Industry

Surrey

General Manager - Video

Fast moving, deal orientated and successful, this substantial international plc specialising in the acquisition and exploitation of audio and visual rights is a leading independent in the music and sell-through video industry. Commissioning a wide range of programmes for subsequent worldwide distribution through a variety of different channels to strict budgets and timetables is an intense operational challenge. An entrepreneurial General Manager with energy and commercial acumen is now sought to develop the video side of the business further.

THE ROLE

- Reporting to the Executive Chairman, responsible for all aspects of the video business including rights acquisition, marketing and stock control.
- Co-ordinate production, administration and marketing staff to produce a timely, high-quality and profitable product.
- Identify new opportunities and maximise the commercial potential of them by adding value through innovative advertising and promotion.

London 071 973 8484
Manchester 061 437 0375

Selector Europe
A Spencer Stuart Company

Please reply, enclosing full details on
Selector Europe, Ref. 5615072M
Addington Court, Grosvenor Business Park,
Syal Road, Manchester M22 5LG

THE QUALIFICATIONS

- Bright, quick, commercial. Probably early to mid 30's. Ideally with experience in a publishing/media/licensing environment.
- Strong general management, merchandising and operational skills. Must have managed a complex multi-functional process involving rights acquisition and production.
- High energy level. Disciplined and thorough. Trader mentality with strong negotiating skills backed by sound business training and judgement.

SWAPS PROJECT MANAGER

Derivatives systems development

£50K - £60K + Excellent Benefits - London

Our client is the Capital Markets Division of a major international investment bank - one of the most profitable players in a number of key niche markets. The strength of this success is underpinned by a total commitment to progressive IT development - and nowhere is this more evident than in the fields of Swaps, Derivatives and Interest Rate systems.

That is why our client is now searching for a Swaps Project Manager. Someone - almost certainly in the 25-35 age range - who has an impressive track-record of developing and implementing off-balance-sheet derivatives systems. A strong, charismatic personality who can earn the respect of users - appreciating their needs and delivering precisely targeted solutions in the areas of risk management, transaction management and decision support.

The importance of relationship management cannot be overstated. This professional must be practical, pragmatic and acutely aware of business priorities. A key manager who will play

an integral part in the decision-making process - harnessing the potential of technology to bring innovative financial instruments to market.

It's a role for a graduate-calibre derivatives specialist from an investment banking, management consultancy or software house background. An open-minded individual who can analyse new technologies, objectively assess their merits and shrewdly select the tools that deliver competitive advantage. Someone who is worthy of an outstanding salary and benefits package.

If you are quietly confident that you could rise to the challenge, please call our consultant Steve Greenall on 071-253 7172 during office hours or on 0831 145022 evenings and weekends. Alternatively, send your cv, quoting ref:547, to him at JM Management Services Limited, Chandos House, 12-14 Berry Street, London EC1V 0AQ. Fax: 071-253 0420.

jm 1982
1992

MEGASTORE MANAGER - OXFORD STREET

If you're not sure what lies
at the pinnacle of your ambitions,
this is it.

Up to £35,000 plus package

As a top retail manager, you know that your talents extend far beyond your current challenge. Now take time to do something about it. Store by store and nationwide, the Virgin Megastore has become synonymous with innovation, entrepreneurial flair, customer service and growth - all the personal qualities you're looking to bring to a business big enough to recognise them. That business is our Oxford Street flagship.

It's a major business by any standards - £23 million turnover, 125 employees, 100,000 product lines, 28,000 sq ft of selling space - with significant investment and commitment to change on the way. Provided, of course, that we can call upon the drive, vision and experience of an exceptional Store Manager.

Accountability is the key word here, as you'll have full authority for profit and loss performance, buying and sourcing, people, products and systems. You'll also be responsible for developing and implementing what

is already a uniquely firm commitment to the highest standards of customer service.

Obviously, large-scale High Street retail management experience is essential, as is a proven record of achievement with complex product ranges in a fast-moving, high-turnover environment. Personal, commercial and management credibility are absolutely vital. If you are to exceed our challenging performance and business development targets.

In return, you can expect a highly competitive salary and package including bonus and car. The real reward though, is the prospect of career development with a business that recognises and values individual abilities and ambitions.



MEGASTORES

Your first move is to write, with a brief cv and salary details, to our advising consultant, Graham Dunning at Macmillan Davies, Dudley House, Albion Street, Leeds LS2 8PN. Fax: 0532 461355.

Director... and needing a job

By working together we have total commitment in helping you to find the right job. Our methods, based in business, of opportunity, all senior level access a wide range of services and contacts. £40K - £100K. Continued professional support from start to finish. Special Government interest free loan to tide you over if required. Call us on 071 492 1234 to learn how we can help you help yourself.

Management Career
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London EC3N 4HA

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EXECUTIVE APPOINTMENTS

£125
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Britain's largest network of career consultancy offices is helping more senior executives with their careers than ever before.

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Connaught

EXECUTIVE CAREER SERVICES
32 Savile Row, London W1X1AG. Telephone: 071 734 3579. Fax: 071 734 2620

Human Resources Manager

Thames Valley

c. £45,000 + car

A market leading information systems company with a UK turnover in excess of £120m and c1500 staff requires a new Human Resources Manager. The organisation has enjoyed sustained, profitable growth in a demanding and volatile market by maintaining strong customer focus and minimising central bureaucracy.

The position is strongly orientated towards Organisation and Management Development although, as part of a small generalist team, the jobholder will be expected to contribute to a wide range of H.R. issues. The successful candidate will manage a team of 3 professional trainers and work closely with all levels of management in defining and meeting O.D. and M.D. needs.

David Abbott and Partners
65 High Street, Marlow
Bucks SL7 1AB. Tel: 0628 481888

Consultants in Executive
Recruitment and HR Management.

**David Abbott
and Partners**

IS PROJECT DIRECTOR

up to £40,000 + Car

Cambridge

We are searching for an experienced Project Director to manage the selection, procurement and implementation of major information systems for a consortium of five leading hospitals in East Anglia. The objective of the project is to provide information systems to support the delivery of high quality patient care at each of the Consortium hospitals. By joining forces, economies of scale are expected, but the quality of IS systems must be of paramount importance.

For this role we are looking for an experienced IS professional who has delivered complex high value IS solutions in a multi-site environment. You will be working with and supporting project managers on each site and your prime role will be to provide technical

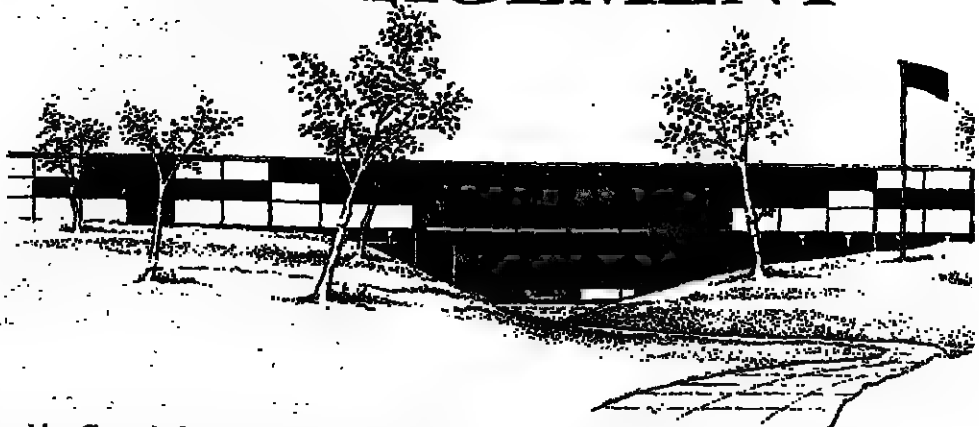
vision and expertise and to deliver the systems on time and to cost. Educating users and gaining their commitment will be a critical part of this role. You must, therefore, have the intellect, communicating and people skills necessary to move a complex multi-faceted project forward. An understanding of PRINCE project management methodology is desirable.

The post will be a fixed term contract from September 1992 to June 1994.

To take matters further, please send your curriculum vitae to the Consortium's adviser, Geoffrey King, Cambridge Recruitment Consultants, 11 King's Parade, Cambridge CB2 1P, Tel 0223 311316. Fax 0223 316152. Please quote reference PD/HC/ST.

**CAMBRIDGE
RECRUITMENT CONSULTANTS**

TECHNOLOGY MANAGEMENT



PA Consulting Group is the leading international management and technology consultancy. At our Cambridge Laboratory we harness the power of technology to:

- develop new products which provide differentiation in the marketplace and increase market share;
- develop new processes which enhance manufacturing flexibility and profitability;
- develop technology strategies which support and enhance our clients' business strategies.

Our Technology Management Group has created substantial demand for its services to help clients with critical business issues including R&D effectiveness, technology strategy, diversification, and new business development.

To support and stimulate continued growth, we are looking for dynamic, highly motivated professionals who are able to develop the market for the group's

services and operate and lead consultancy assignments.

To complement our existing range of skills we are particularly interested in hearing from people who have an in-depth knowledge of the electronics manufacturing industry, preferably with some experience of telecommunications.

With a strong technology background, preferably supplemented by a business or marketing qualification, you should be able to demonstrate a clear understanding of business issues. Ideally obtained through profit responsibility for a product or service, and should have consulting experience.

Salaries and other benefits will be compatible with the high quality of staff we are seeking.

To apply, please send a full cv or telephone for an application form to Jan Halson, PA Consulting Group, Cambridge Laboratory, Melbourn, Royston, Herts SG8 6DP. Telephone: Royston (0763) 261222. PA is an equal opportunity employer.



PA Consulting Group
Creating Business Advantage

Head of Recruitment

Recruiting internationally for Inmarsat - the world leader in mobile satellite communications

Excellent salary + benefits

Managing the recruitment section within Inmarsat's London headquarters Human Resources function will present a stimulating career challenge for an experienced international recruiter.

Inmarsat is an internationally-owned, commercially-orientated co-operative, backed by 85 member countries, which leads the world in the provision of mobile global satellite communications for commercial and distress and safety applications at sea, on land, and in the air. With some 600 people from

over 50 countries, Inmarsat operates in an unusually cosmopolitan environment.

You will be responsible to the Manager Human Resources for controlling every stage in the recruitment of all staff - technical and non-technical, regular and short-term assignment - potentially from any country in the world. The writing and maintenance of HR policies, programmes and procedures and the development of effective communications materials are among your other key tasks.

With your future responsibility for providing a full HR service to specific operating divisions of the company, this is a senior position in which you will use the supervisory,

international recruitment, and broad generalist HR experience you have gained in high-tech industry.

Degree or IPM-qualified, computer literate, with excellent verbal and written communication skills, tolerance and sensitivity to different nationalities, you must be prepared for some overseas travel.

Salary will reflect the high level of competence, experience and qualifications we require, and a first-class benefits package is provided.

To apply, please fax or mail full career details to Mike Stockford, Ref: HR/MS, PA Consulting Group, 123 Buckingham Palace Road, London SW1W 9SR. Facsimile: 071-333 5050.



Royal Mint Deputy Master (Chief Executive)

The Deputy Master (Chief Executive) of the Royal Mint is responsible to the Master of the Mint (the Chancellor of the Exchequer). The present Deputy Master is due to retire shortly, and a successor is sought.

The Mint operates, both as an Executive Agency and a Government trading fund. It manufactures and issues standard coin for the United Kingdom, and has a major international presence in the markets for standard and collector coin, medals, seals and related products, with a total annual turnover in excess of £80m. It has a modern manufacturing facility in Llantrisant (South Wales).

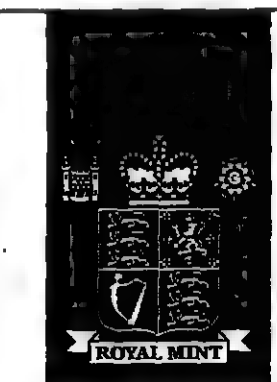
The successful candidate for this unique and demanding post will be responsible for the commercial and financial performance of the Mint, and will be the main provider of advice to Ministers on the coinage. He or she will offer a mix of proven commercial acumen and representational skills as well as political awareness and an undoubted capacity for strategic planning. The appointment which can be based in London or Llantrisant, will be for 3 years. This term may, by agreement, be extended.

Salary, including performance bonus, will be up to £60,000 per annum, but more may be available for a candidate with exceptional qualifications and experience. Pension benefits are non-contributory, other than 1.5% for family benefits. Relocation assistance may be available.

For further details and an application form (to be returned by 28th August 1992), write to Recruitment & Assessment Services, Alencon Link, Basingstoke, Hants RG21 1JB or telephone Basingstoke (0256) 468551.

Please quote ref: B/93/1864.

The Civil Service is an equal opportunity employer.



ROYAL MINT

Managing Director Computer Services Industry

Circa £100,000 Package

Location: North Midlands

This is an outstanding opportunity for an all round professional to lead the profitable growth and development of a leading software house.

Our client, a subsidiary of a major UK public company, is a supplier of software packages and support services employing over 100 professionals. Its strong sales and marketing culture has established dominant positions in a number of its vertical markets.

They now wish to recruit an ambitious, energetic and determined individual to take on responsibility for the bottom line performance. The exciting challenges facing the chosen applicant will be to control the cost base, implement professional management controls, maximise growth potential, strengthen the sales and marketing functions and formalise product development programmes.

To be successful in this role, you will be aged 30-40, of graduate calibre, with experience that includes sales and marketing, proven general management success and profit and loss responsibility gained within the computer services industry.

Personal qualities should include excellent interpersonal skills, sound business judgement and the strength of character to drive and implement business plans through to a successful conclusion.

If you think you possess the dynamism, charisma and self-motivation required to succeed in this outstanding career opportunity then please write, enclosing your CV, to the advising consultants David Higgins or Ian Brindle at Harvey Nash. Please quote Ref: HN618 and include current salary details and a daytime contact number.

HARVEY NASH PLC

DRAGON COURT, 27-29 MACKLIN STREET, LONDON WC2B 5LX TEL: 071-333 0033

SEARCH & SELECTION IN INFORMATION TECHNOLOGY

CONSULTATIVE ROLE c£40,000

Manufacturing & Distribution

With manufacturing sites replicated throughout the UK, our client is seeking to assign a number of management level personnel throughout their businesses. Your initial role will be to review existing plant procedures, measuring production planning and processing efficiencies. Working in project teams where necessary and operating within a pre-determined policy, you will act as a change agent. Your brief will be to improve productivity, planning and forecasting, introduce manufacturing disciplines and operator training systems.

Your ultimate goal will be to maximise Return on Capital Employed, develop Total Quality Management and influence BS5750. A qualified mechanical engineer with process/batch production experience you must be prepared to travel within the UK. Opportunities could exist to take up a more permanent management position as businesses change. Interested candidates should in the first instance send full career details to Clive Roberts at the address below. Please also indicate your preferred geographical area of operation.

Ducheyne Executive, International Management Recruitment, Runnymede Malthouse, Runnymede Road, Egham, Surrey, TW20 9BQ

DUCHAYNE O EXECUTIVE

W.London

Founder Member Search & Selection Assoc.

Paris

Pioneers in the design and development of test systems for the world's top electronics companies, Schlumberger Technologies Board Test - part of a \$6 billion multi-national organisation - continues to break new ground. It is not purely the sophistication of our products that sets us apart; it is the extent to which we work as business partners with our clients, helping to shape their own international progress.

BREAKING NEW GROUND ACROSS FOUR CONTINENTS

South Coast

Marketing Manager Automated Test Engineering

As a senior Marketing Manager, you will control the continued success and future global direction of our two premier products - the S790 and CATE, the pioneering software that will be the very cornerstones of all our future application developments. Together they are set to earn around 50% of the division's total revenue for this year.

Developing a far-reaching understanding of each client's business will be your first priority. Only then will you be able to front presentations at the highest level, and translate customer needs into new product developments - co-ordinating all necessary promotional and training activities. As well as providing vital support to our European sales force, you will need to meet strict revenue targets and accurately anticipate a build plan that matches global demand.

Likely to be in your 30's, you have already made a visible personal impact on the success of a multi-national and high tech Marketing, Sales or Production 'test' operation. Previous ATE experience is less vital than your proven commercial prowess and genuine global outlook. A self-motivated and gifted leader, you would certainly benefit from having good spoken German and a genuine European outlook. Initially reporting to our Marketing Director, it is essential that you possess the potential to progress to an even more influential position.

In return, you can expect a competitive salary, including bonus, commensurate with your experience, and a comprehensive benefits package that includes a generous relocation allowance.

In the first instance please send your CV and current salary details to Simon Woodhams, Director of Personnel, Schlumberger Technologies, Farndon Industrial Estate, Wimborne, Dorset BH21 7FF.

Schlumberger

Technologies

Director of Social Services

Salary £65,000 and up to 15% PRP
Fixed Term 4-year Contract

Westminster City Council is recognised for its commitment to the delivery of high quality services and the practical development of the "enabling" concept. We pride ourselves on our progressive and businesslike approach to the creation of a mixed economy of service provision.

The Social Services Department is seeking to meet this challenge by separating the purchaser and provider functions in order to target services more effectively and efficiently. The process of change is already underway and the objectives are clear.

The new Director will need to be the catalyst in this process: building on the recent strategic review of the Department and leading the implementation of the change process. The Director controls a gross revenue budget of £53 million, manages a staff of 1,500 and, as a member of the Chief Officers' Board, contributes to the Council's corporate strategy.

The successful candidate for this challenging post will be totally committed to the "enabling" concept and the provision of quality services. Commercially astute, he/she will be a skilled manager of change, an innovator, a motivator and an excellent communicator.

With relevant top management experience in a large organisation, the new Director will possess both an impressive track record and the personal qualities to be able to lead Westminster's Social Services Department through a period of unprecedented change.

Please submit a curriculum vitae to Karen Hope, Alliance Consulting Group, 25 Buckingham Gate, London SW1E 6LD, and an information pack will be sent to you.

The Council operates a No Smoking at Work Policy.

City of Westminster

An equal opportunity employer



whiteheadselection

Regional Director

Business to business services

West Yorkshire

c. £50,000 + car

One of the leading names in its field, this £150m company has an enviable reputation for acquiring and operating contracts for major customers, who demand a comprehensive range of services provided to consistently high standards. An opportunity now exists for a service industry professional who can build on the strong position already established, enhance profits and develop new business.

Reporting to the Managing Director, you will be fully profit responsible for the £40m turnover Northern Region, which operates through 12 branches in the North West, Yorkshire, Humberside and the North East. Support is provided by a team of operations managers, plus functional specialists in sales, finance and personnel.

Aged mid 30s-mid 40s, you must be an experienced general manager in a large-scale, multi-site service business, with a record of success in meeting challenging service quality, revenue and profit targets. Well developed negotiation and client handling skills must be complemented by the ability to direct and lead a sizeable management team. A knowledge of the service needs of large companies in the region would be a considerable advantage. (Ref 2135)

Please write enclosing CV to Stuart Spindler, Whitehead Selection Ltd, Blagrove House, Blagrove Street, Reading RG1 1QA.

A Whitehead Mann Group PLC Company.

whiteheadselection

whiteheadselection

Director and General Manager

Cambridge/Suffolk Border

c. £50,000 + bonus + car + benefits

A General Manager is required by this highly successful £20m group of companies, an autonomous division of an international plc, which is a world leader and manufacturer of sophisticated, software driven, electro-mechanical capital equipment.

This opportunity is for an energetic and entrepreneurial individual to be responsible to the Managing Director for the leadership and direction of one of the most important of these companies. The role includes identification of new markets, focusing and control of engineering development, product marketing and manufacture, and carries with it full profit responsibility.

Aged 30-45, you are likely to be an electronics or physics graduate currently holding a senior sales/product marketing or general management position, with a proven record of success in developing business within the robotics, electronics or software driven equipment markets. Presence, drive, commercial acumen, motivational skill and the ability to deal at all levels are prerequisites.

Career prospects are excellent and the package includes a profit related bonus scheme, which can be substantial, stock options, executive pension and relocation assistance. Salary will not be a limiting factor for the right person. (Ref 3552)

Please write enclosing CV to James Thorne, Whitehead Selection Ltd, 43 Welbeck Street, London W1M 7HE

A Whitehead Mann Group PLC Company.

whiteheadselection

whiteheadselection

Business Systems Manager

Bristol

c. £45,000 + benefits

A large and successful financial services group is implementing widespread changes in culture and structure to revolutionise customer service standards.

In the IT area, new Business Systems Manager positions have been created to interface with the operating units and service their systems needs. Reporting to the General Manager of IT, this position deals with the Sales and Marketing Division, where innovative systems solutions are critical in a competitive market. It has responsibility presently for 30 IT professionals.

The role needs a well developed customer service focus with project management experience, an eye for solutions which are workable in the business context and a flair for motivating individuals within a team. You will have successfully provided IT services to a demanding sales and marketing organisation, not necessarily in financial services. This may have been through account management in an IT supplier or project management in an IT function, or possibly systems consulting on major change projects. Above all, you will have thrived where the management of systems development has kept pace with an organisation undergoing significant change. (Ref 588)

Please write enclosing CV to Robin Rogers, Whitehead Selection Ltd, 43 Welbeck Street, London W1M 7HE

A Whitehead Mann Group PLC Company.

whiteheadselection

Head of Personnel

To create a Central HR function

KUWAIT : Up to £50,000 + Bonus + Benefits (Tax Free)

This dynamic and highly successful Kuwait-based group has a major presence in the Middle East. Employing some 3,000 people in locations throughout the Gulf, the group comprises a diverse range of companies engaged in construction, building materials, engineering, transport and shipping, travel, automotive sales, trading and distribution.

In order to integrate its HR activities effectively into the running of the group, our client now wishes to establish a centralised personnel function, thereby creating this outstanding opportunity for a high-calibre Human Resources professional.

This is a unique opportunity to build a progressive personnel department from scratch, and develop the policies, procedures and systems necessary to contribute to the group's business success. It calls for a heavyweight

personnel generalist, degree qualified, with at least 10 years' wide-ranging HR experience gained, ideally, within a multi-national industrial or trading company.

First-hand knowledge of the Middle East is required together with vision allied to excellent strategic and planning skills. It is unlikely anyone aged under 40 will have the presence or maturity needed to establish credibility at the highest levels of management.

The attractive package includes performance-related bonus, free fully furnished accommodation, car, medical care, and generous home leave with paid airfares.

Please write - in confidence - with full career and salary details to Ghassan Yazigi, Ref 1353/1, MSL Group Limited, 32 Aybrook Street, London W1M 3JL.

MSL International

CONSULTANTS IN SEARCH AND SELECTION

Telecommunications Manager

LONDON WC2

SALARY c.£34K PACKAGE

Arthur Andersen is one of the world's major financial services and consultancy organisations, with an unrivalled reputation for providing high quality services to clients worldwide. It has always been in the forefront of implementing state-of-the-art technology and advanced telecommunication systems to support its business worldwide.

We require an experienced Telecommunications Manager to maintain the highest standards of service by optimising our resources and recommending improvements in this vital area of Voice Communications. Managing teams including Operations and Technical Support, your responsibilities will include:

- **Policies & Procedures** - Regular reviews and implementation.
- **Equipment** - Monitoring installation of major new equipment plus related trouble-shooting at Head Office and Regional Offices; recommending and ordering new equipment.

- **Budgets** - Preparation and monitoring of capital and expense budget for the London Office.
- **New Technology** - Keeping abreast of and assessing all new developments, advising senior management as appropriate.
- **Suppliers** - Regular supplier contact, particularly with BT and Mercury.
- **Management of Personnel** - Recruitment, training and career development of staff.

Applicants should have proven "hands on" telecommunications management experience from within a large, busy commercial company, with particular reference to administration, strategic planning and new technology and equipment. A sound technical knowledge including Data is required, along with the ability to communicate with people at all levels. Applications in the form of a detailed CV, which will be treated in the strictest confidence, should be sent to: Louise Maidens, Recruiting Officer, Arthur Andersen, 1 Surrey Street, LONDON, WC2R 2PS.

ARTHUR ANDERSEN

ARTHUR ANDERSEN & Co. SC

Director of Marketing

NORTH WEST : c.£50,000 Package + Car

Our client is a recognised market leader in the service sector, offering a comprehensive range of services to businesses throughout the UK and Europe.

This is a newly scoped position within the UK operation reporting to the Managing Director.

You will recommend, implement and assess detailed marketing programmes to maximise the potential from existing products and to identify new business opportunities to ensure continued profitable growth. Key areas of focus include strategy planning, market awareness, product development, lead generation, customer service delivery, salesforce liaison and advertising and PR.

Aged 30-40, you should be a graduate with a relevant business qualification and/or an MBA. You are experienced in all elements of the marketing mix, preferably having had a classic

marketing training with a well respected blue chip company and then succeeded in a second, non-fragrant, marketplace - ideally financial services or a technical sector. A successful track record in direct marketing/lead generation techniques is important.

You must be a proven achiever, dynamic and innovative with the ability to make a considerable contribution to the development of the business.

The position offers a first class package including an attractive salary, performance bonus, executive car and non-contributory pension.

Please write in confidence, enclosing full career and salary details, stating how you meet the above requirements, to Paul Banfield, Ref 23096, MSL Group Limited, 32 Aybrook Street, London W1M 3JL.

MSL International

CONSULTANTS IN SEARCH AND SELECTION

DIRECTORS SEEKING A NEW ROLE?

Demand more than well meaning Career Counselling or Outplacement advice. Insist on real direction to your job search based on current market intelligence from the largest outplacement and career management consultancy providing cost effective services to employers and to individuals seeking career progression.

Our subsidiary InterMEX accesses over 6000 unadvertised vacancies annually - mostly between £10,000 and £200,000 p.a. - and makes recommendations from its approved candidate bank without charge.

Call Keith Mitchell on 071-930 5041 for an exploratory meeting without obligation. Landsec House, 19 Charing Cross Road, London WC2H 0ES. Fax 071-930 5048.

INTEREXEC PLC - means much more

DEPUTY ENGINEERING MANAGER

Bournemouth

Airwork have an immediate vacancy for a fully qualified engineer with a minimum of 10 years experience in design and production within the aviation industry. Applicants should hold a degree or equivalent and have a commercial background enabling them to oversee projects from conception to completion. A comprehensive salary and benefits package is offered to the successful applicant.

Applicants should send CV to: Miss R J Turner, Personnel Department, Airwork Limited, FREEPOST, Christchurch, Dorset BH23 6BR, quoting reference Number D64.

GRADUATE TRAINEES FOR 1992

We are Britain's Leading Independent Publishers and require, young, articulate, numerate graduates with excellent communication skills and a business orientated manner to join our expanding management structure.

Apply to: Steve Newhall, Personnel Manager, The Northern & Shell Building, P.O. Box 381, Millharbour, London E14 9TW, sending your current C.V., letter of introduction and photograph where possible.

SENIOR ANALYST PROGRAMMERS

ADVANCED TRADING SYSTEMS

SUN, UNIX, C, SYBASE

CITY TO £40,000 + BONUS + BENEFITS

Managing a debt and equity base measured in hundreds of billions of dollars, our client has a reputation as one of the world's top investment banks.

Their dynamic approach to the challenges thrown up by a rapidly changing financial market has strengthened their global business base. This has led them into ground breaking work on systems applications - from voice recognition and artificial intelligence, to neural networks and the use of supercomputers.

Advanced systems capability is an intrinsic part of their vision of the future. Therefore, they have a serious commitment to be at the leading edge of technology. Last year alone they spent \$100 million on new systems.

These current opportunities arise from a major global migration strategy from PC systems to SUN workstations.

With several years' experience of trading systems or a closely allied area, you will take a senior role in a team developing front-end systems. These include analytical and procedural applications for equities, fixed income and derivatives.

You must have strong experience of SUN, Unix, C, RDBMS (ideally SYBASE) and be familiar with Openlook or Motif and TCP/IP.

You must also be a highly motivated and talented communicator, able to drive user relationships and be comfortable in a pressurised environment.

In return, you will be offered a highly competitive salary, performance-related bonus and benefits.

In the first instance, send a full CV to Prof Vigh at Millar Associates, Suite 40, London House, 26-40 Kensington High Street, London W8 4PP, or phone today (Sunday) on 071-370 5114 or Office 071-38 2222. Fax: 071-938 3553. Quote Ref. ST250.

Millar Associates

INTERNATIONAL SEARCH & SELECTION

Software

OTE to £70,000

V

MAN

There are excellent opportunities available in the financial services sector. This is a great time to be in the industry. We are looking for people who are motivated, hard working and have a good knowledge of the financial services industry. If you are interested, please send your CV to: The Recruitment Agency, 100, The Quadrant, London W1M 7HE. Tel: 071-38 2222. Fax: 071-938 3553. Quote Ref. ST250.

St. James's

Tayside, Scotland

Attractive Package

Marketing ManagerDefine and implement a business diversification strategy
in High Technology

Our client is part of a privately owned corporation operating globally with substantial worldwide revenues. Based in Scotland, it is a leading provider of contract electronics manufacturing services to major high technology multinationals.

To meet its commitment to growth, the company is preparing to mount an aggressive business diversification strategy, and seeks an outstanding strategic marketing professional to spearhead this initiative.

Reporting to the CEO in the UK, your two major areas of responsibility will be to identify high potential market opportunities and implement entry strategies in these new product based business sectors; and to manage the existing and new business operation to achieve target revenues. Success will be based on combining professional marketing techniques with entrepreneurial drive.

You will be mid 30s-40s, a graduate, ideally with an electronic or engineering background, plus a formal marketing or business qualification, preferably an MBA. You will have a significant track record in a senior marketing role in a major corporation, and have had involvement in a business start up from concept to demonstrable revenue growth. Your personal skills will include outstanding commercial and entrepreneurial orientation, rigorous problem solving abilities and good management skills.

The attractions of this position are exceptional. The opportunity to work at the top level in an autonomous operation in a role that will provide considerable personal growth and financial reward. A relocation package is available if necessary.

To apply, please send or fax a full CV, quoting reference 4600, to Goodman Graham & Associates, advising consultants, at the address below.

GOODMAN GRAHAM
AND ASSOCIATES8 Beaumont Gate, Shenley Hill, Radlett, Herts WD7 7AR.
Telephone: 0923 855515. Fax: 0923 854791**Define the Future of
Business Communications**

Our client is a global leader in the provision of voice and voice/data communication products and services. Its premier position in Europe is the result of technical supremacy and a commitment to high quality support and service. As a result of planned growth within the strategic product groups, the company seeks to appoint two key individuals within the international marketing group.

Product Manager - Software

This vital role carries responsibility for the complete range of application software products, particularly for the core system range. From the initial identification of future market needs, you will drive the complete product marketing process from conception through to successful release on a worldwide basis.

The role calls for specific skills in:

- Software product management within the software or telecoms markets
- Product definition and justification on a European or worldwide basis
- Demonstrable track record of product introduction including licensing, release and promotion.

Ref: 3315

Product Manager - Future Systems

An important and high profile role responsible for the definition and sourcing of new and factored products within the small voice systems market. You will plan future product offerings, establishing the optimum supply chain from both an economic and resource utilisation perspective.

Your background will include:

- Product management within the IT or telecoms markets
- Tactical and strategic product planning, sourcing and introduction on an international basis
- Management of high value projects, involving both commercial and technical aspects.

Ref: 3316

These are senior appointments requiring strong, outgoing personalities to drive product issues through the organisation. With world-beating product and impressive financial/R&D resources at your command, you will have the ideal platform for personal recognition and development.

If you are interested in joining one of the world's leading telecom vendors, please send or fax your CV quoting the appropriate reference number to Goodman Graham & Associates, advising consultants, at the address below.

GOODMAN GRAHAM
AND ASSOCIATES8 Beaumont Gate, Shenley Hill, Radlett, Herts WD7 7AR.
Telephone: 0923 855515. Fax: 0923 854791.**Serious
Fraud
Office****ACCOUNTANTS/
INVESTIGATORS**Incisive investigation
of complex financial fraud.

The Serious Fraud Office (SFO) and the Crown Prosecution Service (CPS) are separate government departments which work in consultation to ensure that criminals do not benefit from fraud.

They are both involved in investigating and prosecuting cases of fraud, with the SFO undertaking the most serious or complex cases.

Accountants/Investigators work at various levels with both organisations conducting investigations into cases of reported or suspected fraud. This may involve examining accounts and financial records; gathering evidence and questioning witnesses; preparing reports and evidence, including appearance at court; providing advice and recommendations for action.

In essence, the approach is one of teamwork. You will be required to work as part of a team which will include police officers, lawyers and accountants.

There are a number of opportunities at different levels. In all cases you should have a formal accountancy qualification and/or investigative experience in dealing with commercial crime or insolvency. A sound appreciation of commercial practice and law is essential.

These positions are based in London with salaries that are dependent on experience and qualifications and the level at which you join.

If you are interested in the challenge of investigative accounting and would like full details of the range of posts and salaries on offer, application forms can be obtained from the Recruitment & Assessment Services, Alencon Link, Basingstoke, Hants. RG21 1JB. Tel: Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: B/1694. You may apply for opportunities either with the SFO or the CPS, or both.

Closing date for receipt of applications: 17th August 1992.

The Serious Fraud Office and the Crown Prosecution Service are equal opportunities employers and applications are invited from suitably qualified candidates regardless of sex, race or disability.

**Software Sales Professional**

Our client is a world leader in high value software systems for commercial and corporate lending. More than 1200 financial institutions in over 10,000 locations rely upon their products. Their blue chip client list includes 70% of the top 100 banks world-wide.

OTE to
£70,000

Potential business in the UK now requires the recruitment of a high calibre individual to develop new accounts in this market.

The successful candidate will be thoroughly conversant with the principles of lending/credit analysis within the banking environment. He/she will have a successful sales track record selling complex solutions at a senior level to financial institutions. Superior presentation and inter-personal skills are mandatory and an MBA or relevant degree is preferred.

This is an excellent opportunity to join a dynamic, profitable international company and to play a major role in its future European development. To find out more please contact the advising consultant Alex Mitchell today between 2pm and 7pm on 081 741 4221 or during office hours on 071 408 2333. Alternatively, post or fax your CV to Vision Human Resources, 34 South Molton Street, Mayfair, London W1Y 2BP. Fax: 071 495 6273.



A MEMBER OF THE ASSOCIATION OF SEARCH AND SELECTION CONSULTANTS

BANKING**MAJOR ACCOUNT
MANAGER**

This is an excellent career opportunity for a young sales professional to join a major international papermaking group and take responsibility for the development of major customer accounts in the UK.

This new post is directly responsible to the UK Sales Director and involves managing a small team charged with setting and achieving ambitious targets and developing growth through major accounts nationally and smaller accounts regionally. Sales accountability will be around £30 million.

Candidates should be about 30 years of age, graduates or equivalents, with experience in selling industrial products to merchants, distributors or wholesalers. Key or major account management experience is essential. Knowledge of the fine paper trade and sales team leadership experience would be advantageous.

The remuneration package includes a salary of circa £30,000, a car, comprehensive benefits and assistance in relocation to the South East. There are excellent career opportunities in the UK and overseas.

Applicants should write, in confidence, quoting ref. 105/ST, to:

St. James's MANAGEMENT RECRUITMENT
33 St. James's Street, London SW1A 1HU
(071-493 1788)

The Recruitment Division of John Lloyd & Partners Limited, Management Consultants

**Experienced
Project/Business Managers**

- Highly successful, rapidly expanding, UK Management Consultancy
- Two senior, multi-project management roles - prestigious client portfolio in a variety of industries
- Salary around £35,000 + excellent benefits inc. car + bonus scheme

Sustained growth and future United Kingdom/European expansion has led this well respected management consultancy to an exciting phase of its development.

Your new role as a Senior Project Manager is key to on-going business objectives being realised. You will assume accountability for several projects throughout the United Kingdom, principally in the manufacturing/service utilities sector. While you are expected to adopt an "own business" approach, you will be supported by a professional team of technical/business specialists and sophisticated systems.

Aged from 28 years and degree (or equivalent) qualified, you have a record of success in a project environment, you value developing sound business/client relationships and regard the training of people as your prime focus. You have from 2 years multi-site/project experience (probably in manufacturing) and highly developed inter-personal skills. Considerable domestic travel is required; however, relocation is not necessary.

Continued UK growth and established European operations facilitate numerous career paths and challenges.

Please write, enclosing full CV, Ref: L3063

NB Selection, 54 Jermyn Street, London, SW1Y 6LX



NB SELECTION LTD - a Norman Broadbent International associated company
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**BOTTLING PRODUCTION LEADER**

£Negotiable + Benefits + Car

Glasgow Area

THE OPPORTUNITY

- Exciting opportunity to join a team creating an organisation for tomorrow.
- Key role in setting up a greenfield site where team working and employee involvement are fundamental.
- Significant challenge to create and lead a diverse team.

THE ROLE

- Responsible for setting up and running the new production operation including processing, bottling, warehousing and distribution.
- Satisfy customer demands with a cost effective, efficient and high quality service.
- Create and maintain a team working approach to problem solving, continuous improvement and the development of people.

THE COMPANY

- One of the world's most successful independent Scotch Whisky Companies.
- Glenfiddich is the world's number one malt whisky and Grant's blend is among the leading world brands.
- Relocating next year to a greenfield site at Strathclyde Business Park, near Bellhill.

THE QUALIFICATIONS

- Engineering graduate, ideally with MBA, manufacturing or production management experience in related industries.
- Excellent track record and fully conversant with best practices and techniques.
- Enthusiastic and motivated team player with "shirt sleeve" approach and first class communication skills. Able to manage change and develop people.

Please reply in writing enclosing full CV and salary details, to:

Rosaleen Murphy, Personnel Services Manager, William Grant & Sons Ltd., Park Road, Paisley PA2 6YA.

Rewarding Your Enterprise

Norfolk and Waveney TEC is at the centre of the region's business development activities, working together with local companies in creating and implementing successful training and development strategies to enable them to start, grow and prosper.

With your key business and consultancy skills, matched by a dynamic personality and the ambition to succeed, you will have the essential qualities for this rewarding role of promoting our enterprise initiatives.

Based at our Business Development Centre in the City of Norwich, you will motivate and lead a 15-strong team in the provision of incisive and effective advice and consultancy services to both small and large companies.

You will liaise with clients and providers at a senior level, promoting our range of business development and enterprise support activities to enhance and extend our reputation as a valued business partner. You will also play an active part as a key member of our operational management team.

With experience of strategic planning, negotiation, staff management, training and development, your professional portfolio will be impressive, equalled only by your energy and diplomacy. You will also be able to display a good working knowledge of the private sector and especially the needs and aspirations of small and medium businesses. You will be educated to graduate level in a business discipline.

We will reward your enterprise with a competitive salary and benefits package, including relocation expenses where appropriate to enable you to move to this attractive region which has a mix of coastal, rural and urban environments.

If you feel you have the enterprise to match ours, then please forward your C.V. to Sandy Brand, Personnel Department, Norfolk and Waveney TEC, Partnership House, Whiting Road, Norwich NR4 6DJ. Closing date: 7th August 1992.

The Norfolk and Waveney TEC is committed to equal opportunities.

**Business &
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NORWICHNORFOLK AND
WAVENEY
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Surrey Constabulary
POLICE HEADQUARTERS

Head of Information Technology & Communications

Guildford
Up to £34,389 + Car

Surrey Constabulary operates a wide array of inter-departmental computer systems and microcomputers, plus two major round-the-clock networked systems, not to mention 1,500 sets of radio equipment and 1,000 networked telephone extensions - all designed to offer support at both operational and administrative levels.

We now wish to recruit a capable business manager to take responsibility for the development of an IT and communications strategy to meet the Force's evolving needs and to comply with regional and national Police standards.

Co-ordinating and managing the work of a large, professional team, this is a commercially driven role calling for strong interpersonal skills as well as a broad and proven track record of IT and/or communications management at a senior, strategic level. Familiarity with structured systems analysis, design methodologies and open systems will be needed. You should also have an understanding of VHF and UHF radio transmission systems and techniques.

Your work will impact on the acquisition and development of networking and communications resources, as well as the provision of all technical advice and assistance across the Force. In so doing, you will review budgets and performance, make recommendations for change and lead their implementation.

For those with the necessary credentials, this senior appointment offers considerable scope, together with benefits which include free car, BUPA membership, contributory pension scheme, relocation assistance and mortgage subsidy scheme, where appropriate.

To apply please send your CV to Caroline Richings, Consultant, Austin Knight Recruitment, Knightway House, Park Street, London Road, Bagshot, Surrey GU19 5AQ. For an informal discussion telephone her on 0276 51410 (office hours) or 081 694 8629 (evenings/weekends). Please quote reference: YR 844.

We are committed to being an Equal Opportunities Employer and encourage applications from all suitably qualified candidates.

Austin Knight

LIVERPOOL CITY COUNCIL ON BEHALF OF THE MERSEYSIDE DISTRICT COUNCILS

The five Merseyside District Councils are determined that Merseyside plays a full role in the future Europe and the Single European Market. To achieve this they have established the Merseyside European Liaison Unit. Hosted by Liverpool City Council, the main functions of the Unit will be to raise the profile of Merseyside in Europe, secure maximum benefit from EC Structural Funds (ERDF and ESF), and from other EC funding and initiatives.

The successful applicant (preferably with a degree or other professional qualification) should be able to demonstrate a thorough understanding of EC policies and programmes and have experience of dealing with both the European Commission and UK Government. As liaison will be with senior levels in the organisation concerned, he or she must possess excellent oral and written communication skills.

The successful candidate will be assisted by an appointed consultant who will advise on and co-ordinate European funding initiatives. Conditions of service include a flexible 35-hour working week and relocation expenses where appropriate.

The Council is an Equal Opportunity Employer and welcomes applications for employment irrespective of the applicant's race, sex, marital status, age, sexual orientation, religious beliefs, disability or employment status.

Merseyside European Liaison Officer

£23,910 - £25,539

(PAY AWARD PENDING)

Mr Alan Chape, Assistant Chief Executive, will be pleased to provide further information on the work of the Merseyside European Liaison Unit. Tel: 051-225 2696/2589.

Application forms and further details are available from the Director of Personnel and Administration, Liverpool City Council, PO Box 8, Municipal Buildings, Dale Street, Liverpool L69 2DH (Tel: 051-225 2422/2426).

Closing date - 6 August 1992.

Price Waterhouse

EXECUTIVE SELECTION

Training Manager

Exciting new role within a major City Law Firm
c. £45,000 + benefits London

As an innovative and forward thinking law practice, the needs of the business clearly drive our client's human resource policies. This, in turn, impacts on the training of both partners and staff and is key to the continued success of the firm who now seek a specialist to spearhead their training initiatives.

Working closely with the partners and reporting to the Personnel Director, you will have responsibility for organising training throughout offices in the UK and Europe.

This is very much a hands on role. You will be responsible for programme design and you will be expected to develop and deliver courses in business, managerial and inter-personal skills. In particular you will need to develop short sharp

programmes which can be absorbed into the already busy schedule of fee earning staff. You will also co-ordinate and integrate technical legal training.

It is essential that your experience should include both design and delivery of training programmes. You must have the presence to be able to deliver courses at all levels throughout the firm - including partners. It is expected that you will bring the latest training techniques and methodologies to the practice and be able to implement training that will respond to the changing needs of the business. Clearly you should have an appreciation of the culture prevalent in a partnership.

Of high intellect and graduate calibre, you must be able to hold your

own in this type of environment. You will already have reached a senior level in a commercial training organisation, consultancy or partnership and be able to demonstrate a first class record in running management skills programmes.

Salary will not be a limiting factor for the right candidate.

If you feel you can meet this challenge, please send a CV quoting reference B/1283 together with a covering letter demonstrating your suitability for this role to Barrie Whitaker.

Executive Selection
Price Waterhouse
Management Consultants
Milton Gate
1 Moor Lane
London EC2Y 9PB
Tel: 071 939 6313

MANAGEMENT TRAINING CONSULTANT - FINANCE

Delivering solutions in an environment of change.

WATFORD £30,000

In the face of widespread, radical change, many managers in the railway industry are continuing to develop business plans and strategies which meet complex challenges.

In order to give them full support, our prestigious management training centre, The Grove, is committed to delivering training designed around their needs. We're looking for a consultant of exceptional calibre and business awareness to help us succeed.

You will be part of a pro-active team which helps managers to examine their own business areas with the aim of improving performance. Clearly, your experience of the design, selling and delivery of means of meeting financial learning needs will be crucial.

You should be a graduate and/or qualified accountant, with a background in financial training/consultancy. It's also essential that you have the ability to establish immediate credibility with our clients. Excellent communication skills should be matched by a strategic grasp of the environment in which British Rail operates.

The salary is part of a package which includes impressive travel concessions and an excellent pension scheme.

To find out how you could contribute to the future of our business, send your c.v. to Tom Kilcourse, Head of The Grove, The Grove Management & Conference Centre, Hempstead Road, Watford WD1 3TR.



British Rail - working towards equal opportunities.

Head of Marketing, Strategy and Economic Development

Up to £40,000 plus car

Can you:

- lead and manage a multi-disciplinary team and show leadership?
- sell a great City and develop our economy?
- show vision and develop new strategies?
- get the City Council's message across to its customers?

Have you:

- real management expertise?
- presentation skills?
- substantial analytical abilities?

Portsmouth is changing with a clear agenda to focus on customer needs. Can you contribute at the highest level?

For more information and job papers about this exciting task telephone Christine Austin on 0705 834437 (24 hour answerphone on 0705 834203) or write to her at Personnel Service, Civic Offices, Guildhall Square, Portsmouth, PO1 2AL. Closing date 20th August 1992.

Portsmouth is an Equal Opportunity Employer

Portsmouth City Council

IT CONSULTANTS

Birmingham

up to £40,000 + benefits

Management Consultancy at Touche Ross is possibly the most rewarding way to use your commercial flair and experience to harness the business benefits of information technology. The Midlands unit of our Information Technology Division provides IT consultancy services to clients in both the private and public sectors and is looking for new talent to contribute to its sustained growth.

You will be joining a division of one of the largest accounting and consulting firms in the world, a firm which continually seeks to meet and exceed the expectations of its clients.

Aged between 25 and 35 with a good degree, successful applicants will be able to demonstrate a record of high achievement and an ability to shape their own careers. We describe ourselves as "business people who understand IT" and are keen to recruit those who share a similar view of technology - and who know how to harness its business potential.

You should have the ability to define problems precisely and coherently and to produce innovative yet commercially-sound practical solutions. Excellent communications skills - both written and verbal - are essential to delivering the quality of service demanded by our clients.

To play your part in our success you will need to demonstrate in-depth knowledge of the systems development process, gained either from within a software development company or as a team leader or project manager interested in a large commercial or public sector enterprise. We're particularly interested in people with solid experience in manufacturing, retail and distribution, local government, healthcare or the recently-privatised utilities.

At Touche Ross Management Consultants the opportunities for the right people are second to none, and are matched with impressive personal and financial rewards. Admission to the partnership within three to five years is a real possibility for the most successful of our new recruits.

As your first step to success please send a comprehensive career resumé including full salary history and daytime telephone number to Chris Loughran quoting reference 3255 at the address below

Touche Ross



MANAGEMENT CONSULTANTS

Colmore Gate, 2 Colmore Row,
Birmingham B3 2BN.

EUROPEAN SALES EXECUTIVE

Cabinc Limited are market leaders in the manufacture and supply of steel lintels, garage doors and steel components to the building industry. A progressive and expanding company, with an annual turnover in excess of £50 million, they are committed to a policy of expansion and investment in Europe, and need an experienced sales professional to join their international team, in a new high-profile role.

Reporting to the Export Sales Manager, you will play a major role in structuring the company's future strategy in Italy, and take responsibility for the sales and marketing development of Spain - a key area where trading conditions can be especially challenging, competitive and sometimes difficult. Ideally aged between 28-35 and educated to degree level, you must be able to speak fluent Spanish and/or Italian, and a third language would be useful. A minimum of five years' European sales experience, ideally selling building products via distributors, would be preferred.

Equally important will be your ability to motivate, assist and control distributors on a day to day basis, whilst developing and communicating long term strategies.

The importance of this position is reflected in an excellent salary and benefits package, which includes relocation where appropriate.

If you thrive on the challenge and excitement of a new venture, are highly mobile, and are looking for genuine career advancement with a market leader, please telephone Jan Harvey for an application form, or send a CV in strictest confidence to her at HRC RECRUITMENT & SELECTION, Northwick Lodge, Northwick, Bristol BS12 3HE. Telephone: (0454) 633555 (24 hours).

Cabinc RTZ

HRC RECRUITMENT



Export Sales Manager c. £30,000

Clip is a modular display system for use in exhibition stands, conference sets and graphic displays.

The display systems market is an expanding one, and Clip has emerged as the fastest growing system in Europe, with sales companies in France, Germany and Belgium, and with distributors in other European markets.

The further development of existing distributors and the identification and opening up of new export markets are key elements of the Company's growth plans, requiring the appointment of a top grade Export Sales Manager.

The attributes of the successful candidate will include proven export sales success in Europe, ability to identify and negotiate with prospective distributors, and experience in the preparation and implementation of marketing programmes. Fluency in Spanish and/or French is essential.

Whilst the post will be Bristol based it will involve considerable time spent in other European markets.

Personal prospects in this young and growing group are substantial. Applicants should send c.v.s, in confidence, to

John Runacres, Managing Director, Clip International Ltd, Avon Works, Wick, Bristol, BS15 5PE

FOR THE BIGGEST JOB ON THIS PAGE RING 0800 585 384

REDUNDANT EXECUTIVE? MANAGING DIRECTOR? £25,000 per annum from own company. 12 month contract available from 27th August 1992. For full information see last page. For immediate consideration, please send your CV to: 071 535 4255 (London & East) 071 211 6000 (South & West) 021 255 2721 (Midlands) 091 232 7078 (N. East) 081 532 0307 (North) 0383 739251 (Scotland)



Alliance Gas

New Expansion in Gas Sales & Marketing

Alliance Gas, an exciting new joint venture recently launched by BP, Statoil and Norsk Hydro, is poised to make a significant impact on the UK gas sector - currently undergoing a period of dramatic change.

The three parent companies are the largest producers and suppliers of gas in the North Sea and Alliance is excellently placed to become a major presence in a sector where the business potential will increase substantially.

As a result, several new posts are being created to ensure the company's success in its gas sales and marketing effort is maximised.

You will be responsible for developing sales and marketing activities within agreed areas or sectors. This will entail taking the initiative to identify opportunities, securing meetings with potential customers, normally at senior management level, identifying requirements and successfully negotiating sales contracts.

You have a sound knowledge of the UK gas business within industry and commerce and have good experience of competitive selling. Computer literate and educated to degree/HND level, you have a good level of commercial and marketing awareness and understand the complexities of energy buying.

After initial training in London you will be given responsibility for one of several areas in England and a reasonable degree of mobility is therefore required.

The package is highly competitive with a range of benefits including company car and, if required, relocation assistance.

In complete confidence, please telephone or write with CV to: John Diack, Managing Director, Simpson Crowden Consultants Limited, 97/99 Park Street, London W1Y 3HA. Telephone: 071-629 5909.

Simpson Crowden
CONSULTANTS

Crude Oil Supply Trading

A Senior Role in a Major International Group

This major European energy group is one of the leaders in its field and is involved in a wide variety of activities in the petroleum and chemical industries.

A range of quality petroleum products is distributed from a number of refineries through a highly sophisticated and rapidly expanding sales and marketing operation with about 2,000 outlets.

To supply the demands of these refineries crude oil is secured through the activities of its trading and supply arm in London.

As one of three traders, you will play a key role in meeting these requirements, sourcing supplies worldwide, particularly from the North Sea, Middle East and North Africa.

The package is highly competitive and reflects the significance of the post. In complete confidence, please telephone or write with CV to: John Diack, Managing Director, Simpson Crowden Consultants Limited, 97/99 Park Street, London W1Y 3HA. Telephone: 071-629 5909.

Simpson Crowden
CONSULTANTS

You will assist with the definition of trading policy and strategy and will be responsible for wet barrel refinery supply transactions, for equity sales, where appropriate, for term contract negotiations with suppliers and for trading activities.

A graduate with sound experience within the oil industry and a knowledge of refining operations, your background lies in oil trading or in planning and supply activities. Team oriented and commercially astute, you are an excellent communicator and high in initiative, creativity and efficiency.

In this international, wide ranging role you will have a direct effect on the future success and ongoing expansion of the company and considerable professional satisfaction will be derived.

SETTING A PRECEDENT IN HOUSING

RADICAL, IMAGINATIVE AND GO-AHEAD

A period of fundamental change is happening in Hackney with the Comprehensive Estates Initiative, where positive policies for the future well-being of the local community are becoming a reality. With go-ahead from the Department of the Environment for the first stage of our £200 million investment, five system built estates will be undergoing a major programme of regeneration, redevelopment and refurbishment.

Tenant participation is actively encouraged and recognised as vital to the success of this project which will produce quality housing, new economic opportunities and social facilities, to create communities where the people of Hackney will want to live.

PROJECT DIRECTOR

up to £42k

With a track record of achievement that is second to none, you will have a background in managing and planning capital investment programmes. Your housing experience is less important than your multidisciplinary approach, with the vision and imagination to co-ordinate and drive the CEI project forward and the ability to integrate broader economic and social issues into a practical reality. Your first class interpersonal skills will be utilised to the full, and your motivational force will ensure our excellent concept turns into a practical reality.

A PLANNER AND ORGANISER

With outstanding organisational ability, you will relish the prospect of putting your flair for managing people and major programmes to the test. The issues involved are complex and challenging, demanding an analytical mind with a thirst for problem solving and the satisfaction of seeing a good job done.

**WHERE
LEADERSHIP
AND DRIVE
TURNS A
CONCEPT INTO
REALITY**



All applications for jobs are considered on merit, with equal opportunities for women, black and ethnic minorities, lesbians and gay men and people with disabilities. Job share applications are welcome with or without a partner.

WORKING WITH PRIVATE AND PUBLIC SECTORS

Hackney CEI is a dynamic project attracting much public support. For the right individual it is an opportunity to use your top managerial skills working with a variety of organisations within the public and private sector. There will be much close working with housing associations, local businesses, government departments as well as local community groups, where your influence will be felt and recognised.

COMMUNICATING WITH TENANTS

Improving the quality of life for our local people is the aim of the CEI. Committees of tenants and councillors with multi-disciplinary teams of Council staff based locally, will enable tenants to become fully involved in decision-making about their new homes and communities.

You must have commitment and enthusiasm for tenant participation. We need you to take a leading role in this unique project by encouraging the self-development and empowerment of tenants.

YOUR NEXT MOVE

For an application form and information pack on this position call Paul Cross on 081-533 5558 or write to him at Maurice Bishop House, Reading Lane, Hackney E8 1DS.

Closing date: 14th August 1992.

Shortlisting date: week commencing 17th August 1992.

Interview date: week commencing 31st August 1992.

We provide a smoke free work environment.

Ref: TU1465T.



R E S P O N S I V E B Y D E S I G N

BOOZ ALLEN HEALTHCARE INC

Booz Allen & Hamilton, the international management and technology consulting firm, serves a large number of the most important and best managed corporations, healthcare institutions and government bodies in the world. The firm's work spans dozens of industries and functions and is conducted in more than 60 countries.

Our outstanding world-wide reputation has resulted from our ability to address and resolve complex healthcare issues. Currently we are expanding our staff to address the unparalleled growth in our business. We are looking for personnel in the following functional areas:

HEALTHCARE PROJECT FACILITATORS PATIENT CARE INFORMATION SUPPORT SYSTEMS

Responsibilities

- Lead the responsible physicians, nurses, therapists, and other caregivers through clinical protocol development, modifications, and test phase.
- Lead participants in discussion to explain goals/objective of the project, the concept and framework of protocols and a new charting methodology.
- Hold and lead training sessions.
- Help during testing process and develop and lead value verifications process.
- Hold and lead brain-storming sessions and team meetings as necessary.
- Keep project on track and meet deadlines.
- Serve as project coordinator with clinical staff.

Skills Needs

- 2-3 years of experience of working in health care environment with clinicians.
- Good communicator/possess solid interpersonal skills.
- Can understand operational, strategic and organisational concepts and issues. Previous consulting experience advantageous.
- Good undergraduate degree.
- MBA preferred.

As a high profile member of the Booz Allen team, you will receive a competitive salary, excellent benefits and a chance to make your mark with a world leader.

Please send full CV with salary levels to Giorgia Gainsborough-Waring, Booz Allen & Hamilton, Healthcare Practice, 100 Piccadilly, Mayfair, London, W1V 9HA.

BOOZ ALLEN HEALTHCARE INC
A World Leader in
Management and Technology Consulting

Your place at the head of a first class team

TELEPHONE SERVICE CENTRE MANAGER

£32,000 + financial sector benefits

Our London Regional Service Centre is the first point of contact for many customers' enquiries on personal lines insurances. As Telephone Service Centre Manager, you will ensure that these enquiries are dealt with to the highest standard.

You will need at least five years' experience in a line servicing role including management responsibility for a staff of 30 or more. You must be familiar with computerised systems and your management and analytical skills should include the ability to motivate a busy

team. The essential qualities include effective negotiation, workflow control and being able to influence colleagues. Ideally, you should have a knowledge of general insurance and automatic call distribution systems.

If you thrive under pressure, please telephone Helen Ellwood, Personnel Officer, on 071 334 4471/2 for a self assessment form. This will need to be completed and returned by Tuesday, 4th August.

We are an equal opportunities employer.

PRUDENTIAL

Sales Manager

Based West London

Timberland is one of the world's leading multinational manufacturers and distributors of high-quality footwear, clothing and accessories - a company characterised by a rapidly growing international business.

Timberland UK, one of the parent company's fastest growing subsidiaries, is now looking for an experienced Sales Manager to direct and expand this sales growth.

Ideally aged 28-40 and educated to degree level, you must have a proven track record of sales and sales management. Your experience of dealing with high profile, quality companies will be supported by good communication/presentation skills and the ability to evaluate sales data and achieve demanding goals. A working knowledge of French or German is preferred as is an understanding of the clothing sector.

As you would expect for such a senior position, we are offering an excellent salary, bonus and company car, together with relocation assistance where appropriate.

To apply, please send a full CV, indicating current salary, to Mrs E Reid, Human Resources, Timberland UK, Unit 5, St. Anthony's Way, Feltham, Middlesex TW14 0NH.

Timberland

DRAKE EXECUTIVE

SAUDI ARABIA AIRPORTS ORGANISATION SENIOR MANAGEMENT OPERATIONS, SAFETY, MAINTENANCE TAX-FREE SALARIES & BENEFITS

Excellent Senior Management career opportunities are offered by Key Airports Organisation in the Kingdom of Saudi Arabia currently developing major facilities in the area.

Manager Operations: In this role you will be responsible for directing, co-ordinating and managing all airport operational activities to maintain safe and efficient movement of aircraft and passengers.

Manager Maintenance & Utilities: In this role you will be responsible for managing all day to day activities of airports maintenance and utilities departments, together with the monitoring of main contractor's performance.

Airfield Safety Specialist: In this role you will be responsible for implementation of standard safety rules and regulations of the airports, together with monitoring operations of airlines and handling agents. You will need to be degree qualified in aviation, engineering, administration, or safety management, together with substantial experience and knowledge of airport systems to be considered for these exciting opportunities. Excellent communication skills, high patience and flexibility are essential characteristics for all positions. Fluency in speaking, reading and writing of English and Arabic is desirable.

Reply in the first instance by sending your CV in complete confidence to GORDON HAYES, Drake International, Chestnut House, 136 Regent Street, London W1R 5FA or FAX to 071-434 1255. Applications close Monday 10th August 1992.

ACCOUNTING SYSTEMS

TO £40,000 + SHARE OPTIONS

We are a highly successful systems integrator, specialising in business solutions for the general, commercial and financial markets. We have an enviable reputation for the quality of our products and services and are firmly established as a leading consultancy specialising in Accounting Systems.

Dramatic growth, following another record year, has resulted in a requirement for an Accounting Systems Projects Manager to take on the exciting new challenges now being presented.

This newly created and high profile role will involve leading a team of consultants as well as managing the larger and more complex projects.

PROJECTS MANAGER

Candidates will be qualified or part qualified accountants with a career bias towards information technology, ideally gained in a consultancy role with one of the 'big six' accountancy practices. In depth experience of at least one of the leading accounting packages such as SunAccount, Tetra, Multisoft or Platinum is essential. Candidates must have main management experience and sufficient credibility to deal with clients at director level. As a systems integrator, they must be able to provide sound strategic consultancy and be fully able to implement their recommendations using modern project and management methods. The strategic importance of this role is reflected in the financial package being offered.

If you feel you have the knowledge and experience to meet the challenge presented by this outstanding opportunity, then please write enclosing a detailed CV to Caroline Bradfield, Independent Computer Solutions Limited (ICSL), 36-38 Canby Street, London W1V 1PD. Tel: 071 494 0010.

**Independent
Computer
Solutions**

Amstrad

Sales Manager OTE £35k

We are looking for an experienced Trade Sales Manager to sell Computers and Telecomms Products to major retail customers in consumer markets.

The successful applicant will be an energetic, enthusiastic self-starter, probably aged between 25 and 35. Experience in the selling environment will be more important than mere technical expertise.

The remuneration package consists of a salary commensurate with experience and qualifications, commission, fully expensed Company car, life assurance and private health care.

Please apply in writing sending full CV to:

Amanda Corless, Personnel Officer,
Amstrad plc, Brentwood House,
169 Kings Road, Brentwood,
Essex CM14 4EF.

UNEMPLOYED?

There IS a job out there for you.

All you have to do is find it.

That's where we come in. We know a lot about recessions. We're a group of specialist career management consultants who have been providing personally tailored programmes to senior executives for over 40 years. We've helped through times good and bad and have learned that good people are always hard to come by - no matter what the economic climate. Understanding that fact is the first step to achieving success. The unadvertised job market continues rich with opportunity. If you want to 'tap

in' and find that job, we'll help by guiding you in the right direction. We're experts. Call now for an appointment without obligation, or send your CV (24 hour answerphone in all offices). We abide by the IFM Code of Conduct. LONDON 071 580 6771 • CHESTER 0246 651730 WEST MIDLANDS 0527 69808 • LEICESTER 0533 630511 MANCHESTER 061 228 0289 • YORKSHIRE 0534 428182 GLoucester 045 532 1502 • Epsom 0431 452 8380

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EXECUTIVE OPPORTUNITIES

OUTSTANDING ACCOUNTANTS JOIN THE LEADERS - MOVE TO APPLICATION SALES SUPPORT

Bracknell, London, Edinburgh.

To £40,000 package + Car.

Oracle is the world's leading software company, with a reputation for technical innovation and quality. Our advanced Financial Application software meets the complex requirements of the most demanding international organisations.

We are now expanding the Pre-Sales team who support Financial Application product sales in specific vertical and geographic markets.

Working with the sales team, you will provide both high level and detailed application and technical support to customers at Board level and to their senior accounting and technical staff. You will respond to bid proposals, run high level customer seminars, build working prototypes and provide implementation planning support. In addition, you will be involved internally providing advice and guidance to targeted sales activities.

You will have:

- an accountancy qualification and minimum 5 years' financial management experience
- at least 18 months' working with sophisticated Financial Application software
- ideally experience in pre or post-sales consultancy
- knowledge of current trends in the financial package market
- drive, initiative and outstanding presentation skills.

This is an opportunity to develop your career in a dynamic, leading edge international organisation. To apply, please send or fax your CV to our advising consultants, Goodman Graham & Associates, 8 Beaumont Gate, Shenley Hill, Radlett, Herts WD7 7AR, quoting reference 3902. Fax No. 0923-854791.

ORACLE®

East London Telecommunications Ltd.

Telecommunications and Cable T.V.

A challenging and exciting opportunity to join a world class company about to bring the benefits of advanced communications — telephone and cable T.V. to over half a million homes in the London area.

THE COMPANY

- Is a partnership between a major world Telephone Company, Bell Canada — and a major world Cable T.V. operator, Jones Interchange.
- Will be investing over £200 million in a new state of the art telecommunications system.
- Is committed to providing "The Best" telephone and multi channel T.V. services.

SALES MANAGER (SM1)

£30K Package + Benefits + Car

The Role

- You will be the person who manages the expansion of the Direct Sales Group to our Residential Market.
- You will be responsible for ensuring all the sales targets are met and exceeded.
- You will manage the sales group through a sales management team.

Qualifications

- Of graduate calibre, you should have at least 2-3 years sales management experience in a large Direct Sales organisation.
- A proven track record of successful sales and sales management roles, with a history of classic sales management training.
- Ability to energetically motivate and manage sales people while being able to implement company sales strategy.

Please apply in writing with full C.V. quoting relevant ref. number to Allison Cowpland, Human Resources Manager, East London Telecommunications Limited, ELT House, 2 Millharbour, London, E14 9TE.

MARKETING OPERATIONS MANAGER (OM1)

— Residential Market

£25K + Benefits + Car

The Role

- You will be the person responsible for implementing the Marketing Plan for the Residential Market.
- You will control market research, competitive analysis, product development and promotional activity.

Qualifications

- A graduate with a recognised marketing qualification, you should have at least 3-4 years marketing experience in a large commercial organisation.
- A proven track record of successful product management, market research and promotional planning.
- Ideally aged between 25 and 32 years.

MARKETING OPERATIONS MANAGER (OM2)

— Commercial Market

£25K + Benefits + Car

- This position requires all the skills and qualifications of the Residential Operations Manager. In addition you must have specific knowledge of the Telecoms Market and a Business to Business Marketing background.

MARKETING MANAGER/ BUSINESS DEVELOPMENT

Swindon

c£29,000 + car + benefits

The Research and Development Centre designs and develops advanced electronic and mechanical equipment in a Total Quality environment and operates as a self-financing business unit selling its services to the Post Office and external customers.

The Centre's emphasis is on open management in a friendly, informal and stimulating culture.

We now seek a proactive Sales and Marketing professional to develop marketing plans and strategies which, together with the sales of R&D resources, will enable us to achieve our goals. Reporting to the Director of the Business Centre you will be a vital member of the management board, directly shaping future success.

You should have at least 5 years' sales and marketing experience in a hi-tech engineering environment together with demonstrable achievements in strategic planning. With a track record in business development you will have strong interpersonal skills and credibility with technical management.



Royal Mail is an equal opportunities employer

To apply, please send a detailed CV, including work and home telephone numbers, to our recruitment consultants L J Associates, 12 Colbridge Mews, Porchester Road, London W2 6EU, quoting ref no 07/370.

OPTICAL DISK MANUFACTURE

MANAGING DIRECTOR DESIGNATE

Plasma Data Systems (UK) Ltd, based in the Cambridge area, is the optical disk manufacturing subsidiary of the Plasma Limited Group. Though UK owned the Group is totally international, with about 85% of its business in the USA, Japan and Continental Europe. The Group's marketing companies, based in the UK and USA, sell optical disk storage systems as well as optical disk assets.

We are looking for someone with a proven track record in high-technology manufacturing to lead our optical disk media manufacturing company. This currently employs forty people, but is set to grow substantially with the introduction of new products.

The successful candidate is likely to be:

- A high calibre graduate in an appropriate scientific or engineering discipline.
- An experienced manufacturing manager with probably at least ten years experience in a related high technology production environment.
- Knowledge on automation techniques and highly computer literate.
- Experienced in developing reporting, planning and control systems.
- Able to lead and develop a small but varied manufacturing team through a period of high growth.
- Experienced in Quality Assurance systems to BS5750 or equivalent.

The position carries an attractive salary and performance related incentive package, together with the usual executive benefits.

Please apply in writing to:

Ms Yvonne A. Waller,

Personnel Officer,

Plasma Limited,

Whitby Way,

Midhurst, W. Sussex,

Herfordshire, SG8 6EN.

Telephone: 0763 261446.



Manager - Commercial & Corporate Services

LOLA is a unique centre of expertise providing advanced IT solutions across a wide spectrum of local government applications. Having invested considerably in the latest technology and the best talent, our impressive 21-year history is now reaching an exciting stage, as we begin a significant, structured expansion of our services and markets.

Due to the forthcoming retirement of our longstanding Manager of Commercial and Corporate Services, we now seek someone to join the 4-strong executive group, to take responsibility for PR and Marketing requirements, and the Client Management of major accounts — with the potential to be profit accountable for part of LOLA's business. In addition, the successful candidate will lead the corporate management team providing: Finance, Training, Personnel, Administration, Purchasing and Building Services.

Applicants will have extensive management and commercial experience — ideally backed by an accountancy qualification — coupled with the natural business acumen and initiative necessary to make an immediate positive contribution at senior level. Reflecting the importance of the role is an attractive remuneration package that includes CAR LEASING OR ASSISTED PURCHASE, CONTRIBUTORY PENSION SCHEME, FREE CAR PARKING, AND RELOCATION EXPENSES WHERE APPROPRIATE.

Closing date for applications: FRIDAY 7TH AUGUST 1992.

Service with Understanding

c£45K + BENEFITS

NORTH LONDON

For an application form

and job pack, please

contact Yvonne Meehan,

LOLA, Tower Point North,

Enfield, Middlesex EN2 6UE.

Telephone 081-366 6611

Extension 276.

LOLA is an equal

opportunities employer.

We welcome your application

which will be considered on

merit irrespective of race,

sex, marital status or any

disability you may have.

LOLA

FACING A CAREER MOVE?

- MMI will help you to a fast and productive move — practical programmes, individual to you — unique, managed Job Search Campaigns — personal introductions for unsolicited appointments — access to the most successful Career Development techniques.

- To find out what makes MMI different and how its advanced approach can work for you, call for a free initial consultation on 0276 686327.

MMI For Management On The Move.

Media Relations Manager

c. £31,500

TOWN CLERK'S DEPARTMENT

The Corporation of London is the local authority for the City of London, the financial and commercial heart of Britain. It is committed to maintaining and enhancing the status of the business City as one of the world's three leading financial centres.

The Corporation is committed to expanding its public relations activities and has therefore created a senior management post in its Public Relations Department.

Reporting to the Director of Public Relations, the Media Relations Manager will play a leading role in promoting the Corporation's wide range of services and initiatives to its residents, businesses and daily working population of over 300,000.

He or she will be required to enhance the Corporation's profile in press and broadcast media; contribute to strategy formulation and programme planning; advise the Corporation's members and committees on media-related issues; oversee the work of the Press Office; exercise budgetary and administrative responsibility as required, and play a key part in the overall management of the department.

The successful candidate should have several years' media experience and strong interpersonal skills. Good writing skills are also essential as is the ability to work under pressure.

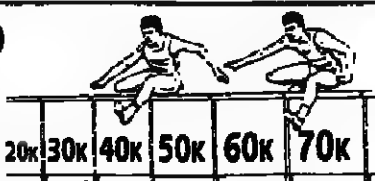
There is a contributory superannuation scheme, a generous relocation package (in approved cases) and an assisted car purchase scheme. The post is subject to a fixed three year contract. Application forms and further particulars can be obtained from the Town Clerk's Office (telephone 071-260 1433) and should be returned by Thursday, 6th August 1992.

SERVING THE SQUARE MILE



Wrong job - Redundant? Neither means being out of the running

We are a team of career professionals who care about your future, whether you are employed or not. Finding the right job is all about confidence, aptitude and contacts. Our expertise is comprehensive and individually tailored to meet your needs, goals and the right position — often within the unadvertised market.



Call Wilson McKenzie on 071 920 0480 to arrange an initial meeting for Manchester call 061 834 2189 and Midlands 0788 546107.

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Waterman**

McKenzie Waterman & Co., St Alphe House, Fore Street, London EC2Y 5DA.

CAREER CHANGE - 1992

A NEW JOB? A NEW CAREER?

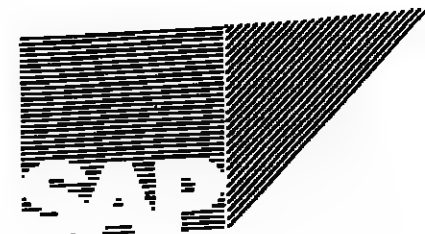
- For over 12 years our experienced professionals have worked successfully with SENIOR EXECUTIVES to enhance and develop their careers.
- A network of offices provides convenient contact points, and access to unadvertised opportunities.
- Our unique pro-active PARTNERSHIP PROGRAMME significantly reduces job search time, and increases market coverage.

Contact your nearest office for further details.

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BRISTOL 0272 308869 MAIDENHEAD 0628 21015
GUILDFORD 0483 503555 NOTTINGHAM 0602 484525

**Mainland
Executive Services**

Mainland Executive Services
22 Suffolk Street, Birmingham B1 1LS.
Tel: 021-643 2924 (24 hr) Fax: 021-643 4272



SAP. THE POWER OF GLOBAL VISION.™

In 1991, SAP enjoyed the most successful year in its 20 year history with turnover growing by 42% to \$424 million. SAP is now the world's eighth largest software house.

SAP's product is real-time, multilingual business software which integrates the whole enterprise from manufacturing, financials, sales and distribution to human resource planning. Eight of the top ten FORTUNE 500 companies are among the 1600 satisfied customers already using SAP's business software.

We are now looking to recruit the country's best sales professionals to join our highly motivated UK team.

Candidates must be experienced in negotiating with senior level personnel in major companies. A substantial basic salary is envisaged for the right candidates.

If you feel you can meet the challenges of international business, please call our recruitment advisor Brian Heywood on 0303 241970. Alternatively, please send a curriculum vitae, quoting Ref C/190, to Technology Skills Search, 17 Pelham Gardens, Folkestone, Kent CT20 2LF.

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QUANTEL DEUTSCHLAND BONN

Quantel revolutioniert WELTWEIT die digitale Bildverarbeitung mit innovativen Produkten für das Fernsehen und die grafische Druckvorstufe.

Wir suchen einen erfahrenen Chief Executive für unsere Niederlassung in Bonn zur Leitung unserer Verkaufs- und Serviceteams, die unsere umfangreiche Palette elektronischer Produkte in Deutschland betreuen.

Der erfolgreiche Bewerber sollte über langjährige Erfahrung im Management eines Verkaufs- und Serviceteams verfügen. Wir erwarten ebenfalls Kenntnisse in der Verwaltung einer Verkaufsorganisation, die kapitalintensive hochmoderne Produkte vertreibt.

Sie unterstützen dem Quantel Vorstand in England und sollten deshalb exzellente Deutsch- und Englischkenntnisse sowie Erfahrung in der internationalen Wirtschaft mitbringen.

Die Position bietet hervorragende Möglichkeiten am Wachstum eines dynamischen Unternehmens teilzuhaben.

Wenn Sie interessiert sind, wenden Sie sich bitte schriftlich, in englisch, an-

The Personnel Manager
Quantel Limited
Turnpike Road
NEWBURY, Berkshire RG13 2NE
Telephone: (0635) 48222



ACHIEVING QUALITY TOGETHER

Royal Life is part of the Royal Insurance Group, a major UK based insurance and services organisation.

Royal Life's mission is to satisfy the protection and savings needs of all its customers. Royal Life understands that this requires us to add value to all aspects of our business and to deliver quality in all that we do.

To support our drive for total quality we have vacancies for up to three highly skilled organisation development professionals. We are looking for self motivated and innovative candidates who have a broadly based Management or Consultancy background, leading-edge specialist knowledge and excellent interpersonal and facilitation skills. With not less than three years experience of working successfully with senior line management on the strategic implementation of Total Quality Management, you will also possess a relevant professional qualification and/or be educated to degree level.

Our benefits package includes a non contributory pension and subsidised mortgage. Relocation assistance will be given where necessary.

If you would like to work in a company which has an organisation-wide commitment to continuous improvement and believe you can meet our demanding requirements, send in your CV and salary details to:

Iain Clark, Personnel Services (Ref. QM), Royal Life, PO Box 30, New Hall Place, Liverpool L69 3HS.



Royal Life is an Equal Opportunities Employer and a member of LAUTRO.

Newbridge Networks Limited, is a leader in the design, manufacture and marketing of wide area and local area networking solutions. From a standing start in 1986 to become the world's leading supplier in this Hi-Tech environment by 1992, has, as you can imagine, created unprecedented press coverage and industry speculation.

PR Manager

Salary & Neg + Car

In order to complete our marketing led organisation and take advantage of the success stories such a dynamic company creates, we are now in a position to appoint a PR Manager for the European region.

The person appointed will be involved in the formulation and implementation of corporate and regional communications programmes, liaising with both outside agencies and the world-wide marketing group.

Specifically, this will involve press, public, community and consultant relations; liaison and implementation of corporate and regional PR strategies; internal corporate communications programmes, and the development and implementation of tactical PR initiatives where appropriate. The job will involve a good deal of national and international travel.

To be suitable applicants must have at least two years experience in a similar role, ideally within the high technology environment. As always, good interpersonal skills and the ability to communicate at all levels is a pre-requisite.

In the first instance write with CV to the Personnel Department quoting current salary and Ref: PRM/ST 01 to:-

Newbridge Networks Limited, Coldra Woods, Chepstow Road, Newport, Gwent, NP8 1JB.



NEWBRIDGE

FIBERNET

Fibernet Ltd, market leaders in optical fibre data communications systems, have continued to flourish and now have two vacancies in the U.K. Customer & Technical Support Department.

Fibernet's combination of products and services in the provision of multisignal multiplexers, local area network cabling hubs and ultra high performance FDDI and ATM systems are unrivalled within the industry, resulting in an ever increasing list of prominent, satisfied customers.

Fibernet requires a U.K. Customer & Technical Support Manager to be based at their Headquarters in Aldermaston, managing high calibre engineering staff and reporting to the Technical Director.

Fibernet also requires a Senior Technical Support Engineer to assist with our sales activities, as well as supporting our existing customers in Scotland. The successful candidate would be based in Southern Scotland and will report to our Leeds office.

Fibernet is only interested in bright and successful candidates who wish to develop a career within the company, and will provide remuneration and benefits above industry standards.

Please write in the first instance to the Personnel Manager enclosing a comprehensive and up to date C.V. at:

Fibernet Limited,
Olympus House,
Caleva Industrial Park,
Aldermaston,
Reading,
Berkshire RG7 4QW.

GENERAL MANAGER (Overseas)

Airwork has a significant opportunity for a professional to manage a large contract involving the maintenance of aircraft and associated systems.

The successful applicant will have a background as a senior officer in the RAF Engineering Branch and a proven track record in the management of large scale commercial contract work.

Experience of working overseas and with multinational workforces is desirable.

The remuneration package is attractive and the working and living conditions are pleasant.

For an application form, apply (no stamp required), with CV, to Miss R J Turner, Personnel Department, Airwork Limited, FREEPOST, Christchurch, Dorset BH23 6BR, quoting reference number 061.



University College, Middlesex & Associated Hospitals

DIRECTOR OF FINANCE

University College, The Middlesex and Associated Hospitals, in the heart of London, face an enormous challenge now and for the future. The impact of the NHS reforms is shaping the nature and size of the organisation. The Hospitals continue to provide outstanding patient care to our local population and specialist services to a wide range of purchasers throughout the country. In addition we value our links with the Medical School and University of London, for the provision of undergraduate medical education. The Unit has a budget of £127 million.

To assist us in meeting the challenges ahead and to take us into Trust status we wish to appoint a Director of Finance. This individual will be responsible for providing financial and business advice to the board and clinical directors. A key role will be giving clear leadership to the finance function. Applicants should be qualified accountants with senior management experience, able to demonstrate leadership, innovative and corporate management qualities.

Applicants should send CV and salary details to Charles Marshall, Chief Executive, UCH and Middlesex Hospitals, PPW1, 25 Grafton Way, London WC1E 6DB by 14th August 1992.

An information pack is available from the Director of Personnel on 071 380 9727. Informal enquiries may be made to Mr Marshall from 29th July 1992, on 071 387 9300 ext. 8160/8137. The selection process is likely to be during the week commencing 24th August 1992.

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Specialist Sales Executives

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10000K p.a. As a result of our successful sales executives we have been selected by the U.K. for 2/3 weeks at a time.

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GENERAL APPOINTMENTS

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ROYAL ULSTER CONSTABULARY

APPOINTMENT OF

ASSISTANT CHIEF CONSTABLE

The Police Authority for Northern Ireland invites applications from suitably qualified police officers for the post of

ASSISTANT CHIEF CONSTABLE

In the Royal Ulster Constabulary.

Applicants must have at least five years' total service in the Superintendent ranks at 30 July 1992. Attendance on the Senior Command Course or the Chief Officers' Course is desirable but not essential.

The salary is £43,701 per annum rising to £44,796, on completion of 3 years service in post, (subject to an increase to take effect from the 1st September 1992), plus an RUC Allowance of £1,725 per annum. The usual allowances are also payable including a housing allowance and a motor vehicle allowance.

The RUC is the second largest police force in the United Kingdom and provides unique policing challenges. It has a complement of 8,489 and is supported by an RUC Reserve with a complement of 4,967, including 3,075 who are full-time officers.

The appointment will be subject to satisfactory medical examination and to the approval of the Secretary of State. It is conditioned by the Police Acts and Regulations currently in force, and to such other conditions of service as may from time to time be adopted by the Authority.

The Selection Board is likely to be held in October 1992 and it may be decided to interview only those applicants who are considered to be best qualified. The Selection Board may draw up a reserve list of successful applicants which would apply for a six month period from the date of the Board.

The closing date for the receipt of applications is 13 August 1992.

For informal discussion on the appointment please contact the Chief Superintendent, Personnel on Belfast 650222, Ext 21929.

Application forms, which may be requested by telephone, are obtainable from:-

The Secretary and Chief Executive
Police Authority for Northern Ireland
6th Floor, River House,
48 High Street, Belfast, BT1 2DR.
Tel No: Belfast (0232) 230111 Exts. 20213/4/5

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The Information Technology Division of Safeway Stores plc adopts an aggressive approach to the true needs of business by exploiting technology to the full, with the primary objective of increasing profit and market share. The I.T. Division supports all aspects of the business, including the key operational functions, and its structure is designed to manage and monitor those processes which are fully integrated and cross-functional.

The retail sector is fast and instant, demanding highly innovative and creative I.T. solutions; the impact of the work of Safeway's I.T. Division has been dramatic, as the focus behind each project has been to isolate the essential business benefit and deliver it first. Achievements cover in-store systems, stock modelling, fresh products ordering systems, labour management scheduling, electronic data interchange with suppliers and robotic warehouse systems.

Further strength is being added to the I.T. Division at Project Manager level and we are looking for high calibre I.T. professionals who have managed a team and have at least 5 years' sound business experience within a large company environment. We want to appoint people who take a realistic, rather than an academic, view on future development and change, who have the ability to turn concepts into practical designs and deliver commercially-based I.T. solutions within short timescales.

These senior appointments reflect the growth of the I.T. contribution to the business and offer an outstanding challenge with Safeway.

Brief, but comprehensive, CV to Gerry Cassell, New Appointments Group, Personnel & Recruitment Consultants, Chesham Executive Centre, Chesham House, 150 Regent Street, London W1R 5FA. Telephone: 071-734 5354.

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It will mean working closely with technical and applications staff, creating marketing campaigns for both new and existing OLAS products.

Experience in sales/marketing information technology products to major accounts is highly desirable.

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404 670 Kent, Surrey, Sussex	404 670 Kent, Surrey, Sussex	404 670 Kent, Surrey, Sussex	404 670 Kent, Surrey, Sussex	404 670 Kent, Surrey, Sussex
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If you are interested please send a full comprehensive Curriculum Vitae to Nigel MS Baldwin, Paterson Recruitment, 121 Oak Street, Abingdon, Oxon OX14 5DL Telephone (0235) 535858.

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It's not what you do, it's the way that you do it. **Hugh Thompson** asks to what extent body language influences employers.

Actions speak louder at interviews

Everything goes well in the interview. You get across all your salient points. Your cv is honest, clear and totally relevant, and includes the finest academic and professional qualifications. You come with the best references. Your brother knows somebody on the board. You even had a headhunter pushing you hard. However, you were absolutely nowhere near getting the job.

It was all because you completely misread the body language and the non-verbal communication process in the interview.

Results from clinical trials by Dr Joseph Braysich in the United States, published in his book, *Body Language*, suggest that we pick up 55 per cent of our information about people we meet through body language, 35 per cent through voice, and only 10 per cent through words.

Those of us who get the words right and the body language wrong stand no chance. Dr Braysich says: "Within ten seconds of a meeting, the power dynamics of your relationship will be decided. One ounce of image is worth a pound of ability."

Michele Deverall is a corporate psychotherapist who advises senior managers about getting the best out of themselves and their management teams.

She says: "I had a finance director of a public limited company who went for a similar job with a larger company, with the possibility of becoming the chief executive's heir apparent. He had done well at earlier interviews but got nowhere with the all-important chairman. He felt that every time there was a connection suddenly there would be a switch-off."

"I went through the chairman's body language with him. It turned out that during the interview the chairman would suddenly lean right back or he would place his hands in a pyramid position in front of his face. Both are classic signs of somebody who wants space and time."

"My client made the mistake of leaning forward when the chairman leaned back, putting him under pressure. If you want a relationship you must show rapport. If they lean back, you lean back."

One of the classic body language signals is the handshake. Some recruitment consultants suggest you practise handshaking before an interview to achieve the right kind of neutrality.

Eye contact shows the subtlety of the subject. Establishing eye contact is healthy and honest. Three seconds are considered necessary to establish a healthy relationship. However, four or five seconds' eye contact is considered threatening, intrusive and even a little spooky. You are staring.

John Courtis, a headhunter and the author of management books, says: "I do not believe body

signs of a clockwork interviewee."

Reading body language has been described as the art of seeing what others are thinking. When an individual is showing interest the head is up, the voice is up and the palms are up. The reverse is true if there is a lack of interest.

When an interviewer crosses his legs or puts his hands in front of his face in the classic defensive positions, give more information and hope that clarification leads to an opening-up. A tugging of the ear or a scratching of the nose is a sign of distrust. Somebody who wants to interrupt may raise his fingers to his mouth. If in going for the job, your hand goes to the corner of your eye, you are saying: "I cannot see it, but because you are the boss, I shall go along with it."

You know you are really doing badly in an interview when your would-be boss leans back, hand behind the head and legs crossed. He is showing complete superiority and general lack of interest. In other words he does not care about you.

Ms Deverall says, however: "A lot of this body talk is a power message put out by personnel managers who have little power. It is important to remember that different personalities say different things for different reasons."

"It is also important to assess the interviewer and how you should respond, from the state of his or her office."

"The very messy office indicates enthusiasm. The office where everything is in place suggests this person is worried about control — too much emotion, and he will panic against you. Then there is the office with nothing in it, almost as if nobody works there. This person is totally devoted to getting the job done. Show him how you can help."

"Finally, the office full of icons to the manager's success suggests this person needs flattery. Everything in the office is there to be talked about."

Interviews: Skills and Strategies, by John Courtis (IPM, £7.99); Michele Deverall Associates, 071-589 4038

'It is also important to assess the interviewer and how you should respond, from the state of his or her office'



Ken Pyra

When is an independent financial adviser not independent? The cynical answer might be: "When you have severance pay to invest." The sizeable lump sum that the more fortunate employees receive on redundancy used to make them attractive bait for sharks circling the muddier waters of the finance sector.

Since the Financial Services Act became law, financial advisers must be "authorised", but even with this safeguard there is a bewildering number of choices, albeit legitimate ones, for anybody seeking financial advice.

Long-serving managers in ICI's redundancy programme are receiving severance packages of up to £100,000. Jeffrey Prest, a former quality manager in the company, who is now a redeployment consultant, designed outplacement courses for ICI employees that include a seminar on personal financial planning.

"ICI recommends certain financial advisers," Mr Prest says, "although the

Find the right adviser for your payoff

Beware the sharks when you are making up your mind how to invest. A checklist is offered to help the wary recipient of severance money to decide who gives the best advice and the best deal

company does not take any responsibility for them.

"I found that people were not happy about independent advisers because, however independent they try to be, they are always selling their own systems."

A financial adviser is either "independent" — authorised by a self-regulating organisation such as Fimbra (Financial Intermediaries Managers and Brokers Regulatory Association) or Imro (Investment Managers Regulatory Organisation) — or "tied" — the appointed representative of an insurance, banking or financial services group approved by Lauro (Life Assurance and Unit Trust

Regulatory Organisation), selling the products marketed by his employer.

The financial sector operates on a commission basis, says Bob Bertram, a redundancy counsellor, who runs personal financial planning programmes for ICI staff.

"You can ensure that you get value for the commission that will be earned on your business by the quality of service you receive," Mr Bertram says. "For example, if the adviser recommends investments such as gilts or National

Savings, which earn little or no commission, presumably he is putting your interests first."

Since Big Bang, the City's financial deregulation in 1987, the old demarcations are breaking down to offer the investor a wider range of services. Building societies can give advice on mortgages and savings schemes, but remember that they are in the business of selling their own products.

Your bank's investment department will also be keen to give you advice, but

because it is not independent it will recommend the bank's products. As with all professional advisers, you should establish what the fees are before engaging these people.

Mr Prest found the ICI seminar helpful when planning his own finances, giving him enough information to manage his severance money himself. However, for people who would rather have professional advice Mr Bertram suggests shopping around, with a checklist, and getting recommendations from at least two sources. "Most importantly," he says, "choose an adviser whom you, and your partner, trust, respect and

like. It is worth taking trouble. You have a lot at stake."

Checkpoints for selecting a financial adviser:

- Is the adviser "authorised", that is, a member of Fimbra or Imro?
- Has the adviser presented clear and understandable proposals?
- Is the plan flexible so that you can move your money without excessive costs?
- How often will the adviser report on performance?
- Does the adviser provide documentation for tax returns?
- How much will the service cost you over and above commission?
- Will you be credited with interest if your money is on deposit awaiting investment?

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Considering poll tax jail appeal

Regina v. Margate Justices, Ex parte Haddow
Before Lord Justice Watkins, Mr Justice Tucker and Mr Justice Buckley

Judgment July 9
The Queen's Bench Divisional Court would consider an application for judicial review by a person, committed to prison for non-payment of the community charge, against a decision to provide an appeal against such a decision and an appeal by way of case stated would not have allowed the applicant to apply for bail pending the hearing.

In considering whether a defendant's refusal to pay was wilful, justices were entitled to take into account the husband's conduct as evidence that a family decision had been taken not to pay the community charge.

The Queen's Bench Divisional Court so held, dismissing an application by R. Robina Mitchell

Haddow for an order of certiorari to quash the decision of Margate Justices on June 5, 1991 to issue a warrant of commitment under regulation 4(1) of the Community Charge (Administration and Enforcement) Regulations (SI 1989 No 438) committing her to prison for 14 days for non-payment of the community charge.

Mr Ben Emmerson, for the applicant, Miss Cheryl Booth for the council, Miss Clare Montgomery for the council.

MR JUSTICE TUCKER said that the more appropriate court for the applicant to have taken might have been thought to be an appeal by way of case stated. Consideration had to be given as to whether or not the Divisional Court was the proper venue for entertaining any kind of a review of the decision of the justices in the community charge legislation.

Having regard to the failure by Parliament to provide any kind of

appeal against an order of imprisonment for refusing to pay the answer had to be that it was unlikely that if justices had acted wrongly there could not be some form of redress for charge payers.

Was there any other court which could possibly have jurisdiction to review such a decision save the Divisional Court? It had to be that the Divisional Court for reviewing proceedings before justices.

An applicant could come to the Divisional Court by way of case stated but that would mean that no application for bail could be made, so that the whole or main purpose of the application would be frustrated. In those circumstances, it could be readily understood why the applicant had chosen to proceed by way of judicial review.

Mr Emmerson submitted that the justices had been influenced by a wholly irrelevant consideration, the failure of the applicant's hus-

band to respond to the conditions of a suspended warrant of imprisonment which had previously been imposed upon him.

In his Lordship's view, it was relevant for the justices to consider the husband's conduct in the context of the applicant's wilful refusal to pay.

It was not a question of guilt by association. The applicant was selling the justices was that her husband controlled the finances and that her only income was child benefit.

The justices were justified in concluding that a family decision had been taken not to pay and the husband's conduct was a material factor in which they were entitled to have regard.

Lord Justice Watkins and Mr Justice Buckley agreed.

Solicitors: Powell Spencer & Partners, Kilburn; Mr Peter J. Bailey, Margate; Treasury Solicitor.

Regina v. Corporation of Lloyd's and Others, Ex parte Briggs and Others
Before Lord Justice Leggatt and Mr Justice Popplewell

Judgment July 17
There was no public element within the relationship between Lloyd's and its underwriting members such as to render it susceptible to judicial review.

The Queen's Bench Divisional Court (Lord Justice Leggatt and Mr Justice Popplewell) so held granting an application by the respondents, the Corporation of Lloyd's, the Council of Lloyd's, the Committee of Lloyd's, and the chairman and deputy chairman of Lloyd's, to set aside leave granted by Mr Justice Potts on May 19, 1992 to Frederick Briggs, Michael Deeny, Gerda Doll-Steinberg, Jack Harvey, Norbert Mallet and Anthony Platts to apply for judicial review of various decisions of Lloyd's and its officers.

Mr Anthony Colman, QC and Mr Richard Gordon for the applicants; Mr Gordon Pollock QC, Mr Anthony Havelock-Allan and Miss Alison Foster for the respondents.

LORD JUSTICE LEGGATT, giving the judgment of the court, said that Lloyd's syndicates managed by Goodie Walker Ltd had sustained substantial losses in run off reinsurance of asbestos and pollution claims from the United States and from London market excess of loss business.

Members of the syndicates had initiated two types of proceedings. Mr Michael Freeman, a solicitor, had issued writs for individual names against their members' agents alleging that they owed a duty of care to the names to investigate cash calls from managing agents.

On April 16, 1992, Mr Justice Saville had refused interlocutory injunctions to stop the agents drawing down on the names' deposits, holding that the contracts between the names and their agents required the former to pay cash calls made by the managing agents in good faith and that there was no duty on the members' agents to investigate the validity of cash calls made by the managing agents.

The respondents' main ground for applying to set aside was that the agents did not make full and frank disclosure of the overlap between the present proceedings and those that had taken place before Mr Justice Saville.

Mr Newman had argued that the Lloyd's regulations used their discretionary powers contrary to the policy and objects of the Lloyd's Act 1871.

His Lordship agreed with the respondents' arguments that section 10 of the 1871 Act set out the objects of Lloyd's in a manner analogous to the objects clause in the memorandum of a public company; that there was no warrant for placing the protection of the individual interests of names ahead of the interests of others; and that any method of running Lloyd's which rendered to the interests of the names would render Lloyd's inoperable as an insurance market.

As Mr Justice Saville had pointed out, Lloyd's names had to appreciate that without a system that prevented them from drawing an agent's bona fide determination that funds were needed, Lloyd's could not exist as an insurance market.

Having abandoned Mr Newman's original argument, Mr Colman now sought to have his application treated as though it were founded on a wholly new case not hitherto considered.

He contended that although there was no overriding duty owed

by Lloyd's to the names which was disregarded, there were different duties owed by Mr Justice Saville and there could be no overlap of issues because those proceedings concerned private law, while the present proceedings concerned public law.

In his Lordship's judgment, the latter assertion was more surprising, and in relation to the parties, counsel had failed sufficiently to comply with his duty to the court.

In fact three of the applicants were plaintiffs in the proceedings before Mr Justice Saville and their counsel and solicitors had proceeded on the wholly unjustified assumption that there was no overlap of parties.

Mr Justice Potts would have been unlikely to have given leave to move for judicial review had he known that three of the applicants had lately been parties to the unsuccessful application before Mr Justice Saville.

The relevance of that point was that Mr Justice Potts had realised they were common in both sets of proceedings he would obviously have considered carefully the contents of Mr Justice Saville's judgment and would have realised that the issues were kindred and the remedies sought similar in effect.

The respondents' second main ground for applying to set aside leave was that Mr Colman had abandoned the case by which Mr Newman had obtained leave for judicial review.

Mr Newman had argued that the Lloyd's regulations used their discretionary powers contrary to the policy and objects of the Lloyd's Act 1871.

His Lordship agreed with the respondents' arguments that section 10 of the 1871 Act set out the objects of Lloyd's in a manner analogous to the objects clause in the memorandum of a public company; that there was no warrant for placing the protection of the individual interests of names ahead of the interests of others; and that any method of running Lloyd's which rendered to the interests of the names would render Lloyd's inoperable as an insurance market.

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Judge should direct himself openly

Regina v. Kerrigan
It was advisable in a Newton hearing (1982) 77 Cr App R 13, where guilt was admitted but the facts were contested, for a judge to direct himself openly that the questions of fact that he had to decide had to be approached in accordance with the criminal standard and onus of proof.

The Court of Appeal (Lord Justice Lloyd, Mr Justice Tudor Evans and Mr Justice Latham) so stated on June 26 in allowing an appeal by Michael Joseph Kerrigan against a sentence of three years four months imprisonment imposed on October 21, 1991 in Wood Green Crown Court (Judge McMillan) for causing grievous bodily harm with intent.

MR JUSTICE TUDOR EVANS said that it was well established by authority that it was the criminal standard and onus of proof which was to be applied in a Newton type hearing.

It would be better if the judge directed himself openly as to the relevant standard and onus of proof, although the failure to do so was not fatal in every case.

In the instant case it was difficult to believe that the experienced judge did not appreciate the standard and onus of proof he had to apply by expressing his findings "I do not find there was an attack", rather than "I find there was no attack" it might be said that he had gone some way towards reversing the onus of proof.

Mr George C. Peacock, for the defendant, had argued that the judge should have directed himself openly as to the relevant standard and onus of proof, although the failure to do so was not fatal in every case.

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No handcuffs in court

Regina v. Cambridge Justices, Ex parte Pearson
Before Lord Justice Leggatt and Mr Justice Pili

Judgment July 6
A prisoner produced in court from police custody should not be handcuffed unless, on the application of the police, the court was satisfied on reasonable grounds that there was danger of his escaping or becoming violent.

The Queen's Bench Divisional Court so held, allowing an application by Mr George C. Peacock against the refusal of Cambridge Magistrates' Court on March 4, 1991 to hear an application to remove the handcuffs from a defendant appearing before them charged with burglary, and who was represented by the applicant.

The defendant, who had been brought into the court from the cells handcuffed. When the applicant sought to apply to have the handcuffs removed, the bench refused to consider the question saying that the security of the court was a matter entirely for the police. No suggestion was made that the defendant posed any particular threat of escape or violence. He remained handcuffed while a successful bail application was made on his behalf.

Formal instructions had been issued on October 13, 1987 by the Chief Constable of Cambridgeshire stating a policy that all detained persons appearing in court in Cambridge should do so in handcuffs.

Mr George C. Peacock, in person; Mr Richard Calland for the chief constable.

LORD JUSTICE LEGGATT said that there were two apparent fundamental faults in the justices' decision. (i) that it was for the police to say whether the prisoner appearing in court should be handcuffed; (ii) that the prisoner should be handcuffed unless the court was satisfied that it was safe to remove them. In both respects the justices were wrong.

In respect of (i), what occurred in court was exclusively a matter for the justices, although they might take into account submissions made to them. In respect of (ii), that reversed the presumption of innocence that ought to prevail.

The modern law on handcuffing was stated in *R v Vintages* (1988) 87 Crim LR 251.

The justices had neglected to consider whether a prisoner in court should be handcuffed was for them to decide. It was not for the chief constable to dictate to the court.

A prisoner appearing in court should not be handcuffed unless there were reasonable grounds to believe that the defendant might escape or become violent.

If an application was made by the prosecution for the prisoner to remain handcuffed, the court had to entertain it unless that or another bench had already ruled upon it. The justices need not hear another application unless it was made on fresh grounds.

Mr Justice Pili agreed.

Solicitors: Sharpe Pritchard for Mr Howard Llewellyn, Huntingdon.

LORD JUSTICE WOOLF said that the *Appel* of Appeal in *Appel v. Gloucester Health Authority* (The Times May 1992) was right, in general, to say that it was inappropriate to draw through the arrangements in force before the changes were made and those in force after to compare their relevant benefits and disadvantages. But it was wrong for a court to exclude consideration of such changes. There could be greater financial prejudice to the health authority, as in the present case, than if the case had been dealt with under the former arrangements.

MR JUSTICE TUDOR EVANS said that it was well established by authority that it was the criminal standard and onus of proof which was to be applied in a Newton type hearing.

It would be better if the judge directed himself openly as to the relevant standard and onus of proof, although the failure to do so was not fatal in every case.

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Mr George C. Peacock, for the defendant, had argued that the judge should have directed himself openly as to the relevant standard and onus of proof, although the failure to do so was not fatal in every case.

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Striking out claim

Regina v. Haringey Health Authority and Others
Whether changes in the insurance arrangements applicable to claims against health authorities for medical negligence could lead to a claim against a particular authority, because of delay in prosecuting a claim, should not be regarded by a court as a determinative factor to justify striking out the action for want of prosecution.

The Court of Appeal (Lord Justice Woolf and Lord Justice Stuart-Smith) so held on June 29 dismissing the appeal of Joan Violet Gascoigne against the health authority and two of its doctors from the dismissal by Mr Justice Tudor Evans (The Times January 21) of her appeal from Master Miller who on February 24, 1991 had struck out her claim on the ground of want of prosecution.

LORD JUSTICE WOOLF said that the *Appel* of Appeal in *Appel v. Gloucester Health Authority* (The Times May 1992) was right, in general, to say that it was inappropriate to draw through the arrangements in force before the changes were made and those in force after to compare their relevant benefits and disadvantages. But it was wrong for a court to exclude consideration of such changes. There could be greater financial prejudice to the health authority, as in the present case, than if the case had been dealt with under the former arrangements.

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Warning diluted

Regina v. Izard
At the trial of a defendant charged with a sexual offence against a woman, when the judge gave the required warning to the jury that it was dangerous to convict on the uncorroborated evidence of the complainant, it was a misdirection to say that "experience has shown that people do very occasionally not tell the truth". "Very occasionally" meant "very rarely" and the proper direction would have been to say either "occasionally" or "sometimes".

The Court of Appeal (Lord Justice Stuart-Smith, Mr Justice Latham and Mr Justice Potts) so held on June 22, 1992 when allowing the appeal of Michael Leslie Izard against his conviction on November 12, 1990 at the Central Criminal Court (Judge Norwood and a jury) of indecent assault, rape, on which he was sentenced to five years.

LORD JUSTICE STUART-SMITH said that to use the words "very occasionally" watered down the effect of the warning. For that and other reasons, the conviction was unsafe and unsatisfactory.

Solicitors: Bentley, Stokes & Lowes, Stepney; Mrs Susan K. Robinson.

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CONTRACTS & TENDERS

THE MINISTRY OF THE NAVY OF THE REPUBLIC OF BRAZIL
COMMISSION IN EUROPE
NOTICE OF TENDER
NO. 00/92

Notice is hereby given that the B.U.C. will receive at 10 Upper Richmond Road, London SW15 2SL, a copy of the tender documents for the construction of a new building for the Ministry of the Navy of the Republic of Brazil. The tender documents are available for inspection from 10.00 am to 4.00 pm on weekdays. The tender documents are available for inspection from 10.00 am to 4.00 pm on weekdays. The tender documents are available for inspection from 10.00 am to 4.00 pm on weekdays.

PUBLIC NOTICES

CHARITY COMMISSION
The Charity Commission for England and Wales has received information that the following charities are in breach of the provisions of the Charities Act 1960 and the Charities Act 1993. The Commission is therefore requiring the charities to take steps to bring their affairs into compliance with the law.

LEGAL NOTICES

NOTICE OF ADJUDICATION
The following notice is given in accordance with the provisions of the Insolvency Act 1986. The liquidator of the following company has received information that the company is in breach of the provisions of the Insolvency Act 1986 and the Insolvency Act 1993. The liquidator is therefore requiring the company to take steps to bring its affairs into compliance with the law.

PUBLIC NOTICES

NOTIFICATION PUBLISHED BY THE SECRETARY OF STATE UNDER SCHEDULE 2 OF THE LIC

20 TELEVISION AND RADIO

LIFE & TIMES THURSDAY JULY 30 1992

BBC1

- 6.00 Cee-fax (76382)**
6.30 Breakfast News starts with *Business Breakfast* until 6.55 when there begins news and topical reports with regular business, sport, weather, regional news and travel bulletins (47719924)
8.55 Olympic Grandstand introduced by Steve Rider in Barcelona. Rowing: includes the semi-finals of the coxless pairs and the women's coxless pair. Swimming: includes heats of the men's 1,500m freestyle, 200m butterfly, the 50m freestyle and the 200m individual medley, the women's 200m medley and 400m medley. Hockey: Great Britain, the holders, take on India who have won the gold eight times. Plus boxing, tennis and badminton. Includes News and weather at 10.00, 11.00 and 12.00 (17802547) **12.55 Regional News and weather (70516295)**
1.00 One O'Clock News (Cee-fax) Weather (22498) **1.30 Neighbours** (Cee-fax) (19622498)
1.50 Olympic Grandstand and Racing from Goodwood. From Barcelona: Equestrian — the final phase of the three day event, show jumping; and Swimming: the finals of the men's 200m butterfly and the women's 200m individual medley. Plus two shooting finals, tennis doubles, boxing and badminton. From "Glorious Goodwood": Julian Wilson introduces live coverage of the Lanson Champagne Julian Stakes (2.30); the Goodwood Cup (3.10); the Schweppes Golden Mile (3.45); and the King George Stakes (4.15) (32473855)
5.35 Neighbours (1) (Cee-fax) (892740) **5.40 Northern Ireland: Inside Ulster**
6.00 Six O'Clock News with Andrew Harvey and Jill Dando. (Cee-fax) Weather (943)
6.30 Regional News Magazines (295). Northern Ireland. Neighbours **7.00 Top of the Pops** introduced by Mark Franklin (32301)
7.30 Eastenders (Cee-fax) (34778)
8.00 Olympics Today presented by Desmond Lynam. Highlights of the sixth day's events including swimming, three-day eventing, hockey. Plus a preview of the athletics which begin tomorrow (7943)
9.00 Nine O'Clock News with John Humphrys. (Cee-fax) Regional news and weather (5856)



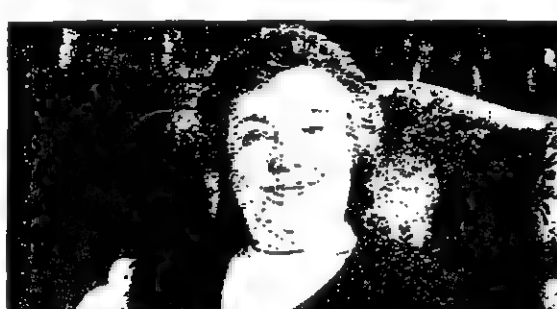
Emergency rescue: a farmer is airlifted to hospital (9.30pm)

- 9.30 999**. Michael Barker introduces more re-enactments of heroic feats performed by the unsung heroes of Britain's emergency services including a trainee pilot being talked down after his instructor dies at the controls; and a farmer who fights his way back to health after an accident leaves him with a broken back. (Cee-fax) (3126479)
10.20 Olympic Grandstand. Featuring gymnastics, judo and weightlifting (295479)
12.00 Film: Al Capone (1959, b/w) starring Rod Taylor. Entertaining gangster biopic with Taylor at his ranting and raving best as the scarred killer. Directed by Richard Wilson (988770)
1.45am Weather (2093832) **1.50 Close**
2.15 BBC Select. Management training programme (40764). Ends at 2.45

VideoPlus and the Video Programme
 The numbers now appearing next to each TV programme listing are VideoPlus numbers, which allow you to programme your video recorder instantly with a VideoPlus TV handset. VideoPlus can be used with most video. To use the VideoPlus for the programme you wish to record, for more details call VideoPlus on 0800 121040. Charges at 45p per minute peak, 30p off-peak or write to VideoPlus, VTM Ltd, 77 Tottenham Palace Road, London W8 5SL. VideoPlus (TM), VideoPlus (TM) and Video Programme are trademarks of Gemstar Marketing Ltd.

BBC2

- 6.45 Open University: DNA — The Splice of Life (7974059)**. Ends at 7.10. **8.00 News (7970634)** **8.15 England**. Press photographs of sportswomen between 1929 and 1934 (7916479) **8.20 Army Lives**. The second in a series of six programmes looking at family life in the British army. (Cee-fax) (5034566)
9.00 Bravestarr (1) (1893231) **9.25 Hardbeat (1)** (8189505)
9.55 Playdays (1) (2079276) **10.15 Lassie (1)** (8475672) **10.35 7 in 7**. Young people's showbiz magazine (7553011)
10.50 Cricket. Highlights from one of yesterday's NatWest Bank Trophy quarter-finals (1) (7205011) **11.30 Gold Fever**. The story of the 1980 gold rush in Western Australia (1) (3831382)
12.20 Holiday Outings. An eight-day activity holiday at the Abergowrie Centre in north Wales (1) (5768924) **12.30 After Hours**. Entertainment magazine (9850412) **12.45 Bamba (1)** (9852282)
1.00 Olympic Grandstand introduced by Steve Rider. Gymnastics and the latest news in the rowing, swimming and men's hockey competitions (195672)
1.50 Michael Barry's Choice Cuts. Bread-making recipes from ten years of the Food and Drink programme (1997566)
2.00 News and weather (4042940) followed by *The Koo-Tid Man (1)*. (Cee-fax) (86491108) **2.30 Socks and Stones**. Diana Kemp examines the problem of bullies (1) (856)
3.00 News and weather (4534637) followed by *Curved in Silence*. A documentary about Chinese immigrants held on Angle Island in San Francisco Bay (7013547) **3.50 News and weather (1685566)**
4.00 Cartoons (5098092) **4.10 Sabar (228127)** **4.35 The Night of the Red Hunter**. Episode two of a four-part children's drama. (Cee-fax) (5381011)
5.00 Newsround (9118160) **5.10 Record Breakers** presented by Roy Castle and Cheryl Baker (1) (Cee-fax) (8161721)
5.35 Olympic Grandstand. Equestrian and swimming plus boxing, basketball, tennis and badminton (12420818)
8.00 Building Sightings. The first of two programmes in tribute to the late architect Sir James Stirling (1) (781301)
8.10 The True Adventures of Columbus. The third of a four-part series tracing the voyages of the 15th-century explorer. (Cee-fax) (882479)
8.30 Wildlife Showcase: Lord of the Eagles
 CHOICE: The last in this enjoyable series is a romantic, leisurely portrait of a charismatic heron, known as "the Father of the Birds". All turbulent lives on the mountainside frontier between China and the old Russian empire where he continues the tradition of his ancestors by using eagles to help him hunt. "It's like a partnership," he says of his relationship with his favourite eagle, Tengere, "he hunts, I sell the skin, he gets the food." But their bond looks more like love. (Cee-fax) (5498)
9.00 The Travel Show. Includes advice on how to drive a bargain in the souks of Morocco (1) (520905)
9.35 Talking Heads. Patricia Routledge stars in Alan Bennett's award-winning series of solo plays. Tonight she plays Miss Ruddock, an inveterate writer of letters (1) (Cee-fax) (655566)



Travel Journal: Patsy Byrne as Frances Trollope (10.10pm)

- 10.10 Early Travellers in North America**. Bed and Board. What it was really like for Victorian travellers in America, based on eyewitness accounts. (Cee-fax) (763210)
10.30 Newsnight with Jeremy Paxman (322011)
11.15 With Love From Winston
 CHOICE: This strange vignette of young boys growing up in war-torn Germany was written and directed by a young German director, Nikolai Kar. Shot in black and white and subtitled in English, the film has an atmospheric power about it, accurately conveying the boys' mixture of excitement and terror and their growing awareness of the possibilities inherent in a species they have up to now overlooked — women (655672)
11.40 The Last Trick. Surrealist animation by Jan Svankmajer (942769)
11.55 Weather (104672)
12.00 Weekend Outlook. A preview of the Open University's weekend programmes (3707986) **12.05am Open University: Developing World — Breaking Out (1684238)**. Ends at 12.35

ITV

- 6.00 TV-am (3196011)**
 9.25 Jumble. Word association game show hosted by Jeff Stevenson. This morning's guests are Bobby D'Amico and Vicki Michelle (1) (1822059) **9.55 Thames News (6941092)**
10.00 Out of This World. American comedy series (1) (6968789)
10.25 Womankind. Cartoon adventures (6961856) **10.55 ITN News (2302160)**
11.00 On Takes. Animation (2328387) **11.25 Just for the Record (1)** (9548479) **11.50 Thames News (5056382)** **11.55 Cartoon Time (3315996)** **12.10 The Riddlers**. Puppet series (319450)
12.30 ITN Lunchtime News with Sonia Rusler and Nicholas Owen. (Oracle) Weather (3339856) **1.05 Thames News (2376276)**
1.15 Home and Away. Australian family serial. (Oracle) (794617) **1.45 A Country Practice**. Medical drama (144158)
2.15 The Young Doctors. Health and Beauty Show. A Chinese cure for hay fever; and how housework can tone-up the thigh muscles (709568) **2.45 Take the High Road (4313030)**
3.10 ITN News Headlines (4545943) **3.15 Thames News Headlines (454214)** **3.20 The Young Doctors (7921450)**
3.50 Cartoon Time (6693301) **3.55 Huddley Jay**. Animation (1) (1671353) **4.05 T-Bag and the Pearls of Wales**. Serial. (Oracle) (794617) **4.15 A Country Practice**. Medical drama (144158)
5.10 Who's the Boss? American comedy series (1560130)
5.40 Early Evening News with John Suchet. (Oracle) Weather (663473) **5.55 Thames Help (1)** (379740)
**6.00 Home and Away (1). (Oracle) (951)
6.30 Thames News (Oracle) (363)
7.00 Emmerdale. Soap set in the Yorkshire Dales. (Oracle) (4769)
7.30 January's. More real-life dramas concerning the patients and staff of St James's University Hospital. Leeds (547)
8.00 The Bill: Private Enterprise. PC Garfield stops a minibike driver for a minor traffic offence and finds something nasty in the boot. (Oracle) (2419)**



Men about the house: Punt, Dennis and Hancock (8.30pm)

- 8.30 Me, You and Him**
 CHOICE: Written by and starring Steve Punt, Hugh Dennis and Nick Hancock from *The Mary Whitehouse Experience*, this amiable comedy offers pretty innocent fun, certainly nothing much to anger Mary Whitehouse. Unfortunately the theme of three males in a house together tends to recall *The Young Ones*, which dealt with the subject in a much funnier, more manic way. There are however some nice jokes and the characters are likeable. John (Hancock) is the teacher with sufficient nous to take the odd lesson via mobile phone, Mark (Punt) is the jobless dreamer and Harry (Dennis) is the flash one just back from three years abroad. All three are capable of raising a laugh by defrosting a chicken in the tumble dryer or fishing out two bags of out of his, but the show as a whole could do with an ounce or two of originality (2524)
9.00 Lady Chatterley. Episode two of the three-part mini-series based on two pot boilers by Jackie Collins, starring Nicolette Sheridan. (Oracle) (3) (continues after the news) (9547)
10.00 News at Ten with Trevor McDonald and Fiona Armstrong. (Oracle) Weather (20479) **10.30 Thames News (509769)**
10.40 The Young Doctors continued (421721)
11.30 01. A comedy sketch series. In *01*, a young man, starting Tom Cruise, and an interview with the director Ron Howard (524837)
12.05am Duels of the Mind. Raymond Keene, grandmaster and chess correspondent of *The Times*, analyses the game played in 1914 between José Capablanca and Ossip Bernstein (1671764)
12.35 Alfred Hitchcock Presents: Prison, starring Lindsay Wagner (1) (952832)
1.05am The Big Player (1973) starring Marcello Mastroianni. Frenchman drama about a middle-aged man who feels his life is a failure. Directed by Yves Robert (253702)
3.00 Hardball. American police drama series (1) (15431)
4.00 New Sessions. Wacky Alice in concert (53870)
**4.30 America's Top Ten (1) (61238)
**5.00 Videofashion (1) (24219)
5.30 ITN Morning News with Brenda Rowe (14986). Ends at 6.00****

CHANNEL 4

- 6.00 Channel 4 Daily (3194653)**
9.25 Little Boats. Animation (1) (1899721)
9.50 Get Smart. Spoof spy series starring Don Adams (2237379)
10.20 Star Test. Pop impresario Malcolm McLaren is grilled by the inquisitive computer (1) (6960127)
10.50 Remote Control. Comedy quiz show hosted by Anthony Wilson (1) (7718634)
11.20 Things to Come. Series about what the future holds (1) (2321295)
11.50 Speaking from America. The technology required to make transatlantic telephone calls during the late 1930s (8460045)
12.00 The Munders (b/w). More classic ghoulish humour (1) (10092)
12.30 Don't Quote Me. Quiz game based on the sayings of the famous and the infamous (1) (46905)
1.00 Sesame Street. Pre-school learning series. The guests are the bickering film critics Siskel and Ebert (34160)
2.00 Secrets of the Moor. The second of a delightful seven-part series in which Chris Chapman explores Emmer from Comb Martin to the Heddon Valley (1295)
2.30 Film: Valley of the Kings (1954) starring Robert Taylor and Eleanor Parker. Meandering romantic adventure set among Egyptian pharaohs' tombs at the turn of the century. Directed by Robert Flaherty (64059)
4.00 The Land of Robert Burns. A documentary about the Scots poet and the people who live in "Burns country" of Scotland (276)
4.30 Countdown. Another round of the words and numbers game (1) (160)



Screen idol: Oprah Winfrey talks to Tom Cruise (5.00pm)

- 5.00 The Oprah Winfrey Show**
 CHOICE: Young Tom Cruise gets greeted like a Chippendale by the hysterical female audience in today's Oprah Winfrey. The occasion for the meeting is the glossy *Far and Away* picture he has just made with his wife, Nicole Kidman, and today history is made as the pair appear in their first television interview together. Winfrey however makes it pretty clear that Kidman is responsible for dashing the hopes of a great many women. Consequently she is only allowed on at the end and then asked a lot of nasty questions about how she feels about the fans panicking after her husband. The show has a few plucky moments about it, but there are also entertaining insights about the making of *Far and Away*, particularly the infamous "bowling" scene (1) (8410045)
5.50 Laurel and Hardy. Cartoon (369363)
6.00 My Two Dads. American comedy series (1). (Teletext) (1) (653)
6.30 A Different World. High school comedy (905)
7.00 Channel 4 News with Dermot Murnaghan and Zainab Badawi. (Teletext) (414935)
7.30 Comment (623653)
8.00 Free For All Updates. Includes footage of dubious claims carried out by the Animal Liberation Front and there is a report on the plight of Britain's 10,000 pit bull terriers since the Dangerous Dog Act (1059)
8.30 Film: In Love with an Older Woman (1982) starring John Ritter and Karen Carlson. A made-for-television romantic comedy about a lawyer who falls for an older divorcee when she comes to work for him. Directed by Jay Roeder (9881200)
10.20 Men Talk. The second of a six-part discussion series about what it means to be a man in today's society (1) (298837)
10.50 Riders of the Dawn. Episode three of a five-part drama series set at the time of the Spanish civil war. In Spanish with English subtitles (278127)
11.55 Tears for George. Episode one of a three-part drama, originally seen in the Eurocup series, starring John Penford as a detective constable obsessed with solving the murder of a child, oblivious to the effect this obsession is having on his wife (190634)
12.35am Film: Sunflower (1969) starring Sophie Loren and Marcello Mastroianni. Italian drama about a woman who goes in search of her soldier husband, reported missing on the Russian front during the second world war. Directed by Vittorio De Sica. In Italian with English subtitles (628967). Ends at 2.45

SATellite

SKY ONE

- 6.00am Sky One (16024)** **6.30am Mrs Pappert (171595)** **6.45am Breakfast (4385460)** **7.00 The DJ Take (675821)** **8.30 The Pyramid Game (99011)** **10.00 Let's Make a Deal (24382)** **10.30 The Bold and the Beautiful (62634)** **11.00 The Young and the Restless (51924)** **12.00 Sky One (69634)** **1.00pm E Street (55740)** **1.30am Sky One (69634)** **2.30am Another World (5775818)** **3.15 The Bodyguard (644189)** **4.45 The DJ Take (675821)** **5.00am Sky One (69634)** **5.30am Sky One (69634)** **6.00am Sky One (69634)** **6.30am Sky One (69634)** **7.00am Sky One (69634)** **7.30am Sky One (69634)** **8.00am Sky One (69634)** **8.30am Sky One (69634)** **9.00am Sky One (69634)** **9.30am Sky One (69634)** **10.00am Sky One (69634)** **10.30am Sky One (69634)** **11.00am Sky One (69634)** **11.30am Sky One (69634)** **12.00am Sky One (69634)** **12.30am Sky One (69634)** **1.00am Sky One (69634)** **1.30am Sky One (69634)** **2.00am Sky One (69634)** **2.30am Sky One 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TODAY IN BUSINESS

CBI RECIPE

CBI

Howard Davies, director general of the CBI, argues the government still has room for economic manoeuvre. **Page 21**

JAPANESE LINE

The more the Japanese try to raise the stock market by economic manoeuvres, the further it falls. **Page 18**

LOAN FIXER



Harold Poling, chairman, says Ford is making more money out of financing cars than selling them. **Page 19**

MILK ROUND

Delivering milk to doorsteps in the south of Scotland is perturbing the Office of Fair Trading. **Page 19**

ACCOUNTANCY



Robert Bruce looks at the battle between accountants and lawyers over who offers the best tax service. **Page 24**

US dollar 1.9207 (-0.0068)
German mark 2.8442 (-0.0004)
Exchange index 92.3 (-0.1)
Bank of England official close (4pm)

FT 30 share 1815.1 (+29.5)
FT-SE 100 2423.2 (+49.8)
New York Dow Jones 3368.92 (+34.85)
Tokyo Nikkei Avge 15095.95 (-330.69)

London Bank Base: 10%
3-month Interbank: 10%
3-month prime bill: 9%
US: Prime Rate: 6%
Federal Funds: 3 1/4%
3-month Treasury Bill: 3.17-3.18%
30-year bonds: 10 3/4-10 7/8%

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RPI: 139.3 June 1987-100
Domestic midday trading price

Further job cuts bring total to 35,000

BT surprises with fall in first quarter

By MARTIN WALLER

FURTHER compelling evidence of the severity of the recession has come from BT, with an unprecedented fall in the use of the telephone in Britain. The telecommunications group also announced more job cuts, bringing the total for the year to 35,000.

Previous recessions are not believed to have altered the inexorable growth in telephone use. But BT, releasing first-quarter figures showing pre-tax profits tumbling from £825 million to £596 million in the three months to end June, says inland telephone call revenues dropped 3.7 per cent year-on-year to £1.3 billion. Volumes fell an estimated 3 per cent.

"The industry growth rates are very substantially lower than they were two to three

years ago," said Barry Romerill, finance director. "It shows we're not immune to the recession." He added that the figures backed up this week's CBI survey that showed a fall in business confidence this summer after a post-election surge. "We are in an uncertain, poor economy at the moment. At BT we have very little or no control over it. There are no signs as yet on the horizon to support the 'green shoot' theory."

The BT figures, hit by one-offs, including disposals and the accelerating pace of job cuts, beat City expectations. In a strong market, the shares rose 13p to 346p.

First-quarter turnover fell 2.1 per cent to £3.27 billion, reflecting, said Iain Vallance, the chairman, "the continued pressures of the economy, reg-

ulation and competition". BT took a £135 million exceptional charge from the sale last month of its stake in Mitel Corporation, the Canadian telecoms group, and two smaller ventures. An additional £56 million in redundancy costs was charged to profits.

BT's "Release 92" programme, offering redundancy on attractive terms, was more successful than expected, prompting an extra 9,000 departures. Almost one in six of the 210,000-strong workforce asked for severance terms. BT had forecast job losses of 20,000 this year under the programme, but the departure of 29,000 employees was agreed and several thousand others who asked to go were refused, said Mr Romerill.

Another 5,200 have left because of disposals, and with normal natural wastage the total number of jobs cut this year will exceed 35,000. This will throw up total redundancy costs of £600 million this year, reducing profits by an extra £450 million over and above the cuts provided for in earlier accounting periods.

Mr Romerill said that although a few of the planned redundancies in coming years had been brought forward by Release 92, further job losses could be expected. BT has in the past talked in terms of 15,000 annually over the next two to three years.

BT says price changes and encroaching competition from Cable and Wireless's Mercury offshoot had little effect on the unprecedented fall in volumes, which was almost entirely due to the recession.

Robert Millington, telecoms analyst at Barclays de Zoete Wedd, said the fall in business reflected the shape of the recession as much as its depth, with service businesses, such as banks and brokers, which are heavy phone users, particularly hit by the downturn. He expects BT to report pre-tax profits of £2.7 billion this year and £3.3 billion in 1993-4.

BT did not comment on the negotiations with Ofcom over the tough price controls the regulator is trying to impose. If agreement cannot be reached, the matter will have to be referred to the Monopolies and Mergers Commission.

"Nobody would welcome an MMC reference, by comparison with not having one," said Mr Romerill. But he would not say when BT would decide on its response to the proposals. Ofcom indicated it expected a decision by next month.



Vallance: "pressures"



Delivering change: Heseltine says there is growing interest worldwide in the potential for freeing postal markets

Shares make strong recovery

By PHILIP PANGALOS

SHARES in London surged by almost 50 points on the FT-SE 100 index, boosting share values by £8.52 billion, as the market attempted to recover recent losses.

A 51-point overnight rise and a strong Wall Street opening, along with a clutch of favourable trading statements from leading companies, helped to fuel an early advance.

Shares had already been dragged higher by a healthy premium on futures. A technical recovery was exaggerated as some traders have been trying to keep relatively square books. Something of a bear squeeze developed as some were caught short of stock.

There was a further spurt in the afternoon, sentiment being boosted by another strong start on Wall Street. The New York market surged in active trading, extending Tuesday's rally. It was fuelled by strong bond prices and encouraging second-quarter earnings reports. The Dow Jones industrial average was sporting gains of more than 50 points.

The FT-SE 100 index closed near its high for the day, ending the session up 49.8 points at 2,423.2, the biggest one-day rise since the general election. The narrower FT index of 30 shares jumped 29.5 points to 1,815.1.

Volume reached a relatively healthy 566.1 million shares. There was talk in the market that the Wellcome Trust had played heavily following its recent share sale. The proceeds of almost £2.2 billion are to be reinvested. BZW, among others, was said to have bought leading equities on behalf of the trust. Futures also helped to drag the cash market higher in late trading.

Senior traders questioned whether the rise could be sustained. "I would not trust one day like this," one said. "A lot of companies are in the close season, and if you're in the dark, why take risks?"

Tokyo falls, page 18
Stock market, page 20

Heseltine sorts out options for privatising Post Office

By RODNEY HOBSON

THE privatisation of all or part of the Post Office is being considered by Michael Heseltine, the trade secretary.

He said yesterday that he was looking at the future of the mail service without any preconceptions. The review would include "private sector options".

The intention was to improve customer services, enable the Post Office to compete in a growing market and to attract more capital. The review was part of the government's Citizen's Charter. "The government has made clear its commitment to maintaining a nationwide letter service with delivery to every address in the United Kingdom within a uniform and affordable structure of prices and with a nationwide network of post offices. These requirements are not negotiable," he said.

Robin Cook, the shadow trade and industry secretary, said the review had more to do with privatisation than public service. "The danger is that the review will snuff out the profitable parts of the Post Office and skim them off for

the private sector. That may be good news for its competitors but bad news for the Post Office and its customers."

Mr Heseltine said the Post Office already faced change. It had lost its monopoly over express items and its direct mail services faced growing competition from other forms of advertising. Competition from telecommunications was growing with more use of fax machines.

"These trends are not confined to the UK," he said. "There is growing interest worldwide in the potential advantages of freeing up postal markets."

Now was the time for the government to consider the potential effects of the changes and to consider whether the current organisation and structure of the Post Office should remain as they were. "I have formed no views on the question of ownership. Options will include continued public sector ownership as well as private sector options where I will wish to explore the scope for greater employee involvement." He did not want to

stampede the review but he hoped to have a clear idea of the options by year end.

Sir Bryan Nicholson, Post Office chairman, said he welcomed the removal of the shackles that prevented the Post Office from moving into other markets. He wanted to retain the name Royal Mail. "It is a great brand name we could do more to exploit."

Mr Cook said he would welcome a review of the standard of service from the Post Office. "All our experience, from electricity to water, shows that turning a public utility into a private monopoly means higher prices and poorer service. There is no reason other than political dogma why this government is now weighing up the Post Office for the same treatment."

Alan Johnson, general secretary-elect of the Union of Communications Workers, said: "We would welcome any review of the Post Office if it is fair and includes consultation with all parties. What we would not welcome is a pre-conceived carve-up. Beware of the dogs."

CBI calls for action to avert stagnation

By DEREK HARRIS

THE Confederation of British Industry called for government action to prevent economic stagnation. The CBI national council of top industrialists met yesterday in the wake of the organisation's latest bleak industrial trends survey.

"The government had room for manoeuvre, Howard Davies, director-general, maintained. 'The impression that the government is totally boxed in, is itself damaging to business and consumer confidence,'" he said.

The CBI presented the government with an action shopping list, including stimulation of the housing market and industrial investment. The CBI accepts the public sector borrowing constraints set down for next year but wants to see public sector investment programmes at least maintained. Economies could come from freezing the government's pay bill, it says.

Sir Michael Angus, CBI president, said council members felt there was scope for a small cut in interest rates after yesterday's fall in German inflation, which had eased pressure on the Bundesbank.

A warning on the dangers of inertia was delivered by Mr Davies. "The causes of stable prices and European union will not be well served if they are associated with economic stagnation," he said.

CBI reservations on the Cadbury committee report on corporate governance emerged over a suggested "polishing" role for non-executive directors. It was felt this might lead to undesirable two-tier boards. "Serious doubts" were voiced about making it a Stock Exchange listing obligation that there would be an annual statement of compliance with a code of best practice.

Hands-off danger, page 21

BAT raises payout as profits advance

By COLIN CAMPBELL

SIR Patrick Sheehy, chairman of BAT Industries, the tobacco and financial services group, says it was not luck but hard graft that saw pre-tax profits rise by 55 per cent to £645 million in the six months to June 30.

Sir Patrick added that in line with BAT's declared policy of sustained dividend growth, the interim dividend rose by 9 per cent to 14.6p a share, adding that this rate of increase will be at least maintained for the full year.

BAT shares jumped by 22p to 756p as analysts welcomed the results.

Tobacco interests turned in a record £475 million (£449 million) trading profit in the half year, reflecting good performance in most domestic and export markets, while

trading profits from financial services operations rebounded from £83 million to £252 million. Eagle Star reduced its pre-tax loss from £175 million to £47 million.

"I am sure shareholders will be relieved to see continuing evidence of a recovery at Eagle Star," Sir Patrick said.

BAT yesterday announced that it was advancing, by seven months, expansion plans for its tobacco manufacturing plant at Southampton, which is already the subject of a £50 million programme to increase capacity to 32 billion cigarettes annually.

The new phase will see £175 million invested to increase capacity to 47.5 billion a year by 1996.

Temps, page 20

Any model you like, provided it's Toyota

By MATTHEW BOND

IN BRITAIN, establishing a family dynasty within the strict confines of a publicly quoted company is, as a member of our most senior industrialists have discovered, distinctly tricky.

Your beloved offspring may look like prime main board material from where you sit at the head of the boardroom table — after all you have the bills from Eton, Oxbridge and Harvard to prove it. But from the point of view of the increasingly less humble shareholder, it smacks more of over-leaping privilege, something that most believe died out with forelock tugging and tithes taxes.

Perhaps not surprisingly then, there appear to be few executives with skins thick enough to put their son's nomination to shareholder approval.

In Japan, however, they do things rather differently. Yesterday, Toyota, the world's third-biggest carmaker, calmly announced that Tatsuro Toyota, aged 63, was taking over from his 67-year-old

brother Shoichiro as company president.

Nothing very remarkable about that, you might suspect.

After all, Toyota has been run by descendants of Sakichi Toyota, since he founded Toyota Automatic Loom Works in 1925. But Toyota has come a long way since the days of automatic looms, so far in fact that the two brothers at the top of the company now own less than 1 per cent of its publicly traded and widely held shares.

So how was it that Tatsuro Toyota was taking over from his brother, some ten years after Shoichiro had taken over from Eiichi Toyota, the founder's nephew and holder of the post himself for 14 years? The answer, at least to Shoichiro, is qualifications. Yesterday he scoffed at suggestions that his brother had won promotion because of family ties.

It was his experience in management and engineering that counted. "Toyota is not handed over generation to generation. What counts is qualifications."

While certainly true that his brother

has both experience and qualifications — he has worked at Toyota since 1953 and has an MBA from New York University — the point was somewhat clouded by the accompanying news that Shoichiro was to become Toyota chairman, while Eiichi Toyota will become honorary chairman.

Together the Toyota trio will attempt to shake off Toyota's reputation as a company dependent on its middle management and address the current problems — declining profits, slowing domestic sales and political pressure to buy foreign components — that the company faces.

But meritocrats take heart — the silver chopstick has hit a hiccup and Tatsuro may be the last Toyota to head the company for some while.

For while several members of the family are working in the company and its affiliates, none is thought to be old enough to handle the top job in the next decade. Working on those qualifications, no doubt.

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Leading article, page 13



By Our City Editor

box, plastic corrugated and heavy duty corrugated, all sectors with above-average growth prospects. He believes that the acquisition, funded by the December placing, will enhance the quality of earnings and provide a base for further development and expansion.

The group ended the year with net borrowings of £46.1 million, representing a gearing level of 23 per cent, compared with 22 per cent last time.

BY MICHAEL TATE
CITY EDITOR

Group operating profit, benefiting from depressed newspaper prices, was £4.9 million higher at £21.3 million and the share of profits from associated companies increased £200,000 to £1.8 million, reflecting a first-time contribution from John Fairfax, in which the group has a 15 per cent interest. Net investment income fell to £2.9 million (£4.1 million).

Verson restructures

VERSON International, the troubled electrical equipment and metal-forming group, is forging ahead with a restructuring after total losses of £16.7 million in the year to end-January. It will buy Niagara Machine and Tool Works for £12.1 million to expand its metal forming business in America and sell Taylor-Winfield. Pre-tax losses were £2.24 million, including exceptional costs of just over £4 million, after a restated pre-tax loss of £390,000 last time. Losses were 8.6p (0.04p loss) a share, and no dividend (1p) will be paid.

MEMBERS of the Unit Trust Association have voted unanimously that Philip Warland, its director-general, and its executive committee should proceed with constitutional changes that will allow offshore fund managers and closed funds to become members of the UTA. The 35-minute special meeting voted by 46 to nil, with one abstention, for approval. Among the matters under review are the name of the UTA and how to build public confidence in unit trusts. The intention is for the new constitution to be in place by the beginning of next year.

FAIRFAY Group, the engineering consortium, has agreed to buy Infrared Engineering, based in Essex, and its marketing and technical support subsidiaries in Germany and America for a total of £11.5 million. In the year to March 31, the company earned pre-tax profits of £51,000. Costs of the acquisition are to be financed through a vendor placing of 2.68 million new shares at 380p each. Existing shares were unchanged at 393p. An interim dividend of 3.3p a share is expected.

CHRYSLER, the American carmaker, is recovering from losses, helped by sales of the Jeep Grand Cherokee, its four-wheeled drive vehicle, which sells at \$25,000 and is seen as a rival to Land Rover's vehicles. The Cherokee symbolises an aggressive strategy by Chrysler, the third largest American car maker, to become more competitive. Net profits for the three months to end-June were \$178 million (\$212 million loss). Total sales rose 19.2 per cent to \$9.31 billion. The profit margin on each Cherokee is thought to be \$7,000.

New York — Shares made strong gains in moderately active morning trading as enthusiasm about declining long-term interest rates continued. The Dow Jones industrial average rose 23.93 points to 3,558. Dealers attributed the bulk of the rise to a sharply firmer bond market. When bond yields fall, shares benefit as investors seek a higher return.

■ **Hong Kong** — Price end-

[illegible]

Earnings per share up 127%

First half unaudited results to 30 June 1992

PRE-TAX PROFIT	£645m	+55%
EARNINGS PER SHARE	22.9p	+127%
DIVIDEND PER SHARE	14.6p	+9%*

*restated on a pro forma basis

- Tobacco: record first half trading profit of £475 million.
- Group cigarette export volumes up 20 per cent.
- Financial services: trading profit from continuing operations increased to £252 million.
- Sharp reduction in Eagle Star's pre-tax loss and higher profits from Farmers, Allied Dunbar and Canada Trust.
- "The dividend increase is consistent with our commitment to sustained dividend growth significantly in excess of the rate of inflation and is a rate of increase that I expect to be at least maintained."

Sir Patrick Sheehy, Chairman



B·A·T INDUSTRIES

The full interim report is being posted to shareholders and copies are available from the Company Secretary, B A T Industries p.l.c., Windsor House, 50 Victoria Street, London SW1H 0NL.

Lease programme slows slide into the red at Jaguar

FROM PHILIP ROBINSON IN NEW YORK

IMPROVED American sales of Jaguar halted its continued plunge into the red and Ford of Britain remained in the black, but the parent company of both says the British economy's outlook is uncertain.

Ford of America is currently making more money out of financing cars than selling them. Figures for the second three months of this year show its financial services group made 56 per cent of total \$502 million net profit which beat Wall Street forecasts and compare with a \$324 million loss this time last year.

Jaguar lost about \$70 million in the second quarter due

to higher marketing costs and warranty expenses, David McCann, Ford vice-president, said. Second quarter losses were about even with a year ago. The subsidiary increased advertising expenses and extended the warranty period to three years from one year, but cost controls helped mitigate the effect of the additional expenses.

The major costs that they incurred in the second quarter was the decision to go from a one-year warranty to a three-year warranty in Europe," he said. "Plus they are advertising at Jaguar a lot more because they have had some

superb quality improvements." Ford bought Jaguar in 1989 for \$2.5 billion and has since pumped millions of dollars into the British luxury car maker to improve quality.

European profits, which include Jaguar results, remained in the black but dropped to \$24 million from \$84 million earned in the first three months of this year. In April, May and June last year, Europe lost \$75 million. Ford declined to strip out UK profits but said Britain remains in the black.

Jaguar sales are down 50 per cent from their peak. The workforce has been cut from 12,000 to 8,000 and the company lost £226 million in 1991. Analysts expect little improvement this year.

Ford said Jaguar sales were boosted in May and June by a new leasing programme. May's sales were double the same month last year.

Jaguar climbed 15 places last month in the customer satisfaction table run by J.D. Power, the independent industry consultant, to tenth place. Harold Poling, Ford chairman, said that while group profits are improving, the rest of this year will remain challenging.

Ford's European car market share eased by 0.4 per cent to 11.7 per cent on peak Sierra sales, but its share of the light truck market jumped 1.5 per cent to 12 per cent, boosted by the Courier van and re-designed Transit. Ford's world wide sales rose 6 per cent to 1.64 million vehicles.



Poling: "challenging year"

Bonn under fire for money policy

FROM IAN MURRAY IN BONN

THE Bundesbank, the Bonn government and the trade unions are all criticised for "a misdirected money policy" in the latest monthly report of the influential German Institute for Economic Research.

The Bundesbank's high interest rates come in for special attack by the independent institute, which complains that never in the history of the modern republic has the cost of refinancing been as high as at present.

"This policy will have far-reaching consequences," the report states.

The decision on July 16 to increase discount rates from 8 to 9 per cent is seen as having negative consequences in both parts of Germany.

"In the west, the already prevailing recessionary tendency caused by the dwindling hopes of a reduction in interest rates will be sharpened further. In the east, the situation, which is so serious that the word 'crisis' cannot aptly describe it, is already threatening to grow to alarming proportions if western investors do not carry out their commitments."

Although the institute accepts that increasing the discount rate means there has been no significant repercussions

on money markets, it argues that the underlying signal from Frankfurt is having adverse effects.

The Bundesbank has made it clear that it believes a continuation of its policy of dear money is essential. "This policy is going increasingly astray as only investments can solve the global German problems, including the inflation problem, in the long term," the report states.

Turning to the unions, the report dunnage agreements obtained over the past year for being in excess of what was affordable in view of the cost of unification. The government is held responsible for failing from the beginning of the unification process to explain sufficiently energetically that this would entail sacrifice in the west.

Unless all sectors were prepared to take strong action soon, the institute gives warning that "Germany is threatened by a long period of economic weakness, which will in the long term obstruct the opportunities for the whole of the country to cope with the structural adaptation problems of German unification without considerable political and social conflict."

City surprised at Rank's new chief

BY MICHAEL TATE, CITY EDITOR

RANK Organisation surprised the City yesterday when it appointed Sir Leslie Fletcher, who will be 70 in October, as chairman of the group in succession to Sir Patrick Meeney, who died last week.

Sir Leslie, who is chairman of Westland Group, the helicopter manufacturer, and deputy chairman of RMC Group, the ready mixed concrete concern, has been a non-executive director of Rank since 1984.

A chartered accountant, he joined Glyndwed International as a non-executive director in 1966, while with City merchant bank J Henry Schroder Wagg, and took over as executive chairman of Glyndwed in 1971. He stepped down in 1986. He was appointed chairman of Westland in 1989.

But some Rank shareholders would have preferred to see a younger man moving into the chair alongside Michael Gifford, chief executive, and were hoping for a prominent outside appointment. Many are mindful of the poor timing of the group's acquisition of Mecca, and the disappointment they felt at interim figures announced earlier this



Top rank Sir Leslie

Recession dents Lloyds Abbey Life

BY NEIL BENNETT, BANKING CORRESPONDENT

LLOYDS Abbey Life, the financial services arm of Lloyds Bank, suffered a 5 per cent fall in pre-tax profits to £142 million in the first half of the year, owing to losses from its estate agency chain and a rise in bad debts in its lending operations.

Sir Simon Hornby, the chairman, blamed the fall on the economy and said there was "no chance" that the company would be able to increase its dividend this year, but there was no danger of a cut. The interim payout was held at 6.3p.

Difficulties in estate agency and lending masked strong growth at Black Horse Financial Services, the subsidiary that sells life assurance and pensions to Lloyds Bank's 6 million account holders; pre-tax profits rose by 32 per cent to £51 million. Stephen Maran, the group chief executive, said the company now had 500,000 customers.

Profits at Lloyds Bowmaker, the group's finance house, plunged by almost three quarters to £4 million because of an £8.7 million rise in bad debt provisions to £55 million. Mr Maran blamed the result

on the fall in the housing market. Bowmaker has a loan book of £1.2 billion in first and second mortgages.

Black Horse Agencies, the estate agency chain, slipped into a £2.3 million loss after a £100,000 profit last time, owing to a 17 per cent fall in house sales.

Lloyds Abbey Life said it had abandoned ambitions to expand in Europe. Mr Maran said the group was not prepared to invest more capital in its small German subsidiary, since it doubted whether there was a prospect of adequate profits in such a restricted market.

Profits from the European operations fell from £4.7 million last time to just £300,000. This was mainly caused by the sale of the Irish business for £20.6 million.

Ambassador Insurance, the group's newest subsidiary, which specialises in healthcare insurance, managed to break even after a £700,000 loss last year. Mr Maran said the company was carrying heavy start-up costs, but he expected it to break into profit soon.

Tempus, page 20

No need for costly trials, regulator says

BY LINDSAY COOK, MONEY EDITOR

THE disciplinary procedures of the regulatory organisations are an alternative to costly legal cases such as the Blue Arrow trial, Christopher Sharples, chairman of the Securities and Futures Authority, says today in a letter to The Times.

On Tuesday, the Court of Appeal described the Blue Arrow trial as a costly disaster that must never be repeated. The trial ran up legal bills of £40 million.

Mr Sharples says the authority's disciplinary powers under the Financial Services Act are more expeditious than criminal trials. Member firms and individuals can be fined, ordered to pay compensation or stopped from operating.

Since April last year, the authority has fined 29 firms or individuals. Several other firms have been censured, suspended, expelled or ordered to cease trading. The highest fine — £80,000 —

was imposed on Marshall French & Lucas, a futures dealer, last December. There is no upper limit.

It is possible for a registered individual who is a member of a firm to be disciplined and expelled without his employer facing proceedings.

The Financial Intermediaries Managers and Brokers Regulatory Association (Fimbra) once imposed a £100,000 fine on a member, but this was subsequently reduced on appeal because the unnamed firm could not hope to find such a sum.

Fimbra handles far more disciplinary proceedings than any of the other regulators because it has more members — 6,500 — and they deal with members of the public, who are likely to report breaches.

A firm can be suspended or have its authorisation terminated if Fimbra feels investors are being put at risk. Last week, 40 disciplinary report forms and 20 suspension notices were dealt with. As well as paying fines, firms or individuals

have to meet the costs of proceedings. However, if a staff member resigns or is sacked because of irregularities, it becomes technically difficult for Fimbra to pursue disciplinary hearings as its relationship is primarily with the member firm and not the former employee.

The Life Assurance and Unit Trust Regulatory Organisation has fined three insurance companies this year: Norwich Union, General Accident Life and Commercial Union Life. Each had to pay £50,000 and costs. There is no upper limit for fines and the regulator says about ten companies face disciplinary proceedings that could result in fines.

The Investment Management Regulatory Organisation has fined six members. Hill Samuel was fined £100,000 last spring. Penalties have also been paid by Mercury Asset Management, Financial Administration Systems, Confederation Life, Invesco MIM and Midland Bank.

Business letters, page 21



Oiling the wheels: Chris Greentree, chief executive, said the group would continue considering disposals of assets

Recovery at Lasmo beats expectations

BY GEORGE SINELL

LASMO, the oil and gas explorer which narrowly won a fierce £1.1 billion battle for Ultramar, reported better-than-expected net income of £26 million for the first half of 1992 against a £2 million loss.

The shares rose 1p to 134p after relief that the half-year dividend was maintained at 2.3p a share out of earnings of 3p a share, a recovery from a loss of 1.4p a year ago. Last year's results have been restated in line with the practice among big oil companies of writing off exploration failures against profits immediately.

Oil and gas production has risen from the equivalent of 88,900 barrels a day to 184,200 reflecting the Ultramar takeover. Chris Greentree, the chief executive, said the group would continue to look at disposals of peripheral assets to add to the \$1,350 realised so far in 1992.

British Steel agrees to merge stainless output with Avesta

BY OUR INDUSTRIAL STAFF

BRITISH Steel and Avesta, the Swedish steel company, have agreed to merge their stainless steel production and distribution. The £199 million deal will create Europe's largest stainless steel group by the end of this year.

Avesta Sheffield, the joint venture, will have headquarters in Stockholm but British Steel will be the biggest single shareholder with a 40 per cent stake. The other main shareholders are Swedish companies that have a majority stake in Avesta. British Steel's

stainless operations, with production plants in Sheffield and Panteg, south Wales, had a turnover of more than £450 million last year. Sixty per cent came from outside Britain.

At the company's annual meeting in London, Sir Robert Scholey, who retires as chairman this year, said there was no sign of an upturn in the company's main markets.

The company was aware of its difficulties and was taking action. It intended to remain among the world's leading and most efficient steel producers. "You can be assured that the management is determined to improve the company's relative position despite market conditions and the relatively weak economic outlook," he said.

Avesta Sheffield will have a turnover of about £1.2 billion and production of about 600,000 tonnes a year. It will employ 9,000. Its creation is seen as a big step forward in strengthening Europe's challenge in world markets which are seriously affected by overcapacity.

Scottish milk deal referred to MMC

BY DEREK HARRIS

THE takeover of the Scottish milk interests of the Co-operative Wholesale Society (CWS) by a processing subsidiary of the Scottish Milk Marketing Board has been referred for a monopolies investigation.

Michael Heseltine, trade secretary, took the action on the advice of Sir Bryan Carstern, director general of fair trading. The Monopolies and Mergers Commission has until end October to report.

What appears mainly to have influenced the Office of Fair Trading is the substantial share the deal would give the marketing board of doorstep sales in southern Scotland and the Borders including Glasgow and Edinburgh conurbations.

The marketing board, one of three operating in Scotland, accounts for more than 40 per cent of the processing and distribution of fresh milk in the area. This is separate from its statutory role in collecting milk from farmers and delivering to a variety of processors including its own subsidiary.

Another factor the OFT took into account is the expected removal of the statutory role from milk marketing boards which would leave them free to develop their activities on a wider geographical scale.

Of the four other main milk processors and distributors in the Scottish area the CWS is a key player in the market delivering 34,000 gallons of milk each day.

The CWS first announced in January the sale of its Scottish milk interests to Scottish Farm Dairy Foods, the processing and distributing subsidiary of the milk marketing board. The CWS business includes two processing dairies, in Glasgow and Perth, and seven distribution depots.

Taken together, Co-op interests around the United Kingdom, including more than 50 retail societies, are market leaders nationally in fresh milk processing and delivery.

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20 MARKETS AND ANALYSIS

Eagle recovery sets BAT alight

BAT Industries stands out in a sorry market and is in a class of its own.

Against the crowd, BAT not only reports sharply higher profits for the six months to end-June and raises its dividend comfortably above the rate of inflation, but promises that the rate of dividend increase will at least be maintained.

Interim pre-tax profits of £645 million, against £415 million, are, in part, due to the recovery in fortunes at Eagle Star, where losses have been arrested and whose business is now on a sounder footing.

Profits have also been helped by the ongoing advances by tobacco interests, which turned in a record first-half £475 million trading profit, against £449 million last time, and gained market share.

The relative progress made by Eagle Star had positive implications for the group's ACT problem, and the tax charge eased from 57.1 to 41.9 per cent. At the net level, earnings jumped from 10.1p to 22.9p a share, and with an eye to an undervalued situation, the market was quick to lift BAT shares by 22p to 756p. Too seldom this year has it seen companies raise their interim dividend by 9 per cent to 14.6p a share.

So far, so good, and if BAT, led by Sir Patrick Sheehy, were totally hostage to economic fortunes, the investment judgment might well be that the shares are fully up with events.

However, it is quality rather than quantity of insurance business that BAT is out to secure, and with further rate increases in the pipeline — which should ensure that the dark days of heavy underwriting losses are not re-visited — and with tobacco operations still making steady progress, year-end pre-tax profits of £1.515 billion, against £1.05 billion, are in sight.

The promise of respectable dividend increases could see the total rise from 33.6p to 36.6p a share this year.



Ahead of the crowd: Sir Patrick Sheehy, chairman of BAT, with £645m at half time

putting the shares on a prospective yield of 6.5 per cent. The 1992 profits forecast puts the shares on 14.6 times prospective earnings.

BAT shares remain a buy.

Lloyds Abbey Life

DOUBLE-edged swords rarely come sharper than Lloyds Abbey Life's relationship with Lloyds Bank, its 60 per cent parent.

On one side, the four-year-old link has allowed Lloyds Abbey Life to create Black Horse Financial Services, one of the fastest-growing life assurance businesses in the country, which sells life and pensions to Lloyds account holders. From a standing

start, this business now has more than 500,000 customers and is due to make a profit of more than £100 million this year.

On the other, Lloyds Abbey Life's figures are still being depressed by the underperformance of the finance house and estate agency chain it inherited as part of the deal with the bank. Black Horse Agencies plunged to a loss of £2.3 million in the half year, compared with a £100,000 profit last time, while profits at Bowmaker slumped from £15.6 million to £4 million, on a 19 per cent rise in bad debt provisions to £55 million.

Together these businesses pulled down the group's pre-tax profits by 5 per cent to £142 million in the half year, lower than expectations. This

and the statement from Sir Simon Hornby, the group chairman, that there would be no dividend increase for 1992, knocked 15p off the shares, which closed at 340p.

Fortunately the core business remains resilient. Profits at Abbey Life, the main insurance company, fell only 5 per cent to £67.8 million, while Black Horse Financial Services is only beginning to realise its potential.

Lloyds Abbey Life needs the cashflow from non-insurance businesses to fund its dividend so disposals are unlikely. Bowmaker and Black Horse will return to form when the economy eventually recovers.

Profits of £300 million this year would produce earnings of 30p, putting the shares on a p/e ratio of 11. High enough

until there are more concrete signs of recovery in the housing market.

Lasmo

THE mood in the Lasmo boardroom is buoyant even if the share price grossly understates its oil and gas assets. "We now attract a better class of predator," said Chris Greentree, chief executive, on the recent round of takeover speculation involving Shell, which he is happy to deny.

Half-year results afforded the first look at how the Ultramar takeover is working out. They topped expectations, with net income of £26 million against a £2 million net loss last time.

Earnings per share of 3p covered a maintained interim dividend of 2.3p. Lasmo says the final payout will depend in particular on the sterling oil price, which at £10.33 a barrel is near a 20-year low.

The figures contained £27 million of capitalised interest on exploration spending and £18 million of Petroleum Revenue Tax relief, which may or may not be of a similar magnitude in future. The shares moved from 139p, up 6p just after the results were out, to 134p, up 1p by the close.

Gearing is 80 per cent and unlikely to fall much by the year-end, although Lasmo is considering selling peripheral assets to follow the success of floating Ultramar Corporation. Tight cash management will result in only a selective exploration and development programme in the foreseeable future.

A range of forecasts is being thrown up for full-year net income. A £1 move in the sterling oil price makes a £35 million impact at the net income level.

Between £35 million and £50 million is expected on present trends. Although at £3.7 million earnings would be 4.7p, indicating an unrealistic multiple of 28.5, the shares seem about as low as they could reasonably go. Hold as a punt on the oil price.

BZW asset downgrading sends share prices in property sector falling

DESPITE the general trend, which saw strong advances for most equities, property shares lost ground as Barclays de Zoete Wedd became bearish about the timing of a recovery and downgraded future net asset values across the board. BZW had been hoping for a property recovery in mid-1993, but now expects no upturn until mid-1994. Chris Turner, at BZW, said: "It's all gone a bit dead, not that it was not dead already."

Mr Turner said: "We have downgraded our forecasts for calendar 1993 across the property market. We think 1993 is going to be slightly more bloody than 1992. Capital values will be lower in a year's time — not higher."

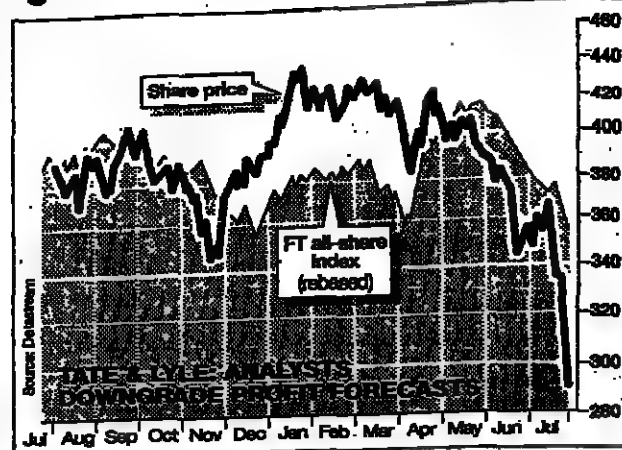
BZW said that it has not made any significant adjustments to 1992's figures.

British Land fell 6p to 168p. Hammerson A 19p to 239p. Land Securities 3p to 373p. MEPC 10p to 243p. Slough Estates 2p to 117p and Warner Estates 4p to 148p.

Meanwhile, shares generally continued their strong advance for a second day running, with a bit of a bear squeeze developing as some were caught short of stock, while many were trying to keep relatively square books. Buoyed by Wall Street's 51-point overnight jump and a clutch of favourable corporate trading statements from leading companies shares were already in good heart when another strong start on Wall Street, with the Dow Jones industrial average up 38 points in early trading, gave them a further boost in the afternoon. The FT-SE 100 index surged 49.8 points to 2,423.2. The FT index of 30 shares rose 29.5 points to 1,815.1.

Volume reached a relatively healthy 566.1 million shares, with talk in the market that the Wellcome Trust had played heavily after the recent £2.2 billion Wellcome share sale, whose proceeds were to be reinvested. BZW, among others, was said to have been buying actively on behalf of the trust.

BAT Industries, the tobacco to Eagle Star insurance conglomerate, added 22p to 756p, on a volume of 6.5 million shares, after a 55 per cent advance in first-half prof-



its. The insurance sector took some cheer from BAT's figures and was boosted by reduced losses at Eagle Star. Commercial Union climbed 15p to 427p. General Accident 3p to 371p. GRE 3p to 119p. Royal Insurance 12p to 197p and Sun Alliance gained 12p to 250p.

BT rose 13p to 346p on a volume of 15 million shares after plans from the telecommunications group to shed more jobs this year accompanied lower, but better than expected, first-quarter results.

Shares in Tate & Lyle slid 11p to 293p after brokers downgraded their profit estimates. Smith New Court out

Smith New Court has trimmed its profit numbers for Ranks Hovis McDougall, but recommends buying RHM, up 8p to 185p, on a safe-looking dividend. Tough trading for milling and baking and some margin erosion have led SNC to trim its profit estimate for the year to end-August by £4 million to £94 million.

Its forecast for the current year from £235 million to £209 million and for 1993 by £31 million to £228 million. Tim Potter, at SNC, is worried about the group's North American businesses. He says profits at Staley, the American sweetener and starch business that accounts for more than a third of group profits could be down by 20 per cent in dollar terms. David Addison, at County NatWest, is also concerned about a poor third quarter at Staley and has reduced his forecast for this

year by £20 million to £210 million, with the earnings estimate down 11 per cent to 29.9p a share.

Elsewhere in the food manufacturing sector, Cadbury Schweppes rose 13p to 473p. Dalgely 5p to 397p. Hillside 2p to 128p. Unilever 16p to 943p and United Biscuits added 4p to 326p. Against the trend, Northern Foods fell 14p to 549p, with some uncertainty in the market on what exactly lies ahead for the dairy business.

Shares in Euro Disney, which last week said it expected a loss for the year to end-September, continued their retreat, falling 25p to 940p, making a two-day loss of 32p, after proposed cutbacks in business from Alhambra, up 22p to 253p.

Glasso rose 19p to 730p, as British buying helped volume rise to 8.1 million shares, with Smith New Court reiterating its buy stance.

Kwik-Fix Holdings, the tyres and exhausts group that was hammered by broker profit downgrades on Tuesday, continued to slide, with the shares losing another 14p to 111p, after 108p, making a two-day loss of 58p.

Shares in Ensign only rose 1p to 134p on volume of 8.9 million shares, despite better than expected headline net income of £26 million in the first half.

British Aerospace recovered some of its recent fall, with the shares adding 15p to 195p, while GKN, boosted by a profits recovery at Chrysler in the United States, added 12p to 382p.

PHILIP FANGALOS

BT First Quarter Results

Results for the first quarter ended 30 June, 1992

	3 months ended 30 June, 1992 Unaudited £m	3 months ended 30 June, 1991 Unaudited £m
Turnover	3,273	3,342
Operating profit	799	920
Exceptional charge	135	-
Profit before tax	596	825
Profit after tax	351	557
Earnings per share	5.6p	9.0p

"Turnover for the first quarter was lower than in the same quarter last year, reflecting the continued pressures of the economy, regulation and competition. Inland call volume was below last year. Cost controls kept operating costs static and the interest charge fell. There was an increase in redundancy charges resulting from the initial phase of the large number of job reductions which will occur this year. After an exceptional charge relating to the disposal of non-core businesses, earnings per share decreased by 37.5 per cent to 5.6 pence; excluding the exceptional charge the decrease was 13.0 per cent. The external environment in which BT is operating means prospects are still uncertain."

Iain Vallance
Chairman
29 July, 1992

If you have any queries as a shareholder please call 0245 016065. For daily recorded information on the BT share price and matters of interest to shareholders generally, please call 0345 010707. You may telephone these numbers from anywhere in the UK for the price of a local call.

British Telecommunications plc, 81 Newgate Street, London EC1A 7AJ.

RECEI

Anglian Group 5p (210)	25	...
Brent Walker 2p (20)	25	...
British Sky-Box (425)	425	...
Country Casuals 3p (130)	135	...
Dwyer A 19	...	...
EFM Japan Trust Warrants 35	...	...
Euro Smir Co's US (500)	473	...
Finabry Smir Co 0% Prt 146	...	...
HSBC HK10 (351)	354	...
Henderson Eurotrust Ord 63	...	...
do Eurotrust Units 92	...	...
do Eurotrust Zero Prt 29	...	...
Kenwood App 10p (285)	285	...
Kiwoon Endit Pky (100)	103	...
Latin Amer Inc/App (10%) 19	...	...
M & G Recovery Inc 32	...	...
do Recovery Inv Cap 12	...	...
do Recovery Inv Ord 47	...	...
do Recovery Pkg Us 96	...	...
MPI Furniture (115)	122	...
Multitrust Warrants 11	...	...
Quality Care Hms (136)	149	...
Taunton Cider (140)	155	...
Telegraph (325)	292	...
Vega Group (122)	130	...
RIGHTS ISSUES		
BET n/p (110)	14	...
Burnfield 10p n/p (165)	3	...
Cupid 10p n/p (82)	4	...
Hobson 5p n/p (5p)	5	...

MAJORS

High	Low	Stock	Price
SHORTS (under \$)			
80 1/2	80 1/2	Trask 12-16 1992	90
90 1/2	90 1/2	Trask 12-16 1993	90
90 1/2	90 1/2	Pamco 6-8 1992	97
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BT's cloud has a silver lining

BT's figures looked grim with even recession-resistant domestic call volumes in decline and first-quarter earnings per share tumbling 37.5 per cent. In fact the picture is far more rosy than it appears, as the 13p rise in BT shares to 346p seemed to confirm. Profits were hit by a combination of new accounting rules and a significantly higher charge for redundancy costs. BT has scrupulously interpreted the accounting changes, which are designed to limit scope for extraordinary charges below the line. This meant that a £120 million loss on the sale of BT's 51 per cent stake in Mtel, hardly a trading item by any stretch of an accountant's fertile imagination, was taken above the line. Along with two minor disposals, the accounting treatment led to an exceptional charge of £135 million.

Redundancy charges were £50 million higher than in last year's first quarter. But this is part of the process that will unlock substantial benefits for the group in the years to come. There is no shortage of takers for BT's redundancy packages. Even so, 29,000 will leave this year, compared with estimates of 20,000. This will work wonders for the cost base where staff outgoings account for around 45 per cent. BT is on target for a slimmed-down workforce of 125,000 against the current 210,000. The main benefits of this will be coming through strongly at a time when the economy is pulling out of recession and will combine powerfully with growing call volumes to boost profits handsomely. The investment case for BT shares remains intact, while strong cash generation should provide dividend increases over the next few years that are substantially above the market average.

Split on Cadbury

Public responses to the Cadbury report on corporate governance, due in by tomorrow, have been respectful towards its proposals but sceptical that those good intentions will bring effective change in the competitive world of the boardroom. Will new structures give non-executive directors more influence than a particular company's culture allows and could most of them contribute to corporate success and eliminating failure if they had a more entrenched and informed role?

The timely results of a survey commissioned by the London Stock Exchange and Pro Ned show the diversity of existing practice and perception. Nearly two thirds of the 115 company chairmen who replied thought that non-executives made a very effective contribution while only one of the 36 institutional investors and auditors in the survey agreed. This suggests either massive complacency at the top of British companies or querulous cynicism outside. To their credit, it was the company chairmen who expected their non-executive colleagues to take the more active role in the formation of strategy.

The systematic approach to selecting, informing and using non-executives that the Cadbury committee favoured is already well entrenched in a minority, roughly a quarter, of the companies that replied to the survey. Many of the others accept that things should be improved. Unfortunately only about two in five of the company chairmen responded to the mailed survey against three out of five institutional investors and auditors. They were doubtless the chairmen with a good tale to tell or who took the issue seriously. Assuming the silent majority can be dragged into Cadbury's new world, effective change will still depend on the quality and commitment of non-executives. Only a third of them replied.

Hands-off economic policies are a recipe for long-term stagnation

The government is not as boxed-in as it makes out, argues Howard Davies. He offers a plan for fuelling recovery

We are set for an uncomfortable summer, if the latest economic statistics are any guide. Earlier this year, CBI surveys and other economic indicators suggested that recovery in the UK economy was under way. That was not simply a mirage: the index of industrial production shows that manufacturing output rose by 1 per cent in the three months to April, compared with the previous three months, and retail sales rose by 1.3 per cent in volume terms between March and May.

Over the past six weeks, the signals have become much weaker. The latest CBI industrial trends survey, released on Tuesday, confirms that expectations of recovery have been disappointed. It shows that, over the past four months, business confidence, orders and output in manufacturing have declined and that the outlook for the next four months is flat. This picture is supported by the evidence from the CBI's distributive trades survey that retail spending is not increasing and by anecdotal evidence from our members throughout the country.

Domestic economic indicators appear to point clearly to the need for lower interest rates. Economic activity is flat and inflation is being squeezed out. In addition to the fall in headline inflation and the low rate of increase in factory gate prices, the July industrial trends survey continues to show more companies cutting prices than raising them. It also records the lowest rate of increase in unit costs since the survey began in 1958.

Monetary indicators tell the same story. The government's preferred measure of monetary growth, M0, showed a 1.3 per cent increase in the year to June — well within the target range of 0-4 per cent. The broader measure of money supply, M4, increased by 5.2 per cent over the same period, the slowest rate of growth since the early 1970s. Real interest rates remain high, deterring new borrowing by consumers and companies. They are, of course, rising as inflation falls.

Against that background, the government argues that the current stance of policy should be maintained in every particular. The primary aim of economic policy, it says, is to reduce inflation. ERM membership at the current parity is achieving that aim, though it removes our freedom to respond to depressed domestic conditions. Any alternative policy prescription proposed is characterised as either impossible or imprudent or both. But is this "black and white" view correct? Norman Lamont is right to reject superficially attractive



Voice of industry: Howard Davies rejects as too black-and-white the government view that cutting inflation must be the main policy aim

options. Unilateral devaluation of sterling within the ERM has little to commend it. Far from bringing relief, it might require UK interest rates to rise as the market sought an additional risk premium to cover the possibility of further realignments. Abandoning the ERM altogether would be even more unattractive. The government would be left without a credible anti-inflationary strategy and the UK's standing in Europe could be damaged.

Concerted action to reduce interest rates across Europe would be a more attractive course: it would require the Germans either to tighten fiscal policy or to accept a revaluation of the mark to offset the loosening of domestic monetary conditions. Unfortunately, neither course of action seems now to be favoured by the German authorities — or, indeed, by our other Community partners, whose support would also be needed.

We must therefore accept that the current level of German interest rates will reduce our ability to lower interest rates, though the constraint may not be as rigid as official statements sometimes suggest. This does not, however, mean the government has no room for manoeuvre. Indeed, the impression that the government is boxed in is itself

damaging to business and consumer confidence.

Constraints on monetary policy point to fiscal policy as the main route through which government can influence the economy. Here, there are useful things the government can do. It can ensure that within the constraints that have been rightly imposed on public spending next year, public sector investment programmes are maintained and where possible increased. These include

Given the constraint we face in reducing interest rates, sensible measures ought not to be thwarted by the PSBR

road and rail investment, which has an important impact on business competitiveness now, and on the economy's capacity for growth in the future. The construction industry can meet additional demand at competitive prices. Investment in training should also be maintained.

The economies required to meet the tough public spending targets the cabinet has agreed should be found through restraint of current (revenue) expenditure and, in particular, public

sector pay. The government pay bill should not increase at all in cash terms. (Increases of more than 4 per cent are planned within central government in each of the next two financial years.) Any increases in pay rates should be financed through improvements in efficiency or reductions in government activity.

Government action in targeted areas could help to build confidence and bring forward spending. These could include some stimulus to activity in the housing market, higher depreciation for plant and machinery investment and a replacement for the Business Expansion Scheme to help smaller firms seeking new finance. UK exporters need to feel that the government is giving them full support in tough export markets. If demand in the UK continues to be weak, we will depend even more on exports to pull us out of recession. It makes no sense if energy-intensive UK manufacturers are priced out of overseas markets because their competitors enjoy subsidised electricity prices. Similarly, we need to ensure that UK manufacturers have access to competitive export finance and adequate export support.

The objection to some of these proposals is that they could, in the short term, increase the public sector borrowing requirement. But given the constraint we face in reducing interest rates, sensible measures should not be ruled out by rigid PSBR limits. A prudent increase in borrowing to finance higher investment or measures to speed recovery, is desirable in the current climate. It is borrowing to finance current expenditure which damages the economy and which worries financial markets. The Treasury would need to present its capital and current plans separately, to persuade the markets that the additional borrowing was, so to speak, in a good cause. But that would be a sensible change. The next few months will require steady nerves, if the government is not to be blown off course. But steadiness is not a synonym for inertia. The government is rightly tough on inflation and rightly committed to the ERM. But the causes of stable prices and European union will not be well served if they are associated with economic stagnation. If business can be confident that government is doing everything in its power to encourage recovery, perhaps that recovery will not be as far away as our latest survey results suggest.

Howard Davies is director-general of the Confederation of British Industry.

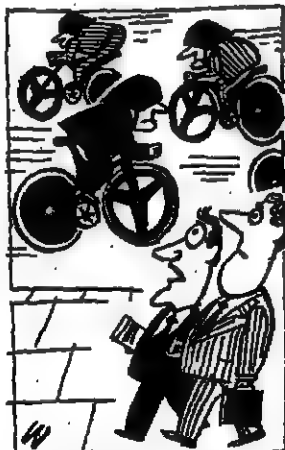
THE TIMES CITY DIARY

Bell tolls for Temple

VETERAN public relations man Bob Gregory, who won national television fame during his deft handling of the Westland helicopter saga and who is Penguin's spokesman for *The Satanic Verses*, is taking his two most famous clients to Lowe Bell Financial where he becomes a director on Monday. Gregory, 53, is winding down his own PR agency, Temple Communications, which he set up five years ago. "It is successful, profitable and I always said that I would review the company in five years. I now feel it's the right time to be part of a larger company," he says. "He says in something of an understatement. Gregory declines to reveal how much Lowe Bell are paying for his services but admits "I am not unhappy with the financial arrangements".

Gold fools

EXIT a shamed parent at the Bank of England museum where a pinstriped City gent was asked by his young son how much the fake gold bars on display would cost if they were real. Several visitors stopped to hear the answer but



"Bad news for k-reg car sales"

the man, obviously not a gold dealer, was stumped. But if he Gregory is one of the few PR men to make it to the six o'clock news after Westland called its Albert Hall meeting. He was also attacked by Michael Heseltine during the saga which led to the resignation of both Heseltine and Leon Brittan from the cabinet, and during the Rushdie epic once fielded 17 radio interviews in one day. "There can't be many people who have handled two campaigns like that," he says in something of an understatement. Gregory declines to reveal how much Lowe Bell are paying for his services but admits "I am not unhappy with the financial arrangements".

Nightshirts

FIGHTERS in City law firms are working harder than ever but hard work does not always put them top of the City leagues, according to two new sets of findings. The first — more anecdotal — comes from Charles Tyrwhitt, the smart City shirt maker, which delivers shirts direct to City offices. Tyrwhitt's Peter Higgins reports that lawyers at Freshfields have been ordering new shirts, at £36.00 a time, at ten o'clock at night. "They say they have to work all

night and can't get home for a change of clothes," Higgins says. Despite burning the midnight oil, Freshfields emerges only fifth on the mergers and acquisitions league table which has just been published by *Acquisitions Monthly*. It shows that Norton Rose advised on more large takeovers than any other law firm in the first half of this year, working on ten bids topped by Hongkong & Shanghai's £3.7 billion offer for Midland Bank. Clifford Chance, who advised Midland, came second, while Slaughter & May fell from first to seventh place. Tim Freshwater of Slaughter's is not dismayed. "We are happy overall," he says. "We did a lot of secondary work which is not reflected in these leagues which can never be an absolute guide."

Sharp cards

TIMES really are desperate. Conroy & Barrow yesterday opened a new wine bar in Exchange Square, overlooking Liverpool Street station, and offered 60 free bottles of wine to the first customers who arrived brandishing business cards. Some people were so keen to get their free vino that they were caught slipping into the quick-print shops around Liverpool Street Station to have cards printed specially for the purpose. "They came racing back, some of them as early as 11 o'clock, and were really obvious about it but we gave them wine all the same," says manager Christopher Brown. After being "completely mobbed" — Brown ended up by distributing a total of 240 bottles of wine just to keep the mob at bay.

Debra Isaac

BUSINESS LETTERS

In defence of the SFA discipline

From Mr C.J. Sharples
Sir, Those who are calling for an alternative to massively expensive and in the final analysis often futile court cases concerning alleged wrongdoing in the Square Mile should not overlook the potential of the existing disciplinary powers that are available under the Financial Services Act.

Regulatory bodies such as the Securities and Futures Authority (SFA) are empowered to carry out disciplinary actions against firms and/or individuals. Penalties that can be imposed on those found to be in breach of its rules include very substantial fines, compensation to clients, restrictions on individuals' activities in the future, the closing down of firms, and the prohibition of individuals from returning to the industry either for a period or perhaps for ever. The process used by SFA to decide on the culpability of an alleged offender is fair yet expeditious. Its Tribunals are chaired by eminent lawyers with assistance from practitioners and independent members of SFA's Board and others. Legal argument, and hence costs, are kept to a manageable level and there is

no charge to the tax-payer as the cost of the process is met by those regulated. The level of proof is much less onerous than in a criminal trial and the standard by which the defendant is judged owes as much to the spirit of the intention of the rules as to the detail of the rules themselves. The overriding requirement of behaviour in accordance with best market practice and the placing of client interests first are examples of the key principles involved.

Custodial sentences can certainly be justified in cases where there has been outright fraud or theft of client assets, but when the alleged offences are more akin to breaches of City codes of conduct, then the use of criminal prosecutions through the courts is inappropriate. Far better to use the alternative that is already available and which has already proved itself but whose process is blocked once criminal proceedings are begun. Yours faithfully, C.J. SHARPLES, Securities and Futures Authority, Stock Exchange Building, London.

Lloyd's and its privilege of immunity

From Dr Alexander Munn
Sir, At the Extraordinary General Meeting of Lloyd's the Chairman repeatedly refused to include a transcript of the proceedings with the voting papers in the postal ballot. The process used by SFA to decide on the culpability of an alleged offender is fair yet expeditious. Its Tribunals are chaired by eminent lawyers with assistance from practitioners and independent members of SFA's Board and others. Legal argument, and hence costs, are kept to a manageable level and there is

bestowed upon Lloyd's the privilege of immunity from suit by its members. The Council of Lloyd's persistently flaunts this privilege to justify its autocratic and undemocratic behaviour, and consistently denies any duty of care. Are members of Parliament, of whatever persuasion, prepared to accept this flagrant abuse of democratic principles, this abuse of a unique privilege given by Parliament? Yours faithfully, DR ALEXANDER MUNN, The Cottage, 9 Crown Lane, Benson, Oxfordshire.

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FOOTBALL

League steals a march on Premier rivals

By PETER BALL

THE Football League has stolen a sponsorship march on its offspring, the FA Premier League. While the Premier League clubs failed to approve offers from Bass and Ford on Monday, the Football League will this week announce a £3 million a year sponsorship from Coca-Cola.

At the moment, the League has one year of its Barclays sponsorship left and two years from Rumbelows for the League Cup.

With Rumbelows changing direction due to the recession, there were suggestions that Coca-Cola might be poised to replace that sponsorship when the negotiations resumed today.

Rick Parry, chief executive of the Premier League, was yesterday left considering his options after the decision by the clubs on Monday to reject an offer worth £18 million over three years. "At least nobody can call them greedy chairmen any more," Parry said.

That was the only positive aspect of the clubs' decision, which leaves Parry either to try to breathe life back into one or other of the proposals put by Ford or Bass or to make an almost certainly unavailing search for a new sponsor.

Although the clubs expressed a preference for a completely new sponsor, which would not clash with any existing club sponsorships, whether such an animal

exists in the present climate seems highly doubtful. To add to Parry's difficulties, time is getting short for any sponsorships to be in place by the beginning of the new season.

The Premier League is also finding that its original aim of eight joint sponsors has had to be cut back considerably. By contrast, with the Barclays sponsorship still in place and Coca-Cola now lined up, the Football League can feel suitably snug.

Blackburn Rovers yesterday increased their bid for Geoff Thomas, the Crystal Palace and England midfielder player, to £3 million (Ian Ross writes).

Kenny Dalglish, the Blackburn manager, made contact with Palace officials in Sweden, where the club is midway through a pre-season tour, to confirm that he is willing to improve his initial offer of £2.5 million, which was lodged earlier in the week.

Frank McAvennie, the former West Ham United and Celtic forward, is being given the chance to revive his career with Aston Villa.

The former Scotland international, aged 32, was released on a free transfer by West Ham at the end of last season and is spending a month's trial at Villa Park.

Nottingham Forest have called off the proposed £2.1 million sale of Teddy Sheringham, the forward, to Tottenham Hotspur.



Arch rivals: former champions have been suffering on the greens at Royal Leamington Spa

Past winners perish to Dyer and Cleet

By DAVID REYS JONES

MARGARET Dyer, of Clevedon Promenade, and Jean Cleet, of Durham City, came through one of the strongest fields ever assembled for the Liverpool Victoria English Women's Bowling Association two-wood singles championship, and meet in the final today at Royal Leamington Spa.

Seven former winners fell by the wayside, leaving four players contesting their first national semi-finals on grass. Dyer beat Joan Woodrough, of Wiltshire, and Cleet made a late surge to defeat Doreen Campbell, of Kent.

Dyer, an all-round sports-

woman, is almost as good a tennis player as she is a bowler, and will be competing in the national veterans' championship at Wimbledon next month. A Somerset stalwart, she has been a regular choice for the England indoor bowls side for the past three years, and could come into the reckoning outdoors if she performs well today.

Cleet, by contrast, cannot claim a place in Durham's Johns Trophy side, and although she has qualified for the nationals for the past five years, she dislikes the two-wood format. "It's just too exacting," she said, "you can't afford to make a mistake, and it can be all over so quickly."

If she had not fallen out with her husband, she would not be at Leamington at all. "We were supposed to be touring with some Russian guests on the day the first rounds were played at Spenrymoor," she said. "In a fit of pique I told him to look after them himself, and went off to play bowls. Now I am in the final, and he's delighted."

Dyer, too, claims she has been lucky to reach the final, although most of her games have been all over before 21 ends have been completed. The exception was her third-round match with the outdoor international from Cornwall, Gwen Daniel. "She was always dangerous," Dyer said.

"I was always expecting her to do something with her second bowl, and usually she did."

Daniel led throughout, except for a brief spell mid-game, but missed a chance to draw the outright winner on the penultimate end. She allowed Dyer to square the match on the 21st, and lost a single to her opponent on the extra end.

Anita de Meza and Jan Stern, of Harrow, beat Joan Walters and Pat White, of Shell Corringham, 19-14, and will play Joyce Morgan and June Larier, of Cambridge Chesterton, in the pairs final this morning.

Results, page 26

For spectators rifle shooting is good radio

By PETER BARNARD

I see that the Princess Royal was up early in Barcelona to watch the Olympic women's ten-metre air rifle competition. I was up earlier, there being a one-hour time difference. And I have to say, without wishing to seem a party-pooper, that in a league table of riveting spectator sports, air rifle shooting — provider of the first gold medal — comes somewhere below watching a man apply grey paint to a white wall in a fog.

You cannot see it. You cannot see the competitor's face because it is obscured by the rifle. The rifle barrel moves up, and then it moves down, and then it moves to a position somewhere in between. You cannot see the trigger being pulled, you cannot hear anything, you cannot see the pellet hit the target. Air rifle shooting must be the first invisible sport to get time on television.

Not that I am put off the Olympics by that strange caper. The opening ceremony was the finest marriage of culture and sport I have witnessed, a demonstration for those of us who saw the horrors of Los Angeles eight years ago that there is such a thing as genuine artistry and it does not consist of 84 grand pianos being played in unison.

No doubt the Princess Royal was watching on television, having missed the ceremony live while waiting for her children to fly in. This has led to accusations that she lacks commitment. Surely nobody who voluntarily watches people fire invisible pellets can be accused of that.

But the opening ceremony was a television spectacle par excellence and if a couple of things went wrong then they were as invisible to me as a pellet.

On Sunday morning, after the rifles, we had the torpedoes, the swimmers who these days fly through the water with the greatest of ease. Not the least among them was our born-again heroine, Sharon Davies, who inspired the first of many slices of chauvinist commentary. Davies came eighth in her first heat but apparently I was wrong to be disappointed. "She can feel quite pleased with that," one wondered what heights of ecstasy the winner reached.

The cricket outdid the Olympics for drama. Al-

though the behaviour of the Pakistanis becomes increasingly tedious, the argument for letting umpires see action replays was well made on Sunday. Gooch was definitely run out (but survived) and at least two rejected lbw appeals looked plumb to me. Commentator Ray Illingworth never quite says that the umpires are wrong, maintaining instead a handy stock of euphemisms. "Well, I suppose that could only have been missing leg stump." This translates as "I suppose the umpire was the only person watching who thought that would have missed leg stump."

Illingworth, Boycott, Benaud and Co are right to take this line. There is enough mud being chucked at umpires, who have to make every decision in real time, without the commentators joining in too overtly.

The real problem is that the authority of umpires is undermined if everyone except them can see a slow-motion replay. There are television sets on the players' balconies, so that the bad vibrations travelling from pavilion to pitch only add to the frustration felt by the fielding side.

None of which excuses the ranting and the cap-tossing we saw on Sunday. Players who become frustrated by rejected appeals have brought the problem on themselves: they appeal too much, often in circumstances (such as the attempt to get Gower given out caught behind when he plainly had not touched the ball) which smack of what is called gamesmanship in Illingworth-speak, but which could easily be mistaken for cheating.

The other weekend highlight was the German Formula One grand prix, after which Nigel Mansell sounded like a man who had just come nineteenth in a race on which his life depended. He usually does. And he still refuses to talk about the championship. All in all, Mansell is a bit of a lad on the track and a bit of a wet blanket off it. At least publicly.

POLO

Cambiaso strikes form to inspire Ellerston

By JOHN WATSON

THE Guards Club's 26-goal tournament for the Prince Philip Trophy continued on Kerry Packer's grounds at Siedham, Sussex, yesterday, with a match between Santa Fe and Ellerston Black, who won by eleven goals to four.

It is significant that two of the Ellerston players had their handicap ratings upgraded last week and Ellerston were better balanced and more

closely integrated than Santa Fe, whose attack was rarely in harmony. They were probably more liberally mounted, too. Adolfo Cambiaso, the Ellerston No. 2, who forms an impressive partnership with the No. 3, Alfonso Piers, scored seven of his side's goals.

ELLERSTON BLACK: 1, A Piers (10); 2, A Cambiaso (8); 3, A Piers (10); 4, A Piers (10); 5, A Piers (10); 6, A Piers (10); 7, A Piers (10); 8, A Piers (10); 9, A Piers (10); 10, A Piers (10); 11, A Piers (10); 12, A Piers (10); 13, A Piers (10); 14, A Piers (10); 15, A Piers (10); 16, A Piers (10); 17, A Piers (10); 18, A Piers (10); 19, A Piers (10); 20, A Piers (10); 21, A Piers (10); 22, A Piers (10); 23, A Piers (10); 24, A Piers (10); 25, A Piers (10); 26, A Piers (10).

England pair join Moseley

Mike Teague, the England No. 8 in the Rugby World Cup final last November, yesterday joined second-division Moseley, along with Phil Blakeway, 41, another British Lion and former Gloucester forward, who intends to emerge from seven years' retirement and resume his playing career.

A shoulder injury has prevented Teague playing since

SPORT IN BRIEF

winning his 22nd cap in the final, but Blakeway's last game of any description was when winning his nineteenth cap for England against Ireland in 1985. Teague, 32, stressed that he had left Gloucester amicably after 14 seasons.

British recruit

Motor racing: Ferrari announced yesterday that John Barnard, the British designer, had signed a five-year agreement with them. He will now head a British-based Ferrari offshoot company, where all the new cars will be researched and developed up to the building of a new tub, or mono-

coque. This will then be sent to Italy, where the man in charge will be another Englishman, Harvey Postlethwaite. The venue for next year's proposed first Asian grand prix, the Autopolis circuit on the southern island of Kyushu, has been thrown into doubt after the owners filed for bankruptcy protection.

Fright for Dredge

Golf: Bradley Dredge, one of the favourites for the Welsh amateur championship at Pyle and Kenfig, was given a fright by a local club member, Gerald Thomas, before squeezing into the third round.

YACHTING

US close to securing cup triumph

THE United States A team virtually assured itself of victory in the Rolex Commodore's Cup yesterday, taking first and third place in the Yachtline Insurance offshore race (Alix Ramsay writes).

Gaucha, skippered by Peter Gordon, took the race and the points 1 min 15 sec ahead on corrected time.

Results, page 26

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Captain's century guides Essex into NatWest Trophy semi-final

Gooch bears the burden well

By ALAN LEE, CRICKET CORRESPONDENT

CHELTHAM COLLEGE (Gloucestershire won the toss; Essex beat Gloucestershire by six wickets.)

THE cares of responsibility may look a crushing burden on the rounded shoulders of Graham Gooch but, in truth, they are his inspiration. Already this week, he had decided a Test match of draining intensity. Now, back with the Essex team he always calls his first love, Gooch terminated Gloucestershire's NatWest Trophy dreams with a century of familiar but stirring pedigree.

There was always a chance that Essex would find 237 an elusive target in the quarter-final yesterday. There was nothing wrong with the college pitch and much of the home attack was innocuous but Courtney Walsh was in his pomp, knowing as Pakistan had known at Headingley on Sunday, that Gooch's early exit could transform the game. It almost came about. Walsh's first ball took Gooch on the glove and looped agonisingly out of reach of Justin Vaughan, at short leg, before anyone noticed a no-ball call. The Jamaican flapped his hands in frustration, added on yet more pace and gave Gooch's technique a searching examination.

Gooch came through, not without some moral defeat and not without the run-out of Stephenson. Ignoring his captain's call for a sharp single and departing in a temper when they found themselves at the same end.

Seniority prevailed here, as Stephenson had not left his crease before Gooch joined him; thereafter, as if sensing the threat of panic, Gooch set out his stall to bat through the innings, certain that if he was there at the end, Essex would win. He was, and they did, and the old boy even gave a

rare flicker of animation when he on-drove Walsh for six to complete his century.

Essex could have been in trouble at 22 for two but Walsh was denied again as Vaughan spilled a bat-pad chance before Prichard had scored. He recovered to bat assertively, making 58 out of 96 before Scott, who had beaten him with some regularity, finally found an edge.

Mark Waugh's last innings for the county was an inappropriate epitaph. He made only nine before driving lavishly at a wide one from Alleyne and dragging it on. Hussain played fluently until a slog to long-on brought a hot-headed thrash of his bat in the dust, and it was the cooler disposition of Pringle that helped his captain win it with 17 balls to spare.

Tony Wright's handicap was that he had only one Walsh. Earlier, Gooch had juggled a full hand of accomplished bowling, bowling Foster straight through with the new ball prior to his surgeon's appointment today and using Stephenson in preference to his spin bowler, Such.

Gloucestershire scored only 76 in the first 30 overs and the attempted acceleration choked on the clutter of three wickets in 12 balls after lunch. Atley's 59 had occupied 44 overs but Vaughan, the Hierford-born, Auckland-based doctor, struck a composed 54 from 49 balls as the last five overs added 52.

The sun-drenched crowd in this matchless setting roared their approval. Gooch left the field looking furious and returned, ten minutes later, to put the upstart outsiders in their place.

Sachin Tendulkar's 100 in 115 balls was not enough to give the Rest of the World victory against an England XI at Jermolov. Chasing 319 for win in 55 overs, England won with four overs to spare.



Cutting loose: Atley hits out during Gloucestershire's loss to Essex yesterday

Watchful Bailey holds fort

By RICHARD STREETON

SWANSEA (Northamptonshire won the toss; Northamptonshire beat Glamorgan by 83 runs)

HUMID, cloudy conditions, in which the ball swung freely, proved too much for Glamorgan yesterday and Northamptonshire reached the NatWest semi-final round for the third year in succession. Robert Bailey, who made a resilient 98 not out to enable the winners to recover from a poor start, won the man-of-the-match award.

Glamorgan, needing 225, were all out for 141. All-day batting was never easy on a slow, low pitch, but the Northamptonshire innings took place in burning sunshine and there was less movement for the bowlers. When Glamorgan batted, Ambrose was unlucky and Capel, with three for 21, had the best figures.

Maynard, who stayed 26 overs, was the only Glamorgan player to hurt at a long innings. Curran, batting both opening batsmen, Morris with the aid of a brilliant catch at deep point by Felton.

After this Capel induced Dale to clip a catch to mid-wicket. He followed by having Richards caught behind pushing forward and went on to peg everyone down.

Penberthy bowled Cottee, and when Maynard began to try to take the initiative, he holed out to long-on.

Glamorgan conceded little early as they bowled with splendid control and fielded with zest. Nobody showed determination in the field than Richards.

Northamptonshire were in trouble at 97 for four but nothing could disturb Bailey's watchful progress. By lunch he was 36 from 36 overs, with 21 singles among his strokes. By then Curran, playing with a broken bone in his left hand, was sharing a stand of 51.

Watkin had brought one back to hit Felton's middle stump as he pushed forward. Fordham had settled down after a shaky start when he was left before to one from Foster that kept low. Lamb played on as he tried to cut the first ball Dale bowled. In the 36th over Capel was marvellously caught by Richards above his head at square-leg as the batsman pulled fiercely against Croft.

After Curran gave Watkin a return catch against a slower ball, Bailey became more assertive. He was 83 when he gave his only chance, a hard, low return hit to Richards. He finished with a six and six fours from 161 balls.

Small makes big difference

By IVO TENNANT

Edgbaston (Kent won the toss; Warwickshire beat Kent by 63 runs)

WHEN Warwickshire last won the NatWest Trophy, in 1989, Kent were vanquished opponents. This was the case again yesterday in a relatively low-scoring quarter-final.

The difference between the sides lay in their faster bowling. Kent were intent on containment, but Warwickshire's attack, Robert Bailey, who made a resilient 98 not out to enable the winners to recover from a poor start, won the man-of-the-match award.

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shire took illustrated this. Donald found the ball of the day to have Ward taken at full stretch by Piper, halfway through a pull. It was as hostile as anything he will see this season.

What really accounted for Kent, was Small taking the wickets of Taylor, Hooper, and Cowdrey in his first spell. Believe it or not, his figures — three for 28 in all — were his best of the season in any competition, and they were enough to win him the man of the match award.

Hooper was out to a ball of little bounce. Taylor played down the wrong line. Cowdrey flashed outside off

stump and when Fleming unwisely responded to Benson's call for a second run, Kent were 54 for five.

Benson kept up an end, much as he managed in the Benson and Hedges final, but then as now wickets fell about him. Marsh was taken at mid-off from an airy drive. Ealham at mid-on by Twose's memorable sprawling catch.

But Warwickshire have work to do on their batting. Moles made 76 in his own time and numerous others made it to double figures without conviction that they would go much further. Kent chose to field and their bowlers returned analyses indicating they remain a better one-day team than a three-day side.

Several Warwickshire batsmen became markedly frustrated, as epitomised by Reeve's reckless batting.

Moles, though, was not the slightest bit concerned at collecting only five runs in his innings. From then on Warwickshire's day only improved, culminating in Keith Piper, their wicketkeeper, being awarded his county cap.

Pakistanis troubled by Calway

MARLOW (the Pakistanis won the toss; first day of two; Minor Counties, with eight wickets in hand, are 96 runs behind the Pakistanis)

ANOTHER time, another place. From the hot-house atmosphere at Headingley, via unruly crowds at Crystal Palace, the Pakistanis came to Marlow (Jack Bailey writes).

Nor, travel-stained and weary, did they find haven here. Bed at 3pm was no preparation for meeting an eager Minor Counties XI and after a young fellow called Graeme Calway had taken three wickets in an over, Pakistan found themselves 37 for five and in deep trouble.

They recovered and survived to enjoy the serenity of this lovely ground. Zahid Fazal compiled an accomplished 93, Waqar and Mushtaq made half-centuries and bare respectability was attained. Even so, the total of 226 was their lowest score of the tour since Worcester.

Furthermore, the Minor Counties captain, Nick Folland, made a fine undefeated 56 and the Counties are well placed on 130 for two.

Murray ready for test of speed or stamina

FROM DAVID POWELL, ATHLETICS CORRESPONDENT, IN BARCELONA

THE finishing time quoted by Yvonne Murray yesterday, when asked how fast she could run in the Olympic 3,000 metres final on Sunday, was as near to a war cry as you are likely to hear from the whispering Scot.

Only the front row at her press conference could hear what she was saying but those who were closest caught the answer. "I am geared for 8min 25sec," she said. A war cry indeed.

Only one woman, the world record holder, Tatyana Kazankina, has run quicker, and that was eight years ago. If the final proves quick rather than tactical, Murray is ready. "I can tell from the training sessions I have been doing," she said.

She leads the world rankings this year with 8min 36.53sec, though she knows to expect more from Tatyana Dorovskikh, the world champion, than the Ukrainian has shown this season.

Against a background of upset in her private life last year, Murray finished way down the world championship field. But she is ready to



Yvonne Murray, the world record holder, Tatyana Kazankina, has run quicker, and that was eight years ago.

make up for that and improve on the bronze medal she won at the Seoul Olympics.

She has closed her mind to last year's traumas. "There is no point in discussing something that happened last year," she said, when asked to explain how Tokyo had affected her. "I can't do anything about last year but I can do something about this year."

Fourteen weeks training in South Africa have left her sharp and confident of being able to handle the heat and humidity here.

There is nothing in training and racing that has not gone as she would have liked. "It's been a well planned build-up and executed in the way I wanted it," she said.

Britain's fondest memory of Murray is the way in which she won the European title in 1991, kicking from 550 metres out and leaving Yelena Romanova, of Russia, unable to respond.

It was a tactic that won praise for Tommy Boyle, her coach, but she failed to carry out his instructions to perfection the following summer.

When clear favourite to win the European Cup, she took the first lap too fast and was swallowed up by her pursuers towards the finish.

What strategy this time? A sustained hard pace or a withering last 500 metres? She was giving no clues. "I have lots of options but I'm going to watch the heats and take it from there," she said. "We will decide on Saturday."

Tom McKean, Boyle's other charge, who followed Murray's path from European triumph in 1990 to world championship ignominy in 1991, is ready to move up in distance.

His exit in the first round in Tokyo was a lesson, hard learned and well not to be forgotten when he lines up on the Olympic track on Saturday. "The race is 801 metres not 796," McKean, whose official distance is 800 metres, said.

He was eliminated because he eased down too soon and was passed on the line. "It was a lesson that sunk in pretty quick," he said.

McKean has not won a race of significance this season but his morale has been helped by recent training sessions over 400, 500 and 600 metres, in which he has recorded personal best times. "The first major factor for me is to get past the first round and treat each round like a final," he said. "After that, anybody can win."

It is an open event, with William Tanui, of Kenya, the favourite, but he lacks the pedigree of recent Olympic 800 metres champions.

Disqualified from the 1988 Olympics for pushing, McKean has had an enigmatic career. "I can't think of any more," McKean said.

Perhaps this time, the mistake-making made by others those writing off his chances because of what has so far been an indifferent season.

Fit Burrell intends to lead the gold rush

LEROY Burrell repeated for wider consumption here yesterday the belief that he voiced in Gateshead a fortnight ago — that he is the favourite to win the Olympic 100 metres on Saturday (David Powell writes).

William Christie will not mind that. Christie has said repeatedly that he does not wish to be cast as the No. 1 man, at least not until the finishing line in the final. What will interest the European record holder more than Burrell's bravado is the American's disclosure that he has been carrying a back injury for the past week.

It is clearing now but the worry of it cannot have helped Burrell's peace of mind. "My

back now feels loose again and I am now able to compete as well as I have in the past," Burrell said. He blamed his back for his defeat by Carl Lewis in Sestriere, Italy, nine days ago.

"I consider myself the favourite to win," added Burrell, the world champion silver medal winner last year when Christie was fourth. "Lindford is one of the key guys because of his history but I have run faster times than him."

Burrell has won the last ten races against Christie over 100 metres, a record which stretches back to the 1989 World Cup when the Briton won. That race was held here in the Montjuic Stadium.

Sixsmith adds the finishing touch

Great Britain 3
South Korea 1

FROM SYDNEY FRISKIN IN TERRASSA

GREAT Britain's women's team stayed in line for a place in the semi-finals of the Olympic hockey tournament with an emphatic victory over South Korea here yesterday.

After losing 2-1 to Holland earlier in the week, the British team turned in a more resolute performance, outwitting the Koreans in midfield and making better use of the open spaces.

Britain have one more match to play in this pool, against New Zealand, who were beaten 5-0 by the Koreans. The Koreans themselves have yet to play Holland and will need to do better than they did yesterday. They left the field looking crestfallen.

At half-time, Britain were well worth their 2-0 lead, which was achieved with a great deal of effort on the part of Jane Sixsmith and Mary Nevill in attack and Jill Atkins and Karen Brown in defence.

The Koreans began on a promising note by forcing a short corner and Wendy Fraser averted trouble by saving on the line. From the tenth minute, Britain launched a counter-offensive, led by Sixsmith with Nevill in support.

In the nineteenth minute, Alison Ramsay, appearing on the right, caught the Korean defence off guard and slipped a pass to the

unmarked Sixsmith, who skilfully flicked the ball into the net.

The Koreans hit back straight away and probed for a way through a packed British defence. When they did get through, they usually fumbled inside the circle.

Four minutes before the interval, Nevill won a contest near the corner flag and earned a short corner, which Sixsmith converted to send Britain into the interval with a comfortable cushion.

Britain took charge at the start of the second half but, in the 48th minute, Kay Johnson missed an open chance. Within a minute, Eun-Jung Chang reduced the lead for Korea, who later threw away a good chance of another goal before Sixsmith scored from a low corner in the 58th minute.

Four minutes before the end, Fraser was shot at a short corner, which led to a long one, by which time Koreans had abandoned hope. Britain could well have scored again before the end.

Britain's triumph, led by Jane Sixsmith, was a great deal of effort on the part of Jane Sixsmith and Mary Nevill in attack and Jill Atkins and Karen Brown in defence.

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Place assured

The United Team, containing four members of the former Soviet gold medal-winning team from Seoul, assured itself of a place in the basketball quarter-finals by defeating China 100-84.

Silver again

Tan Liangde, of China, runner-up to the American diver, Mark Lenzi, in the men's three-metre springboard competition, was earning his third consecutive Olympic silver in the event.

All times are BST

0700: Rowing, semi-finals of women's double sculls and coxless pairs, and men's double sculls, coxless pairs and single sculls.

0800: Fencing, women's individual foil, preliminary round. Shooting, men's 25m rapid fire pistol, preliminary round. Table tennis, men's and women's singles, group matches.

0900: Badminton, men's and women's singles, second round. Men's and women's doubles, first round. Equestrian, dressage, individual, preliminary round. Football, men's pool matches. Swimming, men's pool matches. Volleyball, men's pool matches.

1000: Handball, women's preliminary round. Shooting, women's 50m standard rifle, final. Weightlifting, under 75kg, group.

1100: Basketball, women's preliminary round. Badminton, women's pool matches. Volleyball, men's pool matches. Table tennis, men's and women's singles, group matches. Weightlifting, under 75kg, group.

1200: Handball, women's preliminary round. Badminton, women's pool matches. Volleyball, men's pool matches. Table tennis, men's and women's singles, group matches. Weightlifting, under 75kg, group.

1300: Shooting, women's 50m standard rifle, final. Weightlifting, under 75kg, group.

1400: Basketball, women's preliminary round. Badminton, women's pool matches. Volleyball, men's pool matches. Table tennis, men's and women's singles, group matches. Weightlifting, under 75kg, group.

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1600: Badminton, men's and women's singles, second round. Men's and women's doubles, first round. Equestrian, dressage, individual, preliminary round. Football, men's pool matches. Swimming, men's pool matches. Volleyball, men's pool matches.

1700: Handball, women's preliminary round. Shooting, women's 50m standard rifle, final. Weightlifting, under 75kg, group.

1800: Basketball, women's preliminary round. Badminton, women's pool matches. Volleyball, men's pool matches. Table tennis, men's and women's singles, group matches. Weightlifting, under 75kg, group.

1900: Shooting, women's 50m standard rifle, final. Weightlifting, under 75kg, group.

2000: Basketball, women's preliminary round. Badminton, women's pool matches. Volleyball, men's pool matches. Table tennis, men's and women's singles, group matches. Weightlifting, under 75kg, group.

2100: Handball, women's preliminary round. Badminton, women's pool matches. Volleyball, men's pool matches. Table tennis, men's and women's singles, group matches. Weightlifting, under 75kg, group.

2200: Badminton, men's and women's singles, second round. Men's and women's doubles, first round. Equestrian, dressage, individual, preliminary round. Football, men's pool matches. Swimming, men's pool matches. Volleyball, men's pool matches.

2300: Handball, women's preliminary round. Shooting, women's 50m standard rifle, final. Weightlifting, under 75kg, group.

2400: Basketball, women's preliminary round. Badminton, women's pool matches. Volleyball, men's pool matches. Table tennis, men's and women's singles, group matches. Weightlifting, under 75kg, group.

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Thomson gives Britain golden chance

Going clear for Britain: Mary Thomson on King William yesterday

Double scullers seize their second chance

turned to start, then summoned up every bit of grit and determination to climb back from 26th to finish sixth and claim the same place overall. "I've got really good speed in these winds, and could well be very pleased with this result later in the week," he said.

Lammens's premature start, coupled with a disqualification after winning Tuesday's second race for not wearing his lifejacket, puts him out of contention.

Shirley Robertson counted at tenth in the Europe class to lie seventh.

advantage of the repechages yesterday. The men's coxless four crossed the line inches ahead of Canada, and Tish Reid, after a two-year battle for selection, produced a similar break to come second in her event.

The fancied men's coxed four failed to qualify for their final. The outcome looked good for 1,500 metres when the crew lost cohesion and were just beaten for second place by the French.

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Briton earns first cycling title since 1908

Boardman excels in his pursuit of Olympic gold

FROM PETER BRYAN
IN BARCELONA

THE electric clock on the scoreboard at the Montjuïc Velodrome showed 4 min 11.12 sec. It was the official signal that Chris Boardman, Great Britain's 4,000 metres pursuit champion, had yesterday won the country's first Olympic track cycling title since 1908.

But the spectators who packed the stadium did not need that confirmation. They had thrilled to Boardman's excellence in the final against the world champion, Jens Lehmann, of Germany, from the moment he shot out of the starting gate, never looking likely to lose his advantage. Boardman caught Lehmann after 3,700 metres to ensure the race did not go the full distance.

The pain of Boardman's effort of concentration showed on his face. "I heard nothing. The crowd could have been cheering at a cup final volume such was my concentration," he said.

He admitted he had been pessimistic about his chances. "Nothing comes easily for me. I have to work at it all the time," he said.

Boardman was riding his show-stopping Lotus bike, an aerodynamic machine which has seen him go faster on an outdoor track than anyone in the world. There are no official pursuit records, but Boardman's times in Barcelona are acknowledged as such by his rivals. He has always maintained that the carbon-fibre



Simon Barnes, page 16
McKean ready, page 28
Timetable, page 28
British chance, page 29
Results, page 29

frame would make the difference between finishing third or winning the gold medal. Before the final, the German camp was accepting that accidents apart, their man would be riding for silver. "You have the best man here at the Games and also the best machine," one official said. "Britain has set new pursuing standards and there will now be a rush by other countries to find an answer."

Immediately he had finished his final, Boardman circled the track and linked hands with Lehmann, and after a further circuit of the 250-metre wooden bowl he stopped in the back straight to embrace his wife, Sally-Anne, who had arrived unexpectedly the previous day to see her husband's ride.

The evening's programme allowed only one-and-a-half hours' rest for both finalists after their semi-finals. That was a new test for Boardman, and he was not certain how he

would cope. He knew he would have barely more than 15 minutes for a cooling shower and a rest before going to the line.

"I don't like it but it's the same for both of us," he said. Doug Dailey, the national coach, was stronger in his criticism of the programme, saying that it was not in the best interests of quality pursuing to allow riders such a brief period of recuperation. Boardman had to curb any desire to celebrate last night's victory. He is on call to take to the track again tonight for the 4,000 metres team pursuit qualifying round.

Britain, for the first time, has the luxury of having five riders from which to field a quartet tonight. They are almost certain to call on the Olympic champion in a bid to gain a place in the last eight, but if the team qualifies for the quarter-finals, Boardman may be rested for one round and replaced by Paul Jennings, aged 19, from Preston, who would be experiencing his first senior international as back-up to Bryan Steel, Glen Sward and Simon Lillistone.

For his winning ride last night, Boardman gambled on a high gear and used a ratio of 93.5 inches, the highest he has called on for a pursuit. His normal gear is 90.6 inches — the distance travelled by making one complete turn of the pedals.

Trend setter, page 5
Leading article, page 13

Awkward horse foils Phelps

FROM JOHN GOODBODY IN BARCELONA

RICHARD Phelps drew a frisky, awkward horse on the final day of the five-event modern pentathlon competition and both he and the British team finished outside the medals on a torrid day at the Real Club de Polo here yesterday.

Phelps, who was striving to win his first individual medal at either Olympics or world championships, had been seventh overnight after the cross country running but slumped

to thirteenth. Graham Brookhouse finished eighth and Dominic Mahony was sixth. Britain finished sixth overall. They had the same number of points as Hungary but had to concede fifth position because Hungary won the team event in the fencing.

Martin Dawe, the team manager, said: "I am disappointed. Without the disaster of the shooting we would have got a medal. It is such a pity

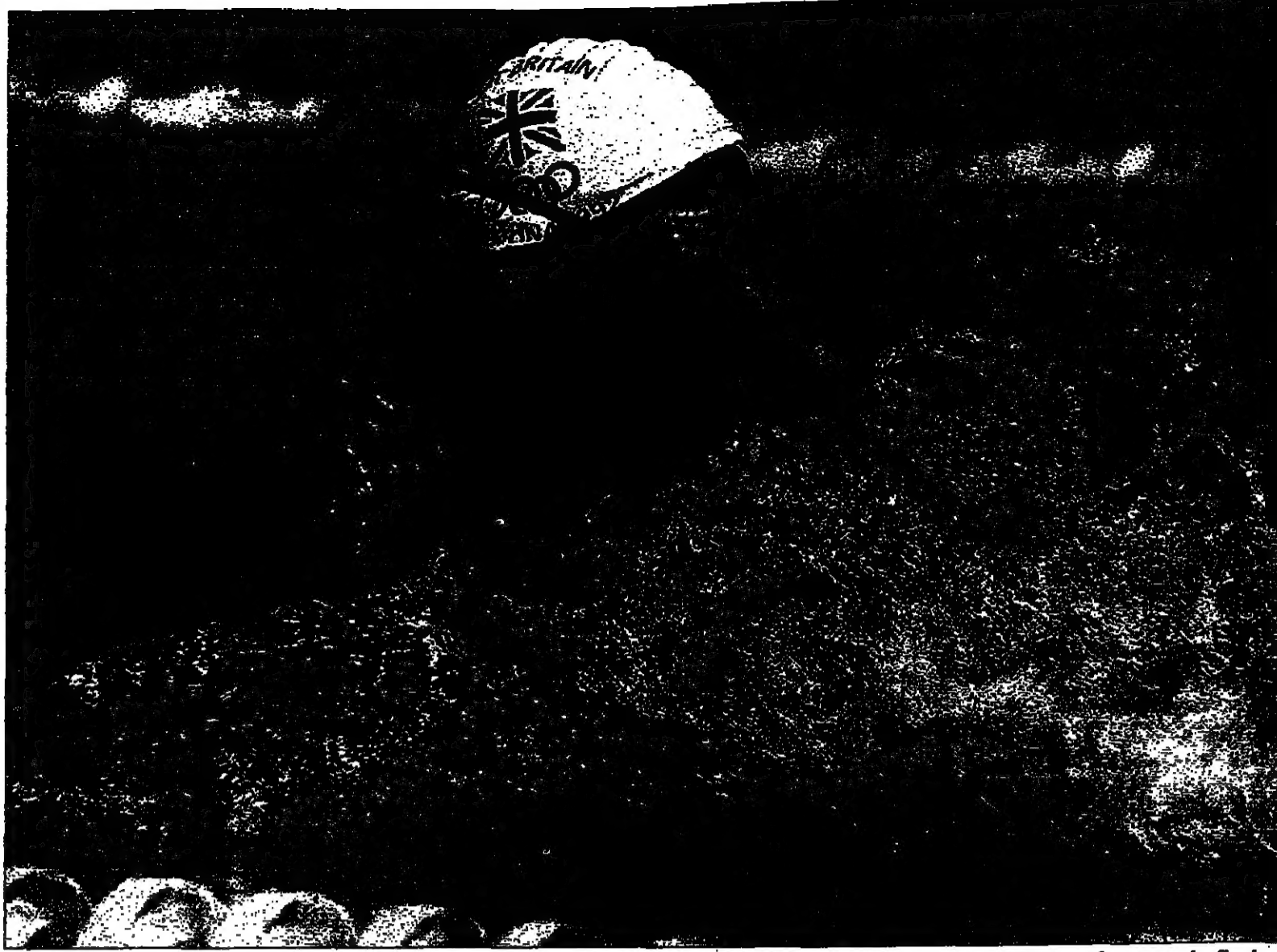
because the coach has worked so hard with them."

"The important thing in this sport is not necessarily to be outstanding in one or two disciplines but to be consistent and not to have any disasters — and the shooting was a disaster for us."

Phelps scored only 900 points in the riding. His horse skidded into the first jump and from then on he never looked like being able to control the animal and finished by knocking down several fences.

Just how important the selection of horses can be was shown when the leader, Eduard Zenovka, of the CIS, also drew a difficult horse which unsettled him and then in a separate incident Zenovka lost his hat. He eventually finished third in a competition won by Arkadiusz Skrzypaszek, of Poland. It is the first time that a reigning world champion has won the Olympic title. Poland also took the team event ahead of the CIS.

Dawe said that Britain, who finished third in this event in 1988, would now be "re-positioning themselves" for the next Games. When asked whether he would be continuing his career Phelps replied with a sigh: "I may well have to." Clearly he still has the determination to succeed, despite the vexing incidents of this week.



Heading for the medal podium: Gillingham, who was beaten into third place by record-breaking swims in the 200 metres breaststroke final

Gillingham forced to settle for bronze

FROM CRAIG LORD

THE finest races at the Bernat Picornell pool so far saw the first two world records set yesterday and Nick Gillingham win Britain's first swimming medal, a bronze, in a British and Commonwealth record time.

Gillingham, the European champion from Walsall, produced the best time of his life, but was beaten in the 200 metres breaststroke by world and European record-breaking performances as Mike Barrowman, the American who had finished fourth when Gillingham was second at the Seoul Olympics, took his revenge.

Barrowman, aged 23, who was born in Paraguay but lives in Potomac, Maryland, lowered his own world record by

0.44sec to 2 min 10.16sec. He now has six of the top ten times ever swum at the distance. Two strokes behind came Norbert Kossa, the Hungarian who was also runner-up in the 100 metres last Sunday, and Gillingham, only 0.06sec split them, and both went under the Briton's European record of 2 min 11.62sec, with Kossa on 2:11.23 and Gillingham on 2:11.29. "In the circumstances I've got to be satisfied," Gillingham said.

After the fastest and closest 200 metres race in five Olympics, Josef Nagy said he thought that had Barrowman, his pupil, been pressed he would have gone faster. Barry Prime, Gillingham's coach, was content to say he was "very pleased. It's the best he's ever done".

Although Barrowman was never behind his rivals, he was slower than world record pace at both 50 and 100 metres. But he got away from Gillingham and Kossa on the third length and could not be caught. Kossa's superior sprint edged out the Briton in the final five metres.

Gillingham, aged 25, had come to the Games as the fastest man in the world at both 100 and 200 metres, but he complained of a strained groin on Sunday after the heats of the 100 metres. He finished a disappointing seventh in the final and was taken for treatment. That appeared to have paid off by last night.

It took the first individual world record for Yevgeny Sadoyi, the 200 metres freestyle champion and a member of the Unified Team's trium-

phant 4 x 200 metres freestyle relay squad, to collect his third gold medal by winning the 400 metres freestyle in 3 min 45.00sec. Though his head was closely shaved, there was nothing close about the margin by which he lowered Kieren Perkins's world mark of 3:46.57.

The race was over for Perkins, the 1,500 metres specialist from Australia, with 100 metres to go. It was more surprising to see him hold on to second place than to lose to the Russian. Perkins, however, responded well, and also improved on the world record he had set in April.

Hong Qian, of China, won the 100 metres butterfly in an Olympic record of 58.62sec, ahead of the American favourite, Chrissie Ahmann-Leighton. But the

world record of Mary T. Meagher, 57.93sec, set in 1981, was never in danger.

Worse news followed for the United States as Anita Nall, aged 15, was beaten into second place in the 100 metres breaststroke by Yelena Rudovskaya, of the Unified Team. Nall was also runner-up in the 200 metres, which was won by Kyoko Iwasaki, who became the youngest Olympic swimming champion at 14 years and six days.

The two Samaritans, Fogo and Purvis, were the only other British swimmers to match their capabilities. Fogo, aged 19, swam just inside her best time to finish thirteenth in the 800 metres freestyle, while Purvis, aged 25, was less than a tenth outside her best 100 metres butterfly time.



Aouita: disappointed but not ready for retirement

Aouita bows to injury and withdraws from Games

BY OUR SPORTS STAFF

Barcelona: Said Aouita's private race to beat a pulled thigh muscle has come to an end. Like his Olympic campaign in Seoul four years ago, he was cruising happily along as Larkins and Glendenen put on 66 for the first wicket. When Larkins departed at 99

"He is shattered," a Moroccan team official, Ali Azzam, said. "He desperately wanted to run." Aouita, who had until yesterday to register for the Games, pulled a thigh muscle training at altitude in France last week. He was due to run the 1,500 metres here. He flew over his United States-based specialist, Dr David Caborn, to Font Romeu in the French Pyrenees, where he was training, but was unable to beat the injury.

The 5,000 metres gold

medal winner in Los Angeles in 1984 and a holder of four world records, he disappointed in an 800-1,500 metres double in Seoul four years ago. He won a bronze at 800 metres but then pulled out after the first round of the 1,500 metres with a thigh injury.

He has struggled with injury and illness for the last four years but appeared to be back in form when he ran a 3,000 metres indoor world record in Athens in March. He had surgery to release the pressure of his calf muscle sheaths in 1990 and went down with a stomach virus at the beginning of this year.

Azzam said the 32-year-old, who still holds the world records for 1,500 metres and 5,000 metres, would not be retiring. "He is a proud man. He has fought back before

and I'm sure he will do so again," he said.

Aouita backed this up by saying: "I am obviously extremely disappointed but this doesn't signal the end of my career. The last few weeks have been the worst of my life. I thought I could compete here but finally I had to accept the truth."

"Now I need to rest and get fit. I believe I can win again." He said he would concentrate on the world championships, to be held in Stuttgart, Germany, next year. "I am not too old. I will be back," he said.

After winning the bronze medal at 1,500 metres in the 1983 world championships, he won Olympic gold at 5,000 metres in Los Angeles. He won gold again at that distance in the 1987 world championships.

Leicestershire end Durham's dreams of glory

BY PETER BALL

LEICESTER: Leicestershire beat Durham by 45 runs

THE romantic dream of Durham appearing in a national final in their first season was ended yesterday in the workday surroundings of Grace Road, Leicester. Instead, Leicestershire won with some ease to join Essex, Northamptonshire and Warwickshire in the semi-finals of the NatWest Trophy.

By comparison with Durham, Leicestershire's success may lack the spark of true romance, but it is not without its appeal. A deeply unfashionable county who will be the only semi-finalists not to have won this competition or its predecessor, their success this season has been a credit to teamwork and hard work by some seasoned professionals.

In the end, that teamwork meant they missed Mills, who was ruled out with a suspected stress fracture of the foot, rather less than Durham missed Dean Jones, whose absence exposed their fragile batting.

Mills's injury is expected to keep him out for two weeks, ending speculation about an England cap at the Oval, and ruling him out of Leicestershire's next matches in the championship. In his absence, Mullally, Benjamin, Wells and Benson, who was recalled from a second XI game at Cardiff to replace Mills and earned the man-of-the-match award, stepped eagerly into the breach.

Between them, the quartet saw Leicestershire through a game of some compelling cricket and some moments of sheer force with six run-outs, some which would not have

looked out of place in a Keystone Cops sequence. Leicestershire were the more guilty in that respect, but the most serious affected Durham, the loss of Botham when the balance was in their favour and of Parker at the last

chance saloon proving the most crucial moments.

Chasing the reasonable target of 250, Durham apparently were cruising happily along as Larkins and Glendenen put on 66 for the first wicket. When Larkins departed at 99

LEICESTER SCOREBOARD

LEICESTERSHIRE	DURHAM
T J Bost 101 c Fothergill b Barrowman 25	W Larkins c Bost b Benson 41
H E Shaw 50 c Fothergill b Barrowman 7	J D Glendenen c Benson b Wells 38
J J Whittaker c Hughes 63	G Cook c Nixon b Benson 16
P R Robinson 31	P W G Parker run out 54
J D R Benson 42	I Botham run out 6
L Potter run out 24	P Barrowman c and b Mullally 6
W K M Benjamin not out 24	I Smith c Potter b Mullally 6
P A H Norton b Hughes 10	A R Fothergill c Benjamin b Wells 7
V J Wells run out 0	S P Hughes c Mullally b Wells 7
G J Francis run out 0	S J E Brown not out 3
A D Mullally run out 0	Essex 10.1.2.9.10.10
Edwards 10.7.6.10.10	
Total (58.3 overs) 249	Total (55.5 overs) 224
FALL OF WICKETS: 1-15 (5.7), 2-31 (14.1), 3-143 (2.24), 4-222 (7.23), 5-249 (9.24)	FALL OF WICKETS: 1-68 (2.29), 2-105 (4.10), 3-147 (6.13), 4-175 (7.17), 5-198 (9.19)
SCORING: Benson 12-2-24-1, Brown 11-2-13-1, Eastbridge 8-2-29-1, Hughes 12-2-24-3, Shaw 5-2-24-0, Bost 11-4-48-0	SCORING: Benson 10-3-18-1, Mullally 10-3-32-2, Wells 6-5-28-3, Parsons 2-0-36-0, Potter 12-0-37-0, Benson 12-1-34-2
Umpires: H D Bird and B Leadbeater	

for 2, it seemed only a matter of keeping their heads, but Cook, Durham's director of cricket, fell cheaply and when Parker ran out Botham, who turned like a sea liner when sent back, the danger signals were hoisted. Parker endeavoured to make amends until Hughes in his turn left him stranded.

With a national television audience and 5,000 packed into Grace Road, Botham, predictably, made a dramatic beginning, yelling for a leg before off the first ball of the match and claiming the important wicket of Briers in his second over. Fothergill holding the projected leg-glance with a minimum of fuss. These days though, if the spirit is still rumbustious, the flesh is weaker, and it was his only significant contribution.

It put Leicestershire on the back foot at the start. Briers

began to rebuild before falling to a splendid leg-side sumping by Fothergill, but then the two Yorkshire expatriates, Whittaker and Robinson, gave them their sound base with a stand of 74 in 23 overs.

At 131 with 21 overs remaining, they had, however, laid the foundations for an onslaught. Instead, Simon Hughes indeed both batsmen into injudicious pulls in consecutive overs. Robinson fell leg-before, Whittaker, after a stay of 132 balls, dragged on.

Benson came in to make the other vital contribution to Leicestershire's progress, hitting Barry on to the stand over the press box and four fours in his 42 in 59 balls.

He, too, felt pulling and the innings fell apart in hysteria, the last five wickets falling in 18 balls, four of them to run outs.

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